

Although the Irish Government make fine-sounding speeches, they do not always seem to be backed up by appropriate deeds

Thatcher dismay over Ryan

Brussels, Dublin face summit dressing-down over priest

● The Prime Minister told the Commons yesterday she was "utterly dismayed" at Belgium's decision not to return alleged IRA terrorist Patrick Ryan to Britain

● Mrs Thatcher rebuked the Dublin Government for failing to arrest Father Ryan and angrily accused it of lacking the resolve needed to fight terrorism

● Her bitter criticism came as the European Court of Human Rights ruled that Britain's anti-terrorist laws breached suspects' rights and must be changed

● Although the dispute has soured relations between London and Dublin, Whitehall is insisting that the Anglo-Irish Agreement is still intact

By Richard Ford, Jamie Dettmer and Michael Dynes

The Prime Minister made one of her strongest attacks on fellow EEC nations yesterday when she criticized Belgium and the Irish Republic for allowing alleged IRA terrorist Patrick Ryan to walk free.

Mrs Thatcher's rebuke came as the Government suffered a further blow to its efforts to combat terrorism when the European Court ruled that Britain's anti-terrorist laws breached the European Convention on Human Rights.

But during noisy exchanges at a Prime Minister's Question Time dominated by the issue of combating terrorism, Mrs Thatcher indicated that despite the judgement in Strasbourg the Government would ensure the police had adequate powers to fight terrorists, and wanted consid-

eration to be given to the human rights of victims.

Although the row has soured relations between London and Dublin, causing backbench Conservative MPs to question the validity of the Anglo-Irish Agreement, Whitehall insisted that the

Summit fears 2
Ruling setback 2
Parliament 12
Leading article 17

accord was far from worthless and provided a vehicle for achieving joint action against terrorism.

The Prime Minister is likely to express her dismay at the action of the Belgian and Irish Governments when she attends the EEC heads of government summit in Rhodes on Friday. If Mr Charles Haughey, the Irish Prime Minister, is well enough to attend, they are to have bilateral talks at which she is likely to leave him in no doubt of her feelings.

In the Commons, the Republic's Ambassador, Mr Andrew Rourke, listened as Mrs Thatcher castigated his Government's failure to arrest Father Ryan. Spurred on by her own backbenchers, the Prime Minister barely concealed her anger at the handling of extradition requests made by Britain to Belgium and the Irish Republic for the return of Father Ryan.

The Prime Minister said the extradition warrants had been prepared with the active co-operation of the Belgian authorities and the Government was "utterly dismayed" at the decision not to return him to Britain. But it was the

Irish Government that bore the full brunt of Mrs Thatcher's attack. She said: "Failure to secure Ryan's arrest is a matter of grave concern. It is no use government's adopting great declarations and commitments to fight terrorism if they then lack the resolve to put them into practice."

She added: "Although the Government of the Republic of Ireland make fine-sounding speeches and statements, they do not always seem to be backed up by appropriate deeds."

Her onslaught on the Irish Republic's record will infuriate Mr Haughey's minority Government, whose cabinet yesterday studied a preliminary report on Britain's extradition request.

There was no comment on the outcome of the cabinet meeting, but the Government struck a defiant pose and suggested that the British were "over-reacting" to the disappearance of the Roman Catholic priest.

Mr John Murray, the Irish Attorney General, is unlikely to reach a decision on Britain's request until next week at the earliest.

Last night it emerged that Father Ryan may not be as ill as has been claimed by his family. It appears that he left Blackrock Clinic in Dublin at the weekend for a three-hour secret meeting with his family and lawyers.

His family claim that he is weak and in no condition to be questioned by police about the British allegations. Father Ryan issued a statement from his secret hideaway yesterday in which he claimed that "no

Irish person could expect a fair trial under the British judicial system".

There was confusion about whether the Irish Government knows the whereabouts of the priest. Mr Roy Hattersley, Labour's deputy leader, who is in Dublin on a visit, said that he had been given personal assurances by the Irish Foreign Minister, Mr Brian Lenihan, that the Garda did know, but his solicitor, Mr Elio Malocco, said that the Irish authorities had not been told about Father Ryan's location. He insisted that the Garda would need a court order to question him.

Meanwhile, the Government is to study the ruling from the European Court of Human Rights saying that the UK's anti-terrorist laws breached the European Convention on Human Rights.

The Court in Strasbourg backed the case brought by four Roman Catholics from Northern Ireland who were held for more than four days and then released without trial. It ruled that the police powers to hold suspects for up to seven days are in breach of the convention.

Last night it was made clear that despite demands from Conservative backbenchers to ignore the ruling, the Government had no intention of defying the ruling of the court in Strasbourg.

In Belgium, a bitter row broke out in Parliament over the Government's refusal to extradite Father Ryan. A former Minister for Justice, Mr John Gol, accused the Government of "betraying a fellow EEC member-state".



Ready for battle: Mrs Thatcher leaving No 10 before her Commons onslaught on terrorism.

Lawson survives ordeal by fire

By Robin Oakley and Philip Webster

Mr Nigel Lawson, the Chancellor of the Exchequer, survived his ordeal by fire in the Commons yesterday, promising that inflation would again be on the way down "in a matter of months".

The Chancellor was cheered by Conservative MPs at the end of a speech in which he said that rising inflation rather than the trade deficit was the real danger to the British economy and defended the use of high interest rates as the only effective means of controlling it.

But he warned Tory MPs that the policy could bring a period of unpopularity.

The Chancellor said that inflation had risen only from 5 per cent to 5.1 per cent between July and October if mortgage payments were excluded, as they were in other countries.

He added: "Some time during the first half of next year, I would expect the RPI (Retail Price Index), excluding mortgage interest payments, to peak at around 5.5 per cent before inflation resumes its downward trend."

Mr Lawson's prominent use of the RPI figures, excluding mortgages, was felt by Conservative MPs to be significant. Labour MPs claimed he was heralding the future removal of mortgage rises from the RPI, but this was denied.

Last night Mr Lawson appeared to have reassured a majority of his backbenchers with his explanation of the background to the recent succession of interest rate rises and his confident prediction that the policies would succeed.

But many Conservatives

Continued on page 24, col 4

WIN £24,000

Portfolio
PLUS
Accumulator

● The £4,000 daily prize was won yesterday by Mr James Doherty, of Newham Way, London E16. The Accumulator fund stands at £24,000. Prices: page 29

INSIDE

'Threat' of Guildford convictions

The convictions 14 years ago for the Guildford pub bombing rest upon a fundamental error of law which threatens Britain's system of trial by jury, two Lords of Appeal argue in an article in *The Times* today.

Lord Devlin and Lord Scarman argue that justice for the Guildford four is now in the forefront of a larger issue, namely restoring the foundations of our constitutional law. Page 16

Clowes wait

The Parliamentary Ombudsman told MPs his investigation into the Barlow Clowes collapse would take months rather than weeks. Page 25

Cricket tour

Negotiations for a winter cricket tour by England to New Zealand, starting in mid-February, to replace the cancelled tour to India were reported to be near to completion last night. Page 48

TIMES FOCUS

Airlines are winning record passenger levels and plane-makers are swamped with orders but clouds are looming over the financial future says a Special Report. Pages 31, 32

INDEX

Home News	23, 5, 7
Overseas	8-11
Business	25-30
Sport	44-48
Arts	51
Births, marriages, deaths	19
City Diary	27
Court & social	18
Crosswords	22, 24
Diary	16
Entertainment	22
Features	13, 14, 16
Information	22
Law Report	44
Leading articles	17
Letters	17
Media	34, 35
Obituary	18
On This Day	18
Parliament	12
Property	41-43
TV & Radio	23
Weather	24

European Court rules against Britain's anti-terrorist laws

By Michael Dynes, Frances Gibb and Peter Evans

Anti-terrorist laws used by the Government to detain suspects for seven days breach the European Convention on Human Rights, it was ruled yesterday.

The decision is a severe blow to the Government's tough stand against terrorism in Northern Ireland.

Four men had appealed to the European Court of Human Rights in Strasbourg after being held for more than four days before being brought before a court and then released without charge.

The court found that even

the shortest detention in the case fell foul of the "strict constraints of the time permitted by the notion of promptness". The ruling could force the Government to redraft

Law Report 44

the Bill now in Parliament that will replace the Prevention of Terrorism Act 1974.

The Government may seek derogation from the European Convention on grounds of national security to avoid complying with the ruling.

Such a move, used to

introduce internment in the 1970s, would be controversial. Under it the Government can give notice that it will not comply with its Convention obligations because there is a "time of war or other public emergency threatening the life of the nation".

Other options are: reducing from seven days to four the period of detention that a suspected terrorist might be held without being brought before a judicial authority; or to require extensions to a detention to come before a judicial authority.

Steel may offer a small premium

By Michael Clark
Stock Market
Correspondent

Steadier conditions on the London stock market yesterday may enable British Steel to achieve a small premium in first-time dealings on Monday - but it may not be enough to attract short-term speculators.

Last night the shares in their partly-paid form were being quoted 1p higher on the day at 66p by the IG Index, the

manoeuvres of the market this week will be crucial to the flotation. Some have urged private clients to take a longer term view of the company. City institutions will leave it up to the last minute before applying for shares.

Investors must make an initial payment of 60p with the balance due on September 26, next year.

Dealers are hoping for an opening price of 65p, which may not prove attractive enough to the "sage" who will be looking to make a quick killing. Comment, page 27

Hume upset by delay on embryo legislation

By Clifford Longley and Martin Fletcher



Cardinal Hume: Expressing the concern of bishops.

Cardinal Basil Hume of Westminster has protested to the Prime Minister at the omission from the Queen's Speech of legislation to control experiments on human embryos.

He urged her to allow Parliamentary time to be given as soon as possible "because of the urgency of bringing this matter within the ambit of public law".

The plea was endorsed yesterday by Professor Robert Edwards of the Bourn Hall Clinic, Cambridgeshire, a world pioneer of embryology. "Scientists cannot be left to make their own decisions," he said. "I do not like creating research embryos. I would, if they were sanctioned by some sort of authority."

Lady Warnock, who chaired a com-

mittee of inquiry which reported in 1984, said yesterday: "I think there should be legislation. I cannot really see what is holding it back."

The Conservative Party promised in its election manifesto to introduce a Bill this Parliament. A 1987 White Paper proposed alternative clauses to permit or outlaw scientific experiments on embryos. Nearly 100 MPs of all parties have already signed a motion calling for such legislation as soon as possible.

The White Paper suggested that the choice between outlawing research or restricting it to the first weeks of embryonic life should be left to a free vote in Parliament by tabling alternative clauses MPs could choose between, in the context of a government Bill.

Cardinal Hume points out that the

Gorbachov pledge of more freedom

Moscow (Reuter) - President Gorbachov pledged yesterday that his country's restless republics would gain new freedom from central control under a wide-ranging reform programme creating a "new, democratic Soviet Union".

Mr Gorbachov told the federal parliament, the Supreme Soviet, that his *perestroika* programme had "literally blown up the illusory peace and harmony which reigned supreme in this country in the years of torpor, started up free-wheeling debate and put the spotlight on many urgent and even painful issues".

He said that the people of all the 15 union republics "should have full confidence that the problems that worry them... will find a fair solution within the framework of *perestroika*".

But representatives of Baltic Lithuania, Latvia and Estonia signalled that they wanted

action to ensure their rights and maintained their resistance to the shape of a new state structure promoted by the President.

Mr Gorbachov was presenting his ground-breaking blueprint for political change, which includes the creation of a new two-tier parliament with real power and an executive presidency, while in-

Photograph 8
EEC dilemma 8

roducing multi-candidate elections.

Under the reforms, he told the session's 1,500 deputies, the President would be endowed with the authority to organize the work of a revamped Supreme Soviet sitting for two long sessions for several months every year.

"But excessive concentration of power in one person would still be ruled out," he said.



In a black stained wooden box, the Berkley canteen of six table knives and forks, dessert knives, forks and spoons, soup spoons, teaspoons and two table spoons, has been reduced from £140 to £99.

So now you can fork out less for your cutlery.

habitat

Continued on page 24, col 2

NEWS ROUNDUP

Children 'change after pollution'

Children in Camelford, north Cornwall, show symptoms of personality changes which make them "difficult and unruly" since local water supplies were accidentally contaminated with tons of aluminium. Dr Robert Newman, a general practitioner in the town, said yesterday.

He said he had found about six cases where a child's behaviour had radically altered, or ability at school had been affected. The number of local people known to be suffering from loss of memory had trebled since the accident last July, he added. After 20 tons of aluminium sulphate were pumped into the wrong tank at the Lowermoor water treatment works more than 7,000 homes received contaminated drinking water and there were many cases of nausea, vomiting, diarrhoea, blisters, mouth ulcers and sore throats.

Dr Newman said he had no proof that pollution caused the behavioural changes. "If our worst fears are confirmed then aluminium has to be looked at in the same context as lead. But it may take a year or so to sort out."

School mourns Anna

School friends paid tribute yesterday to Anna Humphries, the teenager whose body was recovered on Sunday from the River Severn. The 490 pupils at Maelor High School in the Welsh border village of Penley, where Anna was a fifth former, held two services to her memory. It was the first day back at school since Anna's body was found after three weeks of searching the Shropshire countryside. The children sang Anna's favourite hymn, chosen by her parents who were not at the service, and Mr Geoffrey Mason, the headmaster, read the 23rd psalm and led prayers.

RUC man finds bomb

A Northern Ireland policeman avoided death yesterday when he noticed a bomb attached to the underside of his car outside his home. A police spokesman said the Royal Ulster Constabulary officer not only saved his own life by looking under his car, but also those of children living next door, who were leaving for school. Fifty families were evacuated from their homes in Crumlin, Co Antrim, for several hours while Army bomb disposal officers defused the bomb, which contained 1½lb of Semtex and shrapnel.

Gold day for palms

A display of palms at the Royal Horticultural Society's flower show in London brought a gold medal to the Palm Centre of south-west London (Alan Toogood writes). Gold medals also went to the Royal Borough of Kensington and Chelsea for a preview of its of tropical and sub-tropical flowering and foliage plant exhibit for next year's Chelsea Flower Show, and Burncoose and Southdown Nurseries, of Redruth, Cornwall, for trees, shrubs and plants.

Pubs ban offender

All 42 publicans in Bridgwater, Somerset, have banned a man who admitted assaulting a landlady, but who magistrates refused to ban from the town's licensed premises, because such an order would ruin his social life. The publicans have banned Stephen Treasure, aged 23, a timber yard supervisor, for 12 months. His name has been put on a 'blacklist' poster displayed in every public house. Treasure was fined £300 and ordered to pay £310 compensation when he admitted causing actual bodily harm to a landlady and damaging her dress.

European Court ruling a setback to security

By Michael Evans
Defence Correspondent

The judgement by the European Court of Human Rights, backing four Ulstermen who were held by police in 1984 for more than four days without charge under the Prevention of Terrorism Act, was greeted with dismay by security sources in Belfast yesterday.

They said that the seven-day maximum period allowed under the Act for questioning terrorist suspects had given the police valuable extra time to investigate their backgrounds.

Official figures show that since 1974 when the Act came into force, nearly 2,000 suspects detained for more than 48 hours and up to seven days were charged with terrorist offences.

Without the length of detention possible under the Act, and the opportunities it gave for further

inquiries, many suspects would not be brought to justice, security sources said.

One Belfast source, reacting to the judgement, said: "These people are trained to withstand interrogation. But in many cases useful information has been gleaned in the final day or so of the extended period."

Under the European Human Rights Convention anyone arrested on suspicion of terrorism must be brought "promptly" before a court.

Security sources emphasized that terrorist suspects were always interrogated humanely and under strict regulations. They could be questioned only for a certain number of hours at a time; the interviews were conducted by two people with a senior officer of at least inspector rank watching on closed circuit television; and they were entitled to a medical examination before and after the interrogation. The seven

day maximum is subject to the approval of the Secretary of State for Northern Ireland.

The full figures from December 1974 to this month, show that 9,636 men and women have been detained under the Act, of whom 5,087 were kept for longer than 48 hours; 1,966 of those 5,087 were later charged, compared to 969 charged within 48 hours. The rest were released.

The Northern Ireland Office said that so far this year 1,569 people had been detained under the Act, 437 for between 48 hours and seven days. In 1987 the figures were 1,459 (451 for more than 48 hours), in 1986, 1,309 (483), and in 1985, 938 (557). In 1975, the first full year of the Act, eight were detained, five for an extended period.

A more detailed breakdown, for the first three months of this year, reveals how Ulster police have used the Act. A total of 411 people were

detained, of whom 85 were charged; 62 were held for between four and seven days of whom 35 were charged with terrorist offences and 27 released.

Of those arrested and held for 48 hours, 40 were charged and 266 released. Of those held for between 48 hours and seven days, 45 were charged and 60 released.

Of those held for two days but less than three, two were charged and six released; between three and four days, eight charged, 27 released; four and five days, 23 charged, 19 released; five and six days, one charged, two released; six and seven days, 11 charged, six released.

Earlier this year when the annual renewal of the Prevention of Terrorism Act was debated in the Commons, Mr Douglas Hurd, the Home Secretary, said: "The people of Northern Ireland suffer more from terrorism than any of the rest of us."

It is overwhelmingly in their interest that terrorism should be checked and then crushed.

"It is inevitable that the powers needed for that purpose should occasionally bear on innocent people, causing delay, inconvenience, and controversy. But the powers are not aimed at those innocent people; they are aimed at their oppressors — the terrorists."

Last year Mr Hurd asked Lord Colville of Culross to investigate the effectiveness of the legislation. Lord Colville endorsed the power to hold suspects for up to seven days. He said it was being used in a fair and reasonable manner.

In March 1979, Mr Merlyn Rees, then Home Secretary, said in the Commons: "Unpleasant as are the powers contained in the Act, they are, in my view, necessary in order to prevent the far more serious consequences of terrorist violence."

Ryan dispute will dominate summit

By Andrew McEwen, Diplomatic Correspondent

The dispute between Britain and Belgium over Father Patrick Ryan will take a new twist at the EEC summit in Rhodes on Friday when Mrs Margaret Thatcher is due to sit next to Mr Wilfried Mariens, the Belgian prime minister.

Her strong displeasure over the Belgian government's refusal to extradite Father Ryan seems certain to emerge. Whitehall sources declined to predict yesterday whether she would take him to task, but even if she does not, Mr Mariens will be well aware of her feelings.

Because the delegations are arranged in alphabetical order around the summit table, the Belgians are automatically seated next to the British.

It would take only a frosty Thatcherite glance to remind him that the Government feels deeply let down. But officials in Whitehall were using much stronger language yesterday: one senior source said that Belgium had shown weakness in the face of a difficult decision.

It became known yesterday that Sir Geoffrey Howe, Foreign Secretary, telephoned Mr Leo Tindemans, the Belgian foreign minister, to express dismay soon after the Belgian

How do Britain's anti-terrorist laws compare with emergency police powers elsewhere in Europe? Spain has just halved the period under which police can hold suspects incommunicado from 10 days. France, in common with Britain and the Irish Republic, has non-jury Court d'Assize to try terrorist offences. French police can detain a suspect for four days without charge and then apply to a magistrate for a three-day extension. In Belgium arrest warrants for suspects held without charge are reviewed by a judicial council.

cabinet's decision last Friday. Sir Geoffrey was among the first to hear of it.

British sources disputed Belgian claims that the decision was based on advice from its own legal experts that the case presented against Father Ryan was not strong enough. The experts had given the opposite opinion in contacts with their British counterparts.

"We were led to understand that they felt it fully stood up", one official said. The decision was described as a "failure of political will" by Brussels. The British dismissed Belgian and

Irish suggestions that the British case was vague, lacking precise dates and places for the offences alleged against Father Ryan.

The source said it was normal in such cases for a time span to be presented, rather than a specific date, because parties to an alleged conspiracy usually conferred over a period of time.

The dismay was all the greater because Belgium has in the past been a trusted ally in the war against terrorism, acting through the "Trevi Group" system of inter-governmental liaison.

The Ryan case is also certain to dominate talks which Mrs Thatcher is to hold with Mr Charles Haughey, the Irish prime minister. They are due to meet on Friday morning, before the summit begins.

Officials said that the working of the Anglo-Irish agreement would be one of the main subjects.

Mr Douglas Hurd, Home Secretary, is expected to raise the Ryan case today with a group of 12 Belgian MPs. The group, a select committee on violent crime and terrorism, is on a three-day visit to study British police methods for tackling terrorism.

Portrait of a fighter



Mr Mick McGahey, former Scottish miners' leader, with his portrait by Maggi Hambling.

By Kerry Gill

Mr Mick McGahey, the former Scottish miners' leader, yesterday saw his portrait by the artist, Maggi Hambling, unveiled at the Scottish National Portrait Gallery in Edinburgh.

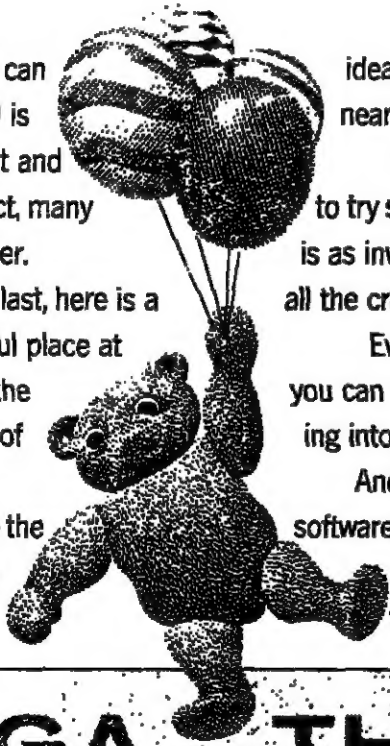
Mr McGahey's portrait joins a series of paintings of eminent contemporaries commissioned by the gallery. Mr McGahey retired as vice-president of the National Union of Mineworkers last year and is a trustee of the Scottish Mining Museum.

Maggi Hambling, formerly first artist-in-residence at the National Gallery in London, is known for her portraits of Max Wall, the historian, A J P Taylor, and the chemist, Dorothy Hodgkin. She painted Mr McGahey's portrait during a week of sittings.

Of all the home computers you can buy, the Commodore Amiga 500 is easily the brightest, the friendliest and definitely the most exciting. In fact, many call it the ultimate home computer.

What is certain is that at last, here is a computer that can take its rightful place at the heart of the home. Because the Amiga 500 is for every member of the family to enjoy.

From the games fanatic to the resident artist or musician. From a tiny child to a mature adult.



ideal even for people who haven't been near a computer before.

Of course, children are always keen to try something new. And for them, Amiga is as inviting as a clean sheet of paper and all the crayons in the rainbow.

Even basic maths becomes fun when you can count brightly coloured trains chuffing into a station.

And now the Amiga 500 accepts BBC software, it's the ideal computer to help your kid's education. Not only today, but throughout their academic life.

So whatever your game, you will be mesmerized. Monet, Mozart and Me

Once you start to spend time with Amiga, you'll soon understand its exceptional talent for creativity.

Use Amiga as a kind of sketchpad. Draw a picture the way you would with a pencil. Experiment with Amiga's palette of over 4000 colours and change the details you don't like. Then when you're satisfied, print it out and put it on your wall.

Amiga is also a brilliant musical instrument, capable of anything from Baa Black Sheep to Beethoven. You just play the

But the difference with Amiga

is it then goes

on to help you

in ways you

may not have

even considered.

For instance, you

could produce a 3D plan

of your extension to talk over with a builder. Or if

you decide to move, Amiga can help you reproduce

your own house details, including descriptions and

measurements.



AMIGA. THE GROWN-UP COMPUTER FOR PEOPLE OF ALL AGES

The Amiga 500 can be a living story book, a teacher, a canvas, a musical instrument, a practical thinker, a formidable opponent... even an entire orchestra.

Yet, surprisingly, from just £399.99* it is as reasonably-priced as an average video recorder.

Learning is Child's Play

For once, a computer that claims to be friendly really is. It gives you clear instructions as you go along, making it

Go! Go! Go!

If you're looking for a much more grown-up games machine, look at the Amiga.

There is absolutely no contest.

The action is so convincing,

you'd swear it was real. No other computer

can make you appreciate what it's actually like

when an alien planet explodes. The colours are out

of this world.

And if you're in a dog-fight at Mach 2, your

imagination won't have to work overtime. As you

crash through the sound

barrier chasing

the enemy jet, it's

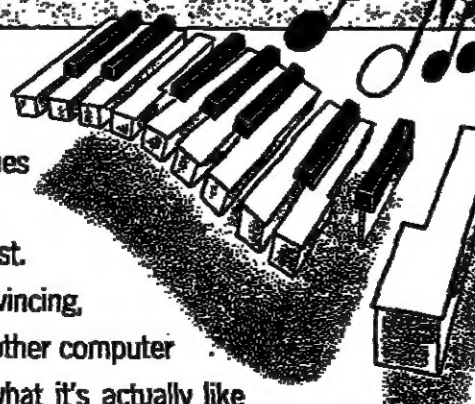
like you're right there in the

cock-pit. Small wonder then that real-life

test pilots use the Amiga as a training simulator.

Amiga 500 gives you all the thrills and

excitement of the very best arcade games.



notes using the mouse and see

how it is to be written on the

screen. Then if you like, start

adding special effects like

voices, a clap of thunder, even

animal noises.

If you want to hear how

a choir of pigs might sound, it's

easily done on Amiga. And then you might try put-

ting music and pictures together, add graphics and

speech bubbles. Suddenly, there you have it...

your own cartoon or rock video.

Running a Home

The Amiga 500 can be just as

practical as it is creative. Handling the

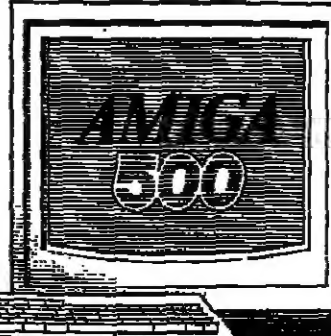
family accounts? Sure. Keeping a log

of all your Christmas presents so you

don't double up next

year? Couldn't be

simpler.



From only £399.99*, Amiga 500 lets you see so many things in your life differently. Isn't it time you had a grown-up computer in your home this Christmas?

Call 01-873 9800 for further details or send the freepost coupon today.

Commodore

Computers

WE'LL HELP YOU

SEE THINGS DIFFERENTLY

Send to: Commodore, Freepost T38, London

W1E 6PA.

I would like more information on the Amiga 500.

Mr ☐ Mrs ☐ Miss ☐ Ms ☐ Other ☐

Surname

Initials

Address

Postcode

OR CALL US ON 01-873 9800

*Price includes free modulator to attach Amiga 500 to your TV. VAT also included in £399.99, but excludes monitor, printer, BBC emulator, software and additional RAM required for some applications.

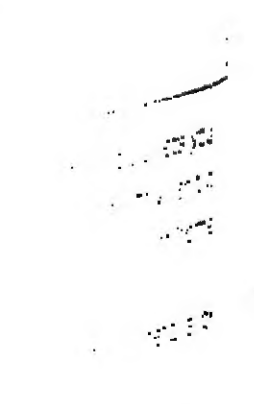
501 12 11 11 11



Mr. Mark Beattie, of Christie's, and a passing cyclist each admiring a Mercedes-Benz - two of a row of classic cars which were lined up in St James's Square, central London, yesterday. They and other vehicles come up for sale next Thursday in the last auction of the year by Christie's devoted to collectors' cars. The event will be held at Castle Donington, Derbyshire.



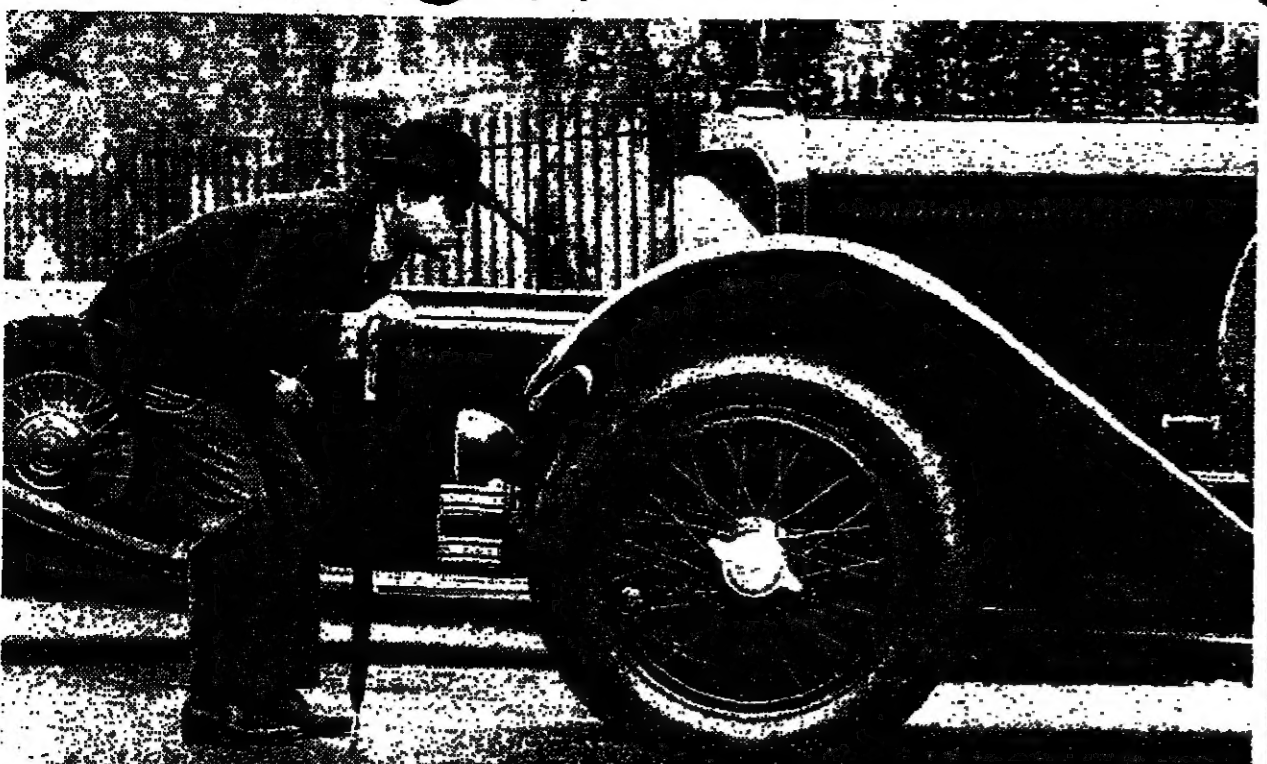
Mr. Mark Beattie, of Christie's, and a passing cyclist each admiring a Mercedes-Benz - two of a row of classic cars which were lined up in St James's Square, central London, yesterday. They and other vehicles come up for sale next Thursday in the last auction of the year by Christie's devoted to collectors' cars. The event will be held at Castle Donington, Derbyshire.



Mr. Mark Beattie, of Christie's, and a passing cyclist each admiring a Mercedes-Benz - two of a row of classic cars which were lined up in St James's Square, central London, yesterday. They and other vehicles come up for sale next Thursday in the last auction of the year by Christie's devoted to collectors' cars. The event will be held at Castle Donington, Derbyshire.

Mr. Mark Beattie, of Christie's, and a passing cyclist each admiring a Mercedes-Benz - two of a row of classic cars which were lined up in St James's Square, central London, yesterday. They and other vehicles come up for sale next Thursday in the last auction of the year by Christie's devoted to collectors' cars. The event will be held at Castle Donington, Derbyshire.

Motoring classics that bring out the boy in every man



Mr Mark Beattie, of Christie's, and a passing cyclist each admiring a Mercedes-Benz - two of a row of classic cars which were lined up in St James's Square, central London, yesterday. They and other vehicles come up for sale next Thursday in the last auction of the year by Christie's devoted to collectors' cars. The event will be held at Castle Donington, Derbyshire.

Sisters who killed father after years of torment go free

Two unmarried sisters who shot dead their tyrannical father after he had subjected them to years of terror and degradation were yesterday given a two-year suspended jail sentence.

Mr Justice Boreham, sitting at Liverpool Crown Court, said: "I accept that in many ways your life has been a form of torment and in a sense you have taken your punishment before the event."

June Thompson, aged 36, and Hilda Thompson, aged 35, of Skiffington Road, Preston, Lancashire, admitted the manslaughter of their father, Mr Thomas Thompson, aged 57, on March 12 this year, on the grounds of diminished responsibility. They denied murder.

Mr Thompson had ruled the home in a "regimental manner", making the sisters and their mother, also named Hilda, stand in the corner with their faces to the wall, the court was told.

He had committed incest with his daughters since they were teenagers and had often beat and kicked them. He had made the older sister wear a wedding ring to pretend she was his wife.

The sisters were never allowed further than 20 miles from home or allowed to have friends. If they argued with their father he would put a shotgun to their heads, then fire it into a bath.

In childhood the sisters had been locked in a cupboard and their father would not allow them to kiss or cuddle them. The sisters finally snapped and first June, then Hilda shot Mr Thompson in the chest with a 12-bore shotgun at point blank range as he lay in bed having an epileptic fit.

Mr Justice Boreham told the sisters that no purpose would be served by sending them to prison. The family had been in an "extraordinary situation".

"I have heard many family situations described. But in my experience I have never come across one so extraordinary as yours."

"That you two young women should have reached your mid-30s with no social life at all and no fun in life is extraordinary."

"That cannot, of course, justify what you did to your father. It is not just that you had no fun in life. You have lived in fear of violence and with the experience of violence," the judge said.

"Nevertheless, there is no excuse. I cannot allow the word to go out from this court, or any court, that people who are mistreated can take the law into their own hands and take a life deliberately."

The judge said it was the first time he had passed such a sentence. "I represent the public and I hope they will think I have done them a disservice," he said.

The sisters looked relieved when told their sentence had been suspended and said: "Thank you."

They burst into tears when their mother, who sat alone outside during the hearing, joined them in the courtroom.

Mr Thompson was described as "a tyrant, bombastic and cruel" by Mr Cyril Thompson, his brother.

"He had a violent temper. The whole family lived in terror of him. He was a bully," Hilda had told Mr Rodney Klevan, her barrister. "In all my life I have never had holidays, been to a Christmas or birthday party."

"I have had to live a totally subservient life and from a very early age I have lived constantly in terror."

"We knew when our father was going to be violent to us because he would put on his shoes to get ready to kick us."

Mr Klevan described the home as an "awful prison".

"Each of these women fostered their lives away. With Hilda it led to mental disturbance."

Both sisters "were also epileptic."

Mr David Poole, QC, representing June Thompson, told the court: "She has lived her life in an atmosphere of fear, violence and miserable degradation."

He said June's misery was deepened because her father had humiliated her mother in front of the children.

The sisters and their mother left court without commenting.

Gas 'sniff' kills girl aged nine

A girl aged nine who died after inhaling butane lighter fuel has become Britain's youngest victim of solvent abuse, detectives in Bristol said yesterday.

The girl, Sally Hodge, died on a stretch of wasteland notorious for drug-taking near her home in Filwood Broadway, Knowle, Bristol, in spite of efforts by her cousin to revive her after she sniffed a canister of the fuel.

Sally is believed to have bought the fuel with two other friends, both aged nine, from a supermarket near by. They went to the waste ground where Sally squirted the contents into her mouth before collapsing moments later.

Her cousin, Mr Michael Hodge, aged 23, was one of the first on the scene after her friends ran for help. "I thought she was knocked out at first so I picked her up and ran upstairs with her in my arms. She must have been dead by the time I got her into the flat."

An ambulance crew also tried to revive her but she was declared dead on arrival at Bristol Royal Infirmary. A post-mortem examination is expected to be held today.

Mr Michael Smith, manager of the store where Sally and her friends are thought to have bought the fuel, said: "If someone comes in and says can I have a can of gas it would not even enter my mind that they wanted to sniff it."

"I would sell it to them without further thought. I can't imagine anyone using this as a drug."

Police believe Sally tried sniffing after watching youths who had turned the waste ground into a junkies' haven. Officers said just one sniff of butane can kill, as it causes throat and heart paralysis.

CFCs 'will trigger cancer epidemic'

An epidemic of fatal skin cancers will spread as pollution depletes the Earth's protective shield of ozone, an international conference in London was told yesterday.

Scientists from Britain and the United States were discussing the latest calculations of the number of extra deaths from the malignant melanoma form of skin cancer and the rise in the incidence of other tumours and eye defects that will be caused by exposure to ultraviolet B and ultraviolet C rays.

Dr Robin Russell Jones, consultant dermatologist at St John's Hospital for Diseases of the Skin, in London, said a 10 per cent cut in the ozone layer would produce 160,000 extra non-melanoma skin cancers a year in the United States and 8,000 in Britain.

He said the American Government's Environmental Protection Agency had estimated the possible destruction of 50 per cent of the ozone layer by the year 2050, which would produce an extra 170,000 deaths from melanoma alone, and 10 times the number of other skin cancers and cataracts.

The most catastrophic effects could be avoided if there was a halt to the use of the man-made CFC (chlorofluorocarbons) compounds, which damaged the ozone layer in the stratosphere.

He said: "The issue of stratospheric ozone represents the litmus test of man's ability to prevent the ultimate degradation of planet Earth. If this relatively simple problem cannot be solved then mankind cannot live."

Professor Mark Elwood, of Nottingham University, suggested that although the number of skin cancers was increasing, and caused 1,000 deaths a year in England and Wales, it was not yet caused by depletion of the ozone layer but by holidays abroad.

In addition to an agreement made between governments in September last year, known as the Montreal Protocol, to limit consumption of CFCs, the meeting was told consumers were boycotting all aerosols because manufacturers were not telling them which ones were "ozone friendly".

Mrs Rachel Waterhouse, chairman of the Consumers' Association, said a survey found more than 70 per cent of people who had taken action to protect themselves or the environment from pollution had stopped using aerosols.

Mr Jonathan Porritt, Friends of the Earth director, said the announcement by the Prince of Wales that he had banned aerosols from his household "had done more than anything else to force industry to reduce CFC production".

British Airways is acting to replace the 120,000 aerosol cans containing CFCs it uses each year with sprays containing less harmful gases.

Dispute weakens as nurses return

Nurses taking industrial action at two hospitals returned to normal working yesterday in the first signs of a weakening in the dispute over grading payments.

One hundred nurses who precipitated an all-out strike at the Cumberland Hospital in Whitehaven, Cumbria, 10 days ago returned to work yesterday evening. Domestic, catering, laundry and porter staff who walked out in sympathy also resumed work.

Mr Peter Collinson, district general manager at West Cumbria health authority, said: "We have now reached an understanding of the proper working practice associated with each staff grade."

He said nurses unhappy with their grades would go to appeal. Meanwhile 22 night nurses, who were suspended from duty at Hanham Hall psychiatric hospital, Bristol, for working to grade, returned to work while negotiations continued.

In contrast, the anger over the grading of midwives appeared to be spreading after the resignation of 44 midwives at the North Middlesex Hospital, Edmonton, north London, on Monday.

The Royal College of Midwives, which is to meet Mr Kenneth Clarke, Secretary of State for Health, on December 7, said it had received calls from other midwives threatening to resign.

THE NEW NURSING GRADES

	% in grade	Start point	Cash rise (from)	% rise (from)
Nursing Auxiliary	A - 86 B - 14	£5,000 £5,850	£435 1,120	7.6 19.1
Enrolled nurse	C - 44 D - 48 E - 9	£6,795 £8,025 £9,200	£550 £1,450 £2,900	7.1 18.7 37.4
Staff nurse	D - 25 E - 66 F - 9	£9,025 £9,200 £10,200	£600 £1,900 £2,950	7.0 23.8 45.3
Nursing sister/ Charge nurse	F - 39 G - 58 H - 3	£10,200 £12,025 £13,450	£500 £1,925 £3,350	4.2 16.0 27.9
Staff midwife	D - 10 E - 77 F - 12	£8,025 £9,200 £10,200	£600 £1,900 £2,950	7.0 23.8 45.3
Midwifery sister	F - 25 G - 74 H - 1	£10,200 £12,025 £13,450	£500 £1,925 £3,350	4.2 16.0 27.9
Health visitor	G - 97 H - 3	£12,025 £13,450	£1,675 £3,100	13.7 25.3

Source: Commons written reply

Aids epidemic is here to stay, expert says

People hoping for a vaccine to rid the world of Aids are deluding themselves, an expert said yesterday.

"Most specialists agree that the epidemic is going to be with us for ever," Dr Mukesh Kapila, deputy director of the Health Education Authority's Aids programme, said.

Indeed, Britain might be going through a "relatively quiet" "phoney war" stage of the Aids epidemic, before things become more serious, the authority said.

"Aids will be one of the biggest health challenges facing this country for the rest of this century and beyond."

"We already know thousands will die, because they are infected with the human immunodeficiency virus (HIV)," the authority said.

The warning has been endorsed by more than 250 well-known people in a £3.5 million publicity campaign launched by the authority yesterday.

Personalities who have signed the Aids charter include Michael Caine, the actor, Bobby Robson, the soccer manager, and Alison Moyet, the singer. They say they will do all they can to prevent the spread of HIV and Aids.

More than 5,000 new cases of Aids a month are being reported to the World Health Organization. The number of sufferers is officially 129,385, but the organization said it estimated the actual number to be more than 300,000, with about five million others carrying the Aids virus.

In the United Kingdom, by the end of October there had been 1,862 Aids cases including 1,002 deaths. Department of Health figures suggest that the number of cases, while increasing, is not rising at an explosive rate.

The latest campaign does not make use of television as the emphasis is on explaining the facts about HIV infection and Aids, and giving advice on safer sexual practices.

Letters, page 17

Store is Picasso's new owner

The Mitsukoshi department store in Tokyo yesterday confirmed that it had bought Picasso's "Acrobat at Jeune Arlequin" for £20.9 million at Christie's, in London, on Monday on behalf of an unidentified Japanese client.

The store, which has an outlet in the West End of London, confirmed that Mr Akio Nishino, director of its fine arts department, was the buyer at the sale where the Picasso became the most expensive 20th century painting.

In Tokyo, Mr Hajime Sasaki, a spokesman for Mitsukoshi, said: "We were requested by one of our customers to buy the painting and we expect to sell it with some commission charges". He declined to say if it was a private buyer or an institution.

The purchase of the Picasso was another Japanese foray into the art market. Two years ago, the Yasuda Fire and Marine Insurance Company bought Van Gogh's "Sunflowers" for £24.75 million to hang at its headquarters. On Monday, two other works commanding big prices were bought by Japanese - Giacomo's six-foot matchstick man, "L'homme qui Marche", now the most expensive 20th century sculpture, sold at auction - and Paul Klee's "Nekropolis".

Christie's sale of Impressionist and modern paintings, continued yesterday with a further 500 lots, but not many surprises. A rather dull Picasso still life in his late cubist style failed to sell at £130,000. Christie's had expected it to £220,000.

But prices for two minor Picassos were perhaps nudged upward in the wake of Monday's record.

Whichever way you look at it it's a Sureshot



you look at it



it's a Sureshot

The latest Sureshot from Canon is the Ace. With over thirteen million Sureshots built so far, it has quite a reputation to live up to.

As you would expect it uses the latest technology to achieve the finest results. With automatic auto-focus, auto film speed setting, auto wind-on, rewind and autofocus in a new easy-to-hold rear grip shape.

Two unique features have been added to the Canon Sureshot Ace: a tiny detachable infra-red remote control unit for shooting from a distance, and a second viewfinder located on top of the camera for intriguing low or high angle shots.

The result is the Canon Sureshot Ace. It is, in every respect, a Sureshot.

SURE SHOT ACE

from **Canon**

SURESHOT ACE: FULLY AUTOMATIC, 35MM COMPACT, LEADS YOUR FILM ACTION, AUTO-FOCUS, AUTO FILM SPEED, REMOTE CONTROL, AUTO WIND-ON, REWIND AND AUTOFLASH. Canon - Manufacturers of Cameras, Video Cameras, Facsimiles, Typewriters and Microcomputers.

By Order of The Trustee in a Bankruptcy in compliance with the terms of a Court Judgement

PUBLIC AUCTION NOTICE

VAST OUTSTANDING STOCK AUTHENTIC GENUINE ALL HANDMADE PERSIAN RUGS & CARPETS

and other exceptional and unique Eastern Carpets, Rugs and Runners, and Silk Masterpiece Rugs of major importance and value, including magnificent examples from Isfahan, Nain, Qazvin, Shiraz, Herat, Afghanistan, China etc. in sizes from 2' x 1' to extra large.

Following issuance of writ and subsequent Court Judgement all remaining merchandise now ordered to be disposed of PIECE BY PIECE

SHORT NOTICE PUBLIC AUCTION

TONIGHT, WEDNESDAY, 30th NOV. AT 7.30 pm.

Transferred from security warehouse for convenience of auction to:

THE COMMONWEALTH INSTITUTE

230 Kensington High Street, London W8. (opposite Odeon Cinema)

Terms: Cash, Certified Cheques, Major Credit Cards

INSPECTION ONE HOUR PRIOR TO AUCTION

Trustee's agent: BICKENSTAFF & KNOWLES, 6, The Arcade, The Arcade, London SW7 2NA. Telephone: 01-589 7971.

£10,000 for writer

The Commonwealth Writers Prize of £10,000 has been awarded to Festus Iyayi of Nigeria for his novel *Heroes* (Longman).

The runner up is George Turner of Australia for *The Sea and Summer* (Faber). He receives £1,000.

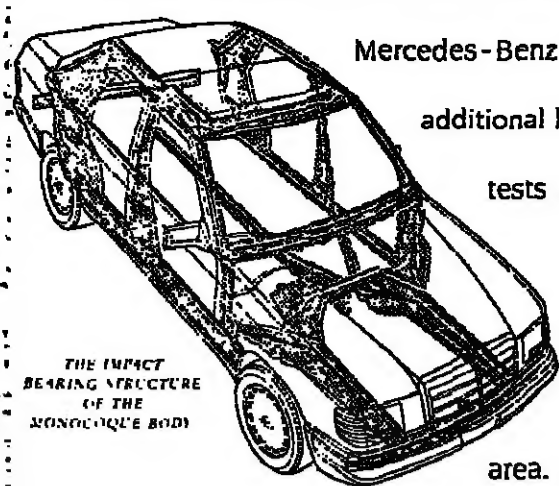
The prize was established last year to encourage the current efflorescence of new Commonwealth writing, and to ensure that good books reach a wider audience outside the countries of their authors.

Novels, plays, and collections of plays or short stories are eligible.

The chairman of the judges, Claire Tomalin, and regional judges selected a short list of eight finalists from Africa, the Caribbean and Canada, East Asia, and South-east Asia and the South Pacific.

The finalists will be talking about Commonwealth writing at a meeting at the Royal Over-Seas League tomorrow. The Queen will receive Festus Iyayi next Tuesday.

Although government legislation requires all car manufacturers to test for 100% head-on collision,



Mercedes-Benz also carry out additional head-on collision tests when the impact is concentrated on 40% of the car's frontal area. In Germany for

example, research has shown this accident happens three times more frequently than 100% head-on collisions. As a result, all Mercedes-Benz safety cells and crumple zones are now engineered to disperse the unique stresses of both types of collision. Which means impact energy is absorbed progressively and displaced into forked longitudinal members mounted onto extremely rigid sidewall, floor pan and transmission tunnel structures. The energy is therefore dissipated by being transmitted and absorbed in three different directions.

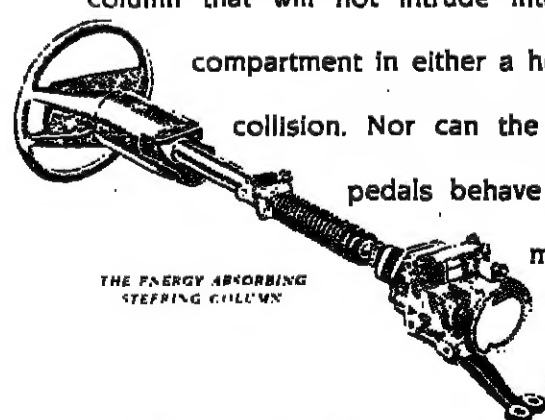
This is a fine example of Mercedes-Benz research and engineering taking the lead in safety development.

A CRASH TEST EVERY THREE DAYS

Mercedes-Benz conduct a crash test every three days, on average. Because safety research is an integral part of the Mercedes-Benz design process, many tests are conducted on components and prototypes prior to full scale production of a new model.

Consequently, the safety development team are well placed to impose their priorities on the fundamental design of a car. Today's Mercedes-Benz models are the most thoroughly tested and safest the company have ever built.

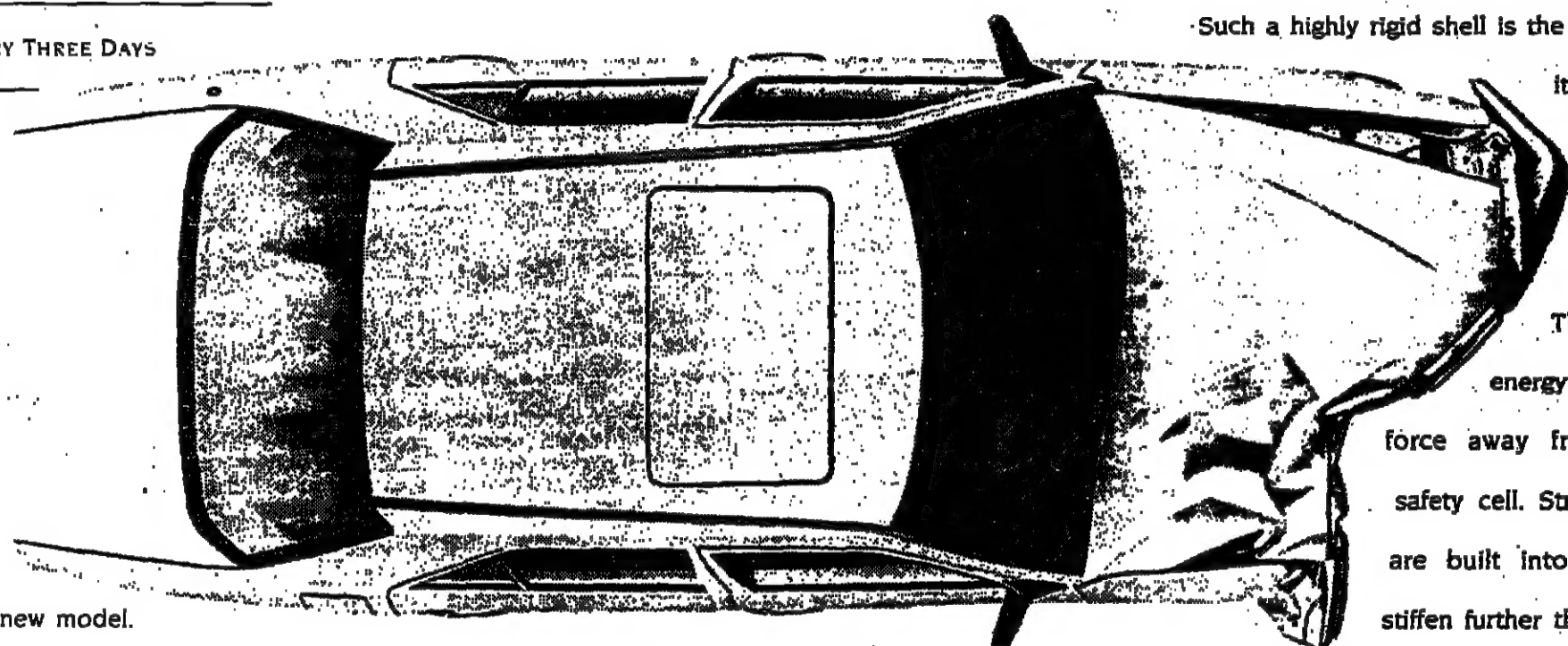
The Mercedes-Benz safety steering system, as an example, is fitted with a distorting cup within the steering wheel, and a collapsible, corrugated column that will not intrude into the passenger compartment in either a head-on or off-set collision. Nor can the clutch or brake pedals behave like blunt instruments. Because of the likelihood of severe accident injuries to the feet, the pedals are designed to swing away from the driver on impact.



THE FATHERS OF AUTOMOTIVE SAFETY

The history of Mercedes-Benz safety consciousness dates from 1931 when they developed independent front suspension to ensure safer roadholding. And as long as thirty-seven years ago, long before "crumple zone" and "safety cell" became part of car industry jargon, Mercedes-Benz patented the first impact-absorbing body shell. But rather than protect the patent in their own

Mercedes-Benz design their cars for the accident that happens most



interests, Mercedes-Benz allowed it to be infringed in everybody's interests, so other car makers could incorporate the idea into their own body designs. A gesture that speaks for itself.

In 1959, Mercedes-Benz became the first manufacturer to systematically crash test and roll-over test their cars. In that year, 80 were destroyed in



the search for greater passenger security. Since then, no car maker has placed greater emphasis on crash testing, and many others reap the benefits simply by adopting the results of Mercedes-Benz pioneering research.

STATE OF THE ART SAFETY CELL

Computer-aided engineering, combined with extensive use of high strength, low-alloy steel, ensures that Mercedes-Benz monocoque body shells are not only light, but are also outstandingly strong. Such a highly rigid shell is the basic safety element,

its front and rear sections designed to yield progressively in major accidents. They absorb kinetic energy and divert the full force away from the passenger safety cell. Strong cross-members are built into the floor pan to stiffen further the safety cell's resistance to side impact. Additional single section roof frame cross-members enhance the total load bearing capacity of the roof in front, side and roll-over impacts.

HOW THE USE OF AIR CAN REDUCE INJURY RISK

All inertia-reel safety belts fitted to the front seats of Mercedes-Benz cars, have electronic belt tensioners as standard. Above a predetermined level of impact, the tensioner is activated and pulls the belt taut around the body in milliseconds, reducing forward movement of driver and front seat passenger. Above certain speeds, however, impact injuries can still occur no matter how sophisticated the seat belts are.



Therefore, Mercedes-Benz also offer an electronically controlled airbag that is neatly stowed in the steering wheel hub. This innovative safety feature has been available since 1981 and is already fitted to 400,000 Mercedes-Benz cars. A normally invisible guardian, it inflates in milliseconds, under impact, to cushion the driver's head and greatly reduce the risk of chest injuries. Further proof that the Mercedes-Benz commitment to safety is uncompromising, and continues unabated.

FROM IMPACT SIGNAL TO INFLATION IN 25 MILLISECONDS



ENGINEERED LIKE NO OTHER CAR IN THE WORLD.

John 11/50

Home Secretary given fresh evidence on Guildford bombings

New witnesses support alibi of Irishman jailed for life

By Frances Gibb
Legal Affairs Correspondent

Mr Douglas Hurd, the Home Secretary, has been presented with new evidence on another of the four people serving life sentences for the Guildford public house bombings.

The evidence on Gerard Conlon is believed to be one of the main reasons why Mr Hurd has delayed a final decision on the case.

There is now considerable material to corroborate Conlon's alibi that he was not at the Surrey town on October 5, 1974 but spent the day drinking in the betting shop and doing his laundry at the hotel in London where he stayed.

Five witnesses have been traced who were not interviewed at the time of the trial. They confirm his account of his movements throughout that day.

Two other witnesses have been traced who can give evidence of Conlon's condition while he was in Godalming and Guildford police stations. Medical evidence has been found that just before his arrest, pain-killing drugs and antibiotics were being prescribed for him, but were discontinued while he was in custody.

Conlon's lawyers said there were a number of defects in the case against him.

First, if, as alleged, he had sought to construct a false alibi, he would not have sent his solicitors to interview witnesses about the wrong week-end. It was only several months after his arrest, when reminded that a particular

A powerful attack on the validity of the convictions of four people for the Guildford public house bombings in 1974 is made in *The Times* today by two of the country's most distinguished judges, Lord Devlin and Lord Scarman.

In arguably the strongest case for a re-appraisal of the case to date, the two retired law lords argue that the convictions rest on a fundamental flaw in that the four

Justice and Guildford...16

were effectively deprived of the right to a fair trial by jury.

Between the original trial and the appeal in the wake of the Balmcombe Street siege, four new witnesses appeared, who had committed 20 murders of the same type. They claimed to have carried out the Guildford bombings.

The question of whether they were lying was never put to a jury, the law lords say.

Carole Richardson, Paddy Armstrong, Paul Hill and Gerard Conlon were convicted in 1975 of the bombings in

horse had run on a particular day, that Conlon started to think of his movements on the correct week-end.

Second, the case rested entirely on Conlon's confession, with no supporting evidence. The confessions of the four, which they said were given under police pressure, are contradictory and inaccurate in terms of known facts.

Third, the confession was made by an unreliable personality which, taken with his

which five people died and 65 were injured. Armstrong and Hill were also convicted of a bombing at Woolwich in which two died.

Lord Devlin and Lord Scarman have been at the forefront of pressure for action on the case, together with Cardinal Hume and two former home secretaries, Lord Jenkins of Hillhead and Mr Merlyn Rees.

Last week, more than 15 months since its submission was presented, the delegation urged the Home Secretary to make a "speedy decision". It is "highly unlikely" that a jury, presented with the evidence now available, would have convicted, they say.

Politically, Mr Hurd is under enormous pressure not to refer the case back to the Court of Appeal. Not only has it involved some of the country's most senior judges, but such a move would question the methods of the police who obtained the confessions.

If referred back, the Court of Appeal could quash the convictions or order a retrial.

His evidence has been obtained by Dr James MacKeith, a leading consultant psychiatrist who has drawn up an assessment of Richardson. Mr Hurd now has the assessment.

In his report Dr MacKeith said Richardson, at the time of her arrest, was an emotionally maladjusted 17-year-old who was "exceptionally vulnerable" and unusually suggestible. Her confessions, under the use of drugs, were made with no adult or solicitor present.

His evidence has been obtained by Dr James MacKeith, a leading consultant psychiatrist who has drawn up an assessment of Richardson. Mr Hurd now has the assessment.

Fourth, in the light of the new evidence, his conviction should not be allowed to stand merely because he had been unable categorically to prove he was not at the bombing. No witnesses who might have lent credence to his account were called.

Fifth, detailed and persuasive confessions to the Guildford and Woolwich bombings

were later made by IRA activists after the Balmcombe Street siege.

Mr Hurd has already been presented with evidence from a delegation led by Cardinal Hume and including two former law lords, Lord Devlin and Lord Scarman, and two former Home Secretaries, Lord Jenkins of Hillhead and Mr Merlyn Rees.

In a renewed plea for an urgent decision on the case last week, the delegation drew attention to evidence that one of the four, Carole Richardson, was given an injection of pethidine (an anaesthetic) shortly before making the confession on which alone she was convicted; and to medical evidence as to the effect of this on her state of mind. This and other evidence "unquestionably warrant a re-investigation of the case", the delegation said.

Dr Kasimir Makos, a GP who examined Richardson soon after her arrest, has said he gave her opiate and barbiturate drugs 20 minutes before she confessed.

His evidence has been obtained by Dr James MacKeith, a leading consultant psychiatrist who has drawn up an assessment of Richardson. Mr Hurd now has the assessment.

In his report Dr MacKeith said Richardson, at the time of her arrest, was an emotionally maladjusted 17-year-old who was "exceptionally vulnerable" and unusually suggestible. Her confessions, under the use of drugs, were made with no adult or solicitor present.

Classic look for Moscow home



Top: Mr Julian Bicknell and fellow architects Mr Steve Chapman (left) and Mr Chris Hay (right), with the winning design for the residence of the British Ambassador in Moscow. Above: the south elevation of the building which will be put up in the area around the Church of the Transfiguration, the home of the capital's intelligentsia before the 1917 Revolution (Photograph: Graham Wood).

By Charles Kaevit

Architecture Correspondent

The competition-winning design for a new residency for the British Ambassador in Moscow was unveiled at the Foreign Office in London last night. Mr Julian Bicknell, who designed the classical building, was selected from a shortlist of eight contenders.

The residency, which will cost £3 million at current prices, is unlikely to start on site for another four years.

Mr Bicknell says it has the domestic scale and informality of a desirable suburban residence, but it is also clearly influenced by sixteenth-century Italian and eighteenth-century English architecture.

Mr Bicknell's design will be built on a one-acre site in a residential district which also houses the residence of the United States Ambassador and the Somali Embassy.

Launched in March, the competition attracted 157 inquiries and 112 entries. A shortlist of 14 architects was drawn up. Among those interviewed were Barry Gasson, architect of the Burrell Museum, Glasgow; Edward Cullinan, whose work was once endorsed by the Prince of Wales; and the young practice of Allies and Morrison, who came second in the competition.

Mr Bicknell said: "This was a complicated diplomatic exercise resulting from a 10-page brief which was a model of its kind. Moscow planners laid down stringent parameters so that any new building would not be more than three storeys in height and relate to the special character of its location".

The judges, including the Duke of Gloucester and Sir Bryan Cartledge, the British Ambassador to Moscow, made it clear that Mr Bicknell's design was chosen by a majority decision, as "no single scheme was outstanding".

Don urges reform of Oxford exams

By Sam Kiley, Higher Education Reporter

A senior don has called on Oxford University authorities to reform the examination system to prevent students being at the mercy of the subjective views of over-harsh or over-sympathetic examiners.

Mr Jonathan Wordsworth, a fellow at St Catherine's College and lecturer in English, said yesterday that recent fluctuations in the number of students gaining first class degrees in English could not be put down to variations in the average intelligence of undergraduates in each year.

"Last year 9.2 per cent of students sitting schools (finals) got firsts but over the last 13 years the level has been between 14.3 and 16.4 per cent", Mr Wordsworth said. He was an examiner for nine years and chairman of the English faculty examiners for four years.

"This cannot be explained by saying that last year we had a duff crop of students. The students come from the same backgrounds and take the same exams to come here."

"The chances are that the examiners were a little tougher in 1985 and have stuck too slavishly to the philosophy that they should be judged by absolute standards rather than

against one another." Mr Wordsworth called for university examiners to find a way of achieving a "consensus on the proportion of firsts across the board".

Last year 24 per cent of engineers made it into the top grade against the 9.2 per cent of English students.

Mr Wordsworth would like a system known as "norm referencing" for individual subjects at each college or university, which would mean class placings or grades were awarded to a fixed percentage of people sitting the exam.

This, he said, would ensure that careers were not jeopardized by harsh examiners.

A spokeswoman for the university said it was unlikely that faculties would take Mr Wordsworth's theories seriously because they were committed to judging students by absolute standards and not against one another.

The Committee of Vice-Chancellors and Principals said such a move would be "retrograde". "A norm referencing system would be more ad hoc than using examiner's discretion because one's degree results would depend on what sort of a group one was in, not on one's ability," a spokeswoman said.

Marks' managers help to train head teachers

By David Tyler, Education Editor

Senior managers from Marks & Spencer have been called in to improve the training of head teachers. They will form part of a task force launched yesterday by Mr Kenneth Baker, Secretary of State for Education and Science.

Training of head teachers, Mr Baker said, has been "patchy and of variable quality".

The two Marks & Spencer executives — who have been training staff — and the three other members of the School Management Task Force will be seconded from their full-time jobs. They will work half-time for the Department of Education for three years, giving management training to the 50,000 heads and deputies in England and Wales.

Mr Baker said: "They have a very challenging job to do and it may be that they will need longer than three years. I have already set aside £4 million for training this year with £10 million next year and £10 million the year after, but it may be that the task force will recommend that we spend more."

Under the Education Reform Act "headteachers would have to be managers as well as teachers and face a heavy burden".

Mr David Syon, director of North-west Educational Management in Cheshire, and the task force leader, said: "The current training courses are not coherent, are not planned, and are not readily

accessible for those people who want to use them. We will work with the local authorities to see exactly what is required and the best way to provide them."

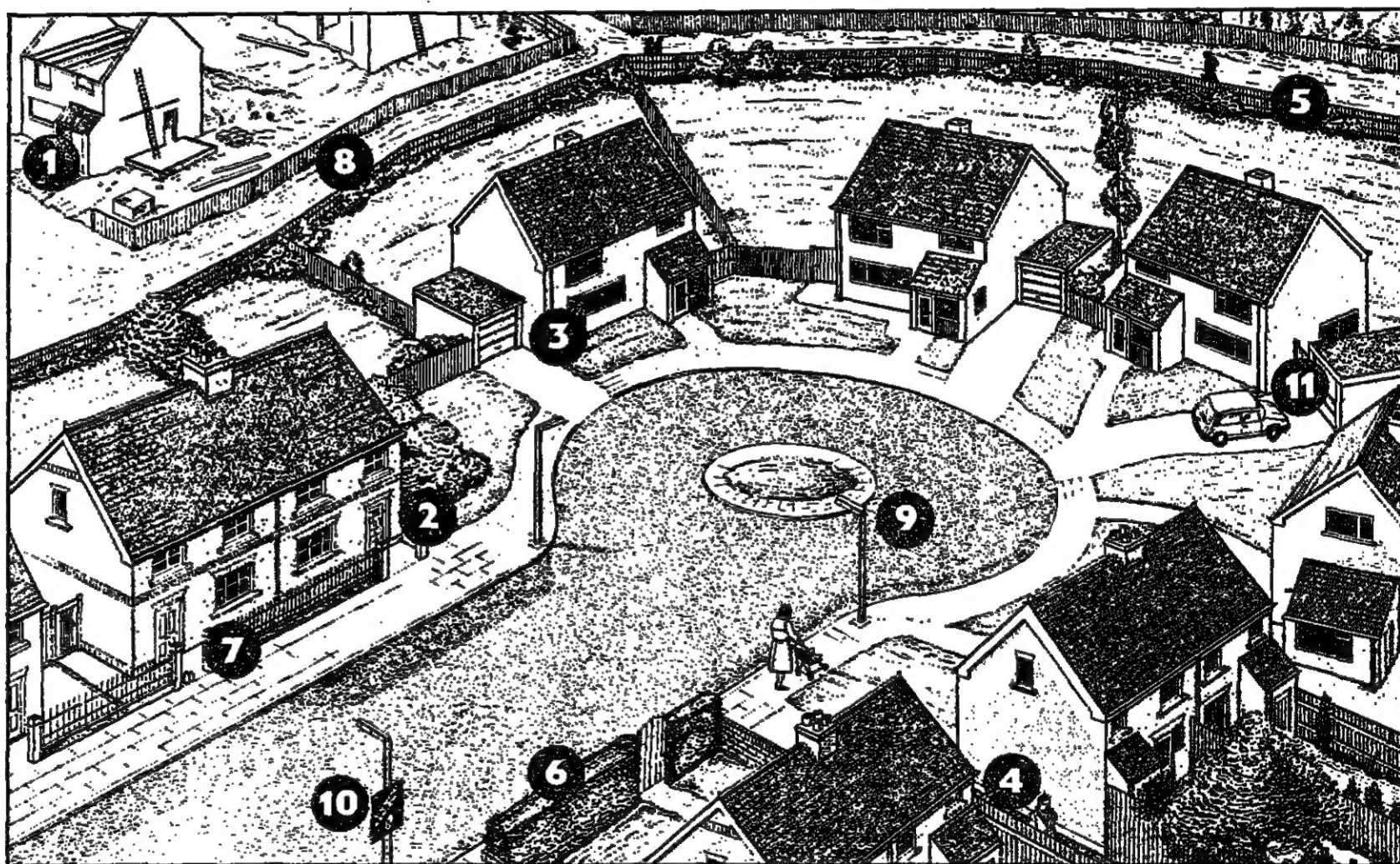
The task force begins work early next year and will produce an interim report by April. Its other members are Miss Jo Oliver and Mrs Ros Page (Marks & Spencer), Mr Keith Foreman, principal of Bureigh Community College, Loughborough, Leicestershire, and Dr Tony Bailey, director of the School of Education at Sussex University. A primary school head teacher is to be appointed shortly.

Girls keep their school records better than boys, according to a report published yesterday. It says girls are "generally more forthcoming and more skilled at sharing responsibility".

The report reviews pilot schemes set up in 22 schools to finalize plans for the keeping of detailed records of pupils' activities and achievements. They are in preparation for a national scheme to be introduced in all secondary schools by 1990.

One teacher said boys found "one-to-one discussion with a teacher almost unbearable, especially with the topic of discussion being themselves, and treated such interviews as ordeals to be endured rather than as opportunities to chat".

Records of Achievement, Report of the National Evaluation of Pilot Schemes (Stationery Office: £19.95).



TWELVE WAYS TO STOP A BURGLAR ENDING UP INSIDE.

The vast majority of crime is opportunistic, non-violent and against property. Much of this crime can be prevented. And we can all help.

Why not make a start by checking up on matters close to home. Look at your street and community to see if it can be made safer.

By helping each other, we present a united front against crime.

Here are twelve ways to begin.

1. New homes and housing developments could have security designed and built in rather than added as an afterthought.

2. Doors which appear secure to a layman, can seem flimsy to a burglar. Sturdy doors with security deadlocks can foil most burglars.

3. Open or unprotected windows can allow easy access. Fitting — and using — window locks, is a proven deterrent.

4. Passages can become convenient entry or escape routes for burglars. Fitting a high lockable gate across the path hinders them.

5. Low walls at the rear of a building can be dangerously easy to scale. Ideally they should be at least 6' high.

6. On the other hand, high hedges in front of a house can, unfortunately, provide privacy and seclusion for a criminal as well as for the occupants.

7. Burglars are attracted by signs of an unoccupied home: no lights after dark or several days milk or newspapers at the door. Lights or radio on a time-switch can help and cancelling the milk and papers when away is essential.

8. Dark unlit paths and alleyways can conceal more than puddles. Outside lights can make everyone feel a lot safer. If it is public land, the matter should be raised with the landlords or the authorities.

9. Unlit or broken street lamps also need to be pointed out quickly to those responsible.

10. Joining or setting up a Neighbourhood Watch — or getting together with others in the area to share ideas — is a key to tailoring crime prevention to local circumstances.

11. Anyone buying a new car should check that it has up-to-date security built in. Even then, remembering to lock doors, shut windows and remove or hide tempting objects is important. And parking off the street in a garage, or even on a driveway, is safer.

12. The free Crime Prevention Handbook details several dozen more ideas. Phone or send for it now.

For your free copy of 'Practical Ways to Crack Crime' telephone 01-280 1000 or send this coupon to: Home Office Crime Prevention, PO Box 2000, London NW9 6BN.

Name: _____

Address: _____

Postcode: _____

YTCR **CRIME**

TOGETHER WE'LL CRACK IT

Red Cross calls for help with increase in natural disasters

By Tony Dawe

The industrialized nations should do more to help the poor to prepare for natural disasters, which increasingly are seen as linked to man's destruction of the environment, a leading Red Cross figure said at a conference in London yesterday.

Mr Par Stenback, secretary general of the League of Red Cross and Red Crescent Societies, said that research indicated a 25 per cent rise in the number of disasters between the 1960s and 1970s, with a further 50 per cent rise between the 1970s and 1980s.

The Emergency '88 Congress, attended by delegates from 40 nations, has been called to make recommendations for an international code of training and education for handling disasters to be adopted in colleges and training centres.

Mr Stenback said his organization had "faced catastrophe almost every day" in the past four months, with hurricanes sowing havoc across the Caribbean and Latin America, a typhoon hitting the Philippines, and floods in Africa and Asia.

"We fear that the disasters of the past four months are not an isolated experience", Mr Stenback said.

"The founding fathers of the league would undoubtedly

A firm indication that the Government will reject calls for a national disaster squad was given yesterday by Lord Ferrers, Minister of State at the Home Office.

Opening the conference, the minister said government policy was for disasters to be handled at local level with Whitehall providing resources if required. He said, however, that the Home Office was studying ways of dealing with disasters and would be considering the findings of a private seminar at the Civil Defence College last week.

The seminar stopped far short of recommending the appointment of a national disaster co-ordinator supported by a team of advisers. It did, however, suggest that an emergency committee might be formed in Whitehall.

have referred to such events as 'Acts of God'. Today we must increasingly see them as 'Acts of Man' - the destruction of the environment, the pollution of the atmosphere with carbon dioxide and chlorofluorocarbons."

He said three specific measures should be taken. Governments should spend money helping developing na-

tions to help themselves before disaster strikes, instead of just offering relief afterwards. He said the Red Cross needed enormous quantities of simple supplies such as plastic sheeting to provide roofs, and blankets to keep people warm, rather than sophisticated rescue equipment.

He also called on governments to "exercise a little patience" before deciding how best to help specific disasters. "We still receive supplies which we don't need. We receive medications, sometimes in languages unknown in the country in which we are operating. We receive foodstuffs where food can be bought locally for cash and where to release external supplies on the market would only ruin local farmers."

Mr M'Hamed Essafi, a leading United Nations official attending the conference, emphasized the need for more investment and thought to be given to the planning for potential disasters. He said: "Prevention must play an ever greater role in both pre-investment and development programmes."

He added that a study had shown that effective disaster mitigation programmes can save up to 3 per cent of the gross national product of developing countries.

High reward for young sleuths



Two teenage detectives taking to the skies over Birmingham in a police helicopter yesterday, as a reward for helping the West Midlands force catch an armed gang. Gregory Jones, aged 13, (right) and Phillip Left, aged 14, from Acocks Green, Birmingham, saw the raiders, one of them carrying a shotgun, fleeing after a post office robbery. They

noted the registration, colour and make of their car and gave police accurate descriptions of the men. The information led officers to the getaway driver's home and the gang members were arrested. They had stolen thousands of pounds in several raids in Birmingham over a period of months, and beaten up and threatened to kill a police officer during

one robbery before stealing his police car to escape. The three members of the gang were later jailed for between eight-and-a-half and 12 years. Det Sergeant Adrian Bowers said: "Without the help of these boys our job would have been made very difficult indeed". Gregory said: "I watch Police Five and they always ask people to make a note of anything suspicious".

New rural town idea condemned at inquiry

By John Young

Proposals to build a new country town called Stone Bassett near the M40, east of Oxford, were called "wholly unacceptable" at a public inquiry which opened yesterday.

Mr Michael Rich, QC, for Oxfordshire County Council and South Oxfordshire District Council, said that far from alleviating the housing shortage, it would create a big new growth point between London and Oxford, in an area of considerable landscape value where county planning policies called for restrained growth.

Consortium Development, a group of nine of Britain's largest house builders, wants to build a town of 5,500 homes.

More than 1,100 objections have been received. The inquiry is expected to last at least six weeks.

Juice recall

Safeway stores yesterday asked shoppers to return one-litre cartons of long-life mandarin juice because they may have been contaminated by cleaning fluid used by the supplier to sanitize production equipment.

Appeal delay

The hearing of the newsboy murder appeal was yesterday adjourned until today because one of the barristers was unwell. Mr Graham Laughland, QC, represents one of three men convicted of murdering Carl Bridgewater.

Epping Forest by-election

No escape on the Lawson question

By Richard Ford, Political Correspondent

Something approaching panic crossed the smooth features of the Conservative candidate in the Epping Forest by-election yesterday when he was asked when the Chancellor of the Exchequer would be visiting the constituency.

Mr Steven Norris looked anxiously at the "minder" sitting alongside him and, when reassurance was not forthcoming, hesitated before replying: "I believe he is coming."

He had clearly hoped that by sticking to local issues and talking at length about health care in the constituency, the subject of the record balance of payments deficit and the increase in interest rates might perhaps be avoided.

There was no escape. The minder, Mr Simon Burns, Conservative MP for Chelmsford, brusquely directed all inquiries about the plans of Mr Nigel Lawson to the press office.

But aware that their uncertainty over the beleaguered Chancellor's campaign intentions could lead to further embarrassment, Mr Burns insisted: "He is planning to come. He would normally be here for a press conference."

Mr Norris added: "I will be delighted to see the Chancellor of the Exchequer. He is a valued colleague."

In a constituency where 63 per cent own their homes, Mr Norris then defended the interest rate rise, saying one of the consequences was to stop the rapid escalation in property prices - which would be welcomed by home buyers. Making a virtue out of the latest rise, he pitched for the votes of pensioners comprising 18 per cent of the voters.

"We ought never to forget that for a significant number of people, who have paid off a mortgage and look to an investment income to supplement their pension, higher interest rates are by no means a bad thing."

And just to ensure that he had not forgotten the homeowner who is likely to be affected an increase in mortgage rates in the new year, Mr Norris sympathized with their plight but assured everyone that Mr Lawson's action was taken to counter the problems of success rather than failure.

The SDP, meanwhile, attempted to claim the mantle of "the party of the homeowner" from the Conservatives.

Mr Michael Pettman outlined a package of measures aimed at financially assisting home owners by increasing mortgage tax relief to £40,000, and matching the savings of first-time buyers pound for pound up to a limit of £3,000.

Mr Andrew Thompson, the Democrats' candidate, was focusing on two of the more fashionable issues currently exercising the electorate's concern - the threat to the Green Belt and environment.

"We are very concerned about the effects of acid rain on the forest, and that is a central part of the constituency", Mr Charles Kennedy, the Democrats' MP for Ross, Cromarty and Skye, said.

Labour did without the traditional daily press conference, claiming that theirs was a "flexible strategy aimed at highlighting the social issues".

General election: Sir John Birt, Labour, 10,500; A Humphreys, SDP, 10,000; Mr Murray, 9,400; Mr Pearson (Green), 690; Conservative, 21,513.

Moscow launches space centre visits

By Shona Crawford Poole, Travel Editor

Star City, the cosmonaut training and flight control centre outside Moscow, is being opened to British tourists.

Intourist launched the holiday, costing £999, on the first day of World Travel Market in London yesterday.

The show will be open to the public for the last time on Saturday. From next year it will be for trade visitors only.

Vying for a place in the limelight, the Scottish ferry operator Caledonian MacBrayne announced that it would be going into the short cruise business.

York, the home of the Kit-Kat, announced the launch of a new attraction called The Chocolate Experience.

And the Falkland Islands, making the best of their assets, relied on pictures of elephant seals in improbably agile postures to draw crowds to their lonely beaches. The Maldives offered its leaflets in plain brown envelopes, without a word of advice on the islands' political troubles.

The Soviet Space Tours are

scheduled to lift off next summer.

The itinerary will include visits to the flight control room at Star City and to the museum dedicated to Academician SP Korolev, the man who put the first sputnik into space in 1957.

Tourists will also be able to see cosmonaut training sessions at an aquarium, where space walking is simulated.

The seven-day tour can be booked through travel agents or Intourist.

The price of the tour includes return flights from Gatwick, three days in Leningrad and four in Moscow with full board and additional excursions.

After the World Travel Market in London closes this weekend, the Northern Holiday and Travel Show, described in the trade as a holiday supermarket, will be the biggest show open to the public.

The 1989 show will be held at the G-Mex Centre in Manchester from January 12 to 15.

It is rather an uncomfortable thought isn't it?

You only find out that you're not adequately protected when it's too late to do anything about it.

Rather than leave yourself exposed, why don't you get a Halifax

Building Society branch to cover you?

Because we're the Halifax, we'll take particular care to represent your best interests and ensure you get the right amount of protection.

Our trained and helpful staff can advise you on a pretty comprehensive

range of personal insurance plans.

Things like endowment insurance, life assurance, pensions, household insurance and mortgage related policies. They'll even help you with investment advice.

And you won't have to pay over

the odds for it either.

Being the UK's largest independent advisor helps when it comes to negotiating good deals on your behalf.

So if you want to protect yourself, you'll find we've got it all covered at the Halifax.

WHEN YOU BUY INSURANCE, HOW DO YOU KNOW IF YOU'RE PROPERLY COVERED?



HALIFAX

HALIFAX PERSONAL INSURANCE SERVICE. YOUR BEST POLICY.

FOR FURTHER DETAILS ABOUT THE HALIFAX PERSONAL INSURANCE SERVICE, CONTACT YOUR LOCAL BRANCH OR WRITE TO HALIFAX BUILDING SOCIETY, TRINITY ROAD, HALIFAX, WEST YORKSHIRE HX1 2NS. REGULATED IN THE CONDUCT OF INVESTMENT BUSINESS BY S.I.B.

هك امر الفصل

WORLD ROUNDUP

Pretoria finds late hitches on Angola

Johannesburg — Pretoria is raising last-minute, but probably not insuperable, difficulties over verification of the withdrawal of Cuban troops from Angola, ostensibly the only obstacle to Namibia's independence after 73 years of South African rule (Michael Hornsby writes). South African negotiators will leave for Brazzaville, the Congo capital, tomorrow to resume talks with Angolan and Cuban counterparts aimed at reaching agreement.

Dr Chester Crocker, the US mediator at the talks since they began in London in May, said in Brazzaville that he was hopeful that agreement could be reached. If the hitches are resolved, it is expected here that Mr R.F. "Pik" Botha, the South African Foreign Minister, and General Magnus Malan, the Defence Minister, will join other negotiators in Brazzaville on Friday for formal signing of the protocol.

Solzhenitsyn veto

Moscow (AFP) — Mr Vadim Medvedev, the Politburo member responsible since September 30 for ideology, yesterday vetoed publication in the Soviet Union of two important works by Alexander Solzhenitsyn, the exiled writer, as undermining the foundations of the Soviet state. He said that *The Gulag Archipelago* and *Lenin in Zurich* were works in which Solzhenitsyn developed a position "which radically contradicts our social and political system, our understanding of the world, our attitude to history and our revolution, and our attitude to Lenin".

Top psychiatrist quits

Washington — Dr Shervett Frazier, one of America's most distinguished psychiatrists, has resigned from Harvard Medical School after being accused of plagiarism in papers published between 1966 and 1975 (Christopher Thomas writes). He also quit as psychiatrist-in-chief and general director of McLean Hospital in Virginia, after a graduate student of his reported Dr Frazier, who served as director of the National Institutes of Mental Health, for having plagiarised four papers. He is believed to be the first Harvard faculty member ever to resign for plagiarism.

Bonn calls for joint airborne brigade as a Nato back-up

From John England, Bonn

West Germany is to propose the creation of a European airborne "fire brigade" division — consisting of British, Dutch, Belgian and West German troops — at the Nato defence ministers' two-day autumn conference in Brussels which begins tomorrow.

The West German Defence Ministry said yesterday that the mixed division, of about 15,000 men, would provide an urgently needed operational reserve in Nato's Northern Army Group (Northag) sector. But it would also be a "political signal" to those of West Germany's allies, including Britain, who wished for closer co-operation with the Bundeswehr in order not to lag behind growing military links between Bonn and Paris.

The *Frankfurter Allgemeine Zeitung* said yesterday that the formation of a Franco-German brigade earlier this year had led to requests from Britain, The Netherlands and Belgium for similar co-operation.

A Defence Ministry spokesman said that Luxembourg had also expressed interest in closer military involvement with West Germany. Mr

George Younger, Britain's Defence Secretary, and Herr Rupert Scholz, the West German Defence Minister, announced in Bonn on October 4 the setting up of an Anglo-German study group on ways to improve bilateral military co-operation within Nato. But, they added, there was no thought of forming a British-German brigade.

Herr Scholz tabled the idea for a European division at a meeting of Nato's nuclear planning group in Scheveningen, October 26-28, for initial discussion by its military committee. He is expected to make a personal presentation in Brussels.

A Defence Ministry spokesman said: "The division would differ greatly from the Franco-German brigade, which has no specific tasks in Nato's defence planning because France does not belong to its military structure. The new formation would be an 'air cavalry' force to be used in the front line."

"A standard division consists of three brigades, but in this case such tasks as providing troop transport, helicopters, armour, anti-tank

weapons, infantry and so on could be allotted to individual national units. That is one option in what at present is only an idea whose nuts and bolts will have to be worked out.

"That also applies to the question of the division's command structure. It should be integrated, of course, but we feel there should not be too much chopping and changing at the top among the nations."

It was thought in Bonn yesterday that no firm decision on the division would be taken in Brussels. The military committee was expected to be told to study the idea and present concrete proposals to next year's autumn conference.

Call for effort: Herr Manfred Wörner, the Nato secretary-general, called here yesterday for greater defence efforts by the alliance's European members.

He said that, in certain fields of defence, the Europeans could do much more without straining their capabilities. American pressure for stronger European performances must be taken seriously, he added.

Gorbachov signals change



President Gorbachov addressing the Supreme Soviet in Moscow yesterday at the start of a three-day session convened to consider wide-ranging changes to the Soviet Constitution.

Countdown to Rhodes

EEC faces hard decisions on East-West links

From Richard Owen, Brussels

Amid last-minute preparations for the European Community heads of government meeting on the island of Rhodes, opening on Friday, Britain, its EEC partners and the European Commission were yesterday working to avoid the kind of "blood on the carpet" summit meetings which have been a feature of the past two years.

Officials say the meeting will be an occasion for reviewing progress toward the Single European Market in 1992 and Europe's place in the world.

But, despite an appeal by M Jacques Delors, President of the Commission, for leaders to avoid a disruptive meeting, senior EEC diplomats say the Community needs to resolve a "fundamental ideological difference" over East-West relations at a time of turbulence in the Soviet bloc. On one side is Britain, on the other West Germany and France.

The East-West issue comes to the fore because Mrs Thatcher is to meet President Gorbachov in London only a week after the meeting, and because a new president is to enter the White House.

Officials say that many of the issues the EEC now faces will not come to fruition until Spain chairs the next European summit meeting in Madrid in June.

But a "degree of serious skirmishing" is expected on Rhodes over such questions as economic and monetary union, creation of a European Bank, the 1992 "social dimension" and the need to avoid a protectionist "fortress Europe", on which Mr Andreas Papandreu, the Greek Prime Minister who will preside, is seeking a special Rhodes declaration. Diplomats say his considerable domestic problems could also prevent the meeting from reaching any firm decisions.

Greece's efforts to avoid controversy by focusing attention on the apparently innocuous question of Europe's international role could backfire because of EEC divisions in key areas, including the Middle East and, above all, relations with President Gorbachov's Soviet Union.

"In theory, 1992 coincides with liberalization in the Soviet bloc, opening up a vista of East-West co-operation across borders," one diplomat said. "But in practice, Western Europe is still far from united, not only on the nature of 1992 integration, but also on dealing with the East."

Other divisions concern areas ranging from arms control to trade. On Rhodes, Mrs Thatcher will debate the issue with Chancellor Helmut Kohl of West Germany and President Mitterrand of France, both of whom have recently visited Moscow.

European leaders are concentrating on Mr Gorbachov's economic difficulties and on the strains within the Soviet system caused by nationalist demonstrations.

On arms control, France is

floating the idea of a one-year or two-year "moratorium" in conventional arms development while East and West negotiate conventional arms reductions.

But British officials view this with scepticism and something bordering on dismay, arguing that a conventional arms "freeze" would take the pressure off Moscow to make concessions on conventional arms and on other East-West issues such as human rights.

A further contentious question is whether the EEC should support a Soviet proposal for a human rights conference in Moscow in 1991. Paris and Bonn have indicated their backing, but London is withholding approval until the Soviet Union makes further human rights concessions and until KGB repression ceases.

Underlying the European debate is an ideological rift over whether Mr Gorbachov,



Mr Papandreu: Host best by domestic difficulties

after nearly four years in power, should be given Western help to establish his reforms, or whether the West should stand back, exposing Soviet weaknesses and remaining ultra-cautious on the grounds that the authoritarian Soviet system has not changed in essentials.

Bonn, with Herr Hans-Dietrich Genscher, the veteran Foreign Minister, providing much of the driving force, will argue on Rhodes that under Mr Gorbachov Moscow is "retrenching" everywhere from Angola to Afghanistan, and that the Soviet President "should be taken at his word".

The Rhodes meeting coincides with the gathering in Brussels on Thursday and Friday of Nato defence ministers who will seek to resolve tensions over defence spending and "burden-sharing".

M Delors this week appealed to EEC leaders to resolve European strategy towards Moscow and to "stop trying to outbid each other" by making special national deals with the Soviet Union.

The diplomats believe European governments will find it difficult to co-ordinate a new strategy, particularly when Western publics believe the Soviet threat has been reduced and that the case for strengthened and modernized defences is unconvincing.

● Greek efforts to avoid controversy by focusing attention on apparently innocuous question of Europe's international role could backfire ●

Sainsbury's Christmas boxes.

£1.15
Mars Maltesers
Drum 200g

63p
Sainsbury's
Chocolate Buttons
125g

£1.85
Quality Street 454g
(including wraps)

£7.35
Cadbury's Roses 1.75kg
(including wraps)

75p
Sainsbury's After Dinner Mints 150g

£2.79
Terry's All Gold
454g

Good food costs less at Sainsbury's.

Senate Democrats choose a leader with magic touch

From Michael Binyon, Washington

Soon after President-elect George Bush met Republican Senate leaders to discuss legislative strategy and ways to reduce the federal deficit, the Democratic majority in the Senate elected Senator George Mitchell of Maine as their new leader.

The choice promises vigorous new leadership of the party by a liberal who has risen swiftly in the eight years he has been a senator. Senator Mitchell, aged 53, defeated Senator Bennett Johnston of Louisiana and Senator Daniel Inouye of Hawaii in a secret ballot of the 55 Democratic senators. He won 27 votes on the first ballot — one short of the majority — and the senators then agreed to consider the vote unanimous.

Senator Mitchell, who has promised constructive leadership to help solve the nation's budget and trade deficits, is an influential and telegenic figure who won support from most of the younger senators. He succeeds Senator Robert Byrd, who was Democratic leader for 12 years. Although relatively unknown in the country, his victory could put him in a good position to run for the Democratic nomination in the 1992 election.

President Reagan sent him a telegram of congratulation, and Mr Bush will also be eager

to get on good terms with him, after making his peace on Monday with Senator Robert Dole, who was elected unopposed to lead the Republicans.

After the luncheon meeting, Mr Dole said: "We're ready to go to work." One urgent decision they discussed was if the Bush Administration should submit its own version of President Reagan's final budget in January — which most advisers say cannot be done in time — or work with the Democratic-controlled Congress to achieve an early consensus and reassure jittery world markets.

Mr Bush brought with him Mr John Sununu, his White House Chief of Staff, and Mr Richard Darman, who as bud-



Senator Mitchell: Liberal now well placed for 1992.

get director will spearhead the effort to cut the deficit. Mr Bush said later that he had listened to the advice of the Senate Republicans.

They know there is no hope that Congress will pass the Reagan budget, but realize that the Democratic majority will not co-operate with Mr Bush unless he signals his readiness in advance for compromise, especially over a tax increase.

Among those attending the breakfast meeting was the Vice-President-elect, Mr Dan Quayle, who later had a meeting with Mr William Waldegrave, Britain's Minister of State at the Ministry of Defence. Mr Waldegrave is here to attend a Nato conference sponsored by the Institute of Foreign Policy Analysis.

Mr Quayle, who will have to resign his Indiana Senate seat when he becomes Vice-President in January, also took part in Senate elections held yesterday by the Republicans and Democrats for their party leadership in the Senate. The leaders will play key roles in deciding if the new session begins in confrontation or can grapple with economic and other issues on a bipartisan basis.

The Democratic race had been expected to be close

between the three candidates to succeed Senator Byrd, who was elected to the largely honorary position of President Pro Tempore of the Senate. Most Democrats would not say publicly beforehand who they would support in the secret ballot; at least one was reported to have assured all three they had his vote.

The three men represented different regions as well as offering different styles of leadership to the majority party. Senator Inouye, aged 64, was the oldest and most senior, and offered himself as the most experienced of the three. His liberal voting record was in line with traditional Democrats.

Senator Johnson, aged 56, was the most conservative of the three, and cited his Southern roots and parliamentary skill. Senator Mitchell was the favourite before the vote, promising a fresh start with a more vigorous appeal, especially on television. A former prosecutor and federal judge, he made a name for himself during the Iran-Contra hearings as a forceful speaker.

One Democrat, Senator Quentin Burdick of North Dakota, just re-elected at the age of 80 for another six years, was in hospital after collapsing on Monday.

Fear of further riots speeds political change in Algeria

Chadli presses on with reform

By Susan MacDonald



President Chadli, overshadowed by his own giant portrait, being applauded by delegates at the end of the congress.

Sweeping political reforms limiting the power of Algeria's ruling Front de Libération Nationale and confirming President Chadli as the party's candidate in the December presidential elections were approved by the party congress yesterday.

Failure to agree on the reforms, which also include opening up national and local elections to non-party candidates and elevating President Chadli from party secretary-general to president, risked causing a repetition of the October riots which left about 500 dead.

The military and FLN have ruled Algeria since victory in the war of independence from France 26 years ago. Although their agreement to reforms which will limit their own powers by separating party from state was inevitable, ruling party members were reluctant for the changes to go ahead.

The only major change that has occurred since the rioting by young people embittered by hardship and deprivation has been the number of civil associations which have sprung up to protect citizens against the excesses of the regime.

Before the two-day con-

ference began on Sunday President Chadli read a statement to the 5,000 assembled delegates assuming full responsibility for the riots. He also praised the role of the FLN even though, as a principal target of the rioters' wrath, it kept its head down throughout the troubles, and he praised the Army for stepping in to stop what, in his words, would have deteriorated into civil war.

The party congress named the President as their candidate for a third five-year term. The civil unrest has hastened the presidential elections, originally scheduled for next February. Voting will now take place on December 22.

President Chadli has distanced himself from the party by stepping into the newly-created position of party president. Other changes to the party structure include the scrapping of the Politburo. President Chadli has stopped short of allowing other political parties into the arena, frightened that the more radical religious groups would gain a foothold. He wants, however, the FLN to open its doors to different factions — a return to the FLN's early idealism.

Gang warfare in the shadow of the White House

From Christopher Thomas, Washington

Only a few miles from the White House a fierce gang war is turning Washington into one of America's most violent cities. The battles are as ferocious as the gangland killings in Chicago's hooded whiskey wars in the 1920s, but this time the prize is crack.

It has been a bad month, with at least one murder a day as rival gangs fight over territory in the city's black sections.

There have already been 323 murders this year, the worst ever. The authorities are

● **Thousands live in fear as gunfire echoes throughout the city streets** ●

standing on the sidelines, unable to halt the blood-letting. Mr Maurice Turner, Washington's police chief, said: "I don't think there's anything we can do."

Large areas of the city are virtually beyond control, leaving hundreds of thousands of residents in fear as gunshots echo through streets taken over after dark by drug pushers and their clients.

A perverse "death watch" is going on as people wonder how high the figure will go by year's end. Some office workers are running unofficial lotteries. People are laying bets with each other on the final tally. August was the worst month with 40 killings — one every 18 hours — but November is close, with 36 so far.

The city has become inured to bloodshed. When the total of murders passed 287, the record set in 1969, the city reconciled itself to being one of the most violent places in the country. But while black areas are nightly terrorized, smart white districts remain comparatively safe and undisturbed. The population of Washington DC is only 660,000; it is more than 70 per cent black.

Mr Richard Bennett, professor of justice, law and society at the American University, said: "Washington is in a unique situation. There has been no established rulership over how most drugs are distributed here, and those territories are now being carved up."

Last weekend was typical. Eleven people died. The police had a lucky break on Saturday

afternoon when a patrol car spotted Craig Williams — wanted for five suspected murders — as he ambled down a street, whistling quietly. He leaped on a passing bus, pulled a gun on the driver, and attempted a getaway.

No Clint Eastwood film could have compared for action. Twenty police cars, sirens screaming, blocked corners and their occupants waited with shotguns, rifles and pistols. A vanload of commando-style police moved in. The bus careered through the streets as passengers screamed.

Williams finally dropped his gun and tried to hide among the terrified passengers. But it was too late. During questioning by detectives he refused to speak a single word, which was hardly surprising: police telephones were already busy with a deluge of anonymous calls threatening his life if he "grasped".

The police gave him a bleepproof vest for the journey to jail, where a battery of television cameras awaited him. "I got a fixed reputation that somebody done gave me," he said before lapsing into silence. "I didn't kill nobody."

The death toll has long since surpassed the number of Washington residents who died in Vietnam (241). Police say that at least 70 per cent of killings are drug-related, compared with 17 per cent three years ago.

The slaughter comes mainly from rival outsiders bringing in large quantities of cocaine, usually from New York or

● **This generation of black males is an endangered species** ●

Miami, to be processed locally into crack. Most gangs are from Jamaica, Haiti, Puerto Rico and the Dominican Republic.

Crack has created a new market, because it is sold in such small quantities and at low prices. Young people are enticed into distribution.

Mr Isaac Fulwood, Washington's assistant police chief, said: "At the rate we're going, we could kill every young adult black male. This generation of black males is an endangered species."

Labour likely to agree new Shamir coalition

From Ian Murray, Jerusalem

The policy-making bureau of the Israeli Labour Party meets today to decide whether to press on with negotiations to form another coalition with the Likud group. The signs are that it will, now that Mr Yitzhak Shamir, the Likud leader, has accepted most Labour conditions.

His offer includes a senior ministry for Mr Shimon Peres, the Labour leader, and the defence portfolio for Mr Yitzhak Rabin, the Labour deputy leader. It also includes parity with Likud in a decision-making inner Cabinet.

Policy guidelines for the new government would remain the same as for the outgoing one, meaning no change in the stalemate over negotiating in

the peace process. Mr Shamir has been persuaded to make such a generous offer because he considers a coalition with Labour the lesser of two evils.

The alternative would be a narrow alliance with right-wing and ultra-Orthodox parties, whose demands would be so unpopular that Likud would suffer in future elections. His advisers have stressed that it is vital to stop the small parties being given their head.

● **General strike:** The occupied territories suffered a general strike for the second consecutive day yesterday as Palestinians backed an order from Hamas, the Islamic resistance group, to mark the anniversary of the 1947 UN vote to partition Palestine.

Catchphrase/£12.99.

Dare/£12.50.

Scruples/£9.99. Also available Scruples 2 £13.99.

Dingbats/£11.99. Also available Dingbats Accessory Pack/£9.99. Junior Dingbats/£11.99.

Scrabble/£7.50. Also available Deluxe Scrabble/£14.99. Trivial Pursuit/£7.99. Magnetic Pocket Scrabble/£4.99.

Othello/£7.99. Also available Magnetic Pocket Othello/£3.99.

Hedgewh's Revenge/£12.99.

Trivial Pursuit Pocket Edition £14.99. All other editions of Trivial Pursuit also available.

Balderdash/£12.99. Look out for specially stickered stock which contains a £2 voucher redeemable against any game. "You Must Be Joking".

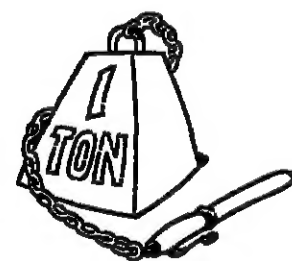
Genius/£24.99. Guinness Book of Records available from all Book Departments/£9.99.

Therapy/£16.99.

The News from the BBC £4.99.

Pictionary/£21.99. Also available Pictionary Junior/£9.99.

Where can
you find games
everyone wants to win
and pens no-one
wants to lose?



You and your friends will have a riotous Christmas with our great range of games. We've lots to keep the whole family entertained for hours. And you'll also find a fantastic selection of pens and pencils so you can keep track of who's winning.

WHSMITH
More to discover

Cairo brought in from the cold

US ban on Arafat hastens Arab states towards unity

From Christopher Walker, Cairo

The proclamation of an independent Palestinian state and the ban on Mr Yasser Arafat's entry into the US have provided the catalyst for the most convincing show of Arab unity since before the 1979 peace treaty between Egypt and Israel.

In the wake of the declaration in Algiers on November 15, flags are already flying again over the Egyptian Embassy there and over the Algerian Embassy in Cairo. In addition, President Saddam Hussein of Iraq, one of the most influential Arab leaders, has made his first visit to the Egyptian capital, where he lived in political exile in the early 1960s.

President Saddam's dramatic (and unannounced) arrival in Cairo on Monday may have caused panic among astonished Egyptian protocol officers, but to President Mubarak — alerted by telephone to dash to the airport VIP pavilion — it was a welcome gesture of support.

Less grandiose, but of greater potential for patching up the differences which have greatly weakened the Arab cause, was the decision by a senior Syrian official on Sunday to praise Egypt's decision to defy Jerusalem and announce formal recognition of the Palestinian state.

It was the first time in 10 years that any pro-Egyptian comment has been heard from Damascus, which until recently had used its official media to hurl an unending stream of abuse at President

Mubarak, most recently when he worked to forge a new moderate Arab axis comprising Jordan, Iraq, Egypt and the mainstream Palestine Liberation Organization.

Syria's praise for Egypt's move was followed swiftly by reports from senior sources in Jordan that King Hussein was at last making progress in his efforts to heal the rift and preside over the reopening of diplomatic ties.

He left for Cairo via North Yemen yesterday to report progress in his intensive talks with Syrian officials, having himself recently mended fences with the radical regime of President Assad of Syria.

Many Western observers see behind these moves the firm hand of Moscow, which has played an important role in patching up Arab differences. Jordan's campaign

to re-establish relations between Damascus and Cairo (aided by parallel negotiations by Sheikh Zayed Sultan, President of the United Arab Emirates) are being matched by equally energetic attempts by Tunisia and North Yemen to bring about restoration of full diplomatic links between Egypt and Libya.

Apart from these two rejectionist countries, the only other Arab state not to have restored ties broken in protest over the Camp David agreements is Lebanon.

The recent flurry of diplomacy has not yet healed the deep personal rifts between President Mubarak on the one hand and President Assad and Colonel Qaddafi on the other, but there have been positive signs. Libya and Egypt agreed recently to end the abuse between their state-controlled

media, and the Libyan leader offered to send a special envoy to Cairo to try to overcome differences.

"Neither reconciliation is yet signed or sealed, but barring the accidents so common in this area, they are closer than they have been for a decade," one Western expert said. "The declaration of a Palestinian state has given them all a rallying cry, and Washington's ban has only speeded things up."

According to President Saddam, who appeared in a neat suit rather than in his familiar fatigues to emphasize his new civilian role after the end of fighting with Iran, the next step will be an Egyptian invitation to an Arab summit meeting, even though it remains expelled from the 21-nation League of Arab States.

Given the jealousies and rivalries in inter-Arab relations, press comments on Egypt's imminent return to the Arab League usually meet scepticism. But reports in Cairo now suggesting that within two years it could again be home to the headquarters of the league — and perhaps even of the yet-to-be-formed Palestinian government-in-exile — are no longer dismissed. ■ NEW YORK: Arab nations yesterday continued their efforts to reconvene the United Nations General Assembly in Europe to hear Mr Arafat, rejecting arguments that it will be better to wait until the Bush Administration takes office.

Letters, page 17

EEC pressure on UK

By Nicholas Beeston

Britain is expected to come under pressure from some of its European partners at the Rhodes summit meeting this week to accept a joint Middle East policy which would go further than before in supporting the Palestinian cause.

According to Foreign Office sources, France, Italy, Greece and Spain — which have signalled a readiness to recognize the newly-declared Palestinian state — have also been floating the idea of issuing a

joint statement which would make a "positive reference" to the United Nations Security Council Resolution 181.

The resolution, adopted by the General Assembly in 1947, sets out provisions for separate Arab and Jewish states and for a special international administration under UN auspices to govern Jerusalem. It was drafted before the Arab-Israeli wars of 1948 and 1967, in which Israel captured large areas of Arab land.

UN lawyer challenges American veto

New York (AP) — The law cited by the US State Department to deny Mr Arafat an entry visa in fact specifically allows visits to the United Nations headquarters by foreign guests, according to the UN's most senior lawyer.

The State Department has barred him because the PLO commits acts of terrorism that he "knows of, condones and lends support to".

But Mr Carl-August Fleischhauer, the UN legal coun-

sel, has told the committee on relations with the host country that the case is based on an American law incorporated by Congress into the 1947 UN Headquarters Agreement when it accepted the treaty.

The UN does not recognize the law, which preserves America's right to "safeguard its own security and completely to control the entrance of aliens into any territory of the United States other than the headquarters district and

its immediate vicinity... and such areas as it is reasonably necessary to traverse in transit between the same and foreign countries."

Mr Fleischhauer said: "Mr Arafat's visa application is precisely to visit the headquarters district, and nothing else."

Mrs Patricia Byrne, the third-ranking ambassador at America's UN mission, said that the US disagreed with Mr Fleischhauer's assessment,

but did not offer any detailed defence of the State Department's ban on Mr Arafat's visa application.

The Headquarters Agreement states that local, state and US authorities must not impede the travel of UN diplomats or representatives of non-governmental organizations recognized by the United Nations for the purpose of consultation. The PLO has non-voting observer status at the world body.

Close encounter on a space frontier



Jason Gardner and his sister, Jennifer (right), seeing the amusing side of not being allowed to touch their astronaut father, Guy, at the Kennedy Space Centre in Florida. He is under quarantine before tomorrow's scheduled launch of the space shuttle Atlantis, which he is to pilot for NASA on a classified mission for the United States Defence Department.

Kremlin appears ready for direct top-level talks with Afghan rebels

From Anatol Lieven, Islamabad

The first high-level talks between the Soviet Union and the Afghan Mujahidin are imminent, according to resistant sources in Peshawar and Islamabad.

Direct talks between the Mujahidin and Moscow in the absence of the "puppet" Kabul regime, have long been a Mujahidin demand, but the Soviet Government is refusing to confirm that the talks are to take place, and Western observers here are advising caution in assuming that they have in fact been agreed.

The talks, if they do take place, would represent a very considerable climbdown on the part of the Kremlin, and would be generally taken as a sign that Moscow had abandoned hope of the political survival of any part of the Kabul regime for whose preservation the Soviet Union has made many sacrifices in blood and money.

The talks would follow the first, albeit low-level official

contact between the two sides in Islamabad last Sunday to discuss prisoners of war.

An official of the seven-party Mujahidin Alliance in Peshawar told *The Times* that the talks had been planned to begin today in the Saudi Arabian City of Jeddah, but had been postponed because of "technical difficulties". According to Mujahidin of-

ance. The other delegates are said to be Professor Sibghatullah Mojaddidi, of the Afghan National Liberation Front, and Mr Abdul Qadir Teryah, of the Hezbe Islami, led by Mr Gulbuddin Hekmatyar, who is believed to have serious reservations about the suggested talks.

The reservations of two other leaders go even deeper.

● Analysts believe Afghanistan's end game has begun and that Moscow has nothing to gain by postponing its troop withdrawal ●

A spokesman for the Hezbe Islami party of Mr Mani Younis Khalis told *The Times* that his leader had been telling Professor Rabbani that he could not negotiate on the basis of the Geneva Accords because the Mujahidin reject these. Mr Khalis's views are shared by Professor Sayyaf, leader of the Itihad-e-Islami. Most analysts here think that, even if the Soviet Union

has not agreed to talk to the Mujahidin immediately, it will soon have to. "The end game is here," one of them told *The Times*.

The final date for the Soviet military withdrawal is February 15, and it is difficult to see what Moscow could gain by breaking the Geneva Accord and staying longer.

The recent Soviet postponement of the next phase of its withdrawal is widely seen here as a desperate response to the possibility of an immediate rout of Kabul's forces in several areas.

To remain beyond February 15 would jeopardize Moscow's relations with the new United States Administration and, more importantly, its improving ones with China. It would also be bitterly unpopular with Soviet public opinion, a problem for Mr Gorbachev.

Moreover, as most Soviet analysts now seem to realize, to postpone withdrawal would gain nothing in the long term.

ADVERTISEMENT



The Romantic Wicker Picnic Basket £199

Mitterrand under fire

Army rescues Paris commuters

From Philip Jacobson, Paris

Several hundred French army lorries will come to the rescue of long-suffering commuters in and around Paris today, from bases as far away as the Riviera and West Germany.

It will be the first time in 17 years that the military has been called in to the capital to limit the effects of strikes and go-slows by public transport unions. The move coincides with increasing talk among government ministers about a hard disciplinary line against the union leaders — most of them from the pro-Communist CGT — responsible.

According to the Ministry of Defence, about 365 vehicles and 1,000 drivers are being supplied "at the request of the Prime Minister in order to

reduce the shortage of available transport".

Another military unit has been ordered to help to coordinate operations in the increasingly traffic-clogged streets of Paris and the surrounding suburbs.

As the army deployment was announced, President Mitterrand assured the public that the Government of M Michel Rocard, the Prime Minister, would "assume its responsibilities" in the face of the wave of public-sector disputes, involving postal staff, nurses and prison officers, that have enraged millions of people.

Speaking from the bridge of the huge aircraft carrier Jeanne d'Arc, anchored off

Brest, M Mitterrand observed that the law allowed the use of the military in such circumstances; he also emphasized that everything possible should be done to maintain a dialogue with the strikers.

In the past week or so his public utterances on affairs of state — and, for the first time, some aspects of his private life — have attracted increasingly stinging criticism.

His performance on the Jeanne d'Arc, even against a carefully chosen backdrop of French naval might, will have done little to convince a growing body of detractors that he is far too detached about the problems of his fellow-citizens (given the distinctly regal Mitterrand touch these days,

some might even say his subjects).

Those who have spent hours struggling to and from work on grossly overcrowded trains and buses, or finding in monstrous traffic jams, may not quite have been in the mood to appreciate his observation that the right to strike is an integral part of the Constitution, "which I am charged to watch over".

M Mitterrand still shows no sign of understanding why people are becoming increasingly worried about his own performance and that of M Rocard's Government. The answer seems to be that he is becoming seriously out of touch, marooned in the splendour of the Elysée Palace.

ADVERTISEMENT



Selection of Evening Bags — Satin £85, Leather £88, Velvet £160, Petit Point £700, Diamante £150.

Christmas is a-coming in..... The Visit

From my earlier article, you will know I am standing within the hallowed portals of Fortnum & Mason waiting to be taken on a guided tour by a lady who had the misfortune to "take coffee" with me on a recent holiday. My intention today is to pay the cleaning bill she incurred as a result and obtain a better view of how a store like Fortnum & Mason functions during this busy period.

Exclusivity, I learn, in the real sense of the word, is a rare commodity! Fortnum's policy is to obtain exclusivity wherever possible, accepting merchandise with limited outlets as the alternative. The range being uniquely selected, you can be certain that you will not be overwhelmed with goods that are available just anywhere.

We decide to start at the Lower Ground Floor and work up to the Fourth Floor. This is an organised approach that has the bonus of finishing in the St James's Restaurant where the cream teas are legendary and cost only £5.50, with piano serenade included.

The Lower Ground Floor is not large by department store standards, but it is an entity in design, decor, and merchandise integration. Chandeliers, beaded woodwork, oversee traditional oak and antique tables displaying stylishly coordinated items in simple elegance. No tickets, no signs, no competing brand displays — just simple elegance; this I discover is the hallmark of presentation throughout the store, and what a comfort it is too! Shopping list at the ready I start to find solutions to my gift problems.

From the Cook Shop — a wine thermometer in Mahogany presentation box at £13. A set of table mats with a humorous range of L. Thackeray golfing scenes as decoration £26, and A Fortnum's Special — a wicker basket that takes a bottle of Champagne, has two glasses strapped neatly to the inner lid sections and room to fit an al fresco feast of your own choosing, ideal for what the store euphemistically calls "the spontaneous celebration". Such spontaneity calls for a partner, a venue, and time to organise the feast, but they give the game away by naming it "The Romantic", £199. Such a scenario demands serious and extended usage!

In the China Department my attention is attracted to a presentation of China Boxes and Trays with bold backgrounds of Guards reds and blues, and

imaginative use of stripe or Paisley motifs as decoration. I see they are designed by Jean Muir, more widely recognised as an haute couture fashion designer. These items will set well on desk or in study.

Priced from £35 to £55 per piece they form a possible gift solution for a business executive, who if stressed could alternatively be given a Lalique crystal spinning top to twiddle during meetings. That's really showing stress or disinterest with style and panache — price £26.

A shining display of silver "bits and bobs" stands out classically against the mellow wood of the antique table top on which they are displayed, shell dishes, sugar dreggers, and a charming little silver-plated tea strainer with a wooden handle, prices ranging from £29.50 to £105.



Jean Muir China Boxes & Trays: Box £45, Pen Tray £39, Octagonal Vase £45, Lalique Spinning Tops £36 each.

All in all, a room full of ideas, a pleasant ambience with a well-rounded selection, and most importantly space and time in which to make your choice.

I have been pleasantly surprised at just how affordable the gifts I have

seen and selected seem to be. Long established impressions are taking a tumble here. Of course, I can hit the high prices for amazement value, but most everybody can afford something from Fortnum's — and what a catch the label adds to any gift.

My host is forced to drag me past the Ground Floor, with its seductive smells and mouthwatering displays, time for that another day I am firmly told — That's another promise I make to myself.

We lightly touch the First Floor which is given over totally to the beautification of women — dresses, coats, suits, accessories, lingerie, perfume and cosmetics, all displayed in that same style and elegance I have come to expect. "Laid back" is an over-used phrase nowadays, and to me gives rise to the picture of a pseudo attitude cultivated for effect.

Fortnum's is confident and relaxed, 300 years' tradition and strict adherence to principles and standards can make one naturally assured.

The Second Floor concentrates, with one or two notable exceptions, on all things leather. The exceptions being a classy Gift Department and a very stylish Hairdressing

Department that has hit the headlines recently.

The Leather selection is at specialist level and probably one of the most comprehensive anywhere. Many lines are exclusive and I am attracted by one of the best range of evening bags and purses I have seen assembled in one place. As such an item is on my Gift List I look closer and find Rhinestone, chain metal, satin, velvet, and most difficult to come by nowadays "petit point".

An abundance of small leathers, wallets, purses, card cases and keyholders from which to select and a magnificent burgundy tapestry and leather desk set, totally exclusive to Fortnum & Mason, is laid out for inspection, each piece priced between £40.95 and £140.

Fine quality luggage and gifts abound, so much to see, but we must leave this floor for now, there is yet much to do.

On the Third Floor, where the Stationery Department shares space

with Men's Wear and Children's Wear, there has been created a special Christmas section. True to itself, the store has used colours of burgundy and green with those same headings followed through even into temporary fixtures.

At this time of the year the Stationery Department has a wider than usual range of gift items. A novelty line for fumble fists like myself is the automatic card shuffler, battery operated at only £12.50, it may be a little noisy but it is a lot more effective than a hand shuffle at my level of dexterity.

Here is a golf-ball cleaner £5.95 and a Filofax Book on Filofax itself at £8.95.

To the right an enormous tableau of soft toys, supposedly for children, but from the attention they are receiving from passing adults I suspect that more than a few will end up sitting in bedrooms of little girls of quite advanced years! Prices range from £12 to £205.

And so to tea, my short tour ended, my hostess escorted me into the St James's Restaurant for Darjeeling and a cream tea that holds enough calories to fuel a brigade of guards!

I consider I have earned my reward. Funny how self-persuasion for self-indulgence is not too difficult a task to accomplish — I have already promised myself another visit next week.



Automatic Card Shuffler £12.50

Murdered ex-minister was victim of Iran power feud

By Hishir Teimourian

A Tehran memorial service for Dr Kazem Sami, the liberal former Health Minister who was murdered in his surgery last Thursday, yesterday ironically turned into a show of support for Ayatollah Khomeini's designated successor, Ayatollah Hossein Ali Montazeri, often described as a radical.

A large crowd of moderate Muslims, mainly supporting the positions of Mr Mehdi Bazargan, the first Prime Minister of the Islamic Republic in whose Cabinet Dr Sami had served, attended the service at the Ershad mosque.

Dr Sami, aged 53, was attacked with a machete by a man who posed as a patient and asked to be the last to be seen by him.

Mrs Sami, who was her husband's assistant, was held captive by the assailant after the attack. She said later that the attacker carried a Colt revolver and appeared to be a member of Hezbollah, the Muslim extremist group largely controlled by the Ministry of the Interior.

Dr Sami died on Saturday and, despite messages of condolence to his family from Ayatollah Montazeri and Mr Hossein Moussavi, the Prime Minister, he was buried immediately at the insistence of the police. His friends said a

crowd of up to 100,000 attended his funeral.

Dr Sami's name had recently been mentioned in political circles in Tehran as a possible successor to Mr Moussavi. He had travelled to the shrine city of Qom the day before the attack to meet Ayatollah Montazeri.

An associate of his, Mr Ezzat Sahabi, had previously received approaches from Ayatollah Khomeini about forming a new government, but was turned down when he demanded free elections, among other reforms, and the release of all political prisoners.

While it may have been an unauthorized act, the assassination is being blamed by supporters of Ayatollah Montazeri and Mr Bazargan on the "ruling" faction around the parliamentary Speaker, Hojatoleslam Ali Akbar Hashemi Rafsanjani.

It may more cautiously be assumed to be part of the struggle for the succession to Ayatollah Khomeini which is presently going through a particularly intense phase.

"Speaker Rafsanjani is going all out to decimate the camp of his arch-rival (Montazeri) while Khomeini is still alive and backing his actions," a recent arrival from Tehran said in London yesterday.

"The Islamic Republic is in crisis. It is itself realizing that in every area of public life it has proved an utter failure, and its morale is non-existent. Its factions are now falling out

among themselves to make sure they will be the wielders of power when Khomeini dies."

Serling, the official rate of exchange of which is 124 Iranian rials, has soared to 2,000 rials on the black market.

Boundary lines between the factions shift overnight in Iran, but the latest count puts the former rivals, Hojatoleslam Rafsanjani and President Khomeini in the same camp, while Ayatollah Montazeri, who has been chosen by an Assembly of Experts to succeed Ayatollah Khomeini as the country's supreme leader, is the principal figure of the next biggest faction.

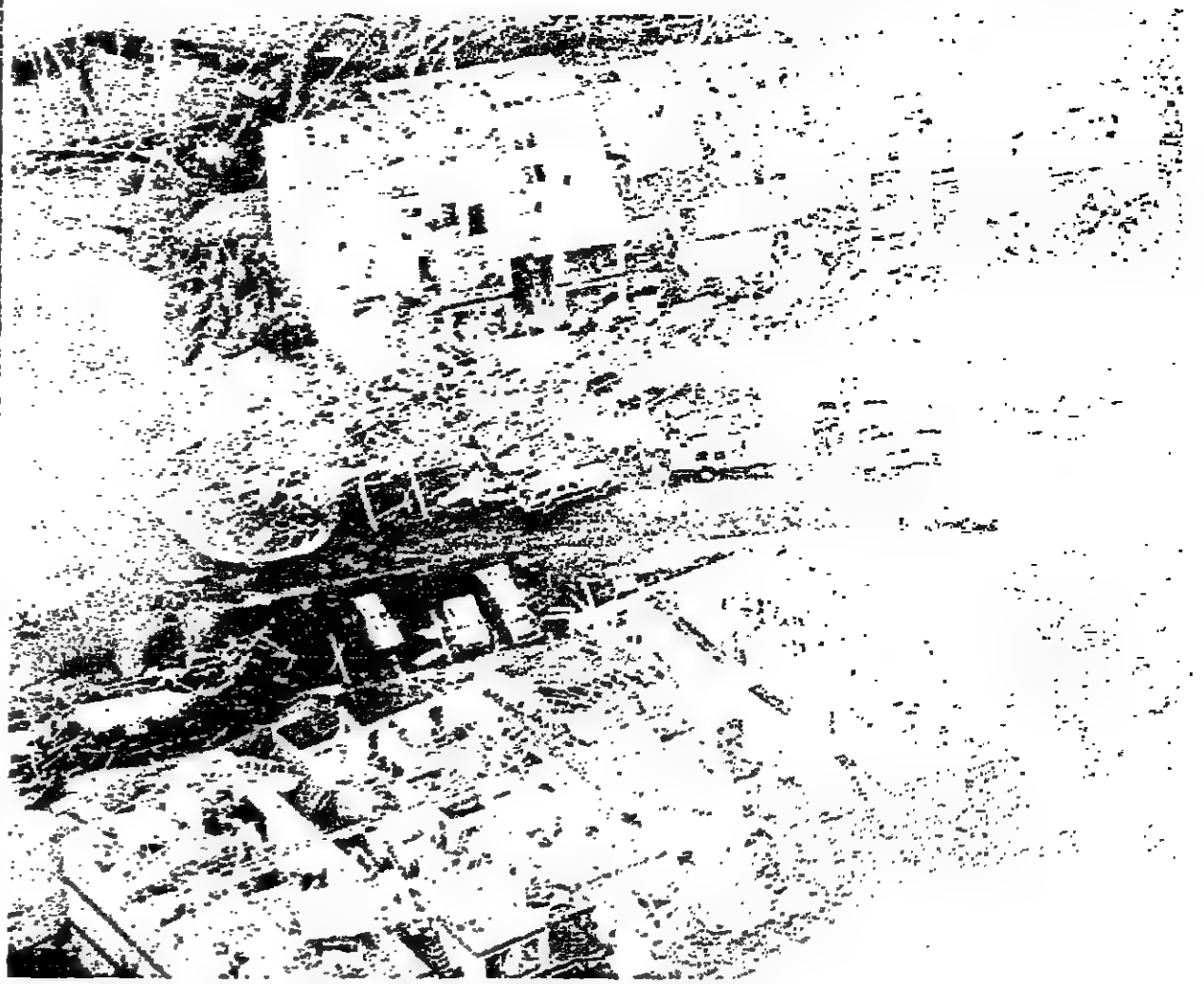
Ayatollah Khomeini's son, Ahmad, is believed to wield influence in the Majlis (parliament) and to control the Ministry of the Interior, while Mr Moussavi, an economic radical and strenuous anti-Westerner, is being generally blamed for the Government's social and economic policies and is expected soon to leave the scene.

In looking for explanations and people to blame, however, no one seems to pay any attention to the fact that the population of Iran has grown over the past nine years of the Islamic regime from 56 million to 53 million.



Rivals for the succession: Hojatoleslam Ali Akbar Hashemi Rafsanjani, left, and Ayatollah Hossein Ali Montazeri.

Trail of destruction in tornado's wake



The swathe of destruction in Raleigh, capital of North Carolina, after tornadoes killed four people and injured at least 143 others, destroying homes throughout the state. The Governor, Mr

Jim Martin, reported 15 tornadoes in seven counties. Mr Lisa Lanier, who lives in a Raleigh flat block hit by a tornado, said: "It was like a train, like you bear people say. It was like a jet coming

down to us." In Minnesota, storms dumped up to 16in of rain and drifts reached 5ft, stranding thousands of motorists overnight. More than 170 cars were involved in one minor accident.

Elections in Venezuela

Pérez ahead in tough contest

From A Correspondent, Caracas

Venezuela, rich in oil and minerals, will hold its seventh consecutive free elections on Sunday, consolidating its reputation as a bastion of democracy in Latin America.

The polls come at the end of a year marking the 30th anniversary of democracy after General Marcos Pérez Jiménez's dictatorship was toppled on January 23, 1958.

Nearly 10 million out of the 18 million population are expected to go to the polls to elect a new President and new legislative bodies.

The presidential field is small, with only the front runner, former President Carlos Andrés Pérez of the Democratic Action party, and the leading opposition candidate, Señor Eduardo Fernández of the Social Christian party (Copei), having a chance of winning.

For the past three months Señor Pérez has topped opinion polls with 47 per cent of potential votes. Señor Fernández has trailed with 30 per cent, and a Socialist candidate, Señor Teodoro Petkoff, has been a distant third, with 7 per cent.

The congressional and municipal council polls are critical. Opinion polls give the ruling party almost 40 per cent of the votes, against 28 per cent for Copei and 32 per cent for a myriad of smaller parties. Señor Petkoff's Socialist Movement may secure more than 10 per cent of votes, according to opinion polls, leading observers to forecast a sizeable protest vote for the Socialists after an apparent failure by the Government to reform the electoral system.

Venezuelans have long demanded the elimination of the party slate selection process in congressional and council elections. Under the present system party leaders pick the runners, denying voters the possibility of electing the candidate they feel is best. The system has led to shady bargaining and suspect electoral contributions.

Other observers claim that the "dirty war" of words within and between the two leading parties is undermining

their campaigns, pushing many disgruntled supporters into a protest vote.

Meanwhile, the candidates of these two rival parties, which have alternated in power since 1958, continue to fight the most aggressive and exhausting electoral battle in the nation's history. The seven-month campaign has been rife with scandals, claims of betrayal and switches of political support.

Señor Fernández charges, among other things, that Señor Pérez secretly conceded territorial rights to neighbouring Colombia. Señor Pérez accuses his rival of running a campaign, albeit unknowingly, financed by drug barons.

Señor Pérez is bidding for an unprecedented second term of office. (Venezuelan heads of state must wait at least two five-year terms before seeking re-election.) Señor Fernández claims that a last-minute turnaround will seal his victory.

Señor Pérez won his party's nomination by defeating President Luisinchi's nominee. He also disqualified the President's private secretary, Señora Blanca Ibáñez, as a congressional candidate. But this move, aimed at forestalling a scandal over the widely-known intimate relationship between Señor Luisinchi and Señora Ibáñez, cost Señor Pérez the support of the President's followers.

Whoever wins the presidential election will face three years of delicate economic balancing to wait out the crisis being caused by the drop in the price of oil — the main export — until demand picks up. Oil prices are expected to rise in the early 1990s. This, coupled with increasing industrial diversification, should lead to an economic boom.

Before the boom, however, the new President will have to tackle a foreign debt of more than £16 billion, a negative trade balance, an internal fiscal deficit, a devaluation of the bolivar and soaring inflation. In short, Venezuela has a pressing need to attract more foreign investment and reduce its level of imports.

Nazi trial suicide

Jerusalem (AP) — Mr Dov Eitan, the Israeli lawyer of John Demjanjuk, the convicted Nazi war criminal, died yesterday after jumping from the 15th storey of an office block here in an apparent suicide, police said. Mr Eitan, aged 53, a former district court judge who joined the Demjanjuk defence team recently, was to have argued the appeal before a five-judge Israeli Supreme Court panel next week against his death sentence.

New minister

Bonn — Professor Ursula Maria Lehr, aged 58, director of the Institute of Geriatric Research at Heidelberg University, is the new West German Minister for Youth, Families, Women and Health.

Owner dies

Valletta — The Hon Mabel Strickland, owner of Malta's longest-established newspaper publishing group, has died at the age of 89.

General held

Venice (Reuters) — General Piero Piccio, a retired air force officer, has been arrested on suspicion of obstructing inquiries into whether Israeli agents sabotaged an Italian military plane in 1973.

Fighter down

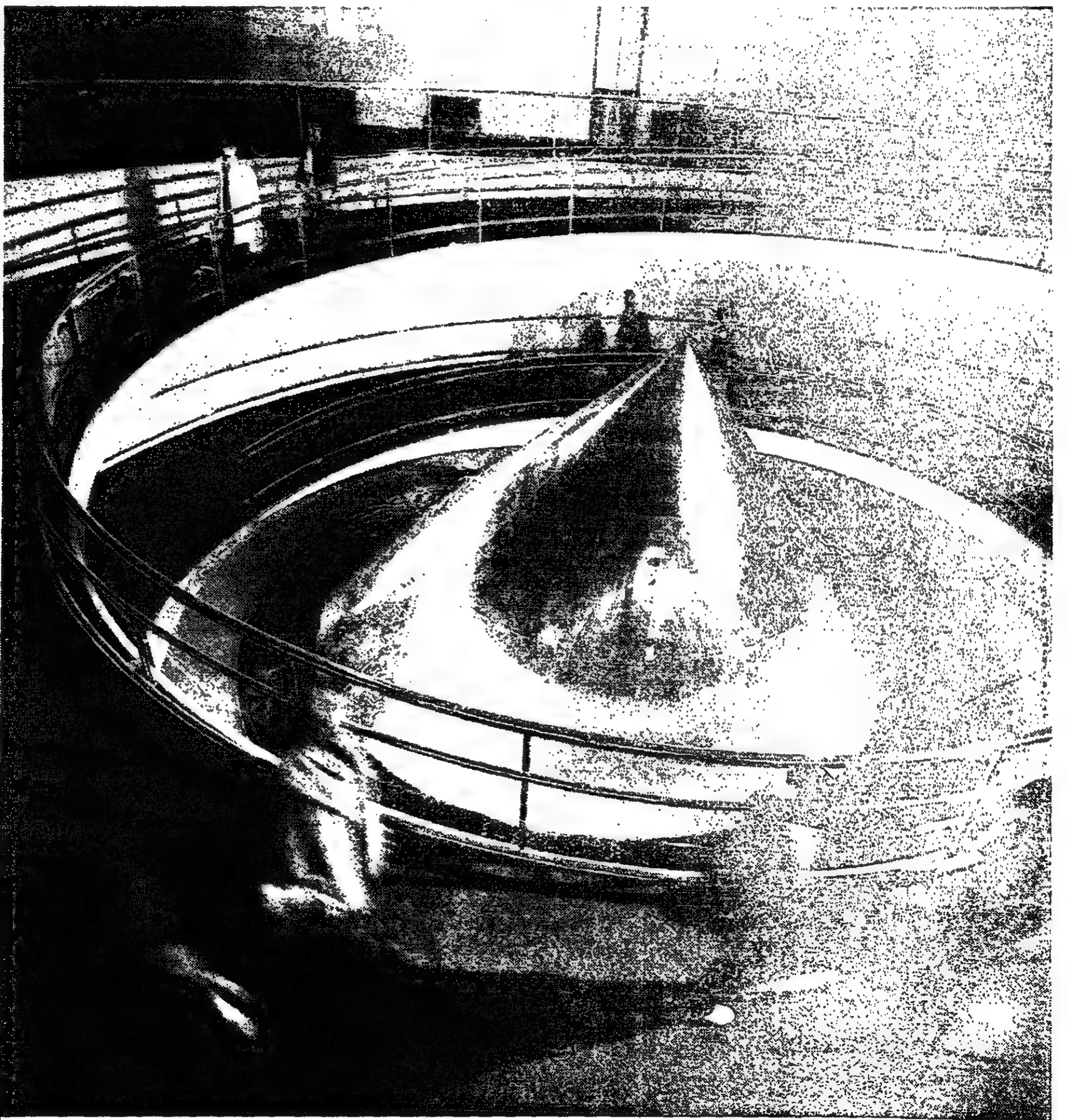
Ndjamena (Reuters) — A Libyan fighter flying over military installations in northern Chad was shot down and its two pilots captured, according to a Chad communiqué.

Staying on

Newton, Massachusetts (AP) — Dr Andrei Sakharov, the Soviet human rights activist, has extended his first visit to the West and is resting at the home of his wife's children.

Free at last

Peking (Reuters) — A former political criminal who hid for 30 years in remote mountains in south-east China to escape persecution in Maoist political campaigns, has reappeared, according to the official Legal Daily newspaper.



ART EXCLUSIVELY FOR THE JET SET

This is the water sculpture at Gatwick's new North Terminal. Not only is it admired every day by thousands of passengers from all over the world, it has also caught the eye of the judges at this year's ABSA awards. With BAA recently picking up first prize for the best commission of new art in any medium. And while sculpture may be something of an unusual departure for Gatwick, it's just part of an overall commitment to improve the environment for everyone setting off in jets.

B.A.A.
The world's leading international airport group

Heathrow • Gatwick • Stansted • Glasgow • Edinburgh • Prestwick • Aberdeen

November 29 1988

PARLIAMENT

Sustained attack on Lawson

Inflation 'the only real risk for economy'

QUEEN'S SPEECH

The Chancellor of the Exchequer came in for a sustained attack on his handling of the economy from Mr Gordon Brown, shadow Chief Secretary to the Treasury, when he resumed the debate on the Queen's Speech.

He said that Mr Lawson had failed to use North Sea oil revenues for investment and had failed to invest in research. He had wasted the assets realized from privatization. "No Chancellor has had better luck and worse judgement", he said.

"Higher interest rates, higher inflation and higher deficits are the direct results of mistakes made in the Treasury, mistakes for which the Chancellor has not yet had to pay but for which millions are already paying."

People no longer asked when would the policies of the Chancellor succeed. "They ask who will succeed the Chancellor?"

Mr Brown moved an Opposition amendment noting the Government's economic mismanagement, regretting the rise in interest rates and expressing concern at the lack of a strategy for long-term investment for building durable economic strength.

He said that at the beginning of November the Chancellor had told the House in his autumn statement that the balance of payments deficit for the 12 months of 1988 would be £13 billion. Last Friday, Mr Lawson had said that for the first 10 months that deficit was more than £12 billion, the worst trade deficit in British history.

At the beginning of November, Mr Lawson had also said that inflation would rise to 6.25 per cent by the end of the year. By November 18 the rate had already surpassed that to 6.4 per cent, the highest inflation rate in Europe with the sole exception of Greece.

In November, Mr Lawson had hoped that interest rates would remain at 12 per cent. Last Friday they went up to 13 per cent, making them the highest in Europe.

Interest rates in Britain were 2.5 per cent higher than in the United States, 5 per cent higher than in France, 7 per cent higher than in West Germany and 8.5 per cent higher than in Japan.

The CBI had said that these interest rate rises would damage industry's international competitiveness.

It was hardly surprising that with industrial costs, borrowing costs, up £1,300 million since June, the CBI should report pessimism among exporters and predict that investment would nearly halve next year and fall to 1.5 per cent in the year after that.

The policies designed further to reduce inflation had raised inflation from 4.1 per cent to more than 6 per cent since the last Queen's Speech when the Chancellor had said he would pursue policies designed further to reduce it.

Rising interest rates had pushed mortgage rates up and had fed through into the living costs of the people. "This from a



Mr Brown: As the Chancellor will find to his cost, Mrs Thatcher is the one neighbour in Britain with the power to evict

Chancellor who promised us in 1984 and then again in 1987 that his objective was zero inflation.

The Opposition's case against the Chancellor was not only the damage he had done to industry by high interest rates. Tax cuts in the spring followed by inflation and mortgage rises in the autumn meant that the people were paying many times over for his mistakes.

"Our case against the Chancellor is that he should have known all along that to engineer short-term consumer boom, not underpinned by the strength of long-term prior and adequate investment, was bound to end in higher interest rates, higher exchange rates and other economies benefiting from increased demand in Britain."

Conservative backbenchers were asking whether there would be a hard landing for the economy or a soft landing.

"They should ask why there should have to be a landing at all." The high interest rates,

higher inflation and higher deficit were not the result of international events beyond Britain's control, but the result of mistakes made in the Treasury.

What was the Prime Minister's policy and what was her attitude to her Chancellor? Her policy was to bring Professor Alan Walters back to Britain. Unsurprisingly, Professor Walters had said he would be taking an increasing role in the economy. It would mean a decreasing role for the Chancellor.

At a past Conservative Party conference Mr Lawson told an interviewer that he had always regarded it as one of the good things about staying in Number 11 Downing Street that there was no trouble with the neighbours. Any trouble certainly would not last long - not because relations between the neighbours were always good but because, at the will of the Prime Minister, they were always terminable.

As he would find to his cost, Mrs Thatcher was the one

neighbour in Britain with the power to evict (laughter).

This was the Chancellor who, earlier this year, had said that the economic problems would be solved, and even a few days ago in an interview with Sir Robin Day, of which the tape fortunately survived, had said that the economy under his leadership had been transformed, that the economic performance was the best in a long time, and that an economic miracle had been achieved.

How did he explain that miracle to the family on standard wage with an average mortgage rising increased mortgage payments, even though he said that interest rates rises were yet to bite?

The party responsible for the financial mismanagement that had led to this was the party that had said in 1979, when mortgages were lower, that they had risen steeply because of Government mismanagement.

"Why will the Government not accept responsibility for financial mismanagement?"

The Prime Minister had promised a fixed mortgage rate of 9.5 per cent, but that figure had been achieved in only two of the 114 months of her Government.

Did she recall her Tory manifesto promises in 1974 that the great advantage of the Conservative mortgage proposals was that at last young couples could budget for the future, knowing how much they would have to spend on their homes? Would she tell them how to budget for the future when they already had to spend 30 per cent of income on a mortgage?

Under the present Government, the many who had gained least were suffering most and those who had gained most were gaining even more.

"I can think of no comparable situation in Britain this century when the gains of the few were so great at the expense of burdens to be placed on the shoulders of the vast majority."

The one thing the Government ought to do was the one thing it refused to do: the one thing by which it would be able to restore the balance in the economy between North and South-east to withdraw top-rate tax cuts.

He is the first Chancellor in the history of the United Kingdom, who had had the benefit of North Sea Oil, to engineer a consumer boom without ensuring the country had the capacity to meet the demand. Consumption was growing quickly, but half as quickly as production. Imports were growing even more quickly.

With North Sea oil no govern-

ment had ever had so much scope for investment.

"The real economic miracle is that with the once-and-for-all investment opportunities the Chancellor has had he has still managed to bring us back to stop-go policies (Labour cheers)."

Even now, investment had started to fall off. Investment levels were worse than Belgium's. Britain invested only as much as Greece. Whatever figures the Chancellor would quote, the Government still invested less of its national income in the 1980s than it did in the 1960s and 1970s.

Investment in research, science and technology was down even when the Government admitted that the private sector was not doing its job in research in innovation, science and technology.

"This Government is so wedded to the market dogma that it will not bridge the gap by investing for the future. Two thirds of the firms in the South-east face skill shortages and 27 per cent (of firms) in the North-east (face) around the same."

Still shortages were so bad that engineers had to be recruited from Egypt and Hong Kong to build the Channel tunnel and British firms were being forced to consider sending their apprentices to Germany for training.

What was most worrying as a result of the investment gap over nine years was the waste of North Sea oil revenues and the waste of the privatization proceeds.

The country would approach 1992 from a situation where there had been a trade surplus to one where there was a trade deficit of £13 billion in the space of eight years.

The Chancellor should answer four questions which demanded a growing consensus within the country and even within parts of the Conservative Party.

Would he agree that he could not repeat the error of last year's Budget, that he must signal now that the economy could not sustain a tax-cutting Budget in the spring?

Would he agree that the burden of policies should not fall on those with low and middle incomes but on the top-rate taxpayers who never needed tax cuts in the first place?

Would he abandon his plans for large price rises in water and electricity industries and other public services for which he had a direct responsibility?

Would he agree that his next Budget should above all be a Budget for long-term investment and not one for short-term consumption, one for investment, with policies to enhance savings and ease credit?

Mr Lawson had claimed only one stated objective and had chosen to use only one instrument. He had had five years.

"Even with the unique advantages available to him, he has failed. All he has done is create tax opportunities tailor-made for people with vast fortunes in the City."

"To the City sponsor or later the Chancellor will undoubtedly go. He has failed the country" (Loud Labour cheers).

Foreign control challenge

The Earl of Cairness, Minister of State for Environment, confirmed in the Lords that foreign companies may gain control of many of Britain's water supplies through plans to privatize the water industry.

On the third day of the resumed debate on the Queen's Speech he was challenged by Lord Cairness of Cairness, leader of the Labour peers, to say whether water supplies could fall into foreign hands and if the security implications of such a transfer had been considered.

Lord Cairness said it would be a matter for the water companies when they were privatized to

decide what to do with land surplus to their requirements.

Lord Bruce of Donington, chief Opposition Treasury spokesman in the Lords, said that the imbalance between exports and imports in manufactured goods was worse than when the Lords select committee warned of the decline in manufacturing trade three years ago.

For the Democrats, Lord Irvine said that the Government should consider other measures such as consumer credit controls and improved roads, instead of merely increasing interest rates to tackle rising inflation and the worsening trade deficit.

He is the first Chancellor in the history of the United Kingdom, who had had the benefit of North Sea Oil, to engineer a consumer boom without ensuring the country had the capacity to meet the demand. Consumption was growing quickly, but half as quickly as production. Imports were growing even more quickly.

Kinnoch homes onslaught

The Prime Minister's attitude to new home buyers seemed to be "Tough luck: you are on your own". Mr Neil Kinnoch, leader of the Opposition, said at question time.

Mrs Thatcher, responding to questions about rises in mortgage interest rates, said that home buyers, except those who had bought most recently, had seen the asset value of those houses increase enormously.

Mr Kinnoch asked what advice she could give to first-time home buyers having to find £40 a month extra outside London and £70 a month in London. He said that it was obvious that the only thing she had to say to home buyers was "Tough luck: you are on your own".

Mrs Thatcher: Nonsense. Home ownership has gone up enormously under this Government and will continue to go up. Those who have bought their houses have seen the asset value increase enormously.

Thatcher 'utterly dismayed' at Belgian decision

Mrs Thatcher made clear at question time her anger and dismay at the failure of the Belgian authorities to extradite Father Patrick Ryan to Britain where he is wanted in connection with terrorist activities.

She also made clear her frustration with the Irish authorities for not arresting him when he was returned to the Republic of Ireland.

She told MPs: We are utterly dismayed by the Belgian authorities' decision to refuse extradition.

And, in reply to a further question, she said: Although the Government of the Republic of Ireland make fine sounding speeches and statements, they do not always seem to be backed up by appropriate deeds.

Mr Timothy Kirkhope (Leeds North East, C) opened the exchanges by asking: Does the Prime Minister not agree that the failure of the Belgian Government to extradite Patrick Ryan is utterly shameful (Conservative cheers)?

Does she not also agree that the apparently deliberate lethargy of the Irish Govern-

ment towards our requests for his extradition casts grave doubts on their commitment to the fight against terrorism?

Mrs Thatcher: I can well understand his sense of frustration. Our request for Mr Ryan's extradition from Belgium was prepared with the co-operation of the Belgian authorities to meet all the requirements of Belgian law.

We are utterly dismayed by the Belgian authorities' decision to refuse extradition.

Second, the Republic of Ireland. Fresh warrants for Mr Ryan's arrest were obtained and transmitted to Dublin straight away last Friday night together with all the additional documentation required by the Irish Attorney General.

Despite this, no action was taken by the Irish Attorney General. Failure to secure Ryan's arrest is a matter of very great concern to the Government.

It is as we governments adopting great declarations and commitments on fighting terror-

ism which they then lack the resolve to put into practice.

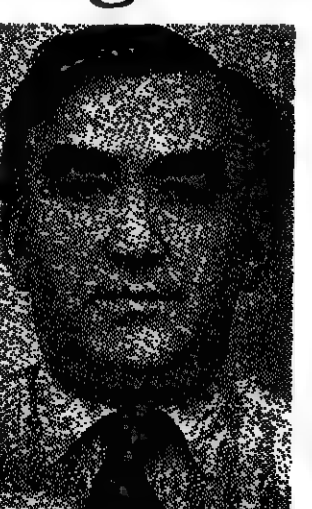
Mr Michael Mates (Hampshire East, C) would Mrs Thatcher make the strongest possible representations to the Irish Government today about their abrupt surrender for short-term political gain, when one of the most wanted terrorists has been let free?

Does this not show that, despite flow words from the Irish Government when speaking about the Anglo-Irish agreement and co-operation, there are many who will still believe that the Irish Republic is a safe haven for some terrorists seeking to escape the consequences of their actions?

Mrs Thatcher: The Irish Attorney General's failure to secure Ryan's arrest is a matter of grave concern to the Government.

I entirely agree that, although the Government of the Republic of Ireland make fine sounding speeches and statements, they do not always seem to be backed up by appropriate deeds.

Mr Paddy Ashdown, leader of



Mr Mates: Abject surrender of Irish Government

the Democrats and party spokesman on Northern Ireland. While not wishing to subscribe to the overheated rhetoric we have heard from the Conservative side in the House, is the Prime Minister aware that her

concern over the handling of the Ryan affair will be very widely shared in many parts of this House and the country?

Does she agree with me that this matter has come at a particularly disturbing time in view of the review of the Anglo-Irish agreement which many in Britain who wish Ireland well, will wish to see done successfully?

Mrs Thatcher: I agree. Fighting terrorism requires combined action on the part of all governments to try to bring those who are accused of grievous crimes before the proper courts for them to pronounce justice. I believe we shall receive support from all sides of the House on that.

Mr John Hume, leader of the SDLP, who was not called during the exchanges, said later that he would have thought the Speaker would have asked for another point of view to be expressed.

The Speaker (Mr Bernard Weatherill) told him that it was not possible for everyone who wanted to speak to be called at any one question time.

'Beware of hackers' warning

A Labour MP warned the Government during defence questions that computer hackers might be able to break into sensitive defence computer systems. Mr Alistair Darling (Edinburgh Central, Lab) asked if there were any plans to strengthen the security of the computer systems to keep the hackers out.

Mr Archie Hamilton, Minister of State for the Armed Forces, refused to discuss the matter on security grounds.

Later, he said: There is no question of the Government hiding behind secrecy. The fact is on our highly classified information we have no evidence of it being tampered with.

Disaster aid for Jamaica

The Ministry of Defence contribution to the Jamaica disaster relief operation had cost about £100,000, Mr George Younger, Secretary of State for Defence, said during Commons questions. The bill would be met by the Overseas Development Administration.

RAF safety assurance

The flying safety record of the Royal Air Force had improved consistently over the past 20 years and the public should not be unduly worried by the safety of low-flying RAF jets, Mr Roger Freeman, Under Secretary of State for the Armed Forces, said during questions.

Parliament today

Commons (2.30): Questions: Foreign and Commonwealth Affairs. Petroleum Resources (Relief) and Continental Shelf Bill, second reading. Debate on Commons procedure.

Lords (2.30): Debate on prisons and alternatives to custody.

Philips Pocket Memo - Your Electronic Notebook

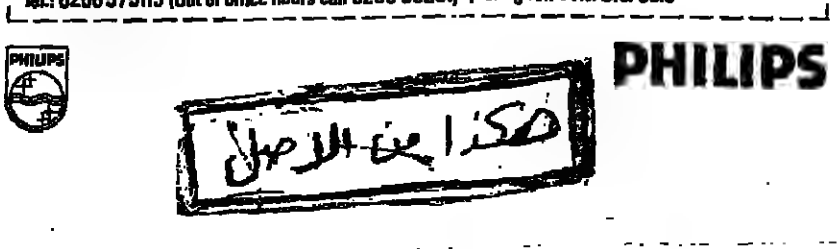
You speak 7x faster than you write. So record all your notes, ideas and correspondence on a Philips Pocket Memo. It's instant and you can use it anywhere. Philips Pocket Memo - your electronic notebook.

Philips - The Dictation Specialist

For information call your office equipment dealer or send this coupon

Name	Telephone
Company	
Address	Postal Code

PHILIPS DICTATION SYSTEMS, Elektra House, Bergholt Rd, Colchester CO4 5BE
Tel: 0206 575715 (Out of office hours call 0206 86225) quoting ref. TTM/DIC/88.8



Ministers oppose EEC scheme

A Government motion opposing EEC plans to set up a transport infrastructure fund was carried in the Commons on Monday night by 218 votes to 144 - Government majority, 74.

Mr Peter Bottomley, Under Secretary of State for Transport, said that the Government accepted the need to see whether gaps or bottlenecks existed in the transport structure but opposed the approach as a whole.

EEC spending should not be allowed to proliferate. Infrastructure schemes that were not eligible for existing funds should be provided at the expense of member states or privately funded.

Mr Teddy Taylor (South East, C) intervened to welcome the Government's opposition to these new EEC extravaganzas. But, he said, were not these

TRANSPORT

matters to be decided by a majority of member states; and was the Commons not therefore wasting its time in debating the matter?

Mr Bottomley said that these were matters for majority vote, but he did not believe that the Commons was wasting its time.

Britain's opposition to the infrastructure proposal was shared by Germany, France, The Netherlands and Denmark.

On the transport proposal, most countries were lukewarm and it was unclear whether it would ever be considered.

Mr Anthony Lloyd, an Opposition spokesman on transport, said that if this country had an excellent road and rail system, Mr Bottomley's remarks might

be relevant. But in reality this country's transport system was one of the worst in Western Europe.

The regions needed investment to take advantage of the Channel tunnel. This type of EEC scheme would make money available for it.

Such schemes would be far better undertaken by national governments, but this Government wanted the worst of both worlds. It did not want to undertake such schemes itself, and it wanted to deny the EEC the right to provide the money.

It was the Government's view that freight transport should operate without subsidy. Why was it that only Britain took that view?

The Government was not prepared to consider the social costs of failing to invest in

transport, a matter that was particularly serious in relation to the Channel tunnel. Britain was the one out of step.

The Opposition would vote against the Government precisely because of its dog-in-the-manger attitude to this type of investment.

Mr James Hill (Southampton, Test, C) said that the fund for infrastructure would be potentially as costly as the common agricultural policy.

In places such as Sicily and Greece, where the development of the infrastructure was far below that of Britain, the fund would be an open cheque. If the Government decided to support it, it must be prepared to provide a considerable proportion of the budget at the whim of commissioners representing countries where the infrastructure was

SPECTRUM

The countryside's new crusader

The Duke of Westminster wants to fight rural poverty by encouraging business, writes Peter Davenport

Gerald, the sixth Duke of Westminster and reputedly the wealthiest man in Britain, is sitting behind a large desk at the estate office of Eaton Hall, a gold Rolex watch glinting on his left wrist and, in his right hand, a china tea cup bearing the inscription "To a very important person".

On the wall opposite, amid an eclectic mix of family, military and sporting memorabilia, hangs a large map of the United Kingdom. Coloured pins mark the family lands and property interests that stretch from the far north of Scotland, Lancashire, Cheshire and North Wales to 300 acres of some of the world's priciest real estate in Belgravia and central London, part of a £500 million empire spanning three continents.

The conversation is about rural poverty. At the request of the Prince of Wales, who has used his position as president of Business in the Community (BiC) to stimulate commerce to play its role in reviving inner cities, the duke, aged 37, is heading a new drive by the organization to take the boardroom into the economically deprived villages and redundant farmyards to create jobs, prosperity and a fresh sense of hope for communities whose traditional way of life is under threat.

He is, he admits, aware of the contradictions between his own position of privilege and great wealth and the problems of the people whose lives he hopes to change. He believes, however, that he was asked to lead the programme mainly because of what he has achieved on his estates, particularly Eaton. No one wanting a job in the three Victorian villages within his boundaries is out of work, he claims, thanks to a sensitive and forward-looking programme of job creation.

Converted cattle sheds house firms of architects and furniture designers, and design students develop their ideas commercially in an award-winning project started by his wife Natalia, the



The Duke of Westminster on his Eaton estate: "I will not be afraid of speaking out if I think something they are doing is wrong. I believe that it is all part and parcel of my role"

Duchess of Westminster, in a former smithy. A redundant village schoolhouse is home to a firm of consulting engineers, providing more than 20 jobs. A firm which began with two men in a converted barn producing window frames now has a turnover of several million pounds a year and a work-force of more than 30 and has had to move to larger premises in the city.

"Of course, people can question me and say what the hell do I know about rural poverty," he says. "Actually, in an important way, one has been there, done it and come through it. What we have put together here on this estate is not ideal, but we have gone a long way to creating a better community."

"I'm not saying that you can simply take the example of how we've tackled the issue of rural regeneration on these 11,000 acres

of Cheshire and apply it everywhere else. Each area, each county, has its own individual problems. But we can transfer the culture and the thinking behind it."

He sees his role in the revitalization of the countryside as similar to that of the Prince of Wales in inner cities. He intends to be as forthright in his opinions and just as unworried about ruffling feathers in the boardrooms of big business or the corridors of government.

"My role will be to persuade the corporate side that they do have a duty to be involved and I believe there is a well of interest waiting to be tapped. To a lesser extent it will be kicking backsides, like the Prince of Wales does, although I probably won't be as good at it as he is."

The duke has a track record of

lengthy legal confrontations with the authorities, first on the issue of leasehold reform, which he fought to the European court, and second, a 15-year battle over whether his uncle, the fourth duke, died as a result of war wounds, thereby qualifying not to pay estate duties. The former he lost; the second he won.

"I will not be afraid of speaking out if I think something they are doing is wrong. I believe that it is all part and parcel of my role. I have never been afraid to do so and I have upset an awful lot of people in the process. I have a belief that the state often becomes extremely arrogant and there should be those who stand up and say, 'No, I don't think what you are doing is right'."

"Of course, the power of the state can be a very daunting thing to individuals and I believe if you have the ability to pay for it, and you have the ability to stick by

your convictions, you ought to see it through."

Behind the Prince's decision last summer to invite the duke to chair the team is a growing concern about the effect the changing face of agriculture — over-production, new technology and so on — is having on Britain's countryside. On Monday, the Government announced the latest changes, the biggest in 50 years, ending all grants aimed at increasing food production.

Scarcely, our countryside may be more attractive than the narrow horizons of inner cities, but the problems of unemployment in neglected and deprived communities are felt just as keenly by the inhabitants of farm cottages. About 8,000 jobs a year are being lost from agriculture's work-force of 450,000 and unemployment in rural areas such as North Yorkshire, Cornwall and Wales is

double the national average.

Projections that a quarter less land will be needed for farm production by the year 2000 make the need for viable and environmentally sympathetic alternatives more urgent. Various rural development and enterprise agencies are already tackling a diverse problem. The knock-on effects have meant village shops, post offices and pubs closing and bus services being withdrawn. (BiC says 562 primary and 23 secondary schools in rural areas were closed between 1980 and 1987.) As the young unemployed leave for the towns to find work, the counter-exodus is of wealthy urbanites who commute, retire or buy second homes, pushing prices out of the reach of indigenous villagers.

Balancing the growing pressure on the countryside is a problem the duke has tackled on his own

estates since inheriting the title in 1975.

On his 100,000 acres of Sutherland in the far north of Scotland he launched a transport company, running the buses and mail service, started a thriving 60-boat fishing fleet in the port of Keshornervie, which provides work for several hundred local people, and then handed the projects back to the community to run.

On his 22,000 acres in north east Lancashire around the village of Abbey Wood, he has created new jobs, revived the village school, ensured the 60 cottages on the estate have gone to local families and resisted second-home owners.

Earlier this week I joined the duke on his estate at Eaton for a tour of his projects which, he firmly believes, hold valuable lessons for elsewhere. Fourteen small firms provide work for 81 people, the estate takes a further 35, and the Grosvenor garden centre 35. He says the estate provides work for more people than it did in Victorian times.

The duke was adamant that without change, albeit carefully and sensitively planned, many rural communities will die. "If programmes like BiC don't work, then the countryside has a very serious future before it. I don't say that lightly. I don't want us to go the way, say, of northern Germany, where village life is very strong, but the farmsteads have disappeared and there is no one living up the farm lanes, or of America where they have made a real mess of the conservation side and you see prosperity leaving the countryside. To keep the essential characteristics of our countryside, we do need prosperity in it."

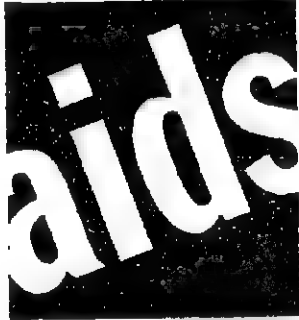
The first project for the duke's team will be to identify communities in Cumbria and Shropshire that need help, expertise and money. Projects will be developed in co-operation with local people.

Within five years he expects every county in England to have its own BiC rural team. As with inner cities, BiC will act as a catalyst between the public and private sectors, persuading businessmen that it is in their commercial interests to become involved.

If anything, the duke says, the problems of reviving the countryside are more difficult than those of inner cities. "It is a huge jigsaw and there is no single, easy answer," he says. "I would not pretend that there is. What we have to do is maintain the best of the past while introducing the best of the future. But if we don't do something, the countryside as we know it will disappear."

TOMORROW

Is Aids something less sensational than the Eighties plague? The Times marks International Aids Day with a situation report



The chequered flag is up and the finishing line is marked as Monday 5th December 1988.

Under favourable circumstances, i.e. no hurricanes, snowstorms, industrial disputes, or running out of brown paper and string, we can state with no small measure of confidence that orders for the UK placed by this date will be delivered before Christmas. After the 5th prox, we shall be just as busy attending to the needs of personal shoppers and those who wish to collect from the store itself.

Ladies and Gentlemen now is no time for indecision. Postal orders with payment or telephone orders quoting Fortnum & Mason Account or Credit Card Number to:

Central Order Department
FORTNUM & MASON
ESTABLISHED 1767
181 PICCADILLY, LONDON W1A 1ER
Telephone: 01-734 8040 ext. 486, 488, 489 or 490

Memos are made of this

In the recently published private memos of President Nixon, he advises his daughters Tricia and Julie on what he describes as a "heart warming memory" they might care to relate to the Press: "You might mention some of our Christmas parties when I played the piano for group singing, etc. always by ear."

No memo could better demonstrate the extraordinary difference between politicians and normal human beings. One of the few things that binds all normal people together is the excruciating embarrassment they feel when forced to undergo a family sing-song. It would be hard to imagine any greater horror this Christmas than answering the door bell to be greeted by Richard, Tricia and Julie Nixon, all anxious to wend their way through a gruelling selection of family favourites, "always by ear."

Nixon wrote this memo in 1972, but only now has it come to light. Had it been leaked at the time, he would have been forced to resign immediately, thus saving his nation the protracted agony of the later Watergate saga.

Mr John Selwyn Gummer and his "Church in Danger" group of peers and MPs today expressed "astonishment" that the Church of England should have become "waylaid from its traditional role by an undue obsession with the trendy, Sixties-style enthusiasm of a long-haired, bearded, unmarried man, in frequent trouble with the authorities, invariably decked out in sandals and a dusty hippie-type robe."

In a statement, the group condemned him as "part of the trendy, self-perpetuating liberal establishment, which is keener on teaching wishy-washy 'relevant' ideas such as 'Love' and 'Peace' than in maintaining traditional regard for the liturgy and structure of the church". The group's manifesto claims that the church



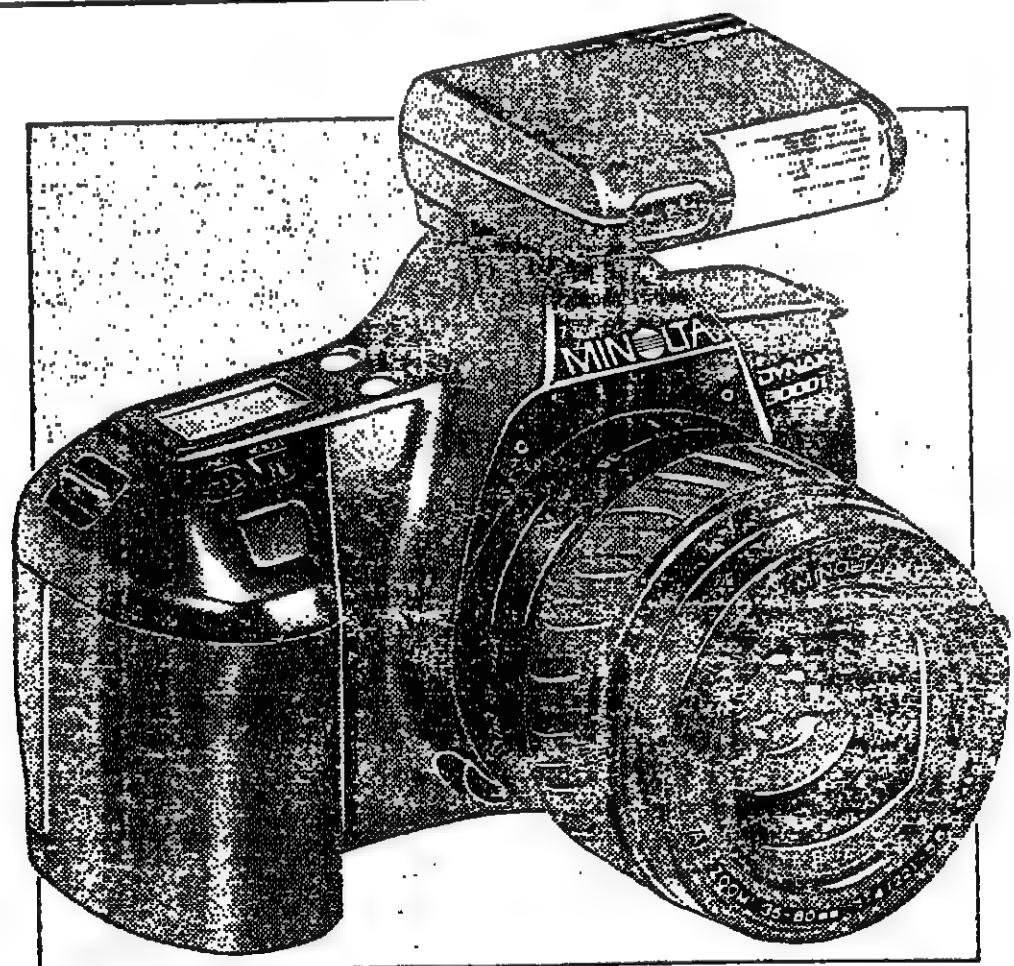
CRAIG BROWN

is becoming influenced by the teachings of "an ill-educated, often shoeless, certainly un-English" man and is in danger of losing its national character. "He appears to exalt the wastrel and the ne'er-do-well, pool-pooling the wealth creators in our society. But where would the Lilies of the Valley be today if they had tolled no?"

It has been announced that HTV has bought the rights to a new book entitled Margaret Thatcher — The Woman Within. Press reports suggest that the search for an actress to play the Prime Minister "is expected to become the most intriguing since the hunt for a Scarlett O'Hara to star in *Gone With the Wind*".

It is most unfortunate that HTV did not hit upon this project five years ago, when the long-running television series *Crossroads* was still going strong. Denied at the time by critics as little more than a soap-opera, *Crossroads* — set in a family-run motel outside Birmingham — is now seen by many experts as a perfect recreation of life in Downing Street.

Responsible, vociferous, and, above all, concerned Meg Mortimer (played by Noel Gordon) would have made a perfect Margaret Thatcher, for Meg knew better than anyone the difficulty of meeting the demands of the fast-moving executive. Like Margaret, Meg liked to surround herself with dapper, go-getting men, among them her svelte Mr Fixit, David Hunter (Cecil Parkinson), her over-chatty but always-loyal chef, Bernard Booth (Bernard Ingham), her grittily outspoken waitress, Diane (Edwina Currie) and the sulky, passed-over tea-lady, Amy Turtle (Edward Heath). Meg's children (so often in scrapes) were uncanny replicas of Mark and Carol Thatcher. But the moment has passed, and now HTV must choose between Joan Collins or Kylie Minogue.



SMART NEW OUTFIT FOR CHRISTMAS

MINOLTA DYNALUX 3000i AUTOFOCUS SLR ZOOM OUTFIT

This remarkably compact new Minolta is designed to be really easy to handle and easy to use. Focusing is automatic, film advance is motorised, exposures are programmed — all you do is take great pictures! The outfit features a superb 35-80mm zoom lens and an ultracompact dedicated flashgun D314i. See this latest addition to the Wallace Heaton Collection today!

Wallace Heaton Price £299.99



WALLACE HEATON

127 NEW BOND STREET, LONDON W1 TELEPHONE: 01-499 8307
TELEPHONE/MAIL ORDER SERVICE PLUS FULL EXPORT FACILITIES

Have you seen the Wallace Heaton Collection?

WEDNESDAY PAGE



Modern-day Cinder: Isabelle Wojtyniak says "you need a certain amount of nerve" to sell tickets, but finds time to put her feet up before going off to the ball

You shall go to the ball

This is the month when London's professional ball-girls start training for the big match, not to mention the big catch (if he comes her way). Training, that is, not for a winter Wimbledon, but the London season of balls which kicks off with the Cinderella Ball at the Savoy on December 30 and dances through to the pricey Berkeley Square Ball in July.

But this new generation of ball-girls will not be languishing at the hairdressers in preparation for the night. Instead, the ball-girl is part of a hard-working team for the ball organizers, who range from charities to businesses. Her brief includes licking envelopes, coaxing companies into offering stupendous tombola prizes, selling tickets and dropping in on other balls (complete with own ball-gown) with advertising brochures for her own event.

"Obviously, the work is seasonal: when they're not promoting balls, my girls have other jobs," says Oliver Baxter, organizer of the October Big Bang Ball, the Valentine Ball and others. "I employ several undergraduates from London University besides freelancers whose jobs can fit round my work. We don't necessarily go for the debby Caroline-and-Hooray-Henry type, although I do like my girls to be young and bright because that's the kind of person who buys our tickets. They must also be intelligent: my first question is never 'What does your father do?' but 'How many A levels have you got?'"

The London ball season is not all glitz; it is also very hard work. Jane Bidder reports

Pay for students is about £3-£4 an hour, but there are perks, the most important being the entrée to the ball itself. Fraternizing with the clients is not forbidden: Isabelle Wojtyniak, aged 26, is a translator who worked for Oliver on the Big Bang Ball after spotting one of his adverts in *The Times*. She met her Mr Right when he walked into the office, begging for spare tickets. "We'd actually sold out, but I managed to find him a cancellation," she says. "Then I bumped into him at the ball and we haven't looked back."

Amazing, really, that Isabelle had the energy to go to the ball at all. Like a modern-day Cinder, she had been slaving away on the phone selling tickets to financial companies at £25 each, which is relatively cheap. "Yes, you do need a certain amount of nerve to do this, but I used to work in tele-sales, which was good experience," she says.

One big hindrance was the postal strike. Oliver and Isabelle persuaded Lloyd's of London to turn into a ticket office for the day, selling to colleagues and customers. Isabelle, who is paid a basic rate plus perks such as the use of office space, still had enough breath to run up her ball gown, created out of gold sequins and black tulle.

Loyalty is an essential attribute for a ball-girl. Isabelle, for example, refuses to take umbrage at the fact that her

appearance might have helped clinch the job. "It wouldn't be nice to have someone with chipped nail-polish or dirty jeans behind the desk. Anyway, I'm a member of British Mensa with an IQ of 152, so I like to think that my brain is important, too."

Kate Dignam, a piano teacher, is another of Oliver Baxter's ball-girls. Her job is to arrive on the hotel foyer steps, in full evening dress, just as another ball is ending, to dish out publicity for Oliver's events. "We always ask the hotel's permission beforehand, but I can still be stopped by the doorman for half-an-hour while the authorization is checked. That can be embarrassing, although I have managed to get security guards to hand out publicity leaflets for me."

"If I'm going to distribute leaflets at a ball in the country, I will often take a friend for company, especially as I may not finish until two in the morning. I don't bother to take anything to change into, but simply pop my Barbour over my ball-gown and drive home again."

Like most ball-girls, Kate, aged 27, rarely helps out on the night of one of her events.

Not all ball-girls are paid. Charities such as the NSPCC rely on volunteer committee members. Dee Carpenter, aged 40, is a mother of two from Barnes whose role is to sell advertising space in the ball's brochure and tickets

(£45 each) to friends and contacts. "As a PR for the fashion and cosmetic industry, I'm always talking to people, so I mention the event to everyone," she says. "Contacts and personality definitely help - it's no good being a shrinking violet."

The NSPCC also recruits ball-boys. Nicholas Springman, aged 28, is an interior designer who became involved after a friend persuaded him to make the table decorations for last year's ball. He is one of 10 men on a committee of 42. "My friends ribbed me initially, but now they are fairly impressed I'm doing this for charity."

Not all ball-girls have professional jobs. Sally Ann Whertherly, aged 39, a divorcee with two children at boarding school, has just been appointed chairman of the Red Cross Ball for November 1989, having served her time as an "ordinary" committee member for this year's ball together with Roddy Llewellyn, Richard Branson, et al. "Roddy was marvelous: he got lots of gardening vouchers for prizes," she says.

For this year's ball (tickets £75 each), Sally Ann helped to plan the menu, elicit advertising for the ball brochure (an outside back cover costs £1,500, plus VAT) and caddy prizes ranging from lunch for two in a French chateau (which she won) to a P & O cruise.

"Generally, out of a committee of 35, about 22 do something while 13 really go full-out," she says. "It's human nature, really: some like to have their name in print or else find they don't have the time because of a domestic crisis."

Planting the seeds of learning early

Angela Rumbold, Minister of State for Education, is likely to step over a toy telephone on the way to answer her real one. That's because her parliamentary private secretary also happens to be her daughter, who works with the minister's two-year-old grandson toddling at her feet.

"I practise what I preach," Rumbold says briskly. "I've always employed women as home helps, too, and they've been able to bring their children along with them."

More employers, she believes, should be so enlightened. There would then be less need for TV-am's campaign, launched this week, for better nursery provision for the under-fives.

The project is the brainchild of the breakfast television station's education reporter, Elaine Lipworth, who was appalled by the BBC report listing Britain at the bottom of the nursery slope. "Sixteen years ago Margaret Thatcher pledged to make nursery education available to 90 per cent of the under-fives in Britain," she points out. "Yet we have far fewer nurseries now than we did in 1945, and only some 22 per cent of children are catered for."

Lipworth visited a nursery school in Italy where times are taught opera, foreign languages and sophisticated architectural principles, as well as the rudiments of reading and writing. Facilities are those associated with the most expensive private nurseries in Britain - but admission is free.

The presenter says she feels "strongly committed to getting the law changed before I have children of my own. At the moment there is no consistent policy. In places such as Wiltshire and Gloucestershire there is no state nursery system at all, whereas in Hounslow 68 per cent of children have nursery school places. We're having Angela Rumbold in the studio on Friday to tell us why."

Rumbold, who obtained a second degree while being a full-time mother to three children, says firmly that "the market establishes its own needs".

"Women in this country

Why is TV-am campaigning for nursery education?

have a good deal of individuality," she claims. "They like to be able to make their own choices for their children."

But surely being able to make their own choices means having the choice of state nurseries and nursery education? "A lot of British women have reservations about putting their children in a day nursery," Rumbold maintains, "and the majority of state nurseries in this country are no more than

literate and have more understanding."

But Lipworth sees Baker's statement as a mandate for better nursery education, and Rumbold concedes that trained teachers can stimulate a child better than tired parents.

As employers look towards women to swell a dwindling workforce, Rumbold feels there must inevitably be an improvement in state provision. "I am pleased to see the growing movement towards workplace crèches," she says, "but I do feel the Department of Education and Science should get more involved. With the national curriculum and the European market around the corner, nursery education is more important than ever. Language development is a classic case, one of the reasons we have such difficulty with languages in this country is that we're not taught them until the age of 10, whereas on the continent toddlers are bi-lingual. But we have to look at who pays."

Perhaps big companies such as IBM or ICI could be encouraged to sponsor language laboratories for local nurseries? "It might come up," Rumbold agrees. "But first we must make caring for children be seen as a worthwhile career. Schools still make it difficult for mothers who want to teach part-time. It's a short-sighted policy which a shortage in the teaching profession should remedy."

Dr David Lewis, a psychologist who has written several books on child development, will be in the TV-am studio today to discuss the issue. "It's not just a question of throwing money at the problem, there's a lot of training to do," he advises. "The first five years of life are crucial."

Alexandra King



And baby makes three: Angela Rumbold at work

The Christmas Shopping Day at Simpson's of Piccadilly in aid of the NSPCC is being held tomorrow (December 1) not today as stated on yesterday's fashion page.

THE TIMES Pure 100% Shetland Wool Cardigan

Specially selected for Times Readers, these Shetland wool cardigans are made from 100% pure wool, spun from the fleece of Shetland sheep with the unique softness and lightness that this yarn is known for. Traditionally produced in the classic style of the Shetland Islands, this high quality knitwear can be worn by either men or women.

The family producing this knitwear founded their company in 1893, and the customary use of the beautiful colours is now enhanced with subtle blends and mixtures while the sweaters are hand-knitted by Shetland craftsmen. As a distinctive finishing touch, the five buttons are made from leather, and there are two generous pockets on the front.

Colours offered are grey, claret and camel, and the sizing is generous to allow for garments to be worn underneath the cardigans.

Sizes: to fit chest/bust size: 36", 38", 40", 42", 44", 46".

Prices: 36" + 38" - £49.95 each
40" + 42" - £54.95 each
44" + 46" - £59.95 each

All prices are inclusive of post and packing. Please allow up to 21 days for delivery. If you are not satisfied your money will be refunded without question. In addition to our guarantee you have the benefit of your full statutory rights which are not affected. Send orders to: Times Shetland Cardigan Offer, Bourne Road, Bexley, Kent DA5 1BL. Tel: (0322) 555555 for enquiries only. Orders sent to UK only (including Northern Ireland).

THE TIMES

DIAL YOUR ORDER
RAPID ORDERING SERVICE
BY TELEPHONE OR
ACCESSOR VISA
(no need to complete coupon)
0322-58011
24 hours a day - 7 days a week



Please send me the Shetland Cardigans as indicated below.

36"	38"	40"	42"	44"	46"	Colours

I enclose cheque/PO for £..... made payable to The Times Shetland Cardigan Offer, Bourne Road, Bexley, Kent DA5 1BL.
Or debit my Access/Visa No.

Signature
Send orders to: The Times Shetland Cardigan Offer, Bourne Road, Bexley, Kent DA5 1BL.
Mr/Mrs/Ms
Address
Postcode Reg. No. 29846

Past present

A family tree makes a novel present under the Christmas decorations. Achievements Ltd, a research firm supporting the Institute of Heraldic and Genealogical Studies, will set trained genealogists to research the tree in question, leaving no stone unturned. A family tree gift voucher costs £250, and it should be ready, the company claims, in time for Christmas 1989 - cleverly providing two years' Christmas presents in one. Other "ancestral services" include coats of arms, tracing inheritance claims and the ancestry of adopted children. Further details from Achievements Ltd, The Heraldry Centre, Northgate, Canterbury, Kent CT1 1BA.

Silk surprise

Edwina Currie has got short shrift again from pensioners for recommending silk thermal longjohns. But they are effective, and a reasonably-priced range comes from an unexpected quarter: a company called Survival Aids, based in the wilds of Cumbria, with a branch at Euston Station, London, and a mail order service. Survival Aids' marketing manager, Anthea Bentley, says so many of her company's products were being ordered by women that ladies' versions of the popular pure silk thermals have been designed. The fly-free longjohns come in pale blue or ivory, in 100 per cent silk, and cost £19.95. There is a round necked, long-sleeved matching T-shirt for the same price, with an extra long body to protect the lower back. The two pieces look good enough to lounge about in even when survival is not an issue, particularly when accessorized by a navy blue silk cowl (£7.50) which can be pulled up over the head as a balacava. A

BRIEFLY

A round-up of news, views and information

Quote me...



"I'm all in favour of men having the same rights as women in divorce, but that isn't the point. The point is I wasn't able to pay." Elizabeth Browne, whose ex-husband, Tony John Browne, has just won a £175,000 divorce settlement plus £95,000 costs from her

free mail order catalogue is available from Survival Aids, Mortland, Penrith, Cumbria CA10 3AZ (Freephone 0800 262752).

Prints charming

Original prints by leading contemporary artists and old masters will be on sale this weekend at the London Original Print Fair at the Royal Academy of Arts in Piccadilly, London W1, from Friday until Monday. To be opened by Peter Blake tomorrow evening, the fair boasts the wares of nearly 30 leading print dealers from the UK, France, Norway and the United States - frustrated by the postponement of the New York Print Fair until February. The fair will be open to buyers and browsers from 11am until 6pm; admission is £4 including catalogue. Prices will range from about £50 to over £100,000.

Victoria McKee

Simpson

WIN A TRIP ON B.A. CONCORDE TO NEW YORK AND RETURN ON THE QE.2

SIMPSON PUTTING CHILDREN FIRST

CHRISTMAS SHOPPING DAY
In aid of the N.S.P.C.C.
Tomorrow Thursday 1st December

Many fabulous prizes to be won.
9.00am - 8.00pm.



THE FINEST QUALITY UPHOLSTERY WITH REMOVABLE COVERS

PRICE GUIDE 4'6" x 6'3" BED FROM £445

MULTIYORK AUTUMN PROMOTION NOW ON.

Sofas, Sofa Beds and Armchairs direct from Multiyork and made to order in several classic designs. Various sizes, back heights, seat depths and cushion fillings to suit you.

An extensive choice of sizes in single, double and zipped and linked beds offers an ideal range for partners with weight differences and back sufferers.

Traditionally made using natural fibres, steel coil springs and hardwood frames. You can choose your covers and coordinating curtains from 8000 fabrics or SAVE 25% by selecting from our Top 400 Autumn promotion range.

MULTIYORK
Handmade by Craftsmen

LONDON 25-26 THURLOE PLACE, SW7 (01-898 2800) • NORTHWICH 99-101 PRINCE OF WALES ROAD (0608 628888)
LONDON 309 GREEN LANE, FULMERS GREEN, N13 (01-898 7234) • CAMBRIDGE 1 MILL ROAD (0223 323463)
LONDON FINCHLEY RD, NW3, SWISS COTT, NEXT TO EIGHTH (01-722 7280) COLDHAMSTEAD 1 VILLA ROAD, STANWY (0206 42007)
• WYTHOLME 65-69 CHURCH STREET (0532 625362) • LEICESTER, BRICK 125 HIGH ROAD (01-552 4122)
• BROMLEY HIGH STREET, BEHIND MARTIN (01-404 2233) • SUFFOLK THE OLD MILL, MILLER, NEAR EYE (0273 62413)
• ST ALBAN'S 16 CHRISTOPHER PLACE (0727 28888) • SUTTON, SURREY SAFWAY COMPLEX, GROVE ROAD (0883 33022)
OPEN 7 DAYS 10 - 5/SUNDAY VIEWING ONLY // EASY PARKING // 12 MONTHS INTEREST FREE CREDIT SCHEME

ontier

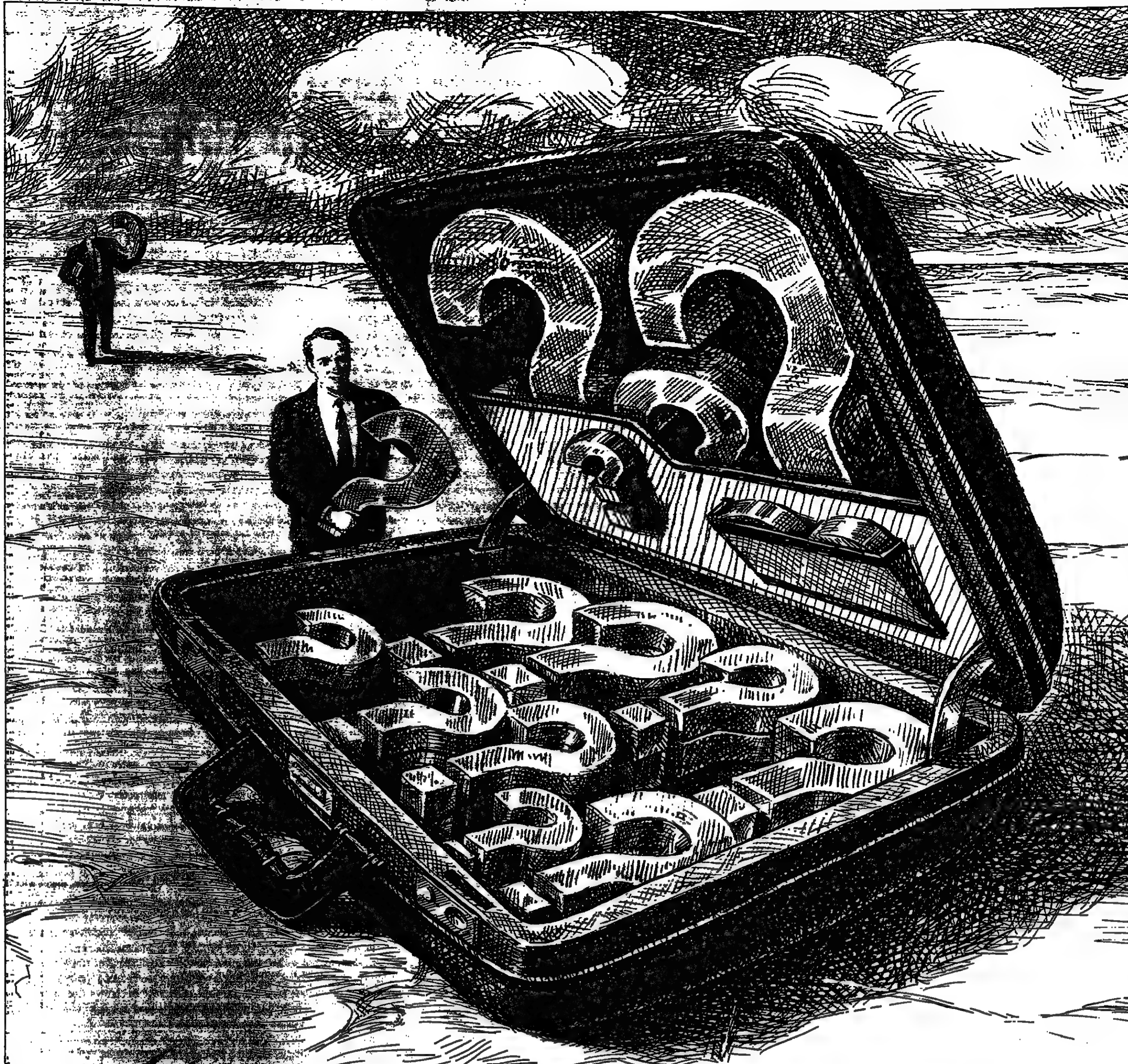


ach their astronaut father.
d launch of the space
Defence Department.

direct
rebels

agreed to talk to the
immediately. It
have to. "The end
here," one of them
said.

date for the Soviet
withdrawal is Feb-
and it is difficult to
Moscow could not
the Geneva Ac-
longer.



Ever wondered why we spend so much time overseas?

Think of it as a fact-finding mission.

Never content to wait for the requests of our customers, our underwriters travel overseas to collect unique and valuable first hand information.

It's the most cost effective way of gathering vital market intelligence.

And it serves to ensure that our full team of experts back in the U.K. are not asked to rely on data that's second hand or out of date.

Giving ECGD a greater insight into your markets and a better position to assess the risks.

Wish you were here?

If you'd like to know more about how we can help you develop your export business, call us on 0789 415909.

ECGD

change



1 Pennington Street, London E1 9XN Telephone: 01-782 5000

WARRANTS AND TRUST

Extradition arrangements between sovereign jurisdictions cannot work as smoothly as many politicians would wish. However harmonious the relations between the respective officialdoms may be, legal requirements will always be needed to ensure that justice is not committed. Misunderstanding, delay, and bad feeling can arise from those minimum safeguards alone.

Between Britain and the Republic of Ireland it is necessary that every political and official effort be directed to containing the necessary hindrances to an absolute minimum. Without further detail of both the application and response in the Ryan case, it is impossible to judge the precise grounds for the hesitation of the Irish authorities. But it is a minimum requirement that, as Mr Roy Hattersley rightly remarked yesterday, extradition should be treated judicially rather than politically.

Extradition decisions in the Republic are inevitably a matter of more political interest than elsewhere. Under the previous government in Dublin, London gained some small advantage from the fact that the government of the day was determined to resist political pressures not to extradite — and to do so if the law allowed. Mr Haughey's Government, living on a tiny parliamentary majority, has thrown away the progress thus made.

Irish ministers and officials acknowledge the need to fight terrorism with consistent firmness. But in practice, the Government amended its extradition arrangements with Britain in a wholly political fashion and with the wholly political intention of making extradition more difficult. This retreat signalled that the Anglo-Irish Agreement did not mean any effort by the Government in the South to lessen its dependence on those sections of opinion who distrust anti-terrorist cooperation between Britain and Ireland, particularly when it works.

Trust is at the heart of the matter. For extradition arrangements to exist at all between two countries, there has to be some degree of compatibility between the legal systems. Both parties need to feel that the defendant handed over will be fairly dealt with.

Does the Irish Government, co-signatory of the Anglo-Irish Agreement, mistrust the British legal system sufficiently to cease any possibility of extraditing fugitives to it?

Apparently not. If the system is fair enough for there to be extradition in existence at all, does it not follow that unstinting cooperation in accordance with the law would be the next step? Apparently not.

It would be cheating to think that this hypocritical inconsistency would be sorted out when the recent amendments come up for review. It seems improbable.

The Republic is not the only country where the British Government faces an uphill task of persuading public and political opinion. European governments which have faced terrorist violence over the past decade mostly know what reserves of stamina and dedication are required to confront it successfully.

If the dismantling of borders and closer liaison of police forces is to mean anything, those governments have to take their neighbours' problems as seriously as they take their own. At the moment the IRA has shown that it can successfully defend its Europe-wide freedom of movement with a combination of political pressure and the suggestion of retaliation, most recently successful in Belgium.

Diplomacy and a more aggressive campaign of European public information are the means to redress this dismal picture. The Rhodes summit at the end of the week is as good a place for the Prime Minister to start as any.

Part of that campaign should be a sensible reply to the judgment of the European Court of Human Rights on the length of detention under the Prevention of Terrorism Act. Consideration of the rights of the victims of terrorism — cited by the Prime Minister in a recent speech and voiced by the Home Office yesterday — is a humane attitude for policy-makers, but not a legal blueprint. Britain subscribes to the Convention which the court interprets and our record of following the judgements is unblemished so far.

The Government has an option beyond simply shortening the detention time allowed or announcing a derogation from the Convention. A judicial review could be built into the procedure for renewing a detention order; it would be slightly more cumbersome than the present form, but would hardly be likely to frustrate the police in the proper exercise of their duty.

BROWN v. LAWSON

The final day of the debate on the Queen's Speech was not the epic parliamentary occasion for which some had hoped. The Opposition Treasury spokesman, Mr Gordon Brown, called the Chancellor of the Exchequer, Mr Nigel Lawson, arrogant and incompetent. Mr Lawson called Mr Brown trivial and economically illiterate. Government backbenchers surpassed themselves in incoherence by trying to put Mr Brown off his stroke with diversionary points of order. Reasoned argument was the loser.

In happier circumstances some of the points which arose would have borne development. Mr Brown called Mr Lawson "the stop-go Chancellor". The Government clearly did commit a policy error in reducing interest rates after the stock market crash a year ago.

Arguably it should also have stuck to a tighter fiscal policy in the Budget. Mr Lawson was prepared to acknowledge, with hindsight, an element of "inadequate monetary rigour", while pointing out that his mistake had been shared by every other country — and compounded by the Opposition. The result of this error has been a rise in inflation and the need to raise interest rates to the highest level in nearly four years.

The real change against the Government is that it has failed to find a reliable framework for monetary control. Like other countries, it has found trends in the money supply difficult to read in a rapidly-changing financial environment. Unlike some, it has been unwilling to substitute an explicit commitment to a particular exchange rate. Mr Lawson's pledge yesterday that he would maintain a strong pound for the foreseeable future is welcome amid the present inflationary dangers, but not quite the same thing.

There are also questions to be answered in relation to the Government's fiscal framework.

The medium-term financial strategy is admirable in concept. In practice, like monetary policy, it requires judgement in its application. The Budget surplus of £3 billion forecast this year in the Budget is likely to turn out at more than £10 billion, yet no one is saying that fiscal policy is too tight. It may be that in the next Budget it should be tightened further.

None the less, if the underlying conundrums of economic policy have by no means been resolved, Mr Lawson's defence of recent policy and the present economic situation is largely convincing. It is bizarre for the Opposition to call for policies to encourage investment when Britain (in common with other countries) is in the middle of an investment boom. The problem is the high level of spending overall.

The balance-of-payments deficit is worrying mainly because it is a symptom of other problems in the economy. Mr Lawson is right, in a narrow sense, to say that there is no such thing as a balance-of-payments crisis, only a sterling crisis. The trouble is one can lead to the other, and then on to higher inflation.

Taking the longer view, there is still every reason to be optimistic about the British economy. The supply-side reforms which the Government has achieved, including better industrial discipline, more competition in the public sector, and lower taxes, have produced a sustained increase in productivity. The tax reforms of the Budget have to be seen in the context of a once-in-a-parliament opportunity to make changes whose benefits will be felt over a period of years.

The present rise in interest rates is the correct response to an over-rapid rise in spending. It is beginning to have some effect, particularly on house prices, and will gradually serve to cool the economy down. Mr Lawson's achievements will be remembered well after his present difficulties have been forgotten.

NURSING GRIEVANCES

Only the Health Service could soak up nearly £1 billion more of taxpayers' money and still end up looking in need of intensive care. Seven months after a pay deal which was meant to make nurses, if not their patients, feel much better, morale in many hospitals appears poor. The Government must ask itself what went wrong.

In one sense the point is not all that difficult to answer. While most nurses' reaction to the April settlement was favourable, few realized the implications of what they read. What they saw was a regrading exercise which would reward all those with clinical skills and training. What they failed to perceive was that some would get much more than others.

What the Government was introducing in fact was not a simple job-regrading exercise, but a restructuring of the profession and the relationship of one post to another. It was building a new career pyramid, with pay related to individual positions.

The reasoning behind this was sensible. By creating a more sharply-defined structure it promised a fresh set of incentives in a profession which was badly in need of them. What went wrong was that the nurses failed to grasp the impact of all this on their pay.

What looked like a big pay rise in total turned out to be very variable in detail. Sisters who had shared responsibility for a ward now found that one of them was to be paid more than the others. Some nurses who had been paid more than less experienced colleagues now found they were all on the same scale.

The Department of Health must take some of the blame for failing to make the strategy crystal clear. It may now be questioning the

decision to regrade and restructure at the same time. Had the process been extended over two years it might have been more easily accepted.

That, however, is now water under the bridge. Finding out what went wrong does not necessarily help to end the present autumn of discontent. The Government ought not now to retreat; there is no reason why it should. Fundamentally the changes make good sense and the profession will learn to live with them, given time. The nurses will soon get their back-dated rises and the effect should help to mollify many of those who feel disgruntled.

Those who still have a genuine sense of grievance should concentrate on using the appeals procedure. This is the route which midwives should follow if they wish to pursue their claim for special treatment.

But if this is to act as an efficient corrective, diverting staff from the path of industrial action, the Government should ensure that appeals are heard quickly and that the decisions come soon. A protracted procedure would only add to present frustrations and prolong the problems for both sides.

Those staff midwives who have spent 18 months on midwifery courses, only to find themselves on the same grade as those who have not, might well feel they deserve a better hearing — especially given the high degree of personal responsibility entailed. They may have a particular local problem. They must equally know that they leave a gap in the service which cannot easily be filled. To resign en bloc, as 44 of them did this week at North Middlesex Hospital, remains irresponsible and deserves little sympathy.

US exclusion of Palestinians

From Dr Musa Mazzawi

Sir, By refusing Chairman Yasser Arafat a visa (report, November 28) the US Administration has taken a politically motivated decision. It has unmasked itself as biased against the Arabs and subservient to the Zionist lobby, and consequently unfit to play the role of honest broker and peacemaker in the Middle East. The whole idea of negotiating a settlement with the United States as one of the main referees is now seen to be both foolish and dangerous. The Palestinians cannot expect a fair deal from either the Israelis or the Americans.

In your editorial today (November 29) you give prominence to an incident when Fatah — a constituent part of the PLO — is alleged to have planted a bomb in Jerusalem. Admittedly there is a difference between terrorism and legitimate struggle, but the line is either blurred or non-existent when it comes to the Palestinians, including children, who become "terrorists" when they protest against oppression and are killed by State bullets.

If a just and lasting solution to the Palestine problem is to be achieved it will have to be on the basis of law and morals. The Camp David agreements between the US, Israel and Egypt — and from which the Palestinians were excluded — are not relevant. Justice will have to be done according to UN resolutions — as clearly requested by the Palestine National Council at its Algiers meeting. On that basis the PNC has proclaimed the Arab State of Palestine.

In international law the constituent elements of a state are a territory, a people, and a government. Nobody can deny that the territory exists, although its boundaries have not been defined, but there is precedent (including that of Israel) of a state being recognized in circumstances when part of the territory it claimed was not accepted as legitimately belonging to it. In any case there are UN resolutions to clarify this matter.

The second issue — the existence of a people — cannot be gainsaid. As regards the third criterion — the government — the PLO Executive has assumed this function.

The State of Palestine will need to be admitted to the United Nations. Of course the US can exercise its veto in the Security Council against this. But when the use of the veto against admission was considered by the International Court of Justice at The Hague in 1948 and 1950 the court said that a member must exercise its veto only "in good faith". The Palestinians hope that the incoming US Administration will have better sense and a better conscience about leaving the Palestinians out in the cold.

Yours faithfully,
MUSA MAZZAWI,
2 Paper Buildings,
Temple, EC4,
November 29.

Help for sport

From Professor J. S. Malpas and others
Sir, It has saddened us all to learn of the recent liquidation of Sport Aid Ltd, and it has saddened us further to learn that its end is having a detrimental effect on another fund-raising group.

The Sportsman's Aid Society, which celebrated its 50th anniversary this year, has raised many millions of pounds. Each of the hospitals that the Sportsman's Aid Society supports, together with the patients whom these hospitals treat, have benefited enormously from the efforts of that society.

The Sportsman's Aid Society is currently raising the vast sums of money necessary to create Europe's first adolescent cancer unit — and the first unit will be open soon, at the Middlesex Hospital and University College Hospital in London.

In addition, Harefield Hospital is receiving tremendous support from the Sportsman's Aid Society to fund the new children's intensive-care unit in the hospital.

Not only should the society be congratulated on its golden anniversary, but also it is hoped that this letter will help dispel any confusion that might exist between Sport Aid Ltd and the Sportsman's Aid Society — so that the Sportsman's Aid Society's fund-raising activities will continue unhindered.

Yours faithfully,
J. S. MALPAS (St Bartholomew's Hospital),
M. YACOB (Harefield Hospital),
R. RADLEY-SMITH (Harefield Hospital),
ROBERT SOUHAM (University College & Middlesex School of Medicine),
The Sportsman's Aid Society,
Kirkman House,
Kirkman Place,
54 Tottenham Court Road, W1,
November 28.

Mappa Mundi sale

From the Dean of Lincoln
Sir, The Foreign and Commonwealth Office is being refurbished at a cost of £30 million (report, November 18). One wonders what maps they were forced to sell.

Yours faithfully,
OLIVER FIENNES,
The Deanery, Lincoln.

Letters to the Editor should carry a daytime telephone number. They may be sent to a fax number — (01)782 5846.

Putting the budgets to rights

From Chancellor Harvey Cole

Sir, The Chancellor's view of the economic scene may be less flawed than his critics claim. Certainly, the overseas trade deficit is financially for some time, and the surge of imports has actually helped to restrain inflation.

What is curious is Mr Lawson's insistence on relying on a single weapon — interest rates — thus in effect tying one-and-a-half arms behind his back. Interest rates are given a twin role: first, by acting on the housing market, they are intended to take the steam out of the consumer boom generally. Then, by squeezing the profitability of industry and commerce through a high exchange value for sterling, they are supposed to force employers to reduce the pace of pay increases.

Both sequences of cause and hoped-for effect are indirect, and therefore less likely to work. Over a quarter of the extra mortgage interest that will be charged will be met by the Treasury through tax relief — and higher interest paid to building society and other depositors will increase their spending power while that of house-buyers is cut. A similar, and more certain, effect could be achieved by reducing the scale of tax relief.

The indirect pressure Mr Lawson hopes to exert on pay is only possible because of the very sharp rise in profits which has occurred in the past two years; indeed this appears to have contributed at least as much to the rise in inflation as wages and salaries. This could be tackled at source by raising the rate of tax on profits.

These two touches on the fiscal tiller would result in a better balance of interest and exchange rates than we are now heading for. They would also tackle inflation more effectively than exclusive reliance on interest rates — which feed back into further cost and price increases ever more rapidly. Yours &c.,
HARVEY R. COLE,
9 Clifton Road,
Winchester, Hampshire,
November 23.

From Sir Samuel Goldman
Sir, Those who agonise about the twin US deficits should stop for a moment and ask themselves how they have come about, what effect they have had on the world economy, and what would be the consequences for it of drastic action by the United States to reduce or eliminate them quickly.

The United States has for many years been operating a policy of massive demand stimulation via an unbalanced budget on almost pure Keynesian lines. There have been difficulties on the way.

Against that, the benefits have been enormous, in economic growth, expanded international trade, and rising standards of

Water sell-off

From the Director of the Council for the Protection of Rural England

Sir, Ministers are suggesting that their water privatisation proposals as a whole should be seen as an environmental measure. This carries a danger of confusion.

It is true that the proposal for a National Rivers Authority (NRA) in the public sector stems from environmental concerns, and could bring major benefits. These depend in practice on the powers and resources of the new authority and its relations with her Majesty's Inspectorate of Pollution, but the principle of separating environmental and regulatory responsibilities from those of supplying water services is correct and good for the environment.

In justifying the plan for an NRA, however, the Government made it clear that such a move would be necessary whether or not the industry were privatised. For the proposal to sell the water authorities to the private sector is a separate issue and does not arise from environmental concerns: the Government was committed to privatisation long before it had thought of the NRA.

Aspects of transfer to the private sector do indeed pose substantial environmental problems. There is an enormous prospective increase in development pressures on water authority land and reservoirs as they pass into the hands of private companies with extensive property interests.

There is the question of how water services are to be supplied impartially, and disinterested advice given on the water and sewerage implications of contentious planning proposals, by private sector companies with extensive development interests

Falkland policies

From Mr David Parsons

Sir, Sir Anthony Kershaw, in his letter published on November 23, left three principal questions unanswered.

Firstly, whether the Foreign and Commonwealth Office shared his view that the proposal to withdraw HMS Endurance did not send a wrong signal to Argentina; and if so, what was the basis of the FCO's opposition to this proposal made by the Ministry of Defence.

Secondly, whether the Foreign Office shared his belief (and had the evidence to support it) that "Galtieri was not in the mood for reading signals" and if so, how it intended to "make clear" to Argentina "that we could not cede sovereignty without their (the Falkland Islanders') consent".

And thirdly, who was respon-

sible for determining the four policy choices he described (the Foreign Office? the Ministry of Defence?) and why these choices were "easy to see" if only one of them "made sense".

One is reminded of Henry Kissinger's description of the "Goldilocks" principle: a bureaucracy, when advising upon future policy, will invariably propose three alternatives: the first, if acted upon, would lead to world war; the second, to object surrender; the third (commonly placed between the first two) to the maintenance of the status quo — the bureaucracy's own policy preference. No doubt the Foreign and Commonwealth Office is more sophisticated in its working habits.

Yours faithfully,
DANIEL PARSONS,
44 Malva Place,
Perth,
November 23.

The EEC in particular should look very carefully at its highly protectionist agricultural policy, which causes so much resentment in the United States. All this would also greatly help the new US Administration to hold its own protectionist lobbies in check and to resist dangerous pressures to abandon prematurely policies which have brought such enormous gains to itself and the rest of the world.

Yours faithfully,
S. GOLDMAN,
White Gate, Church Lane,
Haslemere, Surrey,
November 28.

From Mr Michael Desmond
Sir, Some years ago, prior to the last but one general election, the Labour Party proposed an alternative economic strategy which was promptly branded as a philosophy of "siege economy" by the tabloid press and "tabloid" Tory politicians.

The notion of the planned growth of imports (together with the expansion of our own manufacturing base) was laughed out of court at the time, but may ultimately be perceived as the only practical possibility of achieving sustained growth. The current unplanned slashing of imports and home-produced products (or rather the crude efforts the Chancellor is now making in that direction) are indicative of the use of economic bludgeons rather than scalpels.

Surely we can convince our European partners that it is better to share growth by agreeing levels of import penetration that are sustainable rather than allowing market forces to lead to shared recession. Yours sincerely,
MICHAEL DESMOND,
Aureale, Sach Road,
Clapton, E5,
November 28.

of their own. There are further questions about the accomplishment of vital capital — and labour-intensive environmental tasks which bring very little profit.

It may prove possible to counteract some or all of these potential environmental problems, but what is clear is that privatisation, as distinct from the establishment of the NRA, is not an environmental measure and must be justified on other grounds.

Yours faithfully,
ANDREW PURKIS, Director,
Council for the Protection of Rural England,
4 Hobart Place, SW1,
November 23.

From the Chairman of the Institute for Social Inventions
Sir, I was browsing in the *Encyclopedia for Social Reform*, published in 1905, when I came upon the following in the section on water works:

The reason for the changes from private to public ownership of waterworks (in the USA) is that private ownership was found to be profitable to individuals rather than wholesome to the cities; with a higher education and a somewhat higher honesty in civic matters, people became aware of the fact that a matter of such importance as water supply — on which the health of a city primarily depends — should not be left to the discretion of private individuals, since the temptation to make it a matter of profit was always lurking in the background. The experience of most cities with municipal ownership encouraged others to follow their example.

I foresee that a similar passage about British waterworks will appear in 21st-century history books.

Yours faithfully,
NICHOLAS ALBERRY, Chairman,
The Institute for Social Inventions,
24 Abercorn Place, NW8,
November 25.

sible for determining the four policy choices he described (the Foreign Office? the Ministry of Defence?) and why these choices were "easy to see" if only one of them "made sense".

One is reminded of Henry Kissinger's description of the "Goldilocks" principle: a bureaucracy, when advising upon future policy, will invariably propose three alternatives: the first, if acted upon, would lead to world war; the second, to object surrender; the third (commonly placed between the first two) to the maintenance of the status quo — the bureaucracy's own policy preference. No doubt the Foreign and Commonwealth Office is more sophisticated in its working habits.

Yours faithfully,
DANIEL PARSONS,
44 Malva Place,
Perth,
November 23.

A routine test for Aids virus

From Dr David Owen, MP for Plymouth, Devonport (SDP)

Sir, Where are the leaders of the medical profession who will object, on ethical and public-health grounds, to the Government introducing anonymised testing for the HIV virus responsible for Aids?

Why is the medical profession not championing the routine testing of blood samples for HIV with totally confidential counselling for anyone found to be positive? That is how we have dealt with past pandemics in this country. The medical profession has always resisted compulsory testing, but has argued that patients can rely on the absolute confidentiality that surrounds routine testing. The best example of this has been the routine Wassermann blood testing for syphilis over many decades.

Asking people whether they wish to be tested always produces a very low approval rate. Recently when 1,500 women attending for ante-natal blood tests in City and Hackney health district were invited to have an HIV test, only nine agreed.

By contrast, from October, 1983, until the end of 1987 5,840,520 blood donations were tested for HIV virus without anyone being specifically asked; 92 were found to be positive; all but three were contacted for confidential counselling.

The logic of accepting anonymised testing would be to stop revealing HIV-positive results to people who donate blood. Can that be ethically right? Are not people entitled to know and to be able to take steps if they wish to reduce the risk of passing the HIV virus on to people they know?

Anonymised testing at this stage in the Aids pandemic is quite simply wrong and the medical profession should say so. Yours sincerely,
DAVID OWEN,
House of Commons,
November 29.

Reading and writing

From Mrs Pamela Barnard

Sir, Public debate about the teaching of English often bears as much relationship to the facts about children learning the complex and subtle system of language as "He was bonkers." "No, he wasn't" does to Hamlet.

As the Cox committee's report, *English for Ages 5-11* (details, November 16) observed, Education policy does not follow automatically from facts about children's language; it depends on beliefs about individuals and society.

The strength of this report is that it does present the facts and the good practice which stems from them. The recommendations for the curriculum in English are well founded in sound research, careful observation, and reflective theory. Teachers of English will recognise much that they already do — and would wish to do.

How our language is taught is of crucial importance. The quality of the report provides the basis for the kind of informed and thoughtful debate which English and its teachers deserve.

Yours faithfully,
PAMELA BARNARD
(Executive Committee member, National Association for the Teaching of English),
Aller Down Cottage,
Coppice Lane, Sandford,
Credon, Devon,
November 19.

Land for housing

From Mr T. M. Forde

Sir, The arguments put forward for a market-led supply of land for housing (Mr Winston's letter, November 17) in order to satisfy "demand" are ones which have been deployed extensively (and expensively) by the house-building industry at hundreds of planning appeals and inquiries into development plans. But Mr Winston sees only half the picture in pinning the blame for high house prices on shortages in the supply of land.

The ease of mortgage borrowing has been compounded by private-sector wage inflation, well above the cost of living, which enlarges the basis of borrowing. We are also seeing the recycling through inheritance of capital formed by an earlier generation of borrowers.

Thus the very free availability of borrowed money for house purchase, usually starting with middle and upper-income earners, has been a major contribution to the housing price spiral. As homeowners "trade up" and move house so are prices pulled up for purchasers lower down the scale. Too much money can have the same effect as too little land. Yours faithfully,
THOMAS FORDE,
10 Holmshurst Road, SW15,
November 18.

Ys and wherefores

From Mrs Alexandra Scott

Sir, I was running through the alphabet with my four-year-old twins. You know the sort of thing. "A" is for apple, "B" is for ball, etc. When we got as far as the letter "Y" one of them piped up, "Y is for yuppier!" To make matters worse neither of them had a clue what it meant and, unusually for me, I was lost for words! Yours sincerely,
ALEX SCOTT,
Lea Bank, Fosse Way,
Tredington, Warwickshire.

01-481 4481

LA CRÈME DE LA CRÈME

Continued on page 36

PA to International Programme Director

EXCELLENT SALARY + BENEFITS MILTON KEYNES

Coopers & Lybrand are one of the UK's leading firms of Management Consultants and Accountants. Our business touches all major areas of commerce and industry, in particular the Manufacturing arena. Our objective is to unleash additional or current profit potential from manufacturing investments, facilities and skills for a wide range of clients worldwide.

It is essential to our practices, particularly overseas, that we maximise our opportunities to use and develop the most modern techniques for our clients. Thus we must maintain a constant flow of accurate and relevant information while promoting our reputation for excellence internationally.

To that end we have established an International Manufacturing Programme, with a carefully scheduled calendar of worldwide events. In order to assist in the development and co-ordination of this programme we are looking for someone with a special mixture of skills and talents to assist the directors in meeting this challenge.

You will be involved in areas as diverse as the

control and timing of training courses, European Management meetings, major vendor events and client courses, a feature of which is our major annual event, the IMP conference. Your duties will cover all aspects of preparation and execution from location checking through to themes, agenda control and the dissemination of relevant promotional literature. Responsibilities will include budgetary control and the collection of relevant billings.

The scope is enormous and you will require certain essential qualifications.

You are a graduate, speak at least two European languages and have excellent secretarial skills. You are ambitious and would welcome the opportunity to enjoy a high-profile role that uses your personal characteristics to the full, as well as your experience. These characteristics should include a high degree of self-motivation, the ability to make considered decisions and speak with authority. Your communication skills are unquestionably first-class. You welcome the opportunity to travel and continually broaden

your horizons. As for career progression, yours will be a high profile role within a company where opportunities present themselves in many different areas, and in many different countries. We quickly recognise and reward talent and you will have many choices open to you, which could include consultancy work.

We expect the best performance from our team, consequently you will find us generous when we reward that effort. If you would like to take a step into the international limelight you could shine at Coopers & Lybrand.

To apply please send full career details, to Sally Brooks, Coopers & Lybrand Associates Limited, Plumtree Court, London EC4A 4HT. Alternatively, telephone her on 01-822 8066 during office hours.



Coopers & Lybrand

Secretary — Chairman's Office

Mayfair

We seek a well-educated, well-qualified secretary to join the Chairman's Office of this major pharmaceutical group based in London W1. Your role will be to provide secretarial assistance to the Chairman's Administrative Assistant and to undertake secretarial duties for the Chairman himself. You will need first-class shorthand/typing skills and WP experience, together with the poise and maturity to deal with a range of confidential information and contacts.

The salary will reflect the importance of the role and will not be less than £15,000 p.a. A range of benefits includes non-contributory pension, season ticket loan and Lunch Allowance.

Please write with full personal, career and salary details enclosing a daytime telephone number if possible. List separately any companies to whom your application should not be sent, to: Alyson Taylor, quoting ref. ATA/86

MSL Advertising, 32 Aybrook Street, London W1M 3JL

MSL Advertising

VIDEO VLP?

Prestigious West End video publishing company need help urgently! As Assistant to the Chairman, involvement and responsibility will be yours covering presentation and production work, desk-top publishing and general office administration. Excellent communication skills together with enthusiasm and good sh/hyping will secure this exciting opportunity! Salary £12,000 to £13,000.

TATE APPOINTMENTS

70-71 NEW BOND STREET, LONDON W1Y 9DE

Tate

01-408 0424

Global Negotiations

Our client is a major name in business development. Negotiating on behalf of many of the country's most prestigious concerns, their work is substantial and confidential. Their entrepreneurial MD seeks an exceptionally well-organised PA for a right hand role. Your responsibilities will include liaison at the very highest level; co-ordinating complicated travel itineraries; as well as full PA support. Social poise and sound secretarial skills essential. Age 25+ Salary to £14,000. Call 01-493 5787.

GORDON-YATES

Recruitment Consultants

EXECUTIVE CLUB OFFICER

Exceptional Role - £12,000

Develop this job into a full Public Relations role for this steadily "top notch" international Marketing Company. From visiting VIPs and Celebrities organise their entertainment in London. Prepare a trip to Scotland for a little group shooting, look after their every need. No day will be too busy. It's very busy and full of surprises! Absolutely excellent presentation and a love of dealing directly with people a must. Ideal for the "personality" PA who wants much more, using your secretarial skills only on occasion. Outstanding salary, travel discounts plus up to £2,000 increase after 1 year.

Marie-Therese Ostrowski
01-493-8563 (Personnel Consultants)

VENTURE CAPITAL

St. James's £15,000

Mature P.A. sought to run small, friendly office in St. James. Adaptable - your role will include everything from reception to payroll (will train), and full secretarial support to lively Directors. Typing 50+, WP experience necessary, no s/h, charming telephone manner, sense of humour. It is unlikely that anyone under the age of 40 will be suitable for this position. Salary £15,000 neg., plus PPP, January start.

Please telephone:
Frances Robertson on 01-830 7107
or write with full c.v. to:
JMI Advisory Services Ltd.,
85/87 Jermyn Street, London, SW1Y 6JD.

DO YOU WANT A JOB WITH A FUTURE?

If so, we would be interested in talking to you. We require a bright enthusiastic secretary to join the team in our busy London Office in Chelsea. The successful candidate will be used to working under pressure, handling audio typing and telephone work.

As part of an expanding company, there is an excellent opportunity for the right person to progress, becoming involved in property management and moving away from secretarial work in due course.
Starting Salary: £12,000 p.a.
Please apply in writing to:-
Gillian Bishop
Chelsea Chelsea
Stamora Avenue
London SW3 2JW,
Tel. 539 5100

Medical Secretary/PA

to Consultant Cardiac Surgeon
required for busy private/NHS practice in Chelsea. Salary: £11,000 p.a. The successful applicant will have excellent secretarial skills to include word processing.
For further details please telephone 01-252 8086.

ARCHITECTS PRACTICE

EXPERIENCED SECRETARY REQUIRED
£11,000 p.a. negotiable + bonus
To assist 2 partners in running a small busy practice. In addition to excellent audio typing (W.P.) you will be responsible for organising meetings, sending minutes, purchase of materials and keeping all internal records/accounts etc.
Please reply with C.V. to:
Mr. V. Hudson
Charmers Cde Partnership
99-101 Park Lane, London W1A 3BT

EXEC SECRETARY MEDIA

£17,000+
Top secretarial position in a company whose name is synonymous with the media. The successful candidate will be responsible for the day to day running of the office and will be expected to handle all correspondence, including the media. Excellent salary, benefits and pension scheme. Please send your CV to:
Tel. 579 6344 (Fax Code)

GALE ASSOCS

RECORD RECEPTIONIST

£9,500
One of our renowned clients, a record company based South of the River, requires a capable receptionist who has a certain 'je ne sais quoi'. This dynamic company offers good career progression and of course, discounts on musical events and records! Ref: MR.

DESIGN YOUR FUTURE £10,000
This established architectural consultancy requires a buoyant personality with good WP secretarial skills to integrate their PR department. Working from beautiful offices you'll be setting up exhibitions and dealing with the press. Excellent prospects. Ref: YR.

CHOCOLATES ANONYMOUS £11,500
As PA to the Advertising Manager of this international confectionery company, your days will be divided 75% admin and 25% secretarial duties. Satisfying career with a career move whilst gaining exceptional benefits including bonus, 5 weeks holiday and staff discounts. Ref: SC.

LEGAL EAGLE £12,000
An audio secretary to the senior lawyer of this London Bridge company your days will be hectic but satisfying whilst arranging complex travel itineraries, co-ordinating meetings and using your sound secretarial skills. Luscious offices and beautiful surroundings. Ref: DA.

THE SLOANE CLUB! £12,000
There's nothing more to the property business than mortgages - ask any Sloane! Working from prestigious and exclusive offices use your secretarial/WP skills to their full advantage, providing support to young and charming partners. Goodward advantageous Ref: PR.

ALSO FOR WELL PAID TEMP ASSIGNMENTS CALL US NOW.

14 GREAT CASTLE ST, OXFORD CIRCUS, WIN 1LA

01-255 3140

43 BROMPTON RD, KNIGHTSBRIDGE, SW3 1DE

01-225 1777

41-42 LONDON WALL, CITY, EC2M 5TB

01-638 7003

FILMS ADMIN

£13,500

Senior Vice President of int'l film distribution company is looking for a numerate, organised and highly motivated secretary to help him run the finance and admin department. This is a rewarding, responsible position calling for poise, maturity and confidence. Essentials - fast typing; knowledge DW4; Lotus 123; non-smoker. Age 22 - 27.

CAREER OPPORTUNITY

£14,000 + MS

Investment Manager for Private Clients needs a professional PA. With this long-established City institution, you'll be given every opportunity to learn about investment and must be capable of handling departmental admin. This demanding role requires common sense, discretion and ability to cope under pressure. 80/60 skills + WP. Lotus 123 useful. Age 22+.

JIGSAW 01-631 0902

RECRUITMENT OXFORD CIRCUS

The Perfect Message...

£12,000 plus perks

Our client, a stylish full service ad agency seeks a 'streetwise' but polished self-starter to work with two high-flying Directors. This is a newly created role where you will be holding the fort in their absence; co-ordinating travel and diaries as well as providing full secretarial support. The environment is lively and stimulating and your initiative and commitment will be rewarded with tremendous prospects. Superb Covent Garden location. Skills (80/50) requested. Call us today on 01-493 0713 for details.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

Secretaries - step into the media spotlight
Approach the media specialists and you could land a top secretarial job in film, TV, PR, design, publishing or advertising. We have parts on offer for highly skilled and motivated applicants and career advice for the less committed. In this business, it's who you know that counts; get to know us on 01-499 6566.

The GROSVENOR Bureau

01-499 6566

TO THE MANOR BORN

£10,750

Your education and excellent secretarial skills will be put to good use when dealing with the manor's (Grosvenor) staff. Well respected Career Services in W1 posted offices. Audio typing 60 wpm, age 20+.

01-493 3314

Forging ahead... Temporary Consultant

Are you an Independent professional restricted by bureaucratic company regulations?

Over the last three years The Work Shop has achieved outstanding success. Our reputation and rapid growth have depended entirely upon the expertise of our Consultants. Our approach is creative - ever striving, ever perfecting, ever achieving new standards of excellence. In short, our service is unique. To accelerate our growth in the Temporary market we need an accomplished high achiever. The kind of person who feels restricted in their present position and is searching for an opportunity to apply their drive, their energy and their ideas to shape a consultancy that will reflect their endeavours. Your skills will be backed at all times by the full resources of one of London's most highly integrated recruitment teams.

You are self confident, an excellent communicator with the single-minded determination to succeed in a field where the financial rewards are limited only by your talent - where career progression is limited only by your ambition.

As an independent professional do you long for the freedom to innovate? Does your vision match ours? If so, please telephone Sue Douglas or Sue Cooks on 01-404 1232 or write to us at 10, Dover Street, London W1X 4LB.

Recruitment Consultants to the Communications Industry

£15,000
PA/Sec for a busy Chairman with diverse interests, media, communications and research. This position offers involvement and responsibility for applicant with flexible attitude, initiative, personality and common sense. Own office, prestigious Co W2. Age 28-35, skills 90/90/WP.

£14,000
Legal-Audio. Senior Partner of well known prestigious Co SO1 requires the assistance of a senior Secretary. The main work is with the EIC and competition law. Presenting and strategising, legal background would be helpful. Age 30+. Skills audio/SS/WP.

£12,500
Personal Secretary to Senior Executive, prestigious Co W01. This position is steadily busy but not pressured. Would suit presentable, socially confident applicant. Good telephone manner essential. Own office, well organised working environment. Age 28-32. Skills 90/50/WP. PHONE 437 8478 or 734 3788 133 Oxford Street, Rec Cons.

Miller/McNish

SECRETARY/PA TO HOTEL GENERAL MANAGER

The Royal Lancaster Hotel is an impressive 418 bedroomed 4 star deluxe hotel situated adjacent to the Italian Gardens in Hyde Park.

We currently require a smart, mature, articulate Secretary to assist the General Manager.

Together with excellent all round secretarial skills, including shorthand, applicants must have a pleasant personality, common sense, the ability to maintain a high level of confidentiality and be able to work well under pressure.

In return, we offer a competitive salary and benefits package.

In the first instance, please write with full career and salary details to:

Gillian van Spengler
Personnel Officer
Royal Lancaster
Lancaster Terrace, London W2 2TY

Rank Hotels

Enter the fast-paced world of PR...

One of London's fastest growing PR consultancies seeks a strong, competitive, articulate individual to take on a key PA role. Working at Board level, you'll enjoy plenty of scope and involvement - liaising with famous name clients; organising client functions, press conferences; distributing media releases; assisting in the development of Desk Top Publishing systems and training schemes etc. Competent skills 80/50 essential. Ambitious self-starters only. Salary to £13,000 plus benefits. Call 01-409 1232.

Recruitment Consultants to the Communications Industry

The Language Specialists

01-409 1232

01-409 1232

01-409 1232

01-409 1232

01-409 1232

01-409 1232

01-409 1232

01-409 1232

01-409 1232

01-409 1232

DIRECTORS' SECRETARIES

BODYSNATCHER
£15,000
Headhunting demands excellent teamwork

An independent and successful City Search Consultancy requires a back-up person flexible enough to be both Office Manager and General Factotum.

From this you will gather that the duties are extremely varied, ranging from tea making to client interface. Quick wits will ensure routine work gets out of the way quickly allowing time for a wide range of administrative tasks.

This role might well suit a young graduate/A level applicant who wants to learn the business and develop a career.

01-629 9323

sélect'

P.A. to M.D.
£14K NEG.

Our client, M.D. of an upmarket and rapidly expanding graphics company, urgently seeks a confident and polished P.A. to whom he can delegate all office management and administration. The ideal candidate will be 25-35, with an outstanding secretarial background, and the flair and motivation that will both reflect, and contribute to a fast moving and creative environment.

To make an appointment call Paula Martin or Kim Gumble on 236 3246.

01-629 9323

01-629 9323

01-629 9323

01-629 9323

01-629 9323

01-629 9323

01-629 9323

01-629 9323

01-629 9323

01-629 9323

01-629 9323

01-629 9323

01-629 9323

01-629 9323

01-629 9323

01-629 9323

01-629 9323

THE ARTS

TELEVISION

Human frailty

Television documentary presenters are usually omnipotent: they guide us through mysteries of art, science, and the universe, always on top of their subject. Human frailty rarely intervenes. Which was what made the tenth programme of the series *The Mind Machine* (BBC2) such a surprise.

It was about creativity and depression, and presenter Colin Blakemore introduced his wife, Andréa, as someone who suffered deep depressions. She talked frankly about it, and met another depressive: they discussed symptoms and possible escape routes.

Even more hopeless was the American mother, interviewed in a mid-depressive cycle, who doubted that it was worth the trouble to become. Also from the American side (the series is a co-production with WNET, New York) we saw extraordinary film of a manic depressive during a manic phase, as well as the startling results of drug treatment and ECT; and we were introduced to new research on the hereditary genes which seem to carry depressive syndromes.

But, because this is an expensive documentary series, we also had the inevitable location coverage: a visit to the scene of Van Gogh's suicide. This raised the far more tricky question of how far depression is the other side of intense creativity. When he was active, Van Gogh saw the world with a "terrible lucidity" and painted like fury. Is the enhanced self-esteem inherent in manic activity a piercing vision of reality, or a deluded perversion of it?

The first in the new series of *The Soundings* (C4) explored the disturbing case of Cinton McCurtain, who died while being arrested by police in a shop in Wolverhampton. The film was dead-pan in its approach, but raised major questions.

The police put out an immediate statement that he had died of cardiac arrest, probably under the influence of drugs; but a Home Office post-mortem the next day said he died of asphyxiation while being held down by police officers. A senior policeman said: "It was a pity" that this contradicted their original statement, which summed up the gulf between the police and the dead man's family.

William Holmes

David Sinclair meets blind guitarist Jeff Healey and witnesses the first concert in Britain by the Canadian and his band

Rocking through the blues



Anything but a rock star in appearance? Healey is a radio show presenter as well as a prodigious musician

Jeff Healey was virtually unheard of in Britain less than a month ago. Then, with the release of an extraordinary debut album, *See The Light*, which vigorously updated the high-voltage blues-rock themes pioneered in the Sixties by Hendrix and Clapton, there came reports of a 22-year-old Canadian, born with eye cancer, and blind from the age of one. Something of a child prodigy, he began teaching himself from the age of seven to play the guitar, but found it uncomfortable to hold the instrument the way he was told it should be held, and instead evolved his own method of playing, with the guitar laid flat across his lap.

The story is a publicist's dream, but for Healey himself, facing a round of radio and TV interviews on his first visit to London, to talk of his peculiar background and playing style is to tread a fine line between either flaunting or denying his disability. As he explained to one radio interviewer who pumped him mercilessly on this point: "The fact is that it doesn't make any difference to the sound I make. No one who simply heard the record, without knowing who we were or being told anything about us, would have any idea that I was a blind musician who happens to play the guitar on my lap."

A much happier time was had earlier in the afternoon when Healey and his band (the drummer Tom Stephen and the bassist Joe Rockman) were guests on Johnnie Walker's show on Greater London Radio. Healey has a collection of roughly 10,000 78 rpm records and 700-1,000 reissue albums of jazz material from the Twenties and Thirties, and in selecting tracks for Walker to play he revealed a phenomenal memory for the minutiae of recording details. One of his selections was "Cornet Chop Suey" — "recorded on 26 February, 1926" by Louis Armstrong.

"A lot of people ask me who my influences are, expecting me to say Hendrix or some such, but my initial musical influence was Louis Armstrong. My dad had several of his albums and I remember at the age of two being consciously aware of his music and of how much fun and energy he had as a musician. He almost

singhandedly invented improvisation, which few people now seem to remember."

As well as revealing a languid and extremely droll sense of humour, it transpires that Healey used to be a DJ with the Canadian Broadcasting Corporation, from the age of 14 to 16, and still presents a weekly university radio show. As a teenager he studied music theory for three years, learning to read braille music and receiving his formal certificate of harmony and arranging.

The son of a Toronto fireman, he has twin sisters three years younger than he, but is the only one of his family to have shown any musical inclinations. He began playing in local bands in Toronto, eventually forming his own group with the current line-up three years ago, after various jam sessions at Grossman's Tavern in Toronto.

With his shoulder-length blond hair and chubby, babyish face, Healey looks anything but a rock star, and seems to have made a conscious decision not to adopt the items of uniform — leather jacket, feather haircut, dark glasses and so forth — which proliferate in his chosen line of work. The drummer Tom Stephen carefully brushes Healey's hair for him before he starts a television interview. "I'm not in this business to be a heroic figure," he tells the interviewer, "I like to play music. Period."

That much is more apparent than ever when the band eventually takes the stage for the first of two shows at the jam-packed 300-capacity Borderline club. Healey sits with the guitar on his lap, which means that given the low elevation of the stage it is not possible for more than a handful of people at the front of the crowd actually to see what he is playing. This is a frustration for some, but does nothing to impede an ecstatic reception.

His playing technique is astounding. He picks normally with his right hand, while his left hand roves around the fretboard with a deceptively gentle fluidity, prompting the image of a sea anemone drifting backwards and forwards in the water.

The obvious advantage of this is that he is able to bring his thumb into active service as well as his

four fingers. In fact when soloing, his thumb, which he has trained to move in a blur of speed, does the job that would conventionally be done by the third finger, taking care of the business end of the fast runs, and most of the trills and hammering on. His fingers deal with string bends, which, pulling sideways, he seems to be able to achieve with enhanced ferocity and accuracy.

The rhythm section is solid and unfussy, leaving the floor clear for Healey to shine, and playing a classic black Stratocaster he distills the kind of fervour which has long been missing in this kind of music.

But, while the method is entirely original, the use to which he puts it is anything but new, and if one wishes to quarrel with Healey it would be over the unapologetically revivalist nature of his material. He has a great ear for sounds and harmonic progressions and his versions of "White Room" and "All Along the Watchtower" duplicate those of Cream and Hendrix with uncanny precision. On a wired version of "Further on up the Road" he sounds more like early Clapton than Clapton did himself.

But these are selections which betray the remnants of a bar band mentality (indeed, they learned "White Room" for a part in a forthcoming movie, *Roadhouse*, in which the Healey trio plays the resident bar band). Better by far are the more soulful original "My Little Girl", the romping John Hiatt song "Confidence Man" and a cracking version of a lesser known ZZ Top number, "Blue Jean Blues", material into which he seems to have poured some of his life blood, and which is better suited to his warm, gruff singing voice.

Every so often he leaps to his feet in an awkward, shuffling manner and the electricity seems to crackle round the walls of the densely packed club. Perhaps he is in danger of being over-lionized for what is in essence a straightforward blues-rock repertoire. But, despite his down-to-earth personality, when he throws his head back as he plays, and his piercing blue eyes look straight ahead, it is hard not to think of him as privy to some unequivocally divine inspiration.

Stockhausen's signals

LS/Eötvös
Queen Elizabeth Hall

The South Bank has repeated the lesson in the two Stockhausens that Huddersfield provided, with one programme devoted to the becalmed, didactic mystery-plays of the last dozen years and another opening a window on the challenge and excitement of the mid-1960s.

Stockhausen's principal endeavour at that time was creating kinds of music quite particular to the electronic world: each of his main works seemed to strike directly at some crucial aspect of the medium. So, in the tape piece *Telemusik* we listen, as it were, to an astronaut's short-wave radio, picking up bunches of high tones and more or less mangled musical signals from all

CONCERTS

over the globe. And in *Mixtur* a similar sort of electronic modulation is applied to live orchestral groups, so that a double bass or a brass group or a woodwind quartet can produce weirdly exaggerated and distorted sounds.

It was an excellent plan to pair these works, comparable in their sound worlds and even more alike in their forms, each a sequence of distinct segments which the very particularity of the sound world brings into an alliance. Heard straight after *Telemusik*, where marvellous things go on in the dazzling glare of the high frequencies, the second performance of *Mixtur* seemed quite marvellous too: the tape piece perhaps gave the clue to how one must hear Stockhausen's unified dis-

continuity, looking not for lines of development but rather for family traits that jump out from more or less adjacent moments.

Both performances of *Mixtur* also gained from an electronic system that showed the positive (instrumental sounds setting off grand vibrations, like objects dropped into a piano) as well as the negative (as of a poorly tuned radio) faces of modulation. And the work's mobile form thoroughly justified itself in allowing us to hear the 20 sections in two different orders, one the reverse of the other, zooming backwards over the same fluorescent musical landscape. It must be strange to play a piece where the loudspeakers play havoc with your sound, but the London Sinfonietta under Peter Eötvös produced two performances of vivid gesture.

Paul Griffiths

Unsparring physicality

LSO/Rostropovich
Barbican Hall

The day after the news — still more news — broke of the 10 million who suffered unjustly under Stalin between 1941 and 1946, Shostakovich's Eighth Symphony (1943) was performed at the Barbican.

The fact that it was conducted by Mstislav Rostropovich, who, with Galina Vishnevskaya, has fought long years to have even a fragment of these truths unearthed, had to be an inextricable element of the performance. That it was also clear and long-sighted to its structural grasp, and unsparringly physically present in its own right, sealed its memorability in what is turning out to be a

revelatory series of "Music From the Flames".

There were times when, for a split second, the barline seemed to slide sideways as a moment of technical control eluded Rostropovich's baton. But this was far outweighed by his instinct for the long, disturbed breathing of the massive first Adagio, the breadth of eloquence he drew from the entire body of strings in the savagery of the third movement; and, most important of all, the sense of fragile equilibrium he allowed the work's final, slow exit.

Were it not for the stature of both the work and its performance by the London Symphony Orchestra, the main story would undoubtedly have been from the first half of the evening: a suite of five extracts from Shostakovich's

opera *Lady Macbeth of Mtsensk*. This was the work whose violent subject matter and raw, uncompromising musical treatment had so enraged Stalin, and which kindled the notorious "Chaos instead of Music" leader in Pravda.

The entr'actes, each one searchingly and pungently played, acted as synoptic stills of the opera: the relationship between Katerina, her husband, her lover, the double murder and the fateful wedding. Rostropovich shuffled them round in order to begin in the eye of the emotional storm and end with the ear-splitting scherzo which forms the dramatic pivot of the entire opera.

Hilary Finch

LCP/Norrington
Queen Elizabeth Hall

As period-instrument ensembles progress ever deeper into the 19th-century repertoire, with its treacherous technical pitfalls, the race to be the first historical-performance group to reach Wagner is becoming rather like the 1911 dash to the South Pole — though in this case it seems unlikely that the winners

will be Norwegian. But with this concert, inaugurating the London Classical Players' "Schubert and the Early Romantics" series, one felt that Roger Norrington took one step forward and two steps back.

The retreat took the form of a mundane, scrappy performance of Schubert's Fifth Symphony, in which the pleasures of light textures and swift speeds were more than outweighed by poorly pointed woodwind parading, a violin sound without thrust (admittedly the LCP's usual leader, the rock-like John Holloway, is injured) and — most unusually for Norrington — an interpretation of no discernible personality.

Luckily, Melvyn Tan was on hand with a performance of Beethoven's "Emperor" Concerto that, for all its quixotic rubato touches in the finale and slightly

careless execution in the first movement, projected enough personality for the whole platform. Tan is a mannerist, preferring brilliant, witty rhetorical flourishes to soul-baring intensity — and that suits the quirky, unsustainable timbres of his instrument (an Adlam fortepiano, modelled on an 1814 Streicher). Even so, his disarmingly simple, brisk reading of the Adagio was invested with a wonderful sense of line and considerable tonal beauty. Moreover, the balance between soloist and orchestra — always problematical with the fortepiano — was exemplary.

Richard Morrison

Musical Challenge

In the Musical Challenge last week, Question 17 (a) should have asked: what opera is set in Allemonde? (not Emmonod)

OPERA

Dream of an event

The Fairy Queen
Middle Temple Hall

If the world were a better place, it would not take private sponsorship to set up an event like this staging of Purcell's *The Fairy Queen*, a collaboration between the Guildhall School of Music and the Royal Conservatory, The Hague, which celebrates the tercentenary of the accession of William and Mary.

The production must nevertheless be greeted with unmitigated glee, for everything most crucial to its success — John Midgley's direction, Sue Lefson's choreography, Clive Lavagna's sumptuous looking costume and ingeniously economical set designs, John Roffey's lighting, and not least the situation of the Elizabethan Middle Temple Hall, which in 1601 saw Shakespeare himself in *Twelfth Night* — works perfectly.

Midgley has made cuts in both text and music to keep the evening to manageable proportions. The spoken narrative flows easily, thanks to the skilled timing of the Guildhall actors. First among these are the gracefully imperious Titania of Geraldine Somerville and the mercurial duo of Rhys Ifans and the athletic Carlos Wagner as Oberon and Puck. These characters are strongly backed by the impeccably delivered wit of the four lovers and the six "mechanicals" and, fixed grins apart, by a well-drilled team of dancing and singing courtiers.

Purcell's marvellous music embellishes the anonymously adapted Shakespeare lavishly and its incidental nature, more or less cleverly woven into the fabric of the drama, provides here an opportunity for a good number of the Guildhall's young singers to show their abilities. Among a predominantly and appropriately light sounding cast, Bernadette Lord, in the role of Night, shows a rich voice in the making and Francois Pitolino, who give "now the Night is chas'd away", has a promisingly creamy sounding tenor.

All, though, are to be praised for their acute rhythmic awareness, inspired no doubt by the charismatic direction of William Christie and by the generally superb playing of the Baroque Orchestra of the Royal Conservatory, augmented by Guildhall's trumpets, then the troupe moves to the Hague's Nieuwe Kerk for performances this Sunday and Monday.

Stephen Pettitt

A star reigns supreme

THEATRE

Richard II
Phoenix

With our revered state-subsidized institutions going at full blast, it is quite a shock to open the Phoenix programme and see how many good actors, familiar faces from the RSC and the National Theatre, are available for this joint season by Triumph Productions and the Washington Kennedy Centre.

Almost without exception, though, their function is to set off the season's star, Derek Jacobi. That is also the clear aim of Clifford Williams's production, retelling the sad story of Richard's fall with total concentration on the descent of glistering Phaeton. Seldom have I seen this tragedy astounding in so many no-thanks parts: with Malcolm Tierney's York huffing and puffing himself into alliance with the Lancastrian wolves; Barbara Jefford making a last minute arrival for the Auncer plot and failing to achieve the comic gear change; and Pete Postlethwaite's Mowbray making an unscheduled return from exile disguised as the Palace gardener.

The defence, I suppose, is to view *Richard II* as a medieval play with a Renaissance hero: a live monarch surrounded by a pack of heraldic playing cards. But that does not take account of Bolingbroke, the flinty progenitor of the next regime. David Rintoul presents him as a virile martial figure, immovably aloof as underlings perform his dirty work; never con-



Monarch and Mowbray: Derek Jacobi (left) and Pete Postlethwaite

veying a hint of the dark thoughts behind the gallant public facade.

Jacobi's Richard settles decisively for the "monarch as actor" approach. Neither he nor the production reverts to the sacramental doctrine of kingship. The throne in Carl Toms's set, monumentally dominating the stage below, is simply a star property: as theatrical to the court as it is to the Phoenix customers. And when the king mounts or descends, it is hardly more a state occasion than the walkdown in *Hello Dolly*.

On these limited terms, Jacobi works with extreme skill, grace, and variety. His walk is a pleasure to watch, so is the impassive tableau of his enthronement; and hence also the pleasurable shock when he reveals the brattish self-admiration and insensitivity behind the regal facade. From the start he packs in more nuances and changes of emotional direction than those diplomatic open-

ing scenes usually yield: deftly cutting Bolingbroke down to size as a distant relation, abruptly screaming an order to Gaunt to pacify his son; and expressing through a wealth of off-hand gestures and supercilious throwaways that he is a law unto himself.

He has at least one equal opponent in Robert Eddison's Gaunt, who amazingly delivers the "accept'd isle" aria as though it had entered his mind as a prophetic inspiration, and who receives the King not lying in a litter but on his feet, beginning in the manner of a courteous host and then building into the admonitions that bring on a stroke when Richard (a shocking novelty) slaps the dying man on the face. Jacobi later makes an uncritical descent into luxurious self-pity, but his crack-up in the base court scene is a stupendous feat of rhetoric.

Irving Wardle

CANDIDE THE MUSICAL

"BERNSTEIN'S MUSIC IS SPLENDIDLY LUSH & MELODIC" Sun Tel

"CANDIDE is the cross over musical theatre work par excellence, with one stylish foot planted as firmly in the world of the Broadway musical as the other is rooted in the conventions of the opera house" Financial Times

THE OLD VIC

Box Office: 01-928 7616
Credit cards: 01-261 1821
CC (with agency booking fee)
01-379 4444 / 240 7200 / 741 9999

A co-production with Scottish Opera

Sponsored by Standard Life

Photo: Nickolas Grace

LIMITED SEASON ONLY! 2 December to 7 January 1989 BOOK NOW FOR CHRISTMAS!

PLANT A TREE FOR JUST £1
Just 21 plants to a tree
Choose from a range of trees
and shrubs to suit your garden
and climate. The National Tree
Planting Scheme is a great way
to help the environment.
Trees: 1988-1989 Price: 25.00

TELEVISION CHOICE

down is not his first work to stir controversy. Back in the 1960s *Dingo* was rejected by the Lord Chamberlain for being subversive. Wood reckons that it is the writer's job to be subversive. The film is illuminating about Wood's early life as the son of theatrical parents and the extent to which he has put himself into his work. The George Cole character in the television comedy *Don't Forget to*

Write was a thinly disguised self-portrait of a man trying to overcome writer's block. Another character was based on Peter Nichols, whose success Wood resented. Nichols was not amused and for eight years he and Wood did not speak to each other. They are now friends again and Nichols appears in the programme.

Peter Wavmark

Radio 3

6.55 Weather, followed by News Headlines
7.00 Morning Concert: Weber (Overture to Oberon: Philharmonia under Sawalschich), Respighi (Fountains of Rome: San Francisco SO under de Waart)
7.30 News
7.35 Morning Concert (contd): Pachelbel (Canon and Gigue: Academy of Ancient Music under Hogwood); Chabrier (Ardente: soloists)



2. 2001
 2001
 2001

8.30 Piano; *Gaithro*
(Symphony No 1; Bavarian
SO under Järvi)

8.35 News

8.35 Composers of the Week:
Bakmeister and Cui.

8.35 Fantazias symphoniques:
Maurin (Symphony No 8;
under SO under Järvi)

10.10 For Leon Goossens:
Nicholas Daniel (cboe) and
Julius Drake (piano) perform
Finzi's Interlude in A minor
Op 21 (arr Ferguson);
Andrea Cooke (soprano) and
Julius Drake (piano) perform
Finzi's Interlude in A minor
Op 21 (arr Ferguson);
Elizabeth Macdonagh's For
Leon Goossens; Edwin
Roxburgh's Antares; and

Don Cherry: a pioneer of jazz and ethnic fusion (R3, 7.30pm)

4.00 Choral Evening: Live from St Mary's Scottish Episcopal Cathedral, Edinburgh

5.00 Gaelic Music: Janet Starker plays Bernhard Heiden's Variations on Lullabur; Ross MacLeod's Suite; and Hindemith's Sonata Op 25 No 3 (r)

6.30 Mainly for Pleasure: Maurice Lindsay presents

ndel	7.0
	7.0

1.00 News
 1.05 **1.25** **1.30** **1.35** **1.40** **1.45** **1.50** **1.55** **2.00** **2.05** **2.10** **2.15** **2.20** **2.25** **2.30** **2.35** **2.40** **2.45** **2.50** **2.55** **3.00** **3.05** **3.10** **3.15** **3.20** **3.25** **3.30** **3.35** **3.40** **3.45** **3.50** **3.55** **4.00** **4.05** **4.10** **4.15** **4.20** **4.25** **4.30** **4.35** **4.40** **4.45** **4.50** **4.55** **5.00** **5.05** **5.10** **5.15** **5.20** **5.25** **5.30** **5.35** **5.40** **5.45** **5.50** **5.55** **6.00** **6.05** **6.10** **6.15** **6.20** **6.25** **6.30** **6.35** **6.40** **6.45** **6.50** **6.55** **7.00** **7.05** **7.10** **7.15** **7.20** **7.25** **7.30** **7.35** **7.40** **7.45** **7.50** **7.55** **8.00** **8.05** **8.10** **8.15** **8.20** **8.25** **8.30** **8.35** **8.40** **8.45** **8.50** **8.55** **9.00** **9.05** **9.10** **9.15** **9.20** **9.25** **9.30** **9.35** **9.40** **9.45** **9.50** **9.55** **10.00** **10.05** **10.10** **10.15** **10.20** **10.25** **10.30** **10.35** **10.40** **10.45** **10.50** **10.55** **11.00** **11.05** **11.10** **11.15** **11.20** **11.25** **11.30** **11.35** **11.40** **11.45** **11.50** **11.55** **12.00** **12.05** **12.10** **12.15** **12.20** **12.25** **12.30** **12.35** **12.40** **12.45** **12.50** **12.55** **1.00** **1.05** **1.10** **1.15** **1.20** **1.25** **1.30** **1.35** **1.40** **1.45** **1.50** **1.55** **2.00** **2.05** **2.10** **2.15** **2.20** **2.25** **2.30** **2.35** **2.40** **2.45** **2.50** **2.55** **3.00** **3.05** **3.10** **3.15** **3.20** **3.25** **3.30** **3.35** **3.40** **3.45** **3.50** **3.55** **4.00** **4.05** **4.10** **4.15** **4.20** **4.25** **4.30** **4.35** **4.40** **4.45** **4.50** **4.55** **5.00** **5.05** **5.10** **5.15** **5.20** **5.25** **5.30** **5.35** **5.40** **5.45** **5.50** **5.55** **6.00** **6.05** **6.10** **6.15** **6.20** **6.25** **6.30** **6.35** **6.40** **6.45** **6.50** **6.55** **7.00** **7.05** **7.10** **7.15** **7.20** **7.25** **7.30** **7.35** **7.40** **7.45** **7.50** **7.55** **8.00** **8.05** **8.10** **8.15** **8.20** **8.25** **8.30** **8.35** **8.40** **8.45** **8.50** **8.55** **9.00** **9.05** **9.10** **9.15** **9.20** **9.25** **9.30** **9.35** **9.40** **9.45** **9.50** **9.55** **10.00** **10.05** **10.10** **10.15** **10.20** **10.25** **10.30** **10.35** **10.40** **10.45** **10.50** **10.55** **11.00** **11.05** **11.10** **11.15** **11.20** **11.25** **11.30** **11.35** **11.40** **11.45** **11.50** **11.55** **12.00** **12.05** **12.10** **12.15** **12.20** **12.25** **12.30** **12.35** **12.40** **12.45** **12.50** **12.55** **1.00** **1.05** **1.10** **1.15** **1.20** **1.25** **1.30** **1.35** **1.40** **1.45** **1.50** **1.55** **2.00** **2.05** **2.10** **2.15** **2.20** **2.25** **2.30** **2.35** **2.40** **2.45** **2.50** **2.55** **3.00** **3.05** **3.10** **3.15** **3.20** **3.25** **3.30** **3.35** **3.40** **3.45** **3.50** **3.55** **4.00** **4.05** **4.10** **4.15** **4.20** **4.25** **4.30** **4.35** **4.40** **4.45** **4.50** **4.55** **5.00** **5.05** **5.10** **5.15** **5.20** **5.25** **5.30** **5.35** **5.40** **5.45** **5.50** **5.55** **6.00** **6.05** **6.10** **6.15** **6.20** **6.25** **6.30** **6.35** **6.40** **6.45** **6.50** **6.55** **7.00** **7.05** **7.10** **7.15** **7.20** **7.25** **7.30** **7.35** **7.40** **7.45** **7.50** **7.55** **8.00** **8.05** **8.10** **8.15** **8.20** **8.25** **8.30** **8.35** **8.40** **8.45** **8.50** **8.55** **9.00** **9.05** **9.10** **9.15** **9.20** **9.25** **9.30** **9.35** **9.40** **9.45** **9.50** **9.55** **10.00** **10.05** **10.10** **10.15** **10.20** **10.25** **10.30** **10.35** **10.4**

7.30 Don Cherry's N.Y.: Recorded at the Gardner Center, Washington, the line-up included Don Cherry (trumpet and flautist) joined by saxophone and flutes; Mark Helias (bass) and Nina Viscossato (percussion and vibraphone). Includes pieces by Ornette Coleman, Carlos W. and Don Cherry. **8.20** A recording of Chick Corea's Fox in collaboration with Gil Evans, the jazz composer and arranger who died in 1988.

9.36 Elliott Carter: Introduced by the composer, London Sinfonietta under Knusness, with Lucia Meusnier (soprano), John Constable (harpsichord) and Ian Brown (piano) perform Eight Lessons and a Fantasy for woodwind quartet: a Mirror on Which to Dwell; and Don Concerto for piano, harpsichord and two chamber orchestras. Includes 10-20 interval rest (g)

11.00 Composers of the Week: Benicé, Berenuto's Cellini and Act 1. Revere at Close-up 5 (f)

12.00 News 12.05 Close-up



SONESTA BEACH VILL
before year end, the sale of
DEL SOL and, as a result,
to £ 10,000 to those purch
its **LOS FLAMENCO** vill
Duquesa, situated
Gibraltar and
Beautiful beachfront home
in Puerto de la Duquesa
service and amenity exp
Golf, Marina, Be
Shops and

PRICES FROM
(FINANCING
UNITED NUMBER OF SEATS AT
INSPECTION TRIPS


CALL OUR UK OFFICE
TEL. 0534-59965/59967



SONE

Fonthill, Tintinly Hill, St. Helier Jersey

**SPECIAL DISCOUNT OF UP TO
£10,000**
PAID BEFORE 31st DECEMBER, 1986*



COSTA wishes to complete its projects in the COSTA offering a discount of up to £10,000 on purchasing a completed unit at VILLAGE at Puerto de la Mar midway between Málaga and Marbella.

The VILLAGE is situated in an Andalucian village style estate, a resort offering everything you could want in a community such as: Golf Courses, Clubs, Pubs, Bars, Beaches, Restaurants, Shops, etc., much more.

50,000-150,000
AVAILABLE

*LOW PRICES PRE BOOKED FOR JANUARY DECEMBER.

For complete information
write or MAIL THE COUPON

STA BEACH VILLAGE
Marbella, Costa del Sol, Channel Islands, FAYALTA, ...

Peter Davalle

ITV LONDON

6:00 TV test begins with News and The Morning Program introduced by Lorraine Kelly and Richard Kays; 7:00 News followed by Good Morning Britain presented by Mike Morris and Kathryn Holmes; 8:00 The Big Breakfast and After Nine which includes advice from dog psychiatrist Dr Roger Murgford

9:35 Lucky Laddies. World game show. The questionmaster is Lesma Barnett; 9:55 Themes news and weather; 10:00 The Times... The Place... Miss Scott shares a discussion on a topical subject

10:40 This Morning. Magazine series presented by Kate Greenaway and Richard Madeley. Includes national news at 10:55 and regional news at 11:55

12:10 Allsorts. For the young (r). 12:30 A Country Practice. A rural or semi-rural setting in a remote Australian sheep township

1:00 News at Five with John Somerville. 1:30 Themes news and weather followed by Crimestoppers

1:30 Newsline. Australian. Breeds and calves are on the menu for this first of a new series presented by Grace Mulgrew. 2:00 Round and Hill. Australian drama serial. 2:55 Gardening Time

3:00 One as a Class. Celebrity charades introduced by Michael Firth. The Fun Club. The Lower Bowl and Liza Goddard are joined by Christopher Higgins, Tim Flavin, Jennifer Lipman, Millicent Martin, Julie McKenna and John McEwan. 3:30 Themes news headlines 3:55 Sune and Daughters, 4:00 The Raggy Dolls. 4:10 The Legends. 4:30 Dogland and The Three Madonnas. Cartoon series. 4:50 Palace Hit. Comedy

5:15 Blockbusters. General knowledge quiz game for viewers, presented by Bob Hoggins

5:45 News with Alastair Stewart. 6:00 Themes news and weather. 6:25 Help with women on manic depression

6:30 Eveready Farm. Kate and Joe are caught in a compromising position by Sandra

7:00 This Is Your Life. Michael Aspel springs an emotional surprise on another unsuspecting worthy

7:30 Coronation Street. Rita suffers a traumatic emotional setback. (Crack)

8:00 Dave O'Grady Tonight. The entertainer's guests are Richard Clayderman, Jenny Seagrove and Rita Rudner

8:40 Remains of the Day. Horace Rumpole defends Lord Tison, one of an immense South London family of small-time crooks, who is accused of insider dealing. Starring Leo McKern and Douglas Hodge. (Crack)

10:00 A Party Political Broadcast on behalf of the Conservative Party

10:25 News with Alastair Burnet and Sandy Gall. 10:30 Themes news and weather

10:40 Midweek Sport Special introduced by Nick Owen. Football highlights of a Littlewoods Cup fourth round game. Ice Skating highlights from the Skate Electric British Figure Skating championships.

12:30 Mrs. Kojak. The New York detective hunts for the missing waitress to a murder trial

1:30 America's Top Ten presented by Casey Kasem

2:00 News headlines followed by Hammer House of Mystery and Suspense: The Convent. Inhabited. A woman is harassed by a peeping Tom. Starring David McCallum (r).

3:30 The Dick Van Dyke Show. 4:00 News headlines followed by Three's Company. Comedy series

4:30 Fifty Years On. Vintage news clips

5:00 ITN Morning News. Ends at 6:00.

CHANNEL 4

<p>12.30 Schools.</p> <p>12.00 The Perlman Programme with Alister Stewart and Glyn Williams.</p> <p>12.30 Sunday Daily.</p> <p>1.00 Reaching Agreement. An Open College series on communication skills (r).</p> <p>1.00 1-38 Western: The Way Ahead. For women returning to work or study after a period of absence (r) (Oracle).</p> <p>2.00 Films: Love Is the Thing (1992, b/w) starring Maurice Chevalier and Jeanette MacDonald. Romantic musical about an impoverished Parisian tailor and a Russian aristocrat. Directed by Rouben Mamoulian.</p> <p>3.40 The Oprah Winfrey Show. Chat programme.</p> <p>4.00 Play to One. Quiz show.</p> <p>4.00 Head in Hand. For both deaf and hearing children. (Oracle)</p> <p>5.30 Ice Slating. The Slabs Electric Slide Figure Skating championship.</p> <p>6.00 The Beverly Hillsbillies (b/w). Comedy adventures of the oil-rich</p>	<p>6.30 Voices of War. The First World War as seen through personal letters, photographs, diaries and archives (Oracle).</p> <p>7.00 Channel 4 News with Nickolas Owen and Anne Parsons.</p> <p>7.30 Party Political Comment from a Labour Party politician. Followed by <i>Weekend</i>.</p> <p>8.00 Brookside. Tracy manages to escape the attentions of Gerard. (Oracle)</p> <p>8.30 Dispatches investigates the controversy surrounding the plan to build a new 5,000 houses town, Stone Bassett in Rutland. Overwritten. Includes an interview with Nickolas Owen.</p> <p>9.15 Signal: Don't Worry - Jump in Life. A film about Bolltass as seen through the eyes of young people of the city.</p> <p>10.30 Friday Night Almost Live. Among the guests is Dame Edna Everage.</p> <p>11.30 Lou Grant. Los Angeles newspaper editor.</p> <p>12.00am Trumpet Kings. The story of the great jazz trumpeters, presented by Wynton Marsalis.</p>
---	---

SAC
Boston

[illegible][illegible]

YOUNG STALLIONS As London 12:30-1:30 PM
4:00-5:30 Today 12:30-1:30 PM
4:00-5:30 Tomorrow 12:30-1:30 PM
3:00 Voice of the Sirenetes Contest 4:00-
5:00 PM

TVS As London 12:30-1:30 PM
Sirenetes 1:30 PM
The Young Stallions 1:30-2:30 PM
The Young Stallions 2:30-3:30 PM
Young Stallions 4:00-5:00 PM
The Young Stallions 5:00-6:00 PM
The Young Stallions 6:00-7:00 PM
The Young Stallions 7:00-8:00 PM
The Young Stallions 8:00-9:00 PM
The Young Stallions 9:00-10:00 PM
The Young Stallions 10:00-11:00 PM
The Young Stallions 11:00-12:00 AM

TYNE TEES As London 12:30-1:30 PM
4:00-5:30 Today 12:30-1:30 PM
4:00-5:30 Tomorrow 12:30-1:30 PM
3:00 Voice of the Sirenetes Contest 4:00-
5:00 PM

ULSTER As London 12:30-1:30 PM
Sirenetes 1:30 PM
The Young Stallions 1:30-2:30 PM
The Young Stallions 2:30-3:30 PM
The Young Stallions 3:30-4:30 PM
The Young Stallions 4:30-5:30 PM
The Young Stallions 5:30-6:30 PM
The Young Stallions 6:30-7:30 PM
The Young Stallions 7:30-8:30 PM
The Young Stallions 8:30-9:30 PM
The Young Stallions 9:30-10:30 PM
The Young Stallions 10:30-11:30 PM
The Young Stallions 11:30-12:30 AM


YORKSHIRE As London 12:30-1:30 PM
Sirenetes 1:30 PM
The Young Stallions 1:30-2:30 PM
The Young Stallions 2:30-3:30 PM
The Young Stallions 3:30-4:30 PM
The Young Stallions 4:30-5:30 PM
The Young Stallions 5:30-6:30 PM
The Young Stallions 6:30-7:30 PM
The Young Stallions 7:30-8:30 PM
The Young Stallions 8:30-9:30 PM
The Young Stallions 9:30-10:30 PM
The Young Stallions 10:30-11:30 PM
The Young Stallions 11:30-12:30 AM

WARRIOR As London 12:30-1:30 PM
Sirenetes 1:30 PM
The Young Stallions 1:30-2:30 PM
The Young Stallions 2:30-3:30 PM
The Young Stallions 3:30-4:30 PM
The Young Stallions 4:30-5:30 PM
The Young Stallions 5:30-6:30 PM
The Young Stallions 6:30-7:30 PM
The Young Stallions 7:30-8:30 PM
The Young Stallions 8:30-9:30 PM
The Young Stallions 9:30-10:30 PM
The Young Stallions 10:30-11:30 PM
The Young Stallions 11:30-12:30 AM

[illegible]

RADIO

At last a permanent solution



New technology makes leaking flat roofs a problem of the past.

Fibre-Flex® Flat Roofing system is so tough that it can stand ladders, chairs, people walking, even jumping on it without affecting its watertight performance.

Fibre-Flex® Flat roofing is a tough Polyester Resin reinforced with Fibreglass and has **NO JOINTS** and **NO SEAMS**. It just shrugs off water, storms, gales, snow and frost because its super tough, super smooth surface is totally waterproof.

Guaranteed not to leak for at least 20 years, this new system is easily applied to all types of flat roof.

Whilst more expensive than ordinary roofing systems, the benefits and long life of **Fibre-Flex®** make it cheaper in the long term.

- Guaranteed 20 years
- Tough & Durable
- Any flat roof can be treated
- Unaffected by ladders etc.
- No leaky joints - no peeling seams
- Available in a choice of colours

PHONE FOR A FREE QUOTE & SURVEY **0733 370260**

POST TODAY Post today: 'Fibre-Flex' Flat Roofing
34 Tresham Road Orton Southgate Industrial Estate
Peterborough PE3 0SG

Name _____

Address _____

Post Code _____ Telephone _____

-----13

Radio 4

1.00 (Long wave) (a) Stereo on VHF
5.55 Shipping Forecast
6.30 6.30 Briefing Weather
6.50 11.00 Farming Today **6.55** Prayer for the Day (5.55)
6.50 Today, and 6.50, 7.00, 7.20, 7.50, 8.00, 8.30, 8.55, 7.58 Weather 8.38
6.52 Yesterday in Parliament
8.57 Weather
9.00 News
9.05 Midlands: Humphrey Carpenter's guests are Joe Jacobs, Vic Mackenzie, Dr Sheila Cassidy and James MacPeters (a)
10.00 News; Gardeners' Question Time (r)
10.30 Morning Story: Poems by John Ford, Read by Susan Bann
10.45 Daily Service (a)
11.00 News: The Sarge Wars of Poland: In the series of recollections of British soldiers who were sent to keep the peace after the Second World War: Cyprus and Aden
11.47 Sir Simon or Sir Calisto: Bernard Kettle delivers the art of learning to sing (a)
12.00 News: You and Yours reports on the care of people with Aids and with HIV infection - can we cope now and will we be able to cope in future?
12.30 Crown House: A family saga set in the 1920s. With Gayle Humbly, Jane Asker and Martin Jarvis (5 of 8) (r)
1.00 The World at One: With James Naughton
1.35 A Party Political Broadcast by the Conservative Party
1.40 The Mothers (r)
2.00 News: Woman's Hour: Comedienne Jenny Leeck and MP Emma Scahill talk about teasing: Rita Donnelly Parker explain what marriage was like in the 17th and 18th century and how people reacted. Can the ever-present threat of disease and death; plus advice on how best to invest any money your children receive at Christmas
3.00 News: Beautiful Feeding: Play by David Marshall. With David Scurredd, Celia Kelly and Spencer Banks (a)
3.47 Time for Verse: George MacBain talks to Liz Lord about her life and poetry (a)
4.00 News
4.05 File on 4: Helen Booden reports on a potential poverty trap (r)
4.45 Kaleidoscope Extra: Paul Allen finds out about the Travellers
5.00 Writers: Alan George Harrison, Bob Dylan, Roy Orbison, Tom Petty and Jeff Lynne
5.00 PM 5.05 Weather
6.00 Six O'Clock News; Financial Report
6.30 Screenplay: Iain Johnston hosts the celebrity movie quiz with Pamela Dick, Nicholas Le Frapin, Alan Douglas and Bernard Cribbins (a) (r)
7.00 News
7.05 The Archers
7.30 South of Sixty: Four programmes about Antarctica, Journey South (a)
7.45 Up the Garden Path by Sue Liss: Seventh instalment of an eight part sequel to her novel. With Inezka Stambori (a) (r)
8.15 Pique and Panic: Sybil and Aids. See (Chloe)
8.45 Punters: An opportunity for readers to report on their mistakes, problems and quips
9.30 News
9.40 Kaleidoscope: Howard Bremton talks about his play *The Churchyard* starring Les Wellens; and an interview with Richard Denison about his exhibition at the Whitstaple Gallery; *Chloe*, a film screening of the British Screen Quartet; and a feature on Goddard at Cardiff
10.00 Horizons, a large scale multimedia event based on a Celtic war poem and performed by Brian Goff and Alan Dept
10.15 A Book at Bedtime: Saturday Night and Sunday Morning by Alan Sillitoe (a) (r) 10.45 Weather
11.00 The World Tonight
11.15 The Financial World Tonight
11.30 Today and Tomorrow
12.00 News in 12.30 Weather
12.45 News in 12.45 (a) (r)
1.00 News: 1.00pm
1.00 For Schools: 1.00pm Singing
1.10 Junior Drama Workshop 1.10pm Learning and Reading 1.20pm Poetry Corner 1.30-3.00pm For Schools: 1.55 Listening Corner 2.05 WPM 5.00-5.15 PM (a) (r)
3.00 News: Night Time: Drama Resources (14 plus).

FREQUENCIES: Radio 1: 1053kHz/285m; 1089kHz/279m; VHF-88-90.2.
Radio 2: 693kHz/433m; 909kHz/330m; VHF-88-90.2. Radio 3: 1215kHz/247m; VHF-90-92.5. Radio 4: 198kHz/1515m; VHF-92-95. LBC: 1152kHz/281m; VHF 97.3. Capital: 1540kHz/194m; VHF95.8. Greater London Radio:
GSR, G4.0, 340.4, 340.6, 340.8, 341.0, 341.2, 341.4, 341.6, 341.8, 342.0, 342.2, 342.4, 342.6, 342.8, 343.0, 343.2, 343.4, 343.6, 343.8, 344.0, 344.2, 344.4, 344.6, 344.8, 345.0, 345.2, 345.4, 345.6, 345.8, 346.0, 346.2, 346.4, 346.6, 346.8, 347.0, 347.2, 347.4, 347.6, 347.8, 348.0, 348.2, 348.4, 348.6, 348.8, 349.0, 349.2, 349.4, 349.6, 349.8, 350.0, 350.2, 350.4, 350.6, 350.8, 351.0, 351.2, 351.4, 351.6, 351.8, 352.0, 352.2, 352.4, 352.6, 352.8, 353.0, 353.2, 353.4, 353.6, 353.8, 354.0, 354.2, 354.4, 354.6, 354.8, 355.0, 355.2, 355.4, 355.6, 355.8, 356.0, 356.2, 356.4, 356.6, 356.8, 357.0, 357.2, 357.4, 357.6, 357.8, 358.0, 358.2, 358.4, 358.6, 358.8, 359.0, 359.2, 359.4, 359.6, 359.8, 360.0, 360.2, 360.4, 360.6, 360.8, 361.0, 361.2, 361.4, 361.6, 361.8, 362.0, 362.2, 362.4, 362.6, 362.8, 363.0, 363.2, 363.4, 363.6, 363.8, 364.0, 364.2, 364.4, 364.6, 364.8, 365.0, 365.2, 365.4, 365.6, 365.8, 366.0, 366.2, 366.4, 366.6, 366.8, 367.0, 367.2, 367.4, 367.6, 367.8, 368.0, 368.2, 368.4, 368.6, 368.8, 369.0, 369.2, 369.4, 369.6, 369.8, 370.0, 370.2, 370.4, 370.6, 370.8, 371.0, 371.2, 371.4, 371.6, 371.8, 372.0, 372.2, 372.4, 372.6, 372.8, 373.0, 373.2, 373.4, 373.6, 373.8, 374.0, 374.2, 374.4, 374.6, 374.8, 375.0, 375.2, 375.4, 375.6, 375.8, 376.0, 376.2, 376.4, 376.6, 376.8, 377.0, 377.2, 377.4, 377.6, 377.8, 378.0, 378.2, 378.4, 378.6, 378.8, 379.0, 379.2, 379.4, 379.6, 379.8, 380.0, 380.2, 380.4, 380.6, 380.8, 381.0, 381.2, 381.4, 381.6, 381.8, 382.0, 382.2, 382.4, 382.6, 382.8, 383.0, 383.2, 383.4, 383.6, 383.8, 384.0, 384.2, 384.4, 384.6, 384.8, 385.0, 385.2, 385.4, 385.6, 385.8, 386.0, 386.2, 386.4, 386.6, 386.8, 387.0, 387.2, 387.4, 387.6, 387.8, 388.0, 388.2, 388.4, 388.6, 388.8, 389.0, 389.2, 389.4, 389.6, 389.8, 390.0, 390.2, 390.4, 390.6, 390.8, 391.0, 391.2, 391.4, 391.6, 391.8, 392.0, 392.2, 392.4, 392.6, 392.8, 393.0, 393.2, 393.4, 393.6, 393.8, 394.0, 394.2, 394.4, 394.6, 394.8, 395.0, 395.2, 395.4, 395.6, 395.8, 396.0, 396.2, 396.4, 396.6, 396.8, 397.0, 397.2, 397.4, 397.6, 397.8, 398.0, 398.2, 398.4, 398.6, 398.8, 399.0, 399.2, 399.4, 399.6, 399.8, 400.0, 400.2, 400.4, 400.6, 400.8, 401.0, 401.2, 401.4, 401.6, 401.8, 402.0, 402.2, 402.4, 402.6, 402.8, 403.0, 403.2, 403.4, 403.6, 403.8, 404.0, 404.2, 404.4, 404.6, 404.8, 405.0, 405.2, 405.4, 405.6, 405.8, 406.0, 406.2, 406.4, 406.6, 406.8, 407.0, 407.2, 407.4, 407.6, 407.8, 408.0, 408.2, 408.4, 408.6, 408.8, 409.0, 409.2, 409.4, 409.6, 409.8, 410.0, 410.2, 410.4, 410.6, 410.8, 411.0, 411.2, 411.4, 411.6, 411.8, 412.0, 412.2, 412.4, 412.6, 412.8, 413.0, 413.2, 413.4, 413.6, 413.8, 414.0, 414.2, 414.4, 414.6, 414.8, 415.0, 415.2, 415.4, 415.6, 415.8, 416.0, 416.2, 416.4, 416.6, 416.8, 417.0, 417.2, 417.4, 417.6, 417.8, 418.0, 418.2, 418.4, 418.6, 418.8, 419.0, 419.2, 419.4, 419.6, 419.8, 420.0, 420.2, 420.4, 420.6, 420.8, 421.0, 421.2, 421.4, 421.6, 421.8, 422.0, 422.2, 422.4, 422.6, 422.8, 423.0, 423.2, 423.4, 423.6, 423.8, 424.0, 424.2, 424.4, 424.6, 424.8, 425.0, 425.2, 425.4, 425.6, 425.8, 426.0, 426.2, 426.4, 426.6, 426.8, 427.0, 427.2, 427.4, 427.6, 427.8, 428.0, 428.2, 428.4, 428.6, 428.8, 429.0, 429.2, 429.4, 429.6, 429.8, 430.0, 430.2, 430.4, 430.6, 430.8, 431.0, 431.2, 431.4, 431.6, 431.8, 432.0, 432.2, 432.4, 432.6, 432.8, 433.0, 433.2, 433.4, 433.6, 433.8, 434.0, 434.2, 434.4, 434.6, 434.8, 435.0, 435.2, 435.4, 435.6, 435.8, 436.0, 436.2, 436.4, 436.6, 436.8, 437.0, 437.2, 437.4, 437.6, 437.8, 438.0, 438.2, 438.4, 438.6, 438.8, 439.0, 439.2, 439.4, 439.6, 439.8, 440.0, 440.2, 440.4, 440.6, 440.8, 441.0, 441.2, 441.4, 441.6, 441.8, 442.0, 442.2, 442.4, 442.6, 442.8, 443.0, 443.2, 443.4, 443.6, 443.8, 444.0, 444.2, 444.4, 444.6, 444.8, 445.0, 445.2, 445.4, 445.6, 445.8, 446.0, 446.2, 446.4, 446.6, 446.8, 447.0, 447.2, 447.4, 447.6, 447.8, 448.0, 448.2, 448.4, 448.6, 448.8, 449.0, 449.2, 449.4, 449.6, 449.8, 450.0, 450.2, 450.4, 450.6, 450.8, 451.0, 451.2, 451.4, 451.6

[illegible]

... ..

BUSINESS ROUNDUP

Bemrose rejigs US side and makes £7.1m buy

Bemrose Corporation, the specialist and security printing group, is paying £7.1 million for a small regional printer, Henry Booth (Hall), as well as restructuring its US operations. The vendors of Booth will receive £2.35 million in cash and 2.2 million new Bemrose shares, 970,000 of which are already conditionally placed. Booth shareholders have also received total dividend payments of £1 million.

Bemrose is selling its wholly-owned Bemrose US subsidiary, BUSA, which supplies advertising and promotional material, to its 50 per cent-owned associate, Bemrose Yattendon. The initial payment puts a value of \$14 million (£7.6 million) on BUSA, in the form of \$11 million in new BY shares and \$3 million cash. Further additional payment of up to \$1.7 million may become due, and on completion BY will repay to Bemrose \$4.625 million in loan notes.

Savage Group moves ahead Low incentive from tax cuts

Savage Group, a leading supplier to do-it-yourself stores, is trading substantially ahead five months into its new financial year. Mr Nick Savage, chairman of the USM-quoted group, told the company's annual meeting that sales had shown the same resilience as in earlier periods of slower economic growth.

Research by the Institute for Fiscal Studies suggests much of the rise in the proportion of tax paid by Britain's richest 5 per cent is not all due to the incentive of lower marginal tax rates. Growing unemployment reduced the proportion paid by the poor, while contributions from unsecured insurance lifted taxes for the rich.

TMD boosts payout

TMD Advertising Holdings, the only quoted media space buyer, raised its pre-tax profits by 38 per cent to £12.2 million in the year to end-August. The year's dividend is raised from 2.4p to 3p. TMD said the figures contained only a "relatively small amount" from the year's two acquisitions, the 49 per cent stake in Horizons Media Group and TMD Manchester.

Mr David Reich, the chairman, said the group is in good shape to capitalize on developments, such as the Government's White Paper on the future of broadcasting and Saatchi & Saatchi's decision to centralize all its media buying.

Cadbury lifts Australia bid BHH sale nets further £7.3m

Cadbury Schweppes has increased its offer for the shares it does not own in its offshoot, Cadbury Schweppes Australia. The new shares and cash offer values the company's outstanding shares at Aus\$93 million (£44 million). Cadbury's bid has already been approved by the Australian government.

BHH, the former Berkeley and Hay Hill Investments, is to sell a residential site for £7.3 million, bringing proceeds of house-building division sales to £21 million. The remaining house-building sites will be sold and the board believes it will raise a total of more than £25 million for the house-building division.

Chamberlain at £3.9m

Chamberlain Plastics, the shoe components group gradually being made into a specialist chemicals operation, managed a 16 per cent rise in pre-tax profits to £3.9 million in the six months to end-September. The biggest operating profits increase, of 19 per cent, came from Chamtek, the chemicals division, Mr David Chamberlain, the chairman, said.

Its core shoe parts division registered an 8 per cent increase. The company has applied to the Stock Exchange for relisting in the chemicals sector. The half-way dividend is up from 1.4p to 1.6p.

Housing shadow overhangs Hambros

A year ago, Hambros was sitting pretty as rival banks, encumbered with big securities operations, ran into trouble after the crash. But trouble comes to everyone eventually, and Hambros' estate agency operations now look equally vulnerable.

The 51 per cent-owned agency chain has benefited from the summer rush to buy before dual tax relief ended, while the gloomier housing market picture since then does not come into the results. Its profit increase from £10.7 million to £14.2 million pre-tax is, therefore, little surprise, though the second half of this year and the first half of next will not look so good.

Everything now depends on how turnover volume in the housing market holds up. Hambros dismisses theories of a dramatic fall in house prices; it is more likely that prices and turnover will level off. The housing market can be resilient. Turnover rose faster in 1985, with 14 per cent mortgage rates, than at any other time this decade.

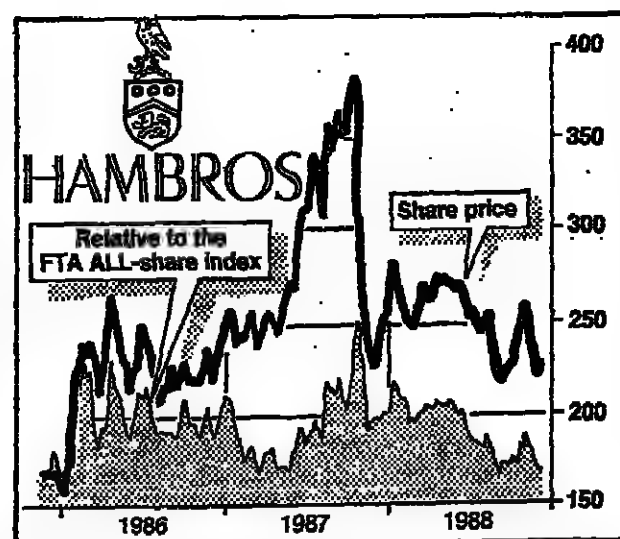
Assuming lower volumes continue, however, there are two ways Hambros can combat the effects on its profits. One is to cut costs, and reductions in staff are already under way. The other is to increase the sales of other financial services, particularly the insurance-related products of Hambro Guardian Assurance, its new subsidiary. The

Dawson Int

Never mind about the threat from imported knitwear — the great British teddy bear industry is the latest to be attacked from the Far East.

So claims Mr Ronald Miller, chairman of Dawson International, the knitwear group, in a broadside against high interest rates, high sterling and their combined effect on companies which rely on exports.

Dawson came in with pre-



tax profits up almost 11 per cent to £21.07 million, confounding those market forecasters who were looking for little change.

But the analysts' response was, in some cases, to downgrade their expectations for the full year by £1 million or so while they waited to see the effect on volumes of a price rise of almost 50 per cent over 12 months for Dawson's cashmere range.

The group's last set of figures, for the 1987-88 financial year, were the first to feature problems in the supply and quality of cashmere, caused by political changes in China, which cost it £2 million. These changes continued into this year at much the

same rate, as did adverse exchange rates which cost nearly £1 million pre-tax.

Meanwhile, the artificial fabrics business, previously an impressive performer in its supplies to the British toy industry, ran into heavy competition from cheap imports from Malaysia, Indonesia and Hong Kong.

Dawson still has much to commend it. A recent recruit to the board to run its cashmere and knitwear operations — the biggest division — is Mr Martin Watts, former lieutenant of Sir Phil Harris and, before that, the man who built up the Olympus sportswear brands.

At the time of the most recent — and now largely

discounted — bid speculation, analysts were putting a value on Dawson's brands which suggested a bid at 250p. But those slimmed-down, full-year forecasts suggest the group will have to move quickly to produce £50 million pre-tax at the year-end. This would mean the shares, at 197p, value the group at a fair nine times earnings.

At this level, with a prospective 5.8 per cent yield, they rate a solid hold in a difficult sector.

Allied-Lyons

Sir Derrick Holden-Brown, chairman of Allied-Lyons, made it clear yesterday that there will be no need for the Monopolies Commission to bail him out of trouble if Mr Alan Bond decides to launch a takeover bid.

The predatory Australian-owned just under 11 per cent of Allied-Lyons and he would dearly love to launch a bid — only he could afford it. Sir Derrick does not think Mr Bond could pay a sufficient premium for Allied and, given the sort of trading performance Allied-Lyons is putting up, he is probably right.

Yesterday the company turned in pre-tax profits for the first half of £229 million, a rise of 16.2 per cent. Earnings per share were up 19.3 per cent at 19.8p. There was a suspicion that Allied-Lyons was giving the stock market just

what it had expected and that it had an awful lot left in its war chest, just in case Mr Bond decides on an outbreak of hostilities.

There was a solid, if unspectacular, performance across the board. The newly merged Hiram Walker-Allied Vintners wines and spirits operation pushed profits up by 8.8 per cent to £123 million after an exceptionally strong first half last time. The new joint venture with Suntory of Japan looks a good deal and could even lead to further food agreements.

The beers and retailing division raised profits by 15.6 per cent to £111 million with market share edging up to about 14 per cent. Lager now accounts for 54 per cent of output, with heavy emphasis on the potential for low alcohol products. Promotional costs are high, but Allied feels it is a market it cannot afford to neglect.

The food operation produced an 11.6 per cent increase in profits to £48 million.

The group's gearing should be below 50 per cent by the end of the year, when it should be reporting comfortably more than £500 million profits for the first time. As consumer spending begins to come under pressure from higher interest rates, Allied-Lyons at 465p — about 10.5 times earnings — looks one of the better defensive stocks.

Robertson slips to an interim £2.56m

By Our City Staff

Interim pre-tax profits at Robertson Group, the geological services and energy consultancy group, fell to £2.56 million from £3.16 million, on turnover up 32 per cent to £19.87 million.

Earnings per share fell to 5.1p from 6.9p. There is a dividend for the first six months to end-September of 1.1p (0.9p).

Mr Lionel Cook, the chairman, said all divisions are currently trading satisfactorily and the second half will benefit from contributions by recent acquisitions.

In minerals and water the

board said profitability was disappointing, mainly due to the deferral of prospective contracts and a number of unexpected operational difficulties. Cartography and publishing was disappointing due to delays in production.

The group added a 3.6 per cent interest in Anglesey Mining, with a value of about £640,000, to its portfolio of mineral properties where the capital employed is now about £4.5 million. It is anticipated that the division will continue to develop and produce profits for the group in the short and medium term.

Nearly 500 thrifts could be hit by tighter rules on capital base

From Bailey Morris Washington

US regulators began to tighten the net this week around hard-pressed savings and loan associations which are presenting a formidable obstacle to the plans of President-elect George Bush to cut the budget deficit by \$40 billion (£21.7 billion) in the 1990 fiscal year.

The Federal Home Loan Bank Board, chaired by Mr Danny Wall, supervises the savings and loans, or "thrifts", which are roughly equivalent to building societies in Britain. The board took the lead on Monday when it proposed sweeping rules to strengthen the capital base of ailing institutions.

Under its plan to increase capital to an average of 8 per cent of assets by 1993, the majority of the 500 insolvent associations would be required to merge or go out of business, officials said.

Next in line is the Federal Deposit Insurance Corporation, which insures savings in commercial banks. It also planned new rules this week to guarantee the safety of deposits but possibly at a lower level than has been in effect since 1984 whereby depositors receive 100 per cent of their money back on 99 per cent of their deposits in bankrupt institutions.

The US Treasury and the Office of Management and Budget, at the behest of President-elect Bush, are also working on emergency solutions to



Brady: low-cost solution



Wall: mergers or failures

the \$60 billion to \$100 billion crisis in the savings and loan industry but their programmes are not expected to be ready until early next year.

It is generally thought that the new Bush Administration, in collaboration with the democratic-controlled Congress, must produce in early 1989 a programme to bail out the bankrupt Federal Savings and Loan Insurance Corporation (FSLIC) which insures deposits.

But the cost of the anticipated bail-out is rising at an estimated \$1 billion a month as the losses in insolvent institutions, which comprise one-third of the total, escalate.

Officials of the US General Accounting Office estimated that the cost to the US Treasury of bailing out the insolvent associations could add as much as \$10 billion to the projected \$133 billion

deficit in the the 1990 fiscal year.

Mr Nicholas Brady, the Treasury Secretary, who has agreed to stay on in the Bush Administration, has indicated that the US government will attempt to find ways of dealing with the problem which will not add greatly to the federal deficit.

This would suggest a Treasury programme to stretch out the cost, possibly through the issue of special off-budget bonds similar to the ones used by the government to bail out the ailing Farm Credit System.

But this scheme would add greatly to the cost, even though it would bypass next year's budget, because interest rates on these bonds would be much higher than those on regular US Treasury bonds.

Another widely disseminated proposal would merge the bankrupt FSLIC into the

much healthier Federal Deposit Insurance Corporation. Critics fear that this would only weaken the bank fund, leaving the entire financial system vulnerable to a sudden shock.

The big unanswered question is who will ultimately pay the cost of shoring-up an industry which ran amok following the deregulation programme of the 1980s which led many associations to invest in high-risk schemes which turned quickly into bad loans.

Most analysts believe that US taxpayers, banks and the healthy savings associations will be asked to pay for the mistakes of the ailing institutions in an exercise that will severely test the will of Congress.

The stormy debate will almost certainly touch on another sensitive issue — as the industry continues to consolidate, how much of a deposit guarantee should the government provide? There are numerous proposals to cut the ceiling from the prevailing rate of up to \$100,000.

Critics of the present system say deposit insurance is to protect small depositors, not wealthy individuals and money managers. Up to eight years ago, deposit insurance only covered amounts up to \$40,000. Some members of the Senate Banking Committee have proposed legislation to lower the ceiling to \$30,000 and some industry analysts suggest cutting it to \$25,000.

"These good results owe much to the success of our established brands."

Derrick Holden-Brown
(Extracts from the Chairman's Interim Report to Shareholders)

Pre-Tax Profit		Earnings per Share		Dividends per Share	
1988/9	1987/8	1988/9	1987/8	1988/9	1987/8
£229m	£197m	19.8p	16.6p	5.00p	4.35p
Up 16.2%		Up 19.3%		Up 14.9%	

28 weeks to 17th September 1988

"All three divisions made good progress. In the beer division, low cost production, major brands and considerable success in retailing all contributed to strong profits growth."

Hiram Walker-Allied Vintners, which increased profits from an exceptionally strong first half last year, benefited from its increasingly complete integration and its brand performance was good.

Results from the food division benefited as before from success in the marketplace backed by efficient production?"



Elders to buy back HK arm

From Stephen Leather Hong Kong

Mr John Elliott, the chairman of Elders IXL, yesterday announced its intention to buy out the minority holders of Elders Investments, the Hong Kong-listed investment vehicle. Elders, which has 75 per cent of Elders Investments, is offering US\$3.30 (£1.79) for each share it does not already own, and 20 cents for each warrant.

Trading in the shares was suspended in Hong Kong and Australia, and Mr Elliott told the company's annual meeting in Hong Kong that he considered the shares would continue to trade at a discount to net assets.

"Continuing with a 25 per cent minority is unsatisfactory, as Elders Investments cannot act independently of Elders IXL," he said.

The shares were floated at US\$3.30 a share, but were trading before yesterday's suspension at HK\$17.40 (£1.21). The low price prevented Mr Elliott from carrying out his plan to reduce Elders' holding to 49 per cent.

Details of the offer will be released in the next three weeks and shareholders may take the cash in Hong Kong, Australia or US dollars.

"Elders remains committed to Hong Kong as the centre of its activities in Asia," Mr Elliott added. "The group's presence will continue to grow through our finance, brewing and agribusiness operations. Elders Investments made an after-tax loss of US\$9.2 million for the 13 months ended June 30."

This advertisement is issued in compliance with the Regulations of the Council of The International Stock Exchange of the United Kingdom and the Republic of Ireland Limited ("The Stock Exchange"). It does not constitute an invitation to any person to subscribe for or purchase any shares. Application has been made to The Council of The Stock Exchange for the grant of permission to deal in the Company's Ordinary shares, issued and to be issued, on the Unlisted Securities Market and, subject to completion of the Placing, dealings are expected to commence on 13th December 1988. It is emphasized that no application has been made for such Ordinary shares to be admitted to listing.



EMBASSY PROPERTY GROUP PLC

(Registered in England and Wales under the Companies Act 1985 - No. 1997806)

Placing by

NEILSON MILNES LIMITED

&

J. S. GADD & CO. LIMITED

of 2,631,579 Ordinary shares of 10p each at 190p per share payable in full on application

SHARE CAPITAL

Authorised £1,000,000 Issued and to be issued fully paid £764,189

Ordinary shares of 10p each

The Placing has not been underwritten by J. S. Gadd & Co. Limited or Neilson Milnes Limited and no allotment of any Ordinary shares now being placed will be made unless forms of acceptance from all places are received in respect of not less than 2,631,579 Ordinary shares by no later than 6.00 p.m. on 12 December 1988.

The Embassy Group is engaged in commercial and residential property development, construction, shopfitting and property investment, principally in the Midlands and the South of England. Ramsey Crookall & Co. will be placing 657,895 of the Ordinary shares in their role as second distributor.

Full particulars of Embassy Property Group PLC are available through the Eitel Unlisted Securities Market Service. Copies of the Prospectus and Exel cards can be obtained from the Company during normal business hours on any weekday (Saturdays excepted) up to and including 14th December 1988, and from:

Neilson Milnes Limited
Martins Buildings
Water Street
Liverpool L2 3UF

Embassy Property Group PLC
Hammond House
117 Piccadilly
London W1V 9FS

J. S. Gadd & Co. Limited
45 Bloomsbury Square
London WC1A 2RA

Ramsey Crookall & Co.
25 Athol Street
Douglas
Isle of Man

30th November 1988

LIT expands with £24.5m agreed bid for Johnson Fry

By Michael Clark, Stock Market Correspondent

LIT Holdings, the finance and options broker, is strengthening its personal finance and corporate service operations with an agreed £24.5 million bid for Johnson Fry, the USM-quoted financial services group.

Johnson Fry, under the leadership of Mr Charles Fry, the founder and chairman, has established itself as a leading sponsor of business expansion schemes. It also offers impressive list of private clients a comprehensive financial services package and handles the corporate affairs

of about 75 companies, holding stakes in many of them.

LIT is offering 78 ordinary shares, plus £60.19 in cash, for every 100 shares in Johnson Fry. The deal values each Johnson Fry share at 178p. News of the deal saw Johnson Fry shares jump 65p to 167p, while shares of fully-quoted LIT slipped 6p to 155p.

To help finance the deal, LIT is issuing an extra 10.77 million new shares, amounting to 22.8 per cent of the enlarged share capital. But Mr Michael Middlemas, chief executive of LIT, does not

expect the deal to dilute earnings. He is looking for some strong profits growth from Johnson Fry. For the year to end-October, the group made pre-tax profits of £2.4 million. This time, it is on target for at least £4 million.

Mr Middlemas said Johnson Fry had established a well-regarded position for itself in the corporate finance market. "It's a company with growing potential. With the help and expertise we have to offer, it has the makings of a very good company."

Mr Fry and several of his

directors, accounting for 53 per cent of the equity, have already given irrevocable undertakings. Mr Fry will own about 8 per cent of the enlarged LIT.

Johnson Fry has more than £70 million under management, and last year earned £900,000 in fees acting as a corporate adviser. Mr Middlemas said it will fit in nicely with Levitt Group, the personal finance and fund management specialist in which LIT has a 25 per cent stake and an option for another 5 per cent.

Caledonia dividend 40% ahead

Caledonia Investments, the Cayzer family investment group, has raised its interim dividend by 40 per cent from 2.5p to 3.5p per share.

Pre-tax profit for the six months to end-September more than doubled from £5.4 million to £12.2 million, mainly due to the £37 million short-term redeemable preference shares received for its stake in British & Commonwealth.

Caledonia will reinvest the proceeds of the preference shares, redeemable in annual instalments to the end of 1991, to build a diversified holding company, aimed at long-term growth.

Bett increase

Bett Brothers, the Dundee building and property developer, showed a 42 per cent jump in pre-tax profits for the year to end-August to £1.52 million (£1.07 million), on turnover of £19.77 million (£15.91 million). Earnings per share rose by 44 per cent to 6.23p (4.34p). A final 2.45p dividend made 3.88p (3.5p) for the year.

In the black

Warringtons, the Wirral, Merseyside, property company, is in profit for the first time since 1983. The company made £630,000 pre-tax in the nine months to September 30, compared with a loss of £1.54 million in the year to December 1987. Earnings per share are 1.6p and the dividend is 1p. None was paid last year.

£1m topped

London Securities, the property and investment group, reported interim pre-tax profits for the six months to end-September up from £637,000 to £1.13 million. Earnings per share were 1.9p (1.2p). No interim dividend will be paid.

Float plan

Embassy Property Group, the commercial and residential property developer, is coming to the Unlisted Securities Market with a value of £14.5 million. A total of 34.4 per cent of the shares are being placed at a price of 190p each.

Aberdeen up

Aberdeen Steak Houses raised pre-tax profits £225,000 to £402,000 in the half-year to end-June. The half-time dividend is 0.75p. Last year, a 1.5p total was paid.

Croxtan move

Croxtan Garry, the industrial minerals manufacturer of Dorking, Surrey, is to merge with the industrial minerals division of Blue Circle.

COMMENT

No quick profits to be had from Steel appeal

What looked like one of the easiest investment decisions of a difficult year has been made decidedly tricky by the turbulence in the market after Chancellor Lawson's surprise package of trade figures. British Steel, billed as the warm-up act for the main attractions - water and electricity - was priced to appeal to a dull market, rather than a falling market. And after last week's excitement, a dull market looks like being with us for some time.

There is no shortage of institutional funds available for Steel shares. The company will become, in one bound, the largest market capitalization in the metals sector and will be a must for the index-linked funds, beloved of investment managers who like others to take their decisions (and their risks) for them. It is estimated that the pensions industry alone is sitting on liquidity amounting to more than a whole year's cash flow, and the pension funds will either buy Steel in the subscription, or hope to pick up stock in underwriting. One thing they cannot afford, over the medium term, is to be out of Steel.

The private investor has a much more difficult choice. Those who planned to stagger the issue, selling their allocation immediately, must think again. The market seems to have stabilized, but is far too uncertain to guarantee the 10p to 15p premium required to cover dealing costs and bank interest. The stage should stay their hands, and not be tempted. There is still a chance of a reasonable premium, but the risk/reward ratio is wrong. There are more certain ways of turning a profit.

Those investors who intended buying Steel as a genuine investment have

much more going for them. The issue is cheap, compared with overseas steel companies. The price/earnings ratio is 4.85 times, while the annualized gross yield at the full 125p price is an attractive 8 per cent. In the short run, the yield on the initial 60p instalment is 11.1 per cent, equal to an annualized 14.8 per cent. Even with base rates at 13 per cent, it is hard to do better.

The high yield does, however, reflect the risk. Steel is not a comfortable monopoly like British Gas, but a European player selling a commodity which, like chemicals, is effectively priced in marks. Sterling against the mark has been a one-way street since the summer, and this will be squeezing Steel's margins and, at the very least, absorbing the financial benefits of some of the productivity gains.

It also has to be remembered that steel is a cyclical business, and there is every indication that it is near the top of the cycle. Profits could go flat or into reverse: they could even disappear. However, the prospectus has met this problem half-way by virtually promising that dividends will be maintained in the face of volatile profits.

Those who had decided to invest in Steel need not change their minds because of the market's short-term gyrations. The shares are cheap and the yield is attractive. But they should realize that they may see little performance from their shares for a year or even two, and that if they are likely to need to sell at short notice, they should leave their money in the building society.

Plessey builds its defences

As Plessey's Sir John Clark and his "defence committee" headed by Stephen Walls, the managing director, wait for the GEC-Siemens offer document, they have been drawing up a list of defensive options which is now running to more than two sheets of closely-typed paper.

Plessey has realized it must concentrate on maximizing return for shareholders fast. That means the possible sale of parts of Plessey - or, indeed, the whole of it if a white knight should emerge - is high on the list of options, including the possible sale of Plessey's half share in GPT, the joint Plessey-GEC telecommunications company.

At this early stage in the bid battle, Mr Walls is playing the cards close to his chest, but the GPT arrangements allow Plessey to find a buyer for its half share, leaving GEC the option of matching the price.

Plessey has been disappointed with the first profits from GPT shown in its interim results earlier this month - its

share of operating profit was £20.4 million. Deliveries have also been lower than Plessey hoped. Clearly, a bigger contribution would have helped Plessey to put the best face on its prospects, although the interims showed operating profits up virtually one-quarter.

However, Mr Walls praises the GEC input into GPT, saying that there has been a smooth start to the joint venture. He is also quick to point out that there is a strong order book.

Collaborative deals on telecommunications elsewhere have been explored, and will continue to be investigated, although the GPT team is clearly busy at the moment with more immediate problems of transition.

Mr Walls, who is now spending all his time in the defence committee, says Plessey is already talking with the Pentagon and European concerns about defence implications of the new bid, just in case the bid is not referred to the Monopolies Commission in Britain. Plessey's defence committee looks like having a busy Christmas.

Wassall in £8m offer for Hille

By Martin Waller

Hille Ergonom, the office furniture group which joined the USM in 1986, has agreed to a takeover by Wassall which values the company at just under £8 million.

Wassall, an acquisitive mini-conglomerate, is run by former Hanson managers. The deal is accompanied by figures for the six months to end-September, showing Hille pre-tax profits more than halved to £70,000 from £156,000. The company blames a loss of its manufacturing subsidiary.

Since its debut, Hille has had a difficult ride on the USM, suffering from the strength of the West German and Italian currencies. It imports many of its products from these countries. The shares made their debut at 92p. They were suspended at 53p this week, returning to trade at 71p on the bid news. Wassall is offering 10 of its shares for every three Hille shares, equivalent to 70p each, with a 72p cash alternative or 75p in loan notes.

Mr Anthony White, Hille's chairman, and Mr William Hall, the managing director, are staying with the group and have accepted the offer in respect of their 75 per cent stakes. The combined group will have sales of more than £25 million a year.

Wassall was a Midlands shoe retailer when Mr Christopher Miller and Mr Philip Turner, two former Hanson executives, joined in August. Their first deal was the £11 million purchase of two office furniture companies, Everaue and Toone, from Harris & Sheldon.

Readicut rises to £6.67m



Searching for the right acquisitions: Professor Roland Smith, the chairman (centre), Alan Dodman, (right) and Clive Shaw, the managing director, after yesterday's announcement. Readicut International, the carpets and textiles group where Professor Roland Smith is chairman, raised its pre-tax profits by 28 per cent to £6.67 million in the six months to end-September. Sales rose 18 per cent to £96.2 million.

Mr Alan Dodman, the deputy chairman, said the rise marked an organic growth rate of 20 per cent after stripping out the acquisitions in the second half of last year. This is reflected in an earnings per share growth of 23 per cent.

He added: "We're still looking for the right acquisitions in carpet textiles, yarns and light engineering and we could find any reasonable acquisitions we make."

Premier to expand its exploration projects

By David Young, Energy Correspondent

Premier Consolidated, one of Britain's remaining independent oil companies, is taking advantage of the depressed price in the oil rig chartering market to step up its exploration programme - in the North Sea, onshore in Britain, and in Papua New Guinea and Thailand.

Premier yesterday reported net profits of £8.1 million for the half year, compared with £6 million in the same period.

Profits surge at Fairline

The strength of the British economy pushed pre-tax profits at Fairline Boats, the luxury launch builder, 50 per cent higher to £3.63 million, on sales 44 per cent ahead at £25.37 million, in the year to end-September.

Sales in the first two months of this financial year are ahead, the company says. A final dividend of 9.5p raises the total payment by 50 per cent to 15.5p. Low tax changes mean earnings per share advanced even faster than pre-tax profits, up 81 per cent to 73.3p.

Horrocks takes the helm at Chloride

By Derek Harris, Industrial Editor

Mr Ray Horrocks, the former head of Austin Rover, is the new chairman of Chloride, the batteries and power supplies group, following the retirement earlier this week of Sir Michael Edwards.

Mr Horrocks has been a non-executive director of Chloride since October 1986.

The announcement coincided with the release of Chloride's interim results, which were better than the City expected. Pre-tax profits were £7.7 million, against £6.2

million last time, on a turnover of £155.9 million (£135.7 million). Some analysts believe Chloride may now reach £25 million pre-tax in the full year.

The interim dividend will be 0.55p, against 0.5p, and earnings per share are 1.2p (1p).

Changes are planned for Chloride's automotive battery operations in the United Kingdom and the rest of Europe. Chloride says it is talking to a number of outside

parties with a view to joint ventures or even outright sale.

The group's Exide batteries, made at Dagenham, Essex, are distributed in the Netherlands and the Scandinavian countries as well as Britain.

Losses incurred by the European automotive battery operation, which accounts for about 13 per cent of Chloride's turnover, were mainly the cause of Chloride's troubles over the past few years. But Mr Peter Reigner, the group finance director, said the

losses have now been halved, and the division might move into profit next year.

Chloride's main targets now are growth sectors, such as standby batteries for computer installations. Acquisitions in this sector have given the group an entry into the United States market.

In the first half there was a contribution of £800,000 from recent acquisitions, including Powerline, Silatron, Exide Lifeguard and Alus Corporation.

New man flying in at BA

British Airways has once again gone outside the aviation industry to staff its top echelons. The "world's favourite airline" yesterday revealed its replacement for Gordon Dunlop, the finance director who announced his impending retirement from the group last September. Dunlop will leave on New Year's Eve, although he will remain a non-executive director until the end of next March. He is to be replaced by Derek Stevens, aged 50, top finance man at the TSB group since 1981, who takes the title of chief financial officer on February 1. Stevens will also join the BA board. Educated at the Stationers' Company School in London, he graduated from the London School of Economics and studied at the University of California in Berkeley. He spent three years in the mid-1960s at Shell and went on to PA Management Consultants, which he left in 1971 to join UDT Industries, where he became finance director five years later. Stevens has a reputation among City analysts for giving them a headache when TSB results are announced, because the group has been in a constant state of accounting flux since its flotation. His resignation from TSB is the second at a senior level since the appointment of Sir Nicholas Goodison as chairman - he takes up the reins in the New Year. David Davies, head of Hill Samuel, also recently left the board.

THE TIMES CITY DIARY

A must for Cowie fans

Memo to Father Christmas: please do not bring me a copy of a slim, coffee-table volume entitled *The Tom Cowie Story*. Not only is it the supposedly "remarkable story of the growth of a business from a second-hand motor-bike shop to the largest car dealer in Britain and one of the top 500 quoted companies", but, according to the introduction,

the head office of T Cowie remains in the Sunderland back street where the business was founded. With almost every one of the 75 pages carrying either a picture of Tom, aged 65 and a dead ringer for *The Avengers'* Patrick Macnee, or a mention of his name, I think I now know more than enough about this particular remarkable story.

Bag ladies

As Picasso's £21 million picture, *Acrobat and Young Harlequin* goes off to Tokyo, I am reminded that Mitsukoshi, the department store which bought the painting on behalf of a customer, has another claim to fame. It is the only

place in Tokyo with a corner devoted to merchandise from Harrods. The best-seller is a vinyl carrier bag in the Brompton Road shop's livery. It is apparently considered the ultimate in chic to be seen with one, and Mitsukoshi sells about 6,500 a month, with small ones going for £7 and large ones for £11.

Festive reason

There is nothing unusual in firms holding their Christmas parties either well before or long after December 25. But International Communication and Data, the magazine group formerly known as Publishing Holdings, which announced its interim results yesterday, had an additional reason to hold its 1988 thrash last Friday, November 25, in an Irish bar in London's Islington. In a diary distributed to their clients at the beginning of the year, that date was shown as being Christmas Day.



Thinking small

The City job merry-go-round continues to revolve, with the departure of Tony Marshall and John Purcell from Prudential-Bache, where they have been running the US equities trading operation for the past eight years. They started work this week at Madoff Securities, a specialist house with its headquarters in New York. Madoff, which is ranked at the bottom end of the *Fortune* list of 100 top securities houses, has been in London for four years. The two men have worked as a team of market-makers since 1971, initially at Stocken & Concanon, which later merged with Akroyds. In 1976 Marshall joined Burns Fry, the Canadian house, and Purcell teamed up with him there in 1978. After moving to Prudential-Bache in 1980 they watched it grow from a 60-strong operation to one employing 860 staff. "We really prefer to work in smaller groups so we decided to come here," Marshall said yesterday. "There are only nine of us, as most of the business is settled in New York." Their plan is to build up their European client list, which currently concentrates on Swiss and German banks and institutions.

Eight London electrical analysts went to northern Italy last week, to view Zanussi's operations. At one of the factories, near Treviso, they were shown a dishwasher which deals with 9,000 plates an hour. "I know Italians go in for large families," said one analyst, "but this is ridiculous."

Rosemary Unsworth

DIAMOND SERVICE

TEN JETS A DAY BETWEEN HEATHROW AND LIVERPOOL? IT HAS TO BE DIAMOND SERVICE.

There is a new standard of jet service between Heathrow and Liverpool: Diamond Service, only from British Midland.

And because each flight is Diamond Service, everyone gets the full Business Class treatment, with superb food and drinks, compliments of BM.

A CHAMPAGNE WELCOME.

And when you charge your ticket to the American Express Card you will receive a complimentary bottle of Moët & Chandon champagne.

Just send your name, address and American Express Card Account Number, together with the passenger coupon of your flight ticket plus boarding card to American Express, PO Box 561, Brighton BN2 3TP. Your Victoria Wine voucher will be sent by return. This offer closes 31st December 1988.

HEATHROW - LIVERPOOL • LIVERPOOL - HEATHROW			
08.30	09.20	07.05	07.55
11.30	1.20	10.10	11.00
14.15	15.05	12.50	13.40
17.00	17.50	15.40	16.30
20.00	20.50	18.40	19.30

*Mondays depart 06.45 arrive 07.25. For further information ask your travel agent or call: 01-589 5599 or 051-494 0200.



BRITISH MIDLAND

Portfolio
—PLUS—
Accumulator

\$Forward bargains are permitted on two previous business days.

Prices recorded are at market close. Changes are calculated on the previous day's close, but adjustments are made when a stock is ex-dividend. Where one price is quoted, it is a middle price. Changes, yields and price earnings ratios are based on middle prices. (aa) denotes Alpha Stocks.
(VOLUMES PAGE 26)

[illegible][illegible]

40	48	GPG	48	30	2.3	47	62
205	265	Forward Nat	277	205	+2	34.0	15.3
90	90	Goodness Measure	131	130	..	16	16.3
217	217	Habitats	220	224	..	12.0	9.1
42	42	IR Shards	41	44	..	3.3	7.7
413	413	Joseph (Leopard)	485	505	+2	17.8	20.6
130	130	King & Shepken	139	135	+2	12.3	9.2
310	310	Klumpert: Biscan	370	315	+1	18.7	7.6
310	310	Lloyd's Am	325	328	+5	18.8	5.7
217	217	Lucy R	42	45	+1	3.5	11.4

17	62	Bon	61	61	..	3.1	50	9.1
17	132	Black	208	215	..	6.1	2.9	15.4
22	85	Burand	85	90
22	145	Bushparks	175	178	+4	4.7b	2.7	136.
18	185	Business Security	164	167	..	3.0	1.6	12.1
90	193	Bk Telecom (aa)	151	164	+12	13.3	5.3	91.1
27	18	Bright (AF) 'a'	20	22	..	0.3	1.4	12.1
29	212	Cable Wireless	361	363	+2	9.6	2.7	18.2
92	193	Cambridge Elec	235	239	..	11.7	4.9	11.7
92	32	Cambridge Inst	50	54	..	1.1	2.3	1.4

01	08	Black Arrow	112	122	0+1	40	34	12.8
01	131	Black (Peter)	150	155	..	2.2	1.4	13.8
51	42	Blackwood Hodge	48.2	49.2	..	1.7	3.5	9.0
05	05	Blue Arrow (2x)	91	92	..	1.2	1.7	13.8
276	276	Bodycote	362	360	0+..	7.7	2.6	15.2
036	036	Boris (as)	217	219	0+..	12.3	5.8	12.0
69	69	Boon Kies	127	134	+11	1.8	1.4	21.9
152	152	Bowser	418	420	+2	19.0	4.5	14.0
294	294	Bowmer Inc	14	14

129	TNT	174	183	s -1		
119	Yaco	168	178		147b	8.4 72
132	181	111		● +2		
133	181	111				
134	181	111				
135	181	111				
136	181	111				
137	181	111				
138	181	111				
139	181	111				
140	181	111				
141	181	111				
142	181	111				
143	181	111				
144	181	111				
145	181	111				
146	181	111				
147	181	111				
148	181	111				
149	181	111				
150	181	111				
151	181	111				
152	181	111				
153	181	111				
154	181	111				
155	181	111				
156	181	111				
157	181	111				
158	181	111				
159	181	111				
160	181	111				
161	181	111				
162	181	111				
163	181	111				
164	181	111				
165	181	111				
166	181	111				
167	181	111				
168	181	111				
169	181	111				
170	181	111				
171	181	111				
172	181	111				
173	181	111				
174	181	111				
175	181	111				
176	181	111				
177	181	111				
178	181	111				
179	181	111				
180	181	111				
181	181	111				
182	181	111				
183	181	111				
184	181	111				
185	181	111				
186	181	111				
187	181	111				
188	181	111				
189	181	111				
190	181	111				
191	181	111				
192	181	111				
193	181	111				
194	181	111				
195	181	111				
196	181	111				
197	181	111				
198	181	111				
199	181	111				
200	181	111				

Year	State	Population	Population Density	Population Growth	Population Change	Population Change	Population Change	Population Change	Population Change
1980	128	100	144	145	173	120	120	120	120
1982	128	100	144	145	173	120	120	120	120
1984	128	100	144	145	173	120	120	120	120
1986	128	100	144	145	173	120	120	120	120
1988	128	100	144	145	173	120	120	120	120
1990	128	100	144	145	173	120	120	120	120
1992	128	100	144	145	173	120	120	120	120
1994	128	100	144	145	173	120	120	120	120
1996	128	100	144	145	173	120	120	120	120
1998	128	100	144	145	173	120	120	120	120
2000	128	100	144	145	173	120	120	120	120
2002	128	100	144	145	173	120	120	120	120
2004	128	100	144	145	173	120	120	120	120
2006	128	100	144	145	173	120	120	120	120
2008	128	100	144	145	173	120	120	120	120
2010	128	100	144	145	173	120	120	120	120
2012	128	100	144	145	173	120	120	120	120
2014	128	100	144	145	173	120	120	120	120
2016	128	100	144	145	173	120	120	120	120
2018	128	100	144	145	173	120	120	120	120
2020	128	100	144	145	173	120	120	120	120

453	388	BAT (nd)	434	428	+1	24.0	5.6	8.9
459	383	P.J. Clavin	130	145	-			
459	383	Realtime T (nd)	427	448	+21	14.0	9.2	9.5

* Ex dividend a Ex price b Forecast dividends c Interim
 payment received d Price at suspension e Dividend and

• Ex dividend • Ex all • Forecast dividends • Interim payment passed • Price at suspension • Dividend and yield exclude a special payment • Pre-merger figures • Forecast earnings • Ex other • Ex rights • Ex scrip or share sold • Takeover ... No significant data.

هكذا امن الضحايا

...da
...re
...will
...year.
...Th
...from
...the
...tion.
...Wen
...bar

FOREIGN EXCHANGES

Starting Index compared with 1975 was up at 78.0 (day's range 77.9-78.0).

STERLING SPOT AND FORWARD RATES

Market rates for November 29

	Range	Close	1 month	3 months
New Yrk	1.8400-1.8450	1.8450-1.8480	0.25-0.51p	1.25-1.52p
Atlanta	2.1957-2.2010	2.1957-2.2010	0.24-0.25p	1.25-1.52p
Amsterdam	3.9351-3.9383	3.9381-3.9599	8p-24p	10p-64p
Breukelen	66.77-67.57	68.77-68.95	40-25p	100-65p
London	12.20-12.22	12.20-12.22	8p-5c	11-14p
Lyons	1.1919-1.1947	1.1925-1.1936	63-55p	150-131p
Frankfurt	3.9287-3.9356	3.9372-3.9386	24-25p	100-65p
Paris	2.95-2.96	2.95-2.96	2p-3c	10-15p
Madrid	20.55-20.59	21.20-20.78	41-31p	75-90p
Miami	3.9350-3.9400	3.9350-3.9380	11-11p	1-5p
San Francisco	10.8755-10.9110	10.8755-10.8980	44-44p	125-120p
Stockholm	11.0687-11.2026	11.0687-11.1630	11-11p	7-5p
Oslo	22.43-22.45	22.43-22.45	22-22p	5-5p
Vienna	22.43-22.45	22.43-22.45	18p-18p	42p-38p
Zurich	2.6939-2.7005	2.6939-2.7017	11-11p	5p-5p

Prevalent = pr. Discount = dc.

OTHER STERLING RATES

Argentine dollar	28.5072-29.8111
Australian dollar	2.0984-2.1002
Bahian dollar	0.0850-0.089
Brazilian cruzeiro	1003.45-1006.57
Cypriot pound	0.885-0.945
Polish mark	7.9475-7.5875
Portuguese escudo	207.7-208.0
Hong Kong dollar	14.377-14.384
India rupee	27.47-27.47
Kenya shilling	10.00-10.00
Malaysian ringgit	—/16
Mexican peso	4.882-4.825
Nigerian naira	2.85-2.85
Saudi Arabian riyal	9.722-9.620
Singapore dollar	3.575-3.5764
Algeria dinar	5.9375-6.405
South African rand	4.2367-4.2368
UAE dirham	6.74-6.78

Lloyds Bank, Rates supplied by Bank and Barclays Bank HOFEX

DOLLAR SPOT RATES

Ireland	1.5440-1.5445	Denmark	0.6790-0.6790	Italy	1.9790-1.9800
Singapore	1.9595-1.9595	W Germany	1.4480-1.4480	Bahian (Esc)	36.25-36.29
Canada	0.7000-0.7000	Switzerland	1.4480-1.4480	Hong Kong	10.00-10.00
Australia	1.1382-1.1405	Netherlands	1.9325-1.9335	Portugal	143.00-143.00
Malaysia	1.9325-1.9335	France	6.49-6.51p	Spain	166.64-166.64
Norway	0.6200-0.6200	Japan	121.93-121.93	Austria	12.17-12.18

Rates supplied by Barclays Bank HOFEX and East.

MONEY MARKETS.

Base Rates % Clearing Banks 13 Finance Rate 12%

Discount Market Loans %

Overnight (high) 10m 12% Week Back 12%

Buying 2m - 12% 3m - 12% 4m - 12%

Prime Bank 88% (Discount % 1m: 12% 2m: 12% 3m: 12% 4m: 12%)

2m 12% 12% 3m 12% 12% 4m 12% 12%

1 week 12% 12% 2m 12% 3m 12% 4m 12% 12%

1 week 12% 12% 3m 12% 4m 12% 12%

1 week 12% 12% 3m 12% 4m 12% 12%

1 week 12% 12% 3m 12% 4m 12% 12%

1 week 12% 12% 3m 12% 4m 12% 12%

1 week 12% 12% 3m 12% 4m 12% 12%

1 week 12% 12% 3m 12% 4m 12% 12%

1 week 12% 12% 3m 12% 4m 12% 12%

1 week 12% 12% 3m 12% 4m 12% 12%

1 week 12% 12% 3m 12% 4m 12% 12%

1 week 12% 12% 3m 12% 4m 12% 12%

1 week 12% 12% 3m 12% 4m 12% 12%

1 week 12% 12% 3m 12% 4m 12% 12%

1 week 12% 12% 3m 12% 4m 12% 12%

1 week 12% 12% 3m 12% 4m 12% 12%

1 week 12% 12% 3m 12% 4m 12% 12%

1 week 12% 12% 3m 12% 4m 12% 12%

LONDON FINANCIAL FUTURES

Open				High				Low				Close			
FT-SE 100				Previous open interest 17005				US Treasury Bond				Previous open interest 13000			
Mar 85	188.20	188.00	188.20	Mar 85	97.18	97.18	97.18	Mar 85	97.18	97.18	97.18	Mar 85	97.18	97.18	
Mar 86	182.10	182.10	182.10	Mar 86	97.18	97.18	97.18	Mar 86	97.18	97.18	97.18	Mar 86	97.18	97.18	
Three Month Sterling				Previous open interest 5872				Long Gilt				Previous open interest 13000			
Dec 85	99.89	99.89	99.89	Dec 85	95.36	95.36	95.36	Dec 85	95.36	95.36	95.36	Dec 85	95.36	95.36	
Dec 86	97.17	97.17	97.17	Dec 86	95.17	95.17	95.17	Dec 86	95.17	95.17	95.17	Dec 86	95.17	95.17	
Mar 87	97.77	97.77	97.77	Mar 87	95.17	95.17	95.17	Mar 87	95.17	95.17	95.17	Mar 87	95.17	95.17	
Three Month Eurodollar				Previous open interest 4474				US Treasury Bond				Previous open interest 13000			
Dec 85	99.57	99.57	99.57	Dec 85	107.40	107.40	107.40	Dec 85	107.40	107.40	107.40	Dec 85	107.40	107.40	
Dec 86	97.17	97.17	97.17	Dec 86	107.40	107.40	107.40	Dec 86	107.40	107.40	107.40	Dec 86	107.40	107.40	
Mar 87	97.77	97.77	97.77	Mar 87	107.40	107.40	107.40	Mar 87	107.40	107.40	107.40	Mar 87	107.40	107.40	
Three Month Eurodollar				Previous open interest 4474				US Treasury Bond				Previous open interest 13000			
Dec 85	99.57	99.57	99.57	Dec 85	107.40	107.40	107.40	Dec 85	107.40	107.40	107.40	Dec 85	107.40	107.40	
Dec 86	97.17	97.17	97.17	Dec 86	107.40	107.40	107.40	Dec 86	107.40	107.40	107.40	Dec 86	107.40	107.40	
Mar 87	97.77	97.77	97.77	Mar 87	107.40	107.40	107.40	Mar 87	107.40	107.40	107.40	Mar 87	107.40	107.40	

Impact on stock prices by shorting
on commodity and price falls in
commodities

COFFEES

W J May 85-86
Mar 86-87
Mar 87-88
Mar 88-89
Mar 89-90
Mar 90-91
Mar 91-92
Mar 92-93
Mar 93-94
Mar 94-95
Mar 95-96
Mar 96-97
Mar 97-98
Mar 98-99
Mar 99-00
Mar 00-01
Mar 01-02
Mar 02-03
Mar 03-04
Mar 04-05
Mar 05-06
Mar 06-07
Mar 07-08
Mar 08-09
Mar 09-10
Mar 10-11
Mar 11-12
Mar 12-13
Mar 13-14
Mar 14-15
Mar 15-16
Mar 16-17
Mar 17-18
Mar 18-19
Mar 19-20
Mar 20-21
Mar 21-22
Mar 22-23
Mar 23-24
Mar 24-25
Mar 25-26
Mar 26-27
Mar 27-28
Mar 28-29
Mar 29-30
Mar 30-31
Mar 31-32
Mar 32-33
Mar 33-34
Mar 34-35
Mar 35-36
Mar 36-37
Mar 37-38
Mar 38-39
Mar 39-40
Mar 40-41
Mar 41-42
Mar 42-43
Mar 43-44
Mar 44-45
Mar 45-46
Mar 46-47
Mar 47-48
Mar 48-49
Mar 49-50
Mar 50-51
Mar 51-52
Mar 52-53
Mar 53-54
Mar 54-55
Mar 55-56
Mar 56-57
Mar 57-58
Mar 58-59
Mar 59-60
Mar 60-61
Mar 61-62
Mar 62-63
Mar 63-64
Mar 64-65
Mar 65-66
Mar 66-67
Mar 67-68
Mar 68-69
Mar 69-70
Mar 70-71
Mar 71-72
Mar 72-73
Mar 73-74
Mar 74-75
Mar 75-76
Mar 76-77
Mar 77-78
Mar 78-79
Mar 79-80
Mar 80-81
Mar 81-82
Mar 82-83
Mar 83-84
Mar 84-85
Mar 85-86
Mar 86-87
Mar 87-88
Mar 88-89
Mar 89-90
Mar 90-91
Mar 91-92
Mar 92-93
Mar 93-94
Mar 94-95
Mar 95-96
Mar 96-97
Mar 97-98
Mar 98-99
Mar 99-00
Mar 00-01
Mar 01-02
Mar 02-03
Mar 03-04
Mar 04-05
Mar 05-06
Mar 06-07
Mar 07-08
Mar 08-09
Mar 09-10
Mar 10-11
Mar 11-12
Mar 12-13
Mar 13-14
Mar 14-15
Mar 15-16
Mar 16-17
Mar 17-18
Mar 18-19
Mar 19-20
Mar 20-21
Mar 21-22
Mar 22-23
Mar 23-24
Mar 24-25
Mar 25-26
Mar 26-27
Mar 27-28
Mar 28-29
Mar 29-30
Mar 30-31
Mar 31-32
Mar 32-33
Mar 33-34
Mar 34-35
Mar 35-36
Mar 36-37
Mar 37-38
Mar 38-39
Mar 39-40
Mar 40-41
Mar 41-42
Mar 42-43
Mar 43-44
Mar 44-45
Mar 45-46
Mar 46-47
Mar 47-48
Mar 48-49
Mar 49-50
Mar 50-51
Mar 51-52
Mar 52-53
Mar 53-54
Mar 54-55
Mar 55-56
Mar 56-57
Mar 57-58
Mar 58-59
Mar 59-60
Mar 60-61
Mar 61-62
Mar 62-63
Mar 63-64
Mar 64-65
Mar 65-66
Mar 66-67
Mar 67-68
Mar 68-69
Mar 69-70
Mar 70-71
Mar 71-72
Mar 72-73
Mar 73-74
Mar 74-75
Mar 75-76
Mar 76-77
Mar 77-78
Mar 78-79
Mar 79-80
Mar 80-81
Mar 81-82
Mar 82-83
Mar 83-84
Mar 84-85
Mar 85-86
Mar 86-87
Mar 87-88
Mar 88-89
Mar 89-90
Mar 90-91
Mar 91-92
Mar 92-93
Mar 93-94
Mar 94-95
Mar 95-96
Mar 96-97
Mar 97-98
Mar 98-99
Mar 99-00
Mar 00-01
Mar 01-02
Mar 02-03
Mar 03-04
Mar 04-05
Mar 05-06
Mar 06-07
Mar 07-08
Mar 08-09
Mar 09-10
Mar 10-11
Mar 11-12
Mar 12-13
Mar 13-14
Mar 14-15
Mar 15-16
Mar 16-17
Mar 17-18
Mar 18-19
Mar 19-20
Mar 20-21
Mar 21-22
Mar 22-23
Mar 23-24
Mar 24-25
Mar 25-26
Mar 26-27
Mar 27-28
Mar 28-29
Mar 29-30
Mar 30-31
Mar 31-32
Mar 32-33
Mar 33-34
Mar 34-35
Mar 35-36
Mar 36-37
Mar 37-38
Mar 38-39
Mar 39-40
Mar 40-41
Mar 41-42
Mar 42-43
Mar 43-44
Mar 44-45
Mar 45-46
Mar 46-47
Mar 47-48
Mar 48-49
Mar 49-50
Mar 50-51
Mar 51-52
Mar 52-53
Mar 53-54
Mar 54-55
Mar 55-56
Mar 56-57
Mar 57-58
Mar 58-59
Mar 59-60
Mar 60-61
Mar 61-62
Mar 62-63
Mar 63-64
Mar 64-65
Mar 65-66
Mar 66-67
Mar 67-68
Mar 68-69
Mar 69-70
Mar 70-71
Mar 71-72
Mar 72-73
Mar 73-74
Mar 74-75
Mar 75-76
Mar 76-77
Mar 77-78
Mar 78-79
Mar 79-80
Mar 80-81
Mar 81-82
Mar 82-83
Mar 83-84
Mar 84-85
Mar 85-86
Mar 86-87
Mar 87-88
Mar 88-89
Mar 89-90
Mar 90-91
Mar 91-92
Mar 92-93
Mar 93-94
Mar 94-95
Mar 95-96
Mar 96-97
Mar 97-98
Mar 98-99
Mar 99-00
Mar 00-01
Mar 01-02
Mar 02-03
Mar 03-04
Mar 04-05
Mar 05-06
Mar 06-07
Mar 07-08
Mar 08-09
Mar 09-10
Mar 10-11
Mar 11-12
Mar 12-13
Mar 13-14
Mar 14-15
Mar 15-16
Mar 16-17
Mar 17-18
Mar 18-19
Mar 19-20
Mar 20-21
Mar 21-22
Mar 22-23
Mar 23-24
Mar 24-25
Mar 25-26
Mar 26-27
Mar 27-28
Mar 28-29
Mar 29-30
Mar 30-31
Mar 31-32
Mar 32-33
Mar 33-34
Mar 34-35
Mar 35-36
Mar 36-37
Mar 37-38
Mar 38-39
Mar 39-40
Mar 40-41
Mar 41-42
Mar 42-43
Mar 43-44
Mar 44-45
Mar 45-46
Mar 46-47
Mar 47-48
Mar 48-49
Mar 49-50
Mar 50-51
Mar 51-52
Mar 52-53
Mar 53-54
Mar 54-55
Mar 55-56
Mar 56-57
Mar 57-58
Mar 58-59
Mar 59-60
Mar 60-61
Mar 61-62
Mar 62-63
Mar 63-64
Mar 64-65
Mar 65-66
Mar 66-67
Mar 67-68
Mar 68-69
Mar 69-70
Mar 70-71
Mar 71-72
Mar 72-73
Mar 73-74
Mar 74-75
Mar 75-76
Mar 76-77
Mar 77-78
Mar 78-79
Mar 79-80
Mar 80-81
Mar 81-82
Mar 82-83
Mar 83-84
Mar 84-85
Mar 85-86
Mar 86-87
Mar 87-88
Mar 88-89
Mar 89-90
Mar 90-91
Mar 91-92
Mar 92-93
Mar 93-94
Mar 94-95
Mar 95-96
Mar 96-97
Mar 97-98
Mar 98-99
Mar 99-00
Mar 00-01
Mar 01-02
Mar 02-03
Mar 03-04
Mar 04-05
Mar 05-06
Mar 06-07
Mar 07-08
Mar 08-09
Mar 09-10
Mar 10-11
Mar 11-12
Mar 12-13
Mar 13-14
Mar 14-15
Mar 15-16
Mar 16-17
Mar 17-18
Mar 18-19
Mar 19-20
Mar 20-21
Mar 21-22
Mar 22-23
Mar 23-24
Mar 24-25
Mar 25-26
Mar 26-27
Mar 27-28
Mar 28-29
Mar 29-30
Mar 30-31
Mar 31-32
Mar 32-33
Mar 33-34
Mar 34-35
Mar 35-36
Mar 36-37
Mar 37-38
Mar 38-39
Mar 39-40
Mar 40-41
Mar 41-42
Mar 42-43
Mar 43-44
Mar 44-45
Mar 45-46
Mar 46-47
Mar 47-48
Mar 48-49
Mar 49-50
Mar 50-51
Mar 51-52
Mar 52-53
Mar 53-54
Mar 54-55
Mar 55-56
Mar 56-57
Mar 57-58
Mar 58-59
Mar 59-60
Mar 60-61
Mar 61-62
Mar 62-63
Mar 63-64
Mar 64-65
Mar 65-66
Mar 66-67
Mar 67-68
Mar 68-69
Mar 69-70
Mar 70-71
Mar 71-72
Mar 72-73
Mar 73-74
Mar 74-75
Mar 75-76
Mar 76-77
Mar 77-78
Mar 78-79
Mar 79-80
Mar 80-81
Mar 81-82
Mar 82-83
Mar 83-84
Mar 84-85
Mar 85-86
Mar 86-87
Mar 87-88
Mar 88-89
Mar 89-90
Mar 90-91
Mar 91-92
Mar 92-93
Mar 93-94
Mar 94-95
Mar 95-96
Mar 96-97
Mar 97-98
Mar 98-99
Mar 99-00
Mar 00-01
Mar 01-02
Mar 02-03
Mar 03-04
Mar 04-05
Mar 05-06
Mar 06-07
Mar 07-08
Mar 08-09
Mar 09-10
Mar 10-11
Mar 11-12
Mar 12-13
Mar 13-14
Mar 14-15
Mar 15-16
Mar 16-17
Mar 17-18
Mar 18-19
Mar 19-20
Mar 20-21
Mar 21-22
Mar 22-23
Mar 23-24
Mar 24-25
Mar 25-26
Mar 26-27
Mar 27-28
Mar 28-29
Mar 29-30
Mar 30-31
Mar 31-32
Mar 32-33
Mar 33-34
Mar 34-35
Mar 35-36
Mar 36-37
Mar 37-38
Mar 38-39
Mar 39-40
Mar 40-41
Mar 41-42
Mar 42-43
Mar 43-44
Mar 44-45
Mar 45-46
Mar 46-47
Mar 47-48
Mar 48-49
Mar 49-50
Mar 50-51
Mar 51-52
Mar 52-53
Mar 53-54
Mar 54-55
Mar 55-56
Mar 56-57
Mar 57-58
Mar 58-59
Mar 59-60
Mar 60-61
Mar 61-62
Mar 62-63
Mar 63-64
Mar 64-65
Mar 65-66
Mar 66-67
Mar 67-68
Mar 68-69
Mar 69-70
Mar 70-71
Mar 71-72
Mar 72-73
Mar 73-74
Mar 74-75
Mar 75-76
Mar 76-77
Mar 77-78
Mar 78-79
Mar 79-80
Mar 80-81
Mar 81-82
Mar 82-83
Mar 83-84
Mar 84-85
Mar 85-86
Mar 86-87
Mar 87-88
Mar 88-89
Mar 89-90
Mar 90-91
Mar 91-92
Mar 92-93
Mar 93-94
Mar 94-95
Mar 95-96
Mar 96-97
Mar 97-98
Mar 98-99
Mar 99-00
Mar 00-01
Mar 01-02
Mar 02-03
Mar 03-04
Mar 04-05
Mar 05-06
Mar 06-07
Mar 07-08
Mar 08-09
Mar 09-10
Mar 10-11
Mar 11-12
Mar 12-13
Mar 13-14
Mar 14-15
Mar 15-16
Mar 16-17
Mar 17-18
Mar 18-19
Mar 19-20
Mar 20-21
Mar 21-22
Mar 22-23
Mar 23-24
Mar 24-25
Mar 25-26
Mar 26-27
Mar 27-28
Mar 28-29
Mar 29-30
Mar 30-31
Mar 31-32
Mar 32-33
Mar 33-34
Mar 34-35
Mar 35-36
Mar 36-37
Mar 37-38
Mar 38-39
Mar 39-40
Mar 40-41
Mar 41-42
Mar 42-43
Mar 43-44
Mar 44-45
Mar 45-46
Mar 46-47
Mar 47-48
Mar 48-49
Mar 49-50
Mar 50-51
Mar 51-52
Mar 52-53
Mar 53-54
Mar 54-55
Mar 55-56
Mar 56-57
Mar 57-58
Mar 58-59
Mar 59-60
Mar 60-61
Mar 61-62
Mar 62-63
Mar 63-64
Mar 64-65
Mar 65-66
Mar 66-67
Mar 67-68
Mar 68-69
Mar 69-70
Mar 70-71
Mar 71-72
Mar 72-73
Mar 73-74
Mar 74-75
Mar 75-76
Mar 76-77
Mar 77-78
Mar 78-79
Mar 79-80
Mar 80-81
Mar 81-82
Mar 82-83
Mar 83-84
Mar 84-85
Mar 85-86
Mar 86-87
Mar 87-88
Mar 88-89
Mar 89-90
Mar 90-91
Mar 91-92
Mar 92-93
Mar 93-94
Mar 94-95
Mar 95-96
Mar 96-97
Mar 97-98
Mar 98-99
Mar 99-00
Mar 00-01
Mar 01-02
Mar 02-03
Mar 03-04
Mar 04-05
Mar 05-06
Mar 06-07
Mar 07-08
Mar 08-09
Mar 09-10
Mar 10-11
Mar 11-12
Mar 12-13
Mar 13-14
Mar 14-15
Mar 15-16
Mar 16-17
Mar 17-18
Mar 18-19
Mar 19-20
Mar 20-21
Mar 21-22
Mar 22-23
Mar 23-24
Mar 24-25
Mar 25-26
Mar 26-27
Mar 27-28
Mar 28-29
Mar 29-30
Mar 30-31
Mar 31-32
Mar 32-33
Mar 33-34
Mar 34-35
Mar 35-36
Mar 36-37
Mar 37-38
Mar 38-39
Mar 39-40
Mar 40-41
Mar 41-42
Mar 42-43
Mar 43-44
Mar 44-45
Mar 45-46
Mar 46-47
Mar 47-48
Mar 48-49
Mar 49-50
Mar 50-51
Mar 51-52
Mar 52-53
Mar 53-54
Mar 54-55
Mar 55-56
Mar 56-57
Mar 57-58
Mar 58-59
Mar 59-60
Mar 60-61
Mar 61-62
Mar 62-63
Mar 63-64
Mar 64-65
Mar 65-66
Mar 66-67
Mar 67-68
Mar 68-69
Mar 69-70
Mar 70-71
Mar 71-72
Mar 72-73
Mar 73-74
Mar 74-75
Mar 75-76
Mar 76-77
Mar 77-78
Mar 78-79
Mar 79-80
Mar 80-81
Mar 81-82
Mar 82-83
Mar 83-84
Mar 84-85
Mar 85-86
Mar 86-87
Mar 87-88
Mar 88-89
Mar 89-90
Mar 90-91
Mar 91-92
Mar 92-93
Mar 93-94
Mar 94-95
Mar 95-96
Mar 96-97
Mar 97-98
Mar 98-99
Mar 99-00
Mar 00-01
Mar 01-02
Mar 02-03
Mar 03-04
Mar 04-05
Mar 05-06
Mar 06-07
Mar 07-08
Mar 08-09
Mar 09-10
Mar 10-11
Mar 11-12
Mar 12-13
Mar 13-14
Mar 14-15
Mar 15-16
Mar 16-17
Mar 17-18
Mar 18-19
Mar 19-20
Mar 20-21
Mar 21-22
Mar 22-23
Mar 23-24
Mar 24-25
Mar 25-26
Mar 26-27
Mar 27-28
Mar 28-29
Mar 29-30
Mar 30-31
Mar 31-32
Mar 32-33
Mar 33-34
Mar 34-35
Mar 35-36
Mar 36-37
Mar 37-38
Mar 38-39
Mar 39-40
Mar 40-41
Mar 41-42
Mar 42-43
Mar 43-44
Mar 44-45
Mar 45-46
Mar 46-47
Mar 47-48
Mar 48-49
Mar 49-50
Mar 50-51
Mar 51-52
Mar 52-53
Mar 53-54
Mar 54-55
Mar 55-56
Mar 56-57
Mar 57-58
Mar 58-59
Mar 59-60
Mar 60-61
Mar 61-62
Mar 62-63
Mar 63-64
Mar 64-65
Mar 65-66
Mar 66-67
Mar 67-68
Mar 68-69
Mar 69-70
Mar 70-71
Mar 71-72
Mar 72-73
Mar 73-74
Mar 74-75
Mar 75-76
Mar 76-77
Mar 77-78
Mar 78-79
Mar 79-80
Mar 80-81
Mar 81-82
Mar 82-83
Mar 83-84
Mar 84-85
Mar 85-86
Mar 86-87
Mar 87-88
Mar 88-89
Mar 89-90
Mar 90-91
Mar 91-92
Mar 92-93
Mar 93-94
Mar 94-95
Mar 95-96
Mar 96-97
Mar 97-98
Mar 98-99
Mar 99-00
Mar 00-01
Mar 01-02
Mar 02-03
Mar 03-04
Mar 04-05
Mar 05-06
Mar 06-07
Mar 07-08
Mar 08-09
Mar 09-10
Mar 10-11
Mar 11-12
Mar 12-13
Mar 13-14
Mar 14-15
Mar 15-16
Mar 16-17
Mar 17-18
Mar 18-19
Mar 19-20
Mar 20-21
Mar 21-22
Mar 22-23
Mar 23-24
Mar 24-25
Mar 25-26
Mar 26-27
Mar 27-28
Mar 28-29
Mar 29-30
Mar 30-31
Mar 31-32
Mar 32-33
Mar 33-34
Mar 34-35
Mar 35-36
Mar 36-37
Mar 37-38
Mar 38-39
Mar 39-40
Mar 40-41
Mar 41-42
Mar 42-43
Mar 43-44
Mar 44-45
Mar 45-46
Mar 46-47
Mar 47-48
Mar 48-49
Mar 49-50
Mar 50-51
Mar 51-52
Mar 52-53
Mar 53-54
Mar 54-55
Mar 55-56
Mar 56-57
Mar 57-58
Mar 58-59
Mar 59-60
Mar 60-61
Mar 61-62
Mar 62-63
Mar 63-64
Mar 64-65
Mar 65-66
Mar 66-67
Mar 67-68
Mar 68-69
Mar 69-70
Mar 70-71
Mar 71-72
Mar 72-73
Mar 73-74
Mar 74-75
Mar 75-76
Mar 76-77
Mar 77-78
Mar 78-79
Mar 79-80
Mar 80-81
Mar 81-82
Mar 82-83
Mar 83-84
Mar 84-85
Mar 85-86
Mar 86-87
Mar 87-88
Mar 88-89
Mar 89-90
Mar 90-91
Mar 91-92
Mar 92-93
Mar 93-94
Mar 94-95
Mar 95-96
Mar 96-97
Mar 97-98
Mar 98-99
Mar 99-00
Mar 00-01
Mar 01-02
Mar 02-03
Mar 03-04
Mar 04-05
Mar 05-06
Mar 06-07
Mar 07-08
Mar 08-09
Mar 09-10
Mar 10-11
Mar 11-12
Mar 12-13
Mar 13-14
Mar 14-15
Mar 15-16
Mar 16-17
Mar 17-18
Mar 18-19
Mar 19-20
Mar 20-21
Mar 21-22
Mar 22-23
Mar 23-24
Mar 24-25
Mar 25-26
Mar 26-27
Mar 27-28
Mar 28-29
Mar 29-30
Mar 30-31
Mar 31-32
Mar 32-33
Mar 33-34
Mar 34-35
Mar 35-36
Mar 36-37
Mar 37-38
Mar 38-39
Mar 39-40
Mar 40-41
Mar 41-42
Mar 42-43
Mar 43-44
Mar 44-45
Mar 45-46
Mar 46-47
Mar 47-48
Mar 48-49
Mar 49-50
Mar 50-51
Mar 51-52
Mar 52-53
Mar 53-54
Mar 54-55
Mar 55-56
Mar 56-57
Mar 57-58
Mar 58-59
Mar 59-60
Mar 60-61
Mar 61-62
Mar 62-63
Mar 63-64
Mar 64-65
Mar 65-66
Mar 66-67
Mar 67-68
Mar 68-69
Mar 69-70
Mar 70-71
Mar 71-72
Mar 72-73
Mar 73-74
Mar 74-75
Mar 75-76
Mar 76-77
Mar 77-78
Mar 78-79
Mar 79-80
Mar 80-81
Mar 81-82
Mar 82-83
Mar 83-84
Mar 84-85
Mar 85-86
Mar 86-87
Mar 87-88
Mar 88-89
Mar 89-90
Mar 90-91
Mar 91-92
Mar 92-93
Mar 93-94
Mar 94-95
Mar 95-96
Mar 96-97
Mar 97-98
Mar 98-99
Mar 99-00
Mar 00-01
Mar 01-02
Mar 02-03
Mar 03-04
Mar 04-05
Mar 05-06
Mar 06-07
Mar 07-08
Mar 08-09
Mar 09-10
Mar 10-11
Mar 11-12
Mar 12-13
Mar 13-14
Mar 14-15
Mar 15-16
Mar 16-17
Mar 17-18
Mar 18-19
Mar 19-20
Mar 20-21
Mar 21-22
Mar 22-23
Mar 23-24
Mar 24-25
Mar 25-26
Mar 26-27
Mar 27-28
Mar 28-29
Mar 29-30
Mar 30-31
Mar 31-32
Mar 32-33
Mar 33-34
Mar 34-35

100

AIRLINE BUSINESS

FOCUS

A SPECIAL REPORT

Progress v profit

BRITISH AIRWAYS

The world's airlines are experiencing the kind of boom they would not have dreamed possible a few years ago. Their aircraft, the airports they fly from and the airlines they use are filled to bursting; there seems no end in sight to the rush to get into the air.

But despite the huge increase in the number of passengers, the high prices for tickets (especially in business class), and the continuing low price of aviation fuel, they are not making the kind of profits which such growth should bring.

In fact, dark clouds are already looming over the financial future of many of the biggest airlines, simply because they have had such success.

Just to keep pace with the spiralling demand the airlines are having to acquire more and more aircraft. It is estimated that between now and the end of the century they will have to spend nearly £200 billion on up to 9,000 new aircraft.

Yet last year the 172 members of the International Air Transport Association (IATA), made just \$800 million (£440 million) profit out of a revenue of more than \$100 billion (£55 billion) — a return of less than 0.75 of 1 per cent.

British Airways, one of the most efficient and profitable airlines in the world, carried 12 million passengers in the first six months of this year, an increase of 16 per cent on the previous year and saw its turnover increase by 18 per cent to £2,147 million.

Yet its actual profit, after taxation, dropped to £144 million, compared with £151 million in the same period the year before.

Part of this fall can be attributed to the costs of taking over British Caledonian, but borrowings have increased to more than £1 billion, partly because of down payments on new aircraft due for delivery between now and 1995.

The airline now has on order more than 80 new aircraft worth well over £1 billion and even its huge success in attracting 17 per cent more passengers to its high-yielding Club World long-haul flights is not sufficient to cover the vast re-equipment costs.



BA upped passenger traffic by 16 per cent in the first six months of this year, yet new profits drop by £7 million

More people want to fly than ever; business is booming. The paradox is that profits are at best marginal, forcing airlines to rethink their future, says Harvey Elliott, Air Correspondent

BA, like many other airlines, is turning to new ways to finance its new aircraft. Rather than buying outright, or borrowing the money from banks, it is leasing them. This in turn means that aircraft leasing companies are springing up, often with no more than a handful of employees, who own far more planes than the airlines.

Airlines are becoming operators of aircraft rather than owners, reducing not only the liabilities but their assets.

Even so the world's airlines will carry well over a billion passengers

this year. And it is confidently predicted that within the next 15 years or so the industry will have grown by two and a half times its present size. This growth alone will be equivalent to the number of passengers carried in a single year in the 1960s.

As well as the dramatic increase in the number of scheduled passengers there has been a continuing boom in the number of charter flights as millions of people now regard their annual holiday in the sun as a necessity — and look forward to a break twice a year. Charter airlines carried 13 per

cent more people in 1987 than they did the previous year, the highest growth rate since 1982.

Britain's four operators expect to offer 14.2 million charter holidays worth nearly £4 billion next year, according to the Civil Aviation Authority (CAA), an increase of 640,000 holidays or 4.7 per cent on this year's figures.

As the competition to carry these passengers heats up, the charter airlines too are buying ever more sophisticated jets capable of flying throughout the day and night during the peak period, thanks to the much-improved reliability of the

aircraft rolling off production lines. But they, like the scheduled operators, are constantly seeking to cut costs in an effort to improve that all important bottom line and turn what is proving to be a time of only moderately healthy profit into a genuine bonanza.

They know that without investment now they will lose out to their rivals in the future.

Air Europe, for example, has increased the size of its fleet from five aircraft in 1986 to 14 today and has a further 30 on order. The airline is also blurring the edges between charter and scheduled operations by increasing the number of its scheduled routes from 11 a week in 1987 to 30 a day by the spring of 1990, all using efficient new Boeing 757 and 737 aircraft.

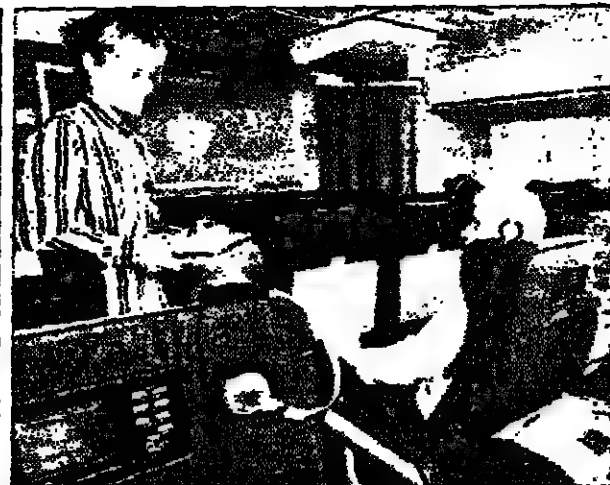
All this means that new staff have to be recruited. Air Europe's reservations department has increased from six people to more than 60 in 12 months, and worldwide. IATA airlines employ well over a million people — a growth of 4.5 per cent in 12 months.

This has helped to push up unit costs beyond the increase in yield — the amount of money an airline can earn from the entire aircraft. This earning will not go up significantly unless the load factor — the number of seats filled in each aircraft — is also improved.

Yet at the moment the amount of seats offered is just about keeping pace with the demand, so load factors are more or less static.

The aircraft now being flown are far cheaper to run than they were, not just because of the low price of fuel but because they require less maintenance, are flown by two crew members rather than three, can operate in bad weather so helping time schedules on time, and are far more efficient.

Now the airlines must devise new ways of continuing to attract passengers, trim their running costs to the bone, and increase still further the profits which, alone, will enable them to invest in even better aircraft in the future.



That's entertainment: mini video TV screens on seatbacks

Entertainment goes sky-high

The take-off of TV in the air is enthralling high-flying viewers. Small screens installed in the seat backs of a British Airways jumbo are providing passengers with a choice of video shows, rather than forcing them to share a communal screen showing an in-flight movie, writes Frank Robinson.

One hundred of the three-inch screens now entertain passengers in the economy section of BA's Boeing 747 November Mike.

Between now and January the mini Airvision screens are being tried out on North Atlantic services. Passengers can change channels using the fingertip controls. Virgin Atlantic Airways and Singapore Airlines are among British and overseas airlines debating whether to install a similar system.

Opinions vary among passengers who have experienced it. Some are full of praise; others say they prefer the bigger communal screen — which should please Pan American Airways, half-way through equipping its fleet of 36 Boeing 747s with large video screens, replacing earlier film-type equipment.

In-flight entertainment has progressed a long way from basic movie gear and plug-in music channels, with airlines constantly revising to match passenger demands. Some carriers now show up to three movies on the longer flights. Electronic stereo headsets linked to 10 or so channels are replacing tube-type earpieces. A choice of films, including

features, sport and children's programmes, is provided on the Airvision screens under trials in BA's November Mike — in which First Class and Club World passengers still see their movies on the big screen for the time being.

Early next year, BA will introduce the Sky-phone, a portable phone with which passengers will be able to make credit-card calls to all parts of the world.

What are the other airlines doing to compete?

● Laton-based Britannia Airways has a range of specially-prepared videos and full-length feature films for its inaugural flight today to Perth — the only UK airline to operate whole-plane charters to Australia.

● Richard Branson's Virgin Atlantic, innovator of on-board live entertainment — with artists from cillies Julian Lloyd Webber to pop groups — anticipates that others will want to earn a jetliner seat in return for a performance.

● Lufthansa has a keep-fit training programme as part of audio pastimes aboard 747s, DC10s and A300-600s.

● Air New Zealand, by contrast, says that, apart from its in-flight movies, massive passenger interest is being shown in its Air Show 100. This is a system of electronic information which flashes on the screen details of the aircraft's flight path, the speed, head and tail winds, estimated time of arrival, and other snippets which the captain believes might be of interest.

CHAMPAGNE
AND
APLOMB.

Our new intercontinental business class, Club World, is dedicated to those of you who prefer to eat from Royal Doulton china; to drink fine champagne served with true British aplomb; and to recharge your batteries in an ideal environment.

CLUB
WORLD

BRITISH AIRWAYS
The world's favourite airline.

Cartels last stand against EEC law

In what may be the last desperate attempt to cling to the old protectionist cartel among European scheduled airlines, Italy is refusing permission for British Airways and Aer Lingus to pick up passengers in Milan and fly them across the French border to Lyons, writes *Harvey Elliott*.

Both carriers have been given permission from their governments to operate the service which, they claim, is allowed under EEC legislation and became law at the beginning of this year.

Now the EEC is to take the Italians to court to test the legality of the ban.

Until the case is heard, or the Italians give in, no one will know to what extent European air services can be set free from the maze of long-standing agreements designed to protect national airlines from outside competition.

If approval is given, Europe could be on the brink of the biggest revolution in air travel since a

British airline began the world's first international scheduled air service in 1919.

The idea is simple: airlines say those in favour of competition in Europe should be able to fly where they like, when they like and charge what they like. Some move has already been made towards the ultimate goal which means that BA is able, if it wishes, to fly between any city within Europe, provided one of the sectors includes a stop at a regional airport rather than in a capital city.

It is a radical proposal which critics regard as dangerous and which, in the end, could prove anti-competitive.

Of the major European "flag-carriers" only Swissair and BA are fully privately owned. The others all have some degree of state control or are owned wholly by the national governments. They argue that it is essential to protect their own national identity; to be able to offer a regular service for their citizens on routes which other

Italy is fighting a last ditch attempt to protect national airlines. If it loses, a new airline revolution could start

foreign airlines would not regard as profitable. Most of all, perhaps, they fear that such an "open skies" policy would enable the bigger airlines, including the Americans, to dominate Europe and put out of business many of the smaller, less profitable carriers.

By 1992, however, such a policy will be the law provided the necessary legislation is fully implemented, which is already beginning to look doubtful.

So far, ministers have taken a small step towards breaking the cartel among airlines which effectively controlled fares, routes and capacity. They agreed a package of measures which came into being last January enabling basic fares to be introduced between two states, provided at least one does not disagree and provided they are

related to costs. Airlines can also offer a range of cheap fares, under strict conditions, including a Saturday night stay, being booked and paid for in advance, or being sold only to people aged under 25 or over 60.

At the same time the new regulations allow the airline of one nation to have 55 per cent of the capacity on a particular route, which will rise to 60 per cent in October next year.

The new regulations are confused and still disappointingly conservative for many airlines, though some have found loopholes which enable them to cut fares in the lucrative Business Class and attract more of the market.

Air Europe, for example, has managed, through the Department of Transport, to negotiate a cut in

its Business Class fare to Paris from £105 to £92. It wanted an even bigger reduction but after months of argument was allowed to cut only £13 from the fare by French authorities who argued that any further reduction would not be related to the cost of operating the service.

Not that cheap fares are unavailable. Almost half the air journeys within Europe are on charter flights which are exempt from the complex mass of intra-European agreements, and even under the existing agreements airlines can offer "deep discount" fares which can be as low as 45 per cent of the standard fare.

It all adds up to confusion for the traveller and the travel agent

who, at any time, may be faced with dozens of available fares on any one route. The airlines are, naturally, anxious to keep their yields as high as possible, arguing that if people are prepared to pay a higher price for a better service they should be able to charge what they like — up as well as down.

Few believe that complete deregulation in Europe will be a good thing. The experience of America, where deregulation led at first to a proliferation of small airlines offering huge reductions and was followed by bankruptcies, take-overs and mergers, is that today there are only a handful of really big carriers and fares are on the way back up again.

Some bilateral agreements, made between individual countries, have, however, produced not only lower fares but a massive increase in travellers.

Since the Amsterdam-London air route was freed in 1983 the number of passengers has risen by 58 per cent and the number of

airlines flying on the route has gone up from three to eight.

The statistics in air travel between Britain and Ireland are even more astonishing. Between 1976 and 1985 when restrictions were tight, the traffic grew by just 6 per cent to reach 850,000. Since then, following Ryanair's success in forcing a more liberal attitude to both fares and capacity, it has risen to 2,130,000 and is still growing fast.

The cheapest unrestricted fare between Dublin and London was £176 in 1986; it is now £64. Even the cheapest APEX fare has dropped from £94 to £57, and the standard economy return has dropped from £154 to £104.

British officials, backed by a small but growing number of their opposite numbers in other European States, are now pushing for more liberal bilateral agreements, while the overall goal of a completely free European aviation market inches forward. But there is still a long way to go.

Leap year for passenger traffic

With just a decade to run of the century that brought powered flight, the already huge number of air passengers is set to double, writes *Frank Robinson*.

In the year up to December 1987 the 1.14 billion passenger total worldwide was up 8 per cent on the previous year. This year the growth has been close to 10 per cent, almost double the average annual increase.

More than 87.5 million people, about one in 13 of the 1987 world total, used airports in the United Kingdom.

A 100,000-capacity Wembley Stadium can be a useful "abacus" in understanding what is represented by the passenger growth facing the aviation industry. That world passenger total for the year, for instance, represents Wembley being packed full 11,400 times over.

The figure for those flying in and out of UK airports is something like 875 full-capacity Wembleys — or enough air travellers to fill the stadium two-and-a-half times over, on average, on every day of the year.

BAA, formerly the British Airports Authority, with London's Heathrow and Gatwick among its seven airports, last year accounted for 62 million of the passengers using Britain's air terminals.

Now BAA is forecasting that passenger traffic at its airports could more than double by the year 2005, perhaps even by the centenary of the Wright brothers'

historic first flight in December 2003. This would represent an average annual growth rate of between 3 and 5 per cent.

The underlying assumptions in this prediction are, in the view of some air transport analysts, that present air traffic control problems will be solved by better European co-operation. And also that more passengers will be travelling in fewer, larger, aircraft.

Even so, similar passenger traffic growth would mean that more than two billion passengers will be flying in 2003.

With a growing demand for airport "slots" for departing aircraft, administrators

Growth is like packing Wembley 11,400 times

isrative planners would like to see more, bigger jet being used on the busier short and medium-haul routes. They point to Japan where Boeing 747 jumbos are used to carry as many as 550 passengers on some internal services.

The Geneva-based International Air Transport Association (Iata), whose 170-member airlines account for three-quarters of all air passengers, anticipates sharing a bumper profit in 1988.

"In terms of traffic growth for 1988 we are close to 10 per cent," says David Kyd, a spokesman for Iata. He predicts this will ease back next year to perhaps 7

per cent, and 6 per cent the year after. But in each case, these would still be better than the average annual increase.

More than 24 million passengers were carried over the North Atlantic last year, an increase of more than 20 per cent on 1986 when airlines were still feeling the pinch of the traffic fall-off in the wake of Chernobyl and the Libyan bombing.

Of the estimated 1,037 million who flew on scheduled services 223 million, or 21 per cent, were international passengers — an increase of 13 per cent on 1986. The increase for the 814 million domestic passengers was 7 per cent.

The "all change" following the British Airways buy-out of British Caledonian, has led to important new developments on the former BCal's European and domestic routes from Gatwick. BA and British Midland are increasing efforts to improve their share of the Heathrow-Glasgow/Edinburgh and Belfast trunk routes, each of which topped a million passengers during 1987.

Both BA chief executive, Sir Colin Marshall, and BMA chairman, Michael Bishop, believe that new passenger traffic generated on the BA shuttle and rival BMA services will continue to grow. Air UK, which has just taken over the former BCal Gatwick-Edinburgh and Glasgow services, expects to fly 330,000 passengers on its new twin trunk routes during the first year.



Air traffic controllers are being stretched to breaking point: some airports are considering "stress counsellors"

One topic now dominates any discussion between airline managers and directors — congestion. Europe's airports are full, or soon will be. The air traffic control system is stretched to breaking point to cope with the mass of aircraft wanting to fly the airways, writes *Harvey Elliott*.

Airlines are losing money because of the delays. Passengers are becoming frustrated and sometimes angry. Some airports are even considering bringing in "stress counsellors" to try to alleviate the tension should next summer be as bad as last.

Little can be done, in the short term, to ease the congestion on runways and in the existing terminals. A new airport could take up to 15 years to plan and build, by which time the number of people travelling will almost certainly have doubled.

In the air the Civil Aviation Authority is spending £600 million on improvements to the air traffic control system over the next 10 years, which should help to some extent but many critics argue it will hardly keep pace with demand and certainly will not provide a palliative for the next few years.

Everyone knows the prob-

System almost out of control

lem. But what, practically, can be done now?

● Slots. Each year the airlines meet to bid for their own take-off and landing times at the busiest airports. They have recently put in for slots which, if turned into reality, would increase Gatwick's movements by more than 50 per cent, even though the single runway cannot squeeze in more than about one per cent more take-offs and landings than it coped with — just — last year.

Incredibly, during these negotiations, no-one either from the airport or air traffic control is present to bring a touch of hard-nosed practicality to the dreams of the airlines. They must be there in future to lay down the parameters early and prevent simply ludicrous slot bids from being made.

● Runways and terminals. No new runways are being built or even proposed throughout Europe. The BAA argues that, even though traffic will double

between now and 2005, there is no need to develop a new terminal or a new runway for many years yet and airlines can simply use Stansted which is currently free from restrictions.

Within five years, however, Stansted will be full itself. We cannot afford any further

Spending £600m on improvements

delay. Planning permission for Terminal Five at Heathrow must be made now and urgent attention given immediately to developing existing facilities, like Manston in Kent, and building a second runway and additional terminals at Stansted.

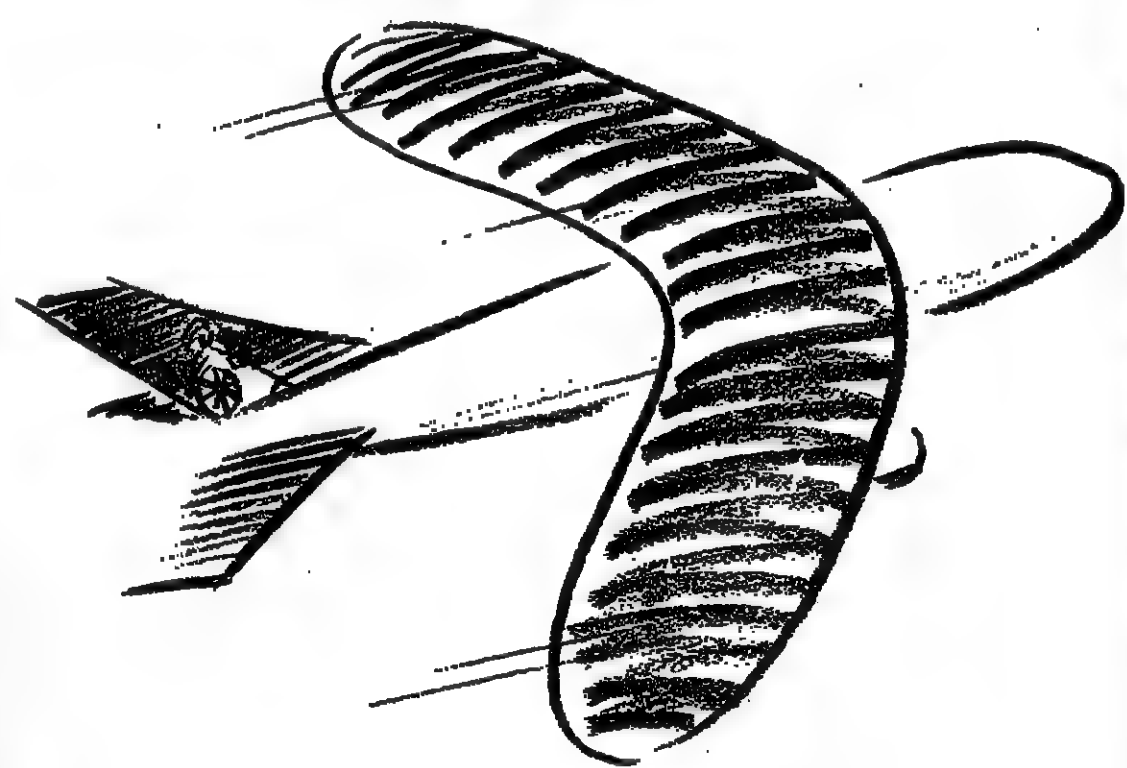
● Regional airports. There is plenty of room for development of new services from Manchester, Cardiff, Birmingham, and the other regional airports around

Britain. Airlines should be encouraged by financial incentives to use them.

● Air traffic control. In an area one seventh the size of the USA, European airlines have to cope with 18 civilian air traffic control systems. To fly from Heathrow to Munich, less than 1,000 kilometres, an aircraft must fly through 13 air traffic control systems. As Boeing's president, Mr Frank Shronit, recently pointed out, this resulted in a 39 per cent increase in the number of delayed flights between 1986 and 1987 and a 186 per cent increase in time lost to these delays.

"If aviation is to continue to underpin the expansion of trade and tourism, create economic opportunities and provide more jobs, it is essential to ensure that airport and airway congestion are not allowed to strangle its growth," he said.

● Protesters. The airlines will carry more than 1,000 million passengers this year. In Britain alone more than 80 million will pass through airports. Someone in Government must soon grasp the nettle of what to do with them and face up to the handful of protesters who are strangling the industry.



Today the World's largest charter airline takes off on its first return flight to Australia.

A new era has begun — from today you can fly charter to Australia.

Another pioneering development from Britannia — the World's largest charter airline.

For twenty-six years we've led the way in leisure air travel, introducing new standards and opening up the world to low-cost air travel.

Next year 8 million passengers will fly Britannia — only one other British airline will carry more.

And over the next six years a \$1 billion investment programme will keep us ahead of the rest, setting the standard, showing the way.

Britannia

The plane-makers' battle of the boom

More than 9,000 new aircraft, worth £220 billion, are likely to be sold to airlines between now and the year 2005, providing manufacturers with both a boom and a headache, writes *Harvey Elliott*.

To cope with the surge in air travel and to replace the 2,500 aircraft now approaching retirement it is confidently forecast that the world's plane-makers will be working flat out for years to come.

Already the European consortium, Airbus Industrie, is running into a problem of capacity. At its main assembly plant in Toulouse, France, Airbus is turning out three and a half A320 and four wide-bodied aircraft a month from its two production lines, compared with 28 a month from Boeing and 10 from McDonnell Douglas.

Airbus already has a backlog of 633 orders and have told potential customers they must wait up to four years for deliveries. They are now trying to find ways of increasing that production rate and even looking to America to find spare manufacturing capacity where the parts supplied from throughout Europe can be welded together.

Boeing is also trying to increase its production to meet the surge in demand but, like Airbus, it is running into problems of insufficient space and manpower.

The manufacturers are also debating what size of aircraft will be needed. Congestion at airports must inevitably lead to an increase in the size of the new jets, says one argument. Airlines will need to carry more and more passengers on fewer take-offs and landings, just to meet the increased demand without increasing the number of flights.

Yet European liberalization could lead to a move in the opposite direction. As airlines turn to regional airports to avoid congestion at the existing major international "gateways" they will need smaller aircraft to fly on the less busy routes, it is said.

British manufacturers such as Shorts and British Aerospace are hoping that the latter argument proves correct and that they can cash in on the boom by selling more of their smaller, commuter aircraft such as the BAe 146 and the proposed new Shorts FJX.

Boeing, on the other hand, is convinced that the average seating capacity will rise by around 23 per cent and British Airways is looking eventually to increase the average seats of its aircraft by 50 per cent.

Whatever happens, the new aircraft will be more efficient, safer and more attractive to fly

Passenger comfort is fast improving

in. Already airlines such as British Midland are flying the new Boeing 737-400 with bright, blue and white leather seats making the interior both light and welcoming. And the new A320 has wider aisles, making passenger service from trolleys easier.

And the new ultra-long range jets, such as the Boeing 747-400 and the McDonnell Douglas MD11, are being designed from scratch to cater for passengers who may be on board for up to 18 hours.

Engines are becoming quieter, inside and outside the cabin, while computers are taking the hassle out of flying, turning the crew into little more than monitors ensuring nothing goes wrong.

Best carrier to Africa

SOUTH AFRICAN AIRWAYS

To anyone who has ever flown SAA this will come as no surprise.

Of all airlines flying to Africa, one has been acclaimed the best. By the most demanding customers of all. Busy executive travellers.

The comfort of our 747 fleet; the convenience of non-stop, overnight flights from Heathrow Terminal 1; delicious food; fine wines: all these play their part in making SAA the number one choice to Southern Africa.

Add to these SAA's commitment to good, old-fashioned service — friendly, but not intrusive — and you have the reason why discerning travellers insist on South African Airways, time and time again.

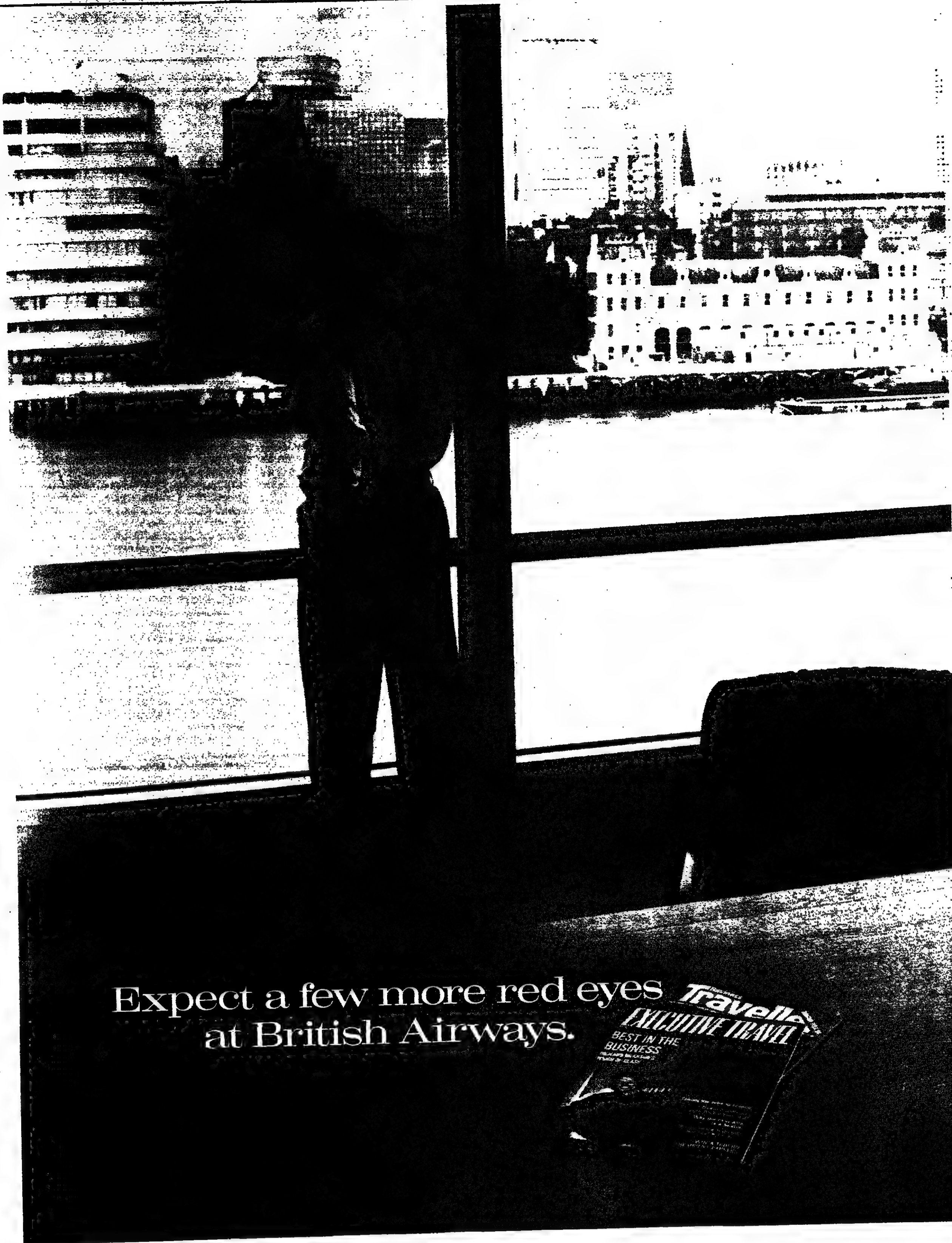
Next time your business takes you to Johannesburg, Cape Town, or other key Southern African destinations book SAA. You will appreciate the difference.

SAA

SOUTH AFRICAN AIRWAYS

We measure the miles by your smiles.

SAA, 251-259 Regent Street, London W1R 7AD, Tel: 01-734 9841
or 14 Waterloo Street, Birmingham Tel: 021-643 9005
45 Peter Street, Manchester Tel: 061-434 4436
85 Buchanan Street, Glasgow Tel: 041-221 0415



Expect a few more red eyes
at British Airways.



Award ceremonies are always emotional occasions.

Especially if you don't win.

In 1988's three most prestigious travel awards, British Airways have discovered that they are no longer "the World's Favourite" business class.

That honour belongs to Virgin Atlantic's Upper Class. We have to admit we 'influenced' the jury. Free champagne and the widest choice of meals must have played their part. Wider seats and a substantial 15" extra legroom were also contributory factors. Our free Economy Class standby ticket may have tipped

the balance. Perhaps Virgin's free chauffeur driven car service* swayed the judges.

We also offer a choice of on-board bars and lounges in which our privileged customers can relax

1st Business Traveller's 'Best Business Class in the World'

1st Executive Travel Magazine's 'Best Long Haul Business Class' (Editorial Team)

1st Executive Travel Magazine's 'Best Transatlantic Business Class' (Readers)

or spread out and work all the way to New York.

In fact, Virgin's superior service has proved so popular with the business community on both sides of the Atlantic that we've had to put in more of our comfortable sleeper seats.

There are now 28 more opportunities for you to find out for yourself why Virgin Atlantic is now the businessman's favourite airline.

For details and reservations call us on 0292 551616 or see your travel agent.

The Businessman's favourite airline.

*Certain conditions apply.

Virgin atlantic

MEDIA & MARKETING

Fax takes junk into the future

Junk mail we all know about: junk phone calls are becoming increasingly common. What new delights/horors does the growing direct marketing industry have in store for us?

OPINION

Philip Kleinman

For those people equipped with facsimile machines — mostly office workers — one answer ought to be obvious: junk fax. In the United States there are fears of a coming deluge of junk fax messages.

About 1.5 million fax machines are estimated to have been installed in American offices, and the number is rapidly increasing. Business-to-business advertisers are already using fax to get at prospective customers, and lists of fax numbers have gained great value. According to the American magazine *Direct Marketing*, one firm is even offering secretaries valuable gifts in exchange for lists.

The advantage of fax to the advertiser is that messages are more likely to be read than conventional mailers and, unlike telephone calls, they cannot be cut short. For the recipient, the main disadvantage is that an advertisement may hold up other, possibly more urgent, messages. Another problem is that the recipient pays for the paper on which messages are printed.

So far fax advertising is restricted to particular kinds of product, because fax machines are found in offices and not homes. But they could become widespread domestic equipment, as have personal computers. Today, thanks to a combination of technological progress and aggressive selling by entrepreneurs such as Alan Sugar of Amstrad, computers have become a mass market product and many people of modest means own one.

Of course, most homes are still computerless, but one can envisage that one day they will be as common as video recorders. Fax machines may well follow a

similar path. In Japan, as reported in *The Times* last Friday, the number of fax machines will have doubled in just 12 months. Japan will have almost four times as many as the United States.

The reasons for having a home fax are the same as for installing one in the office — to communicate quickly and cheaply without worrying about postal delays or unattended telephones. And fax can instantly deliver not only text but pictures. One can visualize television commercials in which grandma pulls out of her machine a photograph of the new baby in Australia.

Even if only the more affluent homes were equipped with fax, that would still open up great new opportunities for direct marketers of all kinds of goods and services. For people who object to receiving junk fax, just as some object to junk mail, the same arrangements could be introduced to enable them to keep their privacy (and fax paper) undisturbed.

Others would doubtless enjoy reading fax ads, which would necessarily be more concise than mailers. They could also, through the increasing computerization of direct marketing, be personalized in a more immediate and effective way.

Example: "To Jane Plain. Today is your birthday, Jane, and our company wishes you many happy returns. We offer you a 10 per cent birthday discount on the price of our exercise bicycle. Just fax your order to the number below."

Mind you, when the brave new electronic world really arrives, every home will have a large wall screen to display such messages and a set of buttons for ordering.

The author is editor of the new monthly newsletter "Marketing Advantage" and its accompanying "Anthology of Outstanding Marketing Ideas".

Beaming a holy message

Jennifer Clark

reports on the

Vatican's plan for a satellite TV channel

The Pope may soon be speaking to the faithful by satellite, beaming the gospel to the most remote corners of the globe, following proposals that Pope John Paul II, whose sensational papal pilgrimages have already made him something of a media star, should have his own satellite TV channel. Besides transmitting messages from the Holy Father, the Vatican channel would broadcast spiritual exercises for bishops and priests, sermons to the faithful, and evangelical programmes with a "target audience" of the unconverted.

The project, called Lumen 2000, is causing a stir both inside and outside the Vatican. Its declared aim is to launch three satellites over the next five years "to take the message of the gospel from the pulpit to the small screen". Precisely what message Lumen 2000 will spread to the faithful has become a point of controversy in the Catholic Church. In an article

Visnews, the London-based international television news agency, did not take long to usurp ITN's shoes at Super Channel. Since the beginning of last week it has been supplying regular news feeds to the troubled Italian-owned satellite operator.

Only three weeks ago, following a dispute over a small matter of £400,000 in unpaid fees, ITN withdrew its nightly *World News* programme from Super Channel. Visnews promptly stepped in and, though no one would compare its feeds of raw film footage with ITN's finely-honed product, its ambitions are clear. After four decades with a reputation as an honorary BBC outstation, Visnews intends to compete strongly in the new deregulated global media market.

The tone was set earlier this month when it announced a £30 million deal to supply material to Sky News, the 24-hour news satellite channel due to



Reaching the faithful: now the Pope is seeking to address a wider audience

called "Converting the World by Satellite", the Catholic monthly publication *Jesus* expressed its concern about "a new form of spiritual colonization" and "a limitation of ecclesiastical pluralism".

Lumen 2000 has met with outright hostility from the International Catholic Organization for Radio and

Television, which sees the initiative as monopolizing a role that should be reserved for local churches. The Italian Press has been busy either sensationalizing or ridiculing plans for a Vatican satellite network. But inside the Vatican, cooler heads prevail. Cardinal Casaroli, the Vatican Secretary of State, defined Lumen 2000 as

How to feed TV's appetite for news

After four decades as a BBC outpost, Visnews is making

its own headlines

together with telexed, faxed or encoded script — put together in London from Visnews's 22 worldwide bureaux. Kerr claims it has the largest network of television crews in the world — 70 more or less full-time and 450 in all. In addition, subject to certain minor restrictions, Visnews has access to BBC (and now NBC) material, and vice versa. Through its dedicated Brightstar satellite, via Euro-

vision and other links, Visnews sells to 400 broadcasting organizations in 84 countries. Visnews is now taking a familiar road, trying to "add value" to its output. It has a facilities house in central London. Foreign broadcasting stations, such as Boston's Christian Science Broadcasting, use its studios for daily news programmes, and it sits on 60 million feet of "the largest TV film archive in the world".

Lately it has started to put greater emphasis on its editorial coverage, bringing in Stephen Claypole, formerly editor of BBC External Services, as head of news, and David Kogan, formerly an editor on BBC's *Breakfast*

Time, as London managing editor. Already, in collaboration with Diverse Productions, Visnews produces a daily business show for TV Tokyo. It has just submitted an application to provide news for Channel 4's new breakfast programme.

And then the long-term ambitions: Kerr denies, as one paper put it, that Visnews wants to "replace" ITN. He admits he is unclear about the recent Broadcasting White Paper attitude to news organizations. But he believes it gives Visnews an opportunity to compete with ITN and to provide independent television contractors (and the public) with a choice of news service — an interesting situation for a company where BBC director general, Michael Checkland, is the immediate past chairman and John Willson, the corporation's controller of editorial policy, remains a director.

Andrew Lycett

Aunty's free service

Thanks to satellite technology, the BBC World Service is reaching a bigger audience in Western Europe than at any time since the Second World War. This is the satisfying conclusion reached at Bush House after 18 months of transmitting free programmes to Europe via two channels of Eutelsat 1.

There are now 26 radio stations rebroadcasting the service in eight countries, but outside the BBC the notion that commercial stations abroad should be subsidized by a free news service may be harder to digest.

Next year, Independent Radio News is to start transmitting its own satellite service to Europe. But according to John Perkins, the editor, IRN will be hampered in finding buyers by unfair competition from the BBC.

"We're at a tremendous disadvantage. Lots of people would like our service, but we're giving it away," he says. "We're hamstringing by costs, while the BBC is footing the bill with taxpayer's money."

The World Service has a tradition of excellence in its news, but the biggest attraction is that it comes free. Foreign radio stations and cable operators pay nothing for the BBC programmes beyond the cost of a satellite dish to receive the service. The same situation could not arise in England. Under current legislation commercial stations here are obliged to carry IRN bulletins, for which they pay by giving IRN air time for advertisements.

Mark Deutsch, development manager for the World Service, is untroubled by the BBC's failure to exploit commercially the provision of a first-rate news service. "Our brief is to increase our audience," he says.

When the two satellite channels were first rented on a trial basis, the BBC had no idea of the market on its doorstep. "We were prepared for it to flop," Deutsch says. "But it has succeeded way beyond our hopes."

Kate Finch

NATIONAL GALLERIES OF SCOTLAND Painting Conservator

Applications are invited for the post of Assistant Paintings Conservator.

You should be a post-graduate degree or diploma from a recognised training establishment or equivalent. Good quality practical experience would be an advantage.

The work covers the conservation of the paintings in the National Galleries of Scotland which comprise the National Gallery of Scotland, The Scottish National Portrait Gallery and the Scottish National Gallery of Modern Art including a wide range of duties related to the care and maintenance of the collections; monitoring environmental conditions and preparing paintings for loan.

Salary: Grade F £28,080 - £10,994; Grade E £10,509 - £13,460. Starting salary and level of appointment according to qualifications and experience.

Application forms and further particulars are available from Mrs S Denholm, National Galleries of Scotland, 83 Princes Street, EH2 2ER.

An equal opportunity employer.

Kent Opera

Managing Director

Kent Opera has recently appointed Ivan Fischer, to succeed Norman Platt, as Artistic Director from 1 October 1989 and now wishes to appoint a Managing Director to work with Mr Fischer.

The person appointed will be responsible for the day to day running of the company's affairs. This senior post will command a suitable salary, subject to negotiation, plus a company car and participation in the pension scheme.

Please apply by sending a full curriculum vitae to:

Ivan Fischer Esq
Kent Opera
Pembles Cross
Egerton
Ashford
Kent TN27 9EN

Kent Opera is an Equal Opportunities employer

ASSISTANT EDITOR

An Assistant Editor is required for the security division of an international publishing house based in Redhill, Surrey.

The successful applicant will be working for the foremost multi-lingual journal in its field, and for the UK's widest circulation security magazine, with inputs into at least two other journals. It is a busy office and experience of writing, subbing, layout and production, preferably in the trade and technical field will be needed. Fast, accurate typing is essential, a foreign language an advantage and the ability to take responsibility vital.

In return we offer big company benefits, opportunities for travel at home and occasionally abroad and excellent career prospects.

Please send a full CV and details to:

Tony Sims
Managing Editor
Security and Emergency Division
FBI International Publications Ltd
Queensway House
2 Queensway
Redhill
Surrey RH1 1QS

ABP

ASSISTANT MANAGERESS

of the highest calibre to work in one of London's most beautiful couture houses. Elegant refined person needed with a sense of humour, dedication to detail, to work discreetly alongside Anouska Hempel. Driver and non-smoker essential.

Please apply Sarah Graham: 01 589 4191.

Trainee Sales Executive

Opportunity for enthusiastic publishing executive with flair and initiative to change direction and retrain on Print Sales.

Applicant must have sound basic print knowledge and be aged 25-45. An attractive remuneration package will be offered to the right person, including company car, pension and health care scheme.

Training will be given and ultimate success will be rewarded by a Directorship.

Apply with c.v. to: The Managing Director, David Green Printers Limited, Newman Street, Kettering, Northants NN16 0TU

DGP

IFR

TELESALES PERSONNEL

DO YOU WANT TO BE PART OF AN AGGRESSIVELY EXPANDING, YOUNG COMPANY?

DO YOU WANT UNLIMITED OPPORTUNITIES?

EXCELLENT BASIC SALARY
OTE £25,000 + PA

Whilst our competitors are floundering, we are continually conquering new territory, as a result, we now have an outstanding opportunity for an experienced professional to join our growing telesales team. We are IFR Publishing Limited, a leading provider of information, printed and electronic, on the financial markets and part of the International Thomson Organisation.

If you have proven telesales experience, a sound academic education and wish to progress within a challenging and fast pace environment, then please apply in the first instance to: Jacqueline Freeman, IFR Publishing Limited, 92 Middlesex Street, London E1 7EZ. Tel: 01-247 6575.

STRICTLY NO AGENCIES

SALES AND MARKETING MANAGER (DIRECTOR DESIGNATE)

£18,000 + car Midlands

This is a new appointment with a well-established and expanding industrial group located in the Birmingham area and supplying an extensive product range to the engineering, manufacturing and merchanting markets.

The position entails responsibility to the Managing Director for the continued growth of existing outlets and the development of new and profitable markets.

Candidates, male or female, must have a demonstrably successful field sales record, by their own efforts and, if possible, by the organisation of subordinates. Previous experience selling to the engineering and plumbing industries would be advantageous and sound marketing skills would enhance career prospects to higher management.

Salary will be negotiable around £18,000 plus company car and other staff benefits.

Please reply in confidence to:

pm MANAGEMENT CONSULTANTS LTD

Haverah House
6 South Park Road
Harrogate
North Yorkshire HG1 5DU

Quoting reference: T301

TELEPHONE SALES PROFESSIONALS £20,000 to £30,000 +

Kensington Publications Ltd is a small, friendly and rapidly expanding publishing company based in Belgravia.

We publish under contract to major international organisations and we urgently require several highly motivated, articulate and successful sales people who can negotiate at senior management level.

Ring Nigel Ruddin
or Gordon MacSporran
on 01-630 5596

— design — consultancy

RETAIL
MARKETING MANAGER
PACKAGE £25-£30K

We are one of the top ten design consultancies.

You will be responsible for building on our success in retail design, both by generating new business and providing marketing back-up on projects.

If you are 26-34, with a background in retailing and a proven record of success, write and tell us why we should appoint you.

IAN WRIGHT
THE JENKINS GROUP 9 TUFTON STREET
WESTMINSTER LONDON SW1P 3QB.

j THE JENKINS GROUP

MEDIA & MARKETING



Sizing up the opposition: the *Observer's* falling sales make it vulnerable, the *Sunday Telegraph* is thought too closely aligned to its elderly readership; only the *Sunday Times* is growing

Is there a gap on Sunday?

It is a significant day for the future of Sunday newspaper publishing in Britain. This morning, the proposed *Sunday Correspondent* hopes to complete negotiations on its new offices in Clerkenwell. The first quality Sunday newspaper to be launched since the *Sunday Telegraph* in 1961, it aims to be publishing by the spring.

Later today, a mile or so away in City Road, Andreas Whittam-Smith and his fellow directors of *The Independent* gather for their monthly board meeting. They will discuss the paper's much mooted Sunday edition. But is *The Independent's* low-key espousal of the Sunday newspaper market motivated by anything other than a desire to frighten investors away from *The Sunday Correspondent*, and keep the fourth quality Sunday option open for itself?

The Independent undoubtedly wants to publish on Sundays. Finance director Christopher Barton said this week: "We're definitely looking at it, but proposals haven't been put to our board or our shareholders."

Certain shareholders have, nevertheless, voted with their cheque books. Britain's largest insurance company, the Prudential, is the lead investor in *The Sunday Correspondent*, despite having a stake in *The Independent*. In a prospectus published last week it committed

Will *The Sunday Correspondent* scupper *The Independent's* ambitions for seven-day publication? Andrew Lycett reports

itself to helping to raise £16.5 million by the end of the year for the new Sunday paper. Martin Clarke of Prudential Venture Capital admits *The Independent* has not approached him, but he says that for them to launch a Sunday "would put their investment at risk".

Whittam-Smith probably accepts this is true — at least for the time being. He and his co-founders will not want to dilute their holdings for a precipitate and risky venture. Although the paper is now said to be in profit, cash reserves are low after two years of overall losses and the recent launch of a Saturday magazine, estimated to have cost £1 million. Barton says if the magazine cost is taken out, *The Independent* "nearly broke even". He also says the paper's second half profit was not as much as the £1.72 million loss in the first half, so *The Independent's* loss for 1987-8 is expected to be slightly over £1 million, compared with a £4.5 million profit forecast at its launch.

On the basis of these figures, industry analysts expect *The Independent* will see how its putative competitor fares before undertaking a seven-day operation. The idea of *The Sunday Correspondent* was

proposed at the start of the year by David Blake, former business news editor of *The Times*. He teamed up with David Lipsey, editor of the late *New Society*, and with Douglas Long, who was general manager of *The Independent* at its launch, and they raised £1.7 million in start-up capital. The two Davids are now joint deputy editors, with Long as chairman of the new paper. Peter Cole, ex-deputy editor of *The Guardian*, came on board as the paper's £70,000-a-year editor. Nick Short, group marketing director of Express Newspapers until August, is chief executive.

They see their window of opportunity, inevitably, in *Independent* country — in Blake's words, "the gap at the top end of the market". The quality Sunday newspaper market, they say, has failed to keep pace with quality dailies, in terms of both advertising and circulation. For while the quality dailies are selling 20 per cent more in 1988 than in 1982, the quality Sundays sell only 2 per cent more. Even that small growth is solely attributable to *The Sunday Times*, the circulation of the *Observer* and the *Sunday Telegraph* have declined by 10.9 per cent and 14.3 per

cent respectively since 1982. They are both considered vulnerable. Despite redesigns and extra sections, the *Observer* has failed to halt its circulation decline. The *Sunday Telegraph* is thought to be too closely aligned to its traditional elderly readership to respond effectively to *The Sunday Correspondent*. "There is enthusiasm for a new, non-partisan, concise alternative," says *The Sunday Correspondent* prospectus, drawing on market research.

Cole sees a reaction against the multi-sectioned Sunday paper: "People don't want this overwhelming bulk; they want a paper that is organized and selective." He proposes a 50-page upmarket broadsheet newspaper in two sections — News and Culture/Living — with 27 to 30 pages of editorial, to be accompanied by a 62-page magazine with 30 pages of editorial. The price will be 60p and expected circulation is 362,000 in the first year, rising to 625,000 by 1993. Apart from taking from the existing quality Sundays, the new paper expects to expand Sunday reader-

ship. But Blake maintains they are not pitching at the middle market. Opinion is divided among media analysts about *The Sunday Correspondent's* prospects. Brian Jacobs, media director of Leo Burnett, believes its chances are "pretty good". A more guarded view comes from Vic Davies, research director of The Media Business. He argues that Sundays are "a very expensive marketplace to enter. It takes a very long time to get people into the purchasing habit. I don't think *The Sunday Correspondent's* proposed first-year promotion budget of £5 million is enough."

John Ayling, of John Ayling and Associates, is probably right in observing: "There is clearly a lot of readership in the week which is not duplicated on Sundays. But, like *The Independent*, whether this paper succeeds depends on the quality of the editorial rather than the positioning."

Editor Cole says he has already made some "very impressive" editorial appointments. But he cannot reveal names until the latest £16.5 million funding is in place, and that could mean the beginning of next year. *The Independent's* Barton doubts whether this will give the new paper enough time to be on the streets in the spring. "If they come out that early, they're likely to make mistakes," he observes. Whittam-Smith, together with the analysts, will be waiting.

BYLINES

Face lift for Logan

Nick Logan, founder and publisher of *The Face* and *Arena*, the two most influential British style magazines of the Eighties, has sold 40 per cent of his company to Condé Nast for an undisclosed sum. "Everything will continue as it is," he said yesterday, following the announcement of the deal. "The magazines are still under our control. But the deal will allow us to grow at a natural pace, knowing there's a cushion of support under us. It also takes away the administrative burden, which has doubled since the launch of *Arena*." *The Face*, which Logan used his own resources to launch in 1980 after editing the *New Musical Express* for IPC and inventing *Smash Hits* for EMAP, has now passed 100 issues and is selling 88,000 copies per month. The most recent issue of *Arena*, which first appeared last year and provided the impetus for Condé Nast to launch the British edition of *GQ*, sold 66,500 copies. Is Condé Nast an editorial consultant to their existing titles? "They might ask me for advice, I suppose," he said, "but only on an informal basis."

Enquirer wins

An attempt by newspaper conglomerates to buy America's best selling tabloid, the *Enquirer*, has been foiled. The death of proprietor Generoso Pope last month brought speculation that his widow would sell the weekly he has nurtured for the past 30 years. Three trustees headed by Peter Peterson, the Secretary of Commerce under Richard Nixon and former chairman of the Wall Street firm of Lehman Brothers, will be supervising the *Enquirer's* financial arrangements. As one source said: "He won't be the type to attend editorial meetings."

Classical bids

The IBA has received three "classical music" applications for the 24-hour music station on offer in the London area, and one big band and nostalgia proposal which comes from the Hansot Trust. The classical contenders include Music for London (MFL), backed by Space City Music Limited, a company specializing in writing and producing recordings for TV soundtracks; Andrew Lloyd Webber's Really Useful Company; and Light 99, a recording studio and publishing company.

Briefing...

Illustrated London News publisher James Sherwood has set up an in-house PR operation to promote his Orient Express train and hotel company. It will be run by Nadia Stanchio, former PR director for the Aga Khan... Capital Radio launched its new station, Capital Gold, on Monday... Sally O'Sullivan, the former editor of *Riva* magazine, which closed suddenly five weeks ago, has left Carlton Magazines... The first issue of *Nostalgia*, a £1.75 magazine devoted to a glossy replay of the great stories of the past, was launched last week...

Jane Slade

CARRERAS LATHANE

RECRUITMENT CONSULTANTS

MEDIA SALES OPPORTUNITIES

CYCLING MAGAZINES

Display sales executive is required by this group of international cycling titles, market leaders in the sport. If you are looking for involvement and responsibility plus a rise or more than just publishing sales, call us now at 015-2000.

CONSUMER TITLES

A first step in to consumer! Sell to agencies and their clients on the morning leading family interest title. Make that break! Call 015-2000.

TELEMARKETING

Highly successful publishing company of financial and legal guides for accountants, lawyers and business professionals is seeking TWO enthusiastic salespeople for their new telemarketing department. Telemarketing experience preferable but not essential. Call 015-2000.

TRAINEES IN PUBLISHING SALES

Returned from being abroad and gained commercial experience? Graduates of 1989 step forward! You are needed by the Great publishing companies to sell Ad space on their business, consumer and trade magazines. They'll train you and give you the opportunity to climb the ladder to publisher and beyond. Call 015-2000.

For further details on these and other positions please contact: Fiona Gorman, Recruitment Consultant at Carreras Lathane on the number below or visit us at 4 Golden Square, London W1R 3AE. 01-439 5634

PRODUCTION ACCOUNTANT

We need an experienced Production Accountant for our busy Current Affairs and Features Department to work on a 6-8 month contract commencing as soon as possible. Salary is negotiable depending on experience. It is envisaged that vacancies of this kind may arise from time to time and therefore applicants who are not presently available are invited to apply for future reference.

Please send full cv, by 12 December 1988, quoting reference 544/T, to Helen Arty, Head of Personnel and Training, LWT, South Bank Television Centre, London SE1 9LT.

LWT is an equal opportunities employer and positively welcomes applications from all sections of the community.

LVW/TT



Sky Television is undergoing major expansion and development to become the world's first four channel broadcasting organisation. We will require

News Directors Assistants Production Assistants News Operations Assistants News Floor Managers

News D.A./P.A. Duties will involve live gallery operation/ timings, autocue, cap gen recall, stills store recall and operation of the BASYS News computer. There will be a D.A. and P.A. for each live transmission.

News Operations Assistant. Duties will involve live stills store operation/cap gen operation/graphics area operation, according to previous experience. Live operational experience is more important than a full command of all duties.

News Floor Managers will be responsible for the efficient running of a four camera line news studio.

If you have relevant experience in any of the above duties, particularly in live broadcasting, then write with a full CV, daytime phone no., and current salary, to:

Louise Stott, Personnel Officer, Sky Television, 31-36 Foley Street, London W1P 7LB.

In addition to good salaries, company benefits will include 5 weeks holiday, a contributory pension scheme and BUPA.

ADVERTISING AGENCY SEEKS GRADUATE

RPC Ltd is a new advertising agency. We work in both consumer and business markets providing integrated, targeted communications.

We're looking for a bright, personable graduate with a sense of humour to work with us on a variety of accounts.

Can you: Work as part of a team? Think for yourself? Get things done? Work under pressure? Take responsibility for your own actions? Handle working in a service industry?

If so: Send your CV to Christine Fitch at the address below and complete the following sentence in not more than 15 words:

"You should consider employing me because..."

response planning consultants

126-127 Shoreditch High Street, London E1 6JA

NEW BUSINESS EXECUTIVE

c. £20,000 + Car

RESEARCH & EXPERTISE DATABASES

Longman Cartmill Ltd is a small but fast-growing subsidiary of Addison Wesley Longman, one of the world's leading publishers of scientific, technical and industrial information. The company is developing several unique online databases on the research and expertise available in academic institutions and governmental research establishments in the UK and other countries.

Having recently formulated plans to expand our marketing effort, we are now looking for someone to join a highly capable team to help develop our New Business sales - initially in the UK but eventually in Europe.

The successful candidate could come from a number of backgrounds but will probably be aged 25 - 35 and have a good first degree in any discipline Sales or marketing experience and a working knowledge of one other European language would be an advantage but not essential.

This important position reports to the Head of Sales & Marketing and will be based in St Andrews, Scotland. Relocation expenses would be provided where appropriate. To apply, please write with full career details to Richard Brown, Head of Sales & Marketing, Longman Cartmill Ltd, The Technology Centre, St Andrews, KY16 9EA. Tel. 0334 - 77660

Longman Cartmill

Royal Over-Seas League

DIRECTOR OF PUBLIC RELATIONS AND EDITOR OF QUARTERLY MAGAZINE

For worldwide Commonwealth membership organization. An interesting and wide ranging appointment which includes publicity, marketing, promotion, arrangement of programme of events for the membership, and Editorship of Quarterly Magazine.

Applicants should be adaptable, interested in working with people from all over the world, and have experience in at least some of the activities listed above. Likely age 27-40. Appointment start in February 1989. Salary: c. £15,000.

Please write with CV to Director-General (DPR), Royal Over-Seas League, Park Place, St James's Street, London SW1A 1LR.

MULTILINGUAL SERVICES

Recruitment Consultants

INTERNATIONAL SALES MANAGER: We are looking for a Japanese specialist in Japan and Europe. A working knowledge of Japanese is essential. The role is a challenging one in a growing company. Excellent salary and benefits. Please send your CV to: 01 836 3794

22 Charing Cross Road, London WC2H 0HR

CAN YOU SKIP?

John Morgan Ltd require a Ski Sales Consultant to work in their busy Kensington Reservation office. Call Madeline Hoxsey now on 01-589 5161.

TIMES BOOKS

NEEDS EXPERIENCED ILLUSTRATED REVIEWER EDITOR for several months' work. Write to Andrew Hastings, 14 Gables Square, London W1R 6BN.

WELL SPOKEN? QUICK THINKING? SPORTS MINDED?

SHROPSHIRE PUBLICATIONS is one of the UK's fastest growing specialist publishing companies with a base of established excellence in their international publications.

Our continued expansion necessitates our offer of a career in advertising sales for people who display outstanding levels of flair and determination, which will enable them to achieve success in our highly competitive environment.

Applicants, who must be exceptionally articulate and educated to 'A' level standard, will ideally be 25-50 years of age, and possess the ability and confidence to deal at Director level.

Realistic income in excess of £25,000 during the first 12 months. Based in central London.

For interview, telephone the Sales Director, Dennis Wood on

01-636 8917

سما من الفضل

CREATIVE, MEDIA & MARKETING APPOINTMENTS



We are an equal opportunities employer

Producer Current Affairs Television

Spotlight, BBC Northern Ireland's investigative current affairs programme is looking for an experienced television producer who can help enhance its reputation for tough documentary reporting.

You'll have to show us that you understand the complexities of the Northern Ireland story, and that you are familiar, too, with Irish and UK politics. The job requires stamina, commitment and, of course, visual flair. From time-to-time you will also be expected to contribute to BBC Northern Ireland news programmes and to network television.

Offered as a one-year contract. Salary: £14,743 - £20,874, plus an allowance of £1,114 p.a. Based Belfast.

For an application form send s.a.e. (quoting ref. 7994/T) to: Appointments Unit, BBC, Broadcasting House, Ormeau Avenue, Belfast BT2 8HQ.

Completed application forms should be returned by Monday, 12th December 1988.

News Producer Radio Nottingham

Radio Nottingham needs a News Producer to join a team with a reputation for digging out its own stories and developing them for news and sequence programmes. Nottingham is a busy news area, and we are looking for someone with a flair for ideas - and a hard nose for news. You should be able to contribute to our philosophy of originating the news, rather than following up other people's stories. An existing record as a broadcast journalist would be a decided asset.

You will prepare and produce bulletins, current affairs programmes and topical sequences, including interviewing, reporting, presentation and news reading; operate studio equipment, public relations and publicity work and frequent evening and weekend work also involved.

We need proven journalistic experience at Sub-editor or Reporter level; good microphone voice; ability to operate technical equipment and work under pressure as part of a small, integrated team; and a current driving licence. You must be prepared to live close to the station.

Knowledge of the station's editorial area and audience and experience in broadcasting techniques an advantage.

Salary: £11,371 - £16,080 plus an allowance of £1,114 p.a.

For further details, contact Chris Thrope on 0602 415161.

Please write with C.V. to (quote ref. 7/25/T) Room 613, BBC Pebble Mill, Birmingham B5 7QJ.

Relocation expenses considered for permanent posts.
Published by BBC Corporate Recruitment Services, London W1A 1AA.

PRESS & PR MANAGER

Salary Package £20,000 to £25,000

News International, Britain's market leader in the national newspaper industry, now has an exciting career opportunity at its headquarters near St Catherine's Dock. The Wapping plant, the largest and most advanced publishing centre in Europe, is the home of The Times, The Sunday Times, The Sun, The News of the World and Today, producing 36 million newspapers a week.

To further the growth and development of these five titles the new post of Press and PR Manager has been created. It will require active involvement in all aspects of Public Relations, Press and Publicity. Reporting to the Managing Director, the new manager will liaise with Senior Management, Editors, Marketing, Advertising and Promotion departments, focussing on interesting and news worthy events.

It is essential that the successful applicant will have spent several years as a journalist in Regional or National newspapers but will already have some experience in a PR or Press function.

Although this position carries considerable development potential, initially you will be working 'hands on' with secretarial support to establish both the position and the internal lines of communication. A self motivated, energetic individual is a must.

For further information in confidence please contact Murray Dickson or send him full career details Quoting Ref 2443.

International Buildings, 71 Kingsway, London WC2B 6ST
Tel: 01-404 5701 Fax: 01-242 0515

VICKY MANN & ASSOCIATES

SEARCH AND SELECTION SPECIALISTS IN PUBLIC RELATIONS AND MARKETING

APPEALS DIRECTOR

(£20,000 PA 2 YEAR CONTRACT)

Help build the future for cancer patients

The Cancer services Department of a major London postgraduate teaching hospital needs an Appeals Director to raise £5 million for a new cancer centre. We are seeking a dynamic and innovative individual to find funding from a variety of sources particularly in West London and the Thames Valley. The successful applicant will be an excellent communicator with a track record in marketing or public relations.

If your skills could help to make life better for future cancer patients please send a CV to Mrs Doreen Lee, Dept of Clinical Oncology, Royal Postgraduate Medical School, Hammersmith Hospital, Du Cane Rd, London W12 0BS.

SKY MAGAZINE DESIGNERS AND SUB EDITORS

Due to internal promotion, we are looking for enthusiastic and experienced designers and sub editors who can produce features with flair despite hectic schedule. If you are interested in film, fashion, TV, video and music, and think you can make a contribution to Britain's best-selling youth style monthly, write with a full cv to:-

Mike Roberts, Managing Editor, SKY Magazine, 27 Swinton Street, London WC1X 9NW.

THE RIGHT CAREER MOVE

Cornhill Publications is one of Europe's fastest growing and successful companies producing international Business and Technology titles.

Our programme for the coming year has created a limited number of vacancies for top quality Advertising Sales Executives.

Well educated, articulate young people preferably with a strong sales or business background are invited to talk to us now!

The ability to sell advertising pages at director level will produce an income level of £25 - 35K P.A. and an opportunity to become involved with some of the most exciting business publications on the international media scene.

In the first instance please telephone

CHRIS HUMPHREYS or
JULIEN WILDMAN on
01-240 1515.



Gastra Sails

Gastra Sails International Limited
PO Box 69527
Kwun Tong, Kowloon, Hong Kong
Tel: 852 3 727 4411, Fax: 852 3 727 7880

SENIOR PRODUCT MANAGER

Required to fill position with the most awarded company in the windsurfing industry at its HONG KONG H.Q.

The successful candidate will be a capable, well organized, creative manager with ability and initiative to lead a team.

RESPONSIBILITIES FOR:
* Development & execution of marketing plans
* Product Development
* Promotional Programmes
* Communication to Sales Force
* Maintain & use effective market research
* Co-ordinate efforts of Gastra's Marketing Team

Successful candidates will have at least 4 years' product management experience, preferably in the sporting field, with direct involvement in each above area. Must be prepared to travel overseas regularly. A degree in marketing or business an advantage and fluent spoken & written English essential.

Generous competitive remuneration packages will be offered as part of a minimum 3 year contract in Hong Kong.

Position also available for PRODUCT MANAGER where qualification requirements are less demanding. At least 2 years' product management in sporting goods.

Apply with written resume to:
Gastra Sails International, PO Box 59827, Kwun Tong, Kowloon, Hong Kong.

PROPERTY RESEARCH

Knight Frank & Rutley is a leading international firm of property consultants with an acknowledged reputation in property research.

Due to continuing expansion in this field, KFR Research is seeking to recruit additional staff at two levels.

Research Analyst

This position involves the in-depth analysis of a wide range of issues for both the private and public sector and the clarification and presentation of findings to both senior management and clients.

We require a person aged mid to late 20's with several years experience in an applied research environment, not necessarily related to the property market, with suitable academic qualifications and excellent communication skills. We offer the opportunity to join and progress in a committed research team analysing an active and fast moving market.

Research Assistant

This position involves the collection, interpretation and presentation of research material, allied to the development of information systems.

We require a recent graduate, in a numerate discipline, who is accurate and has the ability to work independently and with initiative. Experience of working with computerised systems would be an advantage. We offer the opportunity of developing research skills within an expanding department.

Salaries will be competitive and reflect experience. Please direct your inquiry and applications, enclosing a CV, to:
For Dijkstra
Head of Research

COULD YOU SELL THIS SPACE?

Graduates and aspiring non-graduates, if you are keen to get started on a definite career path and can measure up to a challenge with confidence then we are ready, willing and able to place you with one of our clients.

We represent leading National Magazines in both Business and Consumer markets.

Ad Managers on these magazines are looking for strongly-motivated personalities with management potential to be realised very early on in your career. In return, these key publishing houses are offering a good basic salary plus group commission, full training and excellent prospects in a young and lively team.

Whatever your background, if you consider yourself as confidently able to meet these requirements, then call me: SUAN JONES on 01-439 1821 to arrange an interview. Or if you prefer, post, or fax, your CV and I will contact you.

18 to 24 months' experience in Advertising Sales and ready for a change of scene? We now have two positions available in Display Sales on a London, entertainment/lifestyle magazine. Salary £10,000 to £12,000 (neg) + Commission. Call Suan Jones on 01-439 1821 for interview.

Word House 133 Oxford Street London W1R 1TD
Fax: 01-437 4488

ALBERT HARTLEY LIMITED BARNOLDSWICK EXPERIENCED TEXTILE DESIGNER

Albert Hartley Limited, Barnoldswick, leading printers of household textiles and members of the highly successful Coats Viyella Group, invite applications from experienced TEXTILE/WALL-COVERING DESIGNERS to join their established design team.

Thorough commercial studio experience is essential, with ability to produce original designs and progress design work through to engraving. Salary will be negotiable depending on experience and ability and an attractive studio provides an excellent environment in which to work.

Written applications should give full details of age, experience, qualifications and current salary to:

The Personnel Manager
Albert Hartley Limited
Crownmill Mill, Barnoldswick
Cotnam, Lancashire BB8 5RP

GRADUATE TRAINEE MERCHANDISER

£29,500
NUMERATE GRADUATES

are required by our clients, one of Britain's leading Fashion Groups, to train for a career in merchandising. You need to be under 25, with a genuine desire for a future in the Fashion Industry, some work orientated environment is helpful, but not essential. Assistant Merchandiser positions also available.

For further details please phone:

PREMIER CREW PERSONNEL
01-493 4053

REPORTER RETAIL JEWELLER

Another integral promotion leaves a vacancy for a reporter on Retail Jewellery. This makes a rare opportunity for a journalist who has successfully completed a recognised NCTJ course. Previous full-time experience as a Jewellery Retailer, NCTJ terms and conditions, as outlined in the current House Agreement, apply to this vacancy.

Apply to:
John Gillingham, Editor
Retail Jewellery
190 Avenue Road, Suite 200
London NW3 7TP
Tel: 01-425 6611, fax 2206

Continued from page 20

LA CRÈME DE LA CRÈME

La Creme

SECRETARIAL RECRUITMENT CONSULTANTS

LONE RANGER

£14,000 + Executive's Package

Close to Sloane Square, this charming Chief Executive operates a tiny, yet thriving, international business oriented around diverse and varied Engineering expertise. His PA speaks French, brings self-motivated energy to delegated tasks and possesses natural ease whether greeting a VIP or travelling abroad. Aged 25+, you also have good shorthand and thrive on working one-on-one.

Call Lisa Bell on 01-491-1868.

Secretary/PA to FINANCIAL DIRECTOR

£13,500 P.A. Victoria

Post-moving Publishing and Exhibition company requires flexible PA with excellent WP skills, audio, and plenty of initiative. You will probably have experience at Director level and preferably in the Finance field.

Telephone Carole Fancourt on 01 884 1717 or send CV to:
Fergus Investments Ltd
Greenland House
London SW1P 1DA

KINGSTON SECRETARY/PA to Chief Executive

£12,000 + benefits

This is a stimulating and demanding post requiring good secretarial skills, fast, diplomatic and efficient. The Chief Executive is a busy man with a wide range of responsibilities. A successful candidate will be a proactive, energetic and efficient professional with a minimum of 10 years' experience in a similar role. The successful candidate will be a proactive, energetic and efficient professional with a minimum of 10 years' experience in a similar role.

PA WITH GERMAN

£14,000

The young, charismatic Director of this German Finance Co. requires a PA with a very good command of German (English spoken) to share his enthusiasm and run his busy schedule.

You will have excellent skills including accurate shorthand and impeccable presentation. Above all, your diplomacy, initiative and professional will be appreciated. Contact with major institutions and clients world-wide. He is informal and loves his work. With the right attitude and a sense of humour, you will too!

Preferred Age: late 20s early 30s - an exceptional 'early 20s' would be considered.

International Secretaries
01-493-1868

SECRETARY/PA. DESIGN

A capable person needed for the New Business Department of Michael Peters and Partners, part of the world's leading independent Design consultancy.

Excellent organisational skills, Wordperfect WP experience, min. 60/wpm, patience under pressure and the ability to work as part of a team all essential. A highly responsible job within a young lively exciting environment. £10 - 11,000 and private health insurance.

C.V.'s to Beverly Thompson, Michael Peters and Partners, 3 Clif Street, London W11 4BE.

FRENCH PA

Salary to £14,000

A perfectly bilingual PA/Admin with 4 years' experience at senior level req'd to assist Manager of Franco British Co in W1. Position involves travelling and more admin than sec duties.

ITALIAN PA

£15,000

An expensive PA with poise and diplomacy is req'd to assist the MD of well established co located near Charing Cross. Italian must be excellent for constant client liaison and to take charge when MD is away. Excellent presentation and background important. Salary can be negotiated.

Boyes Bilingual Agency 01 404 4434.

A PLACE IN THE SUN IN THE NEW YEAR?

North African Coast - Tax Free Salary. Our company requires mature secretaries with at least 7 years experience at management level. Air fare paid, accommodation provided. 30 days annual leave plus bank holidays. Applicants must be aged 35-45 and have shorthand and typing certificates for 100/wpm with respectability. Knowledge of word processing essential and experience of typing technical reports desirable.

For information/application form contact Paul Carey at:
WHITEHEAD EXPORTS LIMITED
29 Dovesbury Road, Dollis Hill, London NW10 1EL
Tel: 01-452 8640, Fax: 01-452 8371.

SECRETARIAL RECRUITMENT

£20,000+

Opportunity for manager/ess & two experienced interviewers to join Secretarial Division of private group in additional City branch.

D. Nicholas
Acme Appointments
315 Oxford Street
London W1R 2HH
01 483 4800

CULINARY DELIGHTS

£11,500

No SH. No Audio. Put your organisational skills into practice when working for the Director of this prestigious Food and Wine Company. Although there is some secretarial work, you will spend most of your day involved in arranging banquets and conferences and other social functions. Previous catering experience would be an asset.

BOND ST. BUREAU
Rec. Cons
22 South Molton St., W1
629 3692 629 5580

MACKAY
for Secretaries

01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481

PARTNERS' SECRETARIES

£12,000+ and Bonuses

We are a 900 staff accounting and consulting practice just completing our fourth consecutive year of 30% growth in London.

We are seeking high calibre secretaries to provide secretarial and administrative support to one or two Partners.

Successful candidates require excellent communication and secretarial skills (copy/audio 60 wpm and/or shorthand 100 wpm) and must have previous experience in a demanding secretarial capacity. Wang experience desirable but not essential. Duties do not include accounts typing.

If you enjoy using your own initiative and working in a pressurised, professional but friendly environment then send your CV to:

Gigi Kinsella, Personnel Officer, Stoy Hayward, 8 Baker Street, LONDON W1M 1DA.



Stoy Hayward

A Member of Horwath & Horwath International
ACCOUNTANTS · BUSINESS ADVISERS · MANAGEMENT CONSULTANTS

Secretary/P.A.

to £13,000

If being interviewed by someone like yourself in a relaxed, private atmosphere is more your style than the usual shop front agency chat, we have the service you have been looking for.

One of our clients has an excellent opportunity for a well educated Secretary/P.A. with good organisational skills. Free to use your initiative to the full. Lots of client liaison and varied duties.

For a confidential discussion call Barbara Barrow on

01-242 6321

(out of office hours 01-755 8544) or write to her at:
Personnel Resources
25 Geyre Road, London W14 9PL.



Finance in the Fast Lane

£17,000 Neg.

Would you like to join an exciting new venture specialising in mergers and acquisitions backed by a leading American investment house?

Working with two dynamic and highly successful executives, this position will combine the roles of personal assistant and office manager. You should be an experienced administrative, a skilled communicator and used to working under considerable pressure. Initiative and self motivation will be essential in this varied and demanding post.

Skills required 80/60. Age preferred 25-35.

Please call on 01-631 0479.

GERMAN MD. PA HQ S/N NEG. TO £12K + BENEFITS

The new German Manager of a large firm requires an experienced, bilingual PA to be responsible for the daily running of his office and work closely as part of the management team, meeting the firm's operational and financial objectives. Age 25-40.

BILINGUAL FRENCH PA NEG. TO £15K
As the PA to the Managing Director of this substantial French company that deals with office matters, you will be part of the dynamic team handling all company matters. Shortlisted will be interviewed. Age 25 to 35.

FRENCH MD. PA CAR COMPANY £11K NEG
Based in St. Germain, this internationally French company offers the opportunity to see your French PA in a senior role. Working with the French head office in a busy, friendly environment. Good benefits, including a car discount scheme, offered for good WP skills and excellent French.

SPANISH MD. PA £10K + BENEFITS
A senior secretarial to a well-known pharmaceutical company is seeking a confident and experienced secretary to assist him. Use your organisational skills and initiative as well as your French/English in a dynamic contact with the head office in a busy, friendly environment. Good benefits, including a car discount scheme, offered for good WP skills and excellent French.

GERMAN MD. SECRETARY NEG. TO £12K + BENEFITS
The young operations manager of a German bank is concerned with thorough accurate work-up enough to compare and office administration. As his secretary you will be involved in increasingly demanding tasks which require good skills and initiative and a sense of responsibility. Age 25 to 35.

Please call
Eagle Recruitment
on (01) 548 9934.

Eagle Recruitment

INTERNATIONAL EXHIBITIONS AGENCY

Opportunity in fast-moving international office for young secretary/assistant who has intelligence, energy and enthusiasm. Good education, sound secretarial skills and previous wordprocessing experience are essential. Languages would be an advantage. (Hazard preferable). Salary c. £9,500. Please write or fax cv to:

Mrs. U. Hale
The Andry Management Group
11 Manchester Square
London W1M 5AB
Tel: 01-487 2983
Fax: 01-487 3488
No Agencies

A STAR IS BORN!

Package c. £19,000

Shine as the Director's Darling at the Christmas Cocktail Party. He will trust you to organise every aspect and stand at his side meeting and greeting clients. Other functions will need your attention to detail and sense of style. Excellent skills (90+/50+) speech and presentation will put you on centre stage at this International Financial Institution. For immediate interview please call KIERAN O'DONNELL on 01-438 9295.

SWIM THE CHANNEL?

Package c. £16,000

Such an effort won't be necessary. Luckily you only need to float and communicate fluently in French and English to navigate your way through every department from the MD to Division Manager of this prestigious financial institution. Administrative/typing/WP skills essential. Urgent please call KIERAN O'DONNELL on 01-438 9295.

Zarak Hay Associates Ltd

COUNTDOWN 1992

Can you speak to Europe in its own language?

FRENCH fluent. PA. Director, Finance Co. West End. English & French S/H. English mother-tongue standard. 22+ c. £12,000 + banking benefits.
FRENCH fluent. Administrator. Travel Co. Middle. Typing. 21+. £9,500 + perks.
ITALIAN good conversational. Secretary (2nd jobber). 2 Analysts. West End Bank. S/H an advantage, not essential. WP. Good telephone manner. Mid 20s. c. £12,000 + A.A.E. exceptional benefits.

TEMPING COUP!
Fluent German, English
shorthand. Olivetti ETV 260

International Secretaries

01-491 7100

CORPORATE PSYCHOLOGISTS
ST ALBANS

SECRETARY/PA

We are a young, expanding, professional consultancy working at senior level with blue-chip companies in the human resources field.

Job content is highly varied and includes producing a wide range of documentation using sophisticated WP facilities, managing client and technical databases, arranging client events and public relations, and undertaking research and support activities. Would suit human sciences graduates with excellent secretarial and interpersonal skills. Excellent working conditions. Salary c. £12,000, good benefits.

Please write to Paul Thomas or Neville Owen at:
The Paycom Partnership
Rome Road
St Albans
Herts
AL3 4EZ
Tel: 0727 56233

Hot Property

£14,000

A great chance to join the fast-moving world of Property and bring a sense of order and calm into the lives of two high-powered young Partners. The environment is hectic but stimulating and your role will involve liaising with tenants, organising a busy appointments schedule, composing your own correspondence etc. Lots of initiative essential to handle delegated projects. Unfathomable? Mature? Efficient? 60 wpm typing ability? Call us today on 01-493 0713 for details.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

SENIOR SECRETARY

required for busy and rapidly expanding Project Management company based in St James's Square. The ability to work under pressure and demonstrate initiative are the essential requirements for the position. A smart appearance and the ability to deal with people are also important. The position carries an attractive salary and a unique opportunity to develop in the property world.

Please telephone: 01-321 0626. Mrs. Rutter.

PA FOR AMERICAN COMPANY

Rapidly expanding throughout E.C.C. Finance and Property, requires talented, organised PA to MD. Previous experience in similar position desirable. Spanish preferred. Salary c. £12,000. Please reply to Box 10.

Secretary Plus?

Our client is a successful private company with a range of subsidiaries providing services to the advertising, print and design industries. With the highest reputation for quality and professional expertise, the company has an established but growing business throughout the UK and Europe.

PA to Financial Director c.£13K W1
Provide full secretarial support to this busy, young FD and help him cope with the pressure! All the usual duties, with the emphasis on being really involved within a small exciting HQ team. Accountancy skills not necessary but experience in a similar role ideal.

PA and Sales Developer c.£15K SE1
As PA to the MD of this company you will provide all usual secretarial support plus a vital role in developing sales. Run the office, keep his diary and set up sales meetings, entertaining etc. etc. Lots of variety and real involvement. Experience in an agency or marketing environment is ideal.

Please write with full career details to Alan Forrest, Strategic People Recruitment, The Range, Dockett Eddy Lane, Shepperton, Middlesex TW17 9NT.

STRATEGIC PEOPLE RECRUITMENT

focus of attention?

Never a dull moment in this prestigious merchant bank of international repute. As PA to this dynamic boss you'll be fully appreciated for your excellent organisational skills and administrative flair arranging meetings, lunches and liaising with blue chip clients.

£13,000 plus banking benefits. Skills 60wpm. TATE APPOINTMENTS 70-71 NEW BOND STREET, LONDON W1M 9DE

Tate
01-408 0424

EUROPEAN CONNECTION

£15-£20,000 + Mortgage Subsidy

Do you like being the person others rely on? If so, the newly established economic research team within an international investment bank in EC2 has an exceptional opportunity for someone to co-ordinate their activities. Client liaison and organisation, setting up systems, arranging meetings, business travel and providing accurate support, will form the major part of your job.

With 1992 fast approaching the team needs a secretary with good written and spoken German.

You should be at ease with clients, have lots of initiative, 60 wpm typing and excellent WP. An interest in the latest technology and finance would be a distinct advantage. Age 25-35. Please telephone Anna Stubbings on 588 3400.

Crone Corkill RECRUITMENT CONSULTANTS

PROSPECTS IN PROPERTY

A bright, enthusiastic Audio Secretary with rusty shorthand is required to work for a Partner who deals in retail premises in the South East and South Wales. Based in the West End you will find the position demanding and varied in a friendly environment.

If you are 20+ with excellent typing skills and feel you can offer initiative, involvement and support then we can offer you a competitive salary, discretionary bonus, LV's and a sociable atmosphere.

Please send CV to
Personnel Department
HEALEY & BAKER
29 St George Street, Hanover Square
London W1A 3BG

The Information Race...

As PA to the Deputy Chairman of this well-known Communications Group, you will be using your fluent French and confident skills (100/80) to organise his very hectic days. Extensive senior level liaison involved therefore excellent social skills a must. If you are excellent for all the above plus a salary of £15,500, and are aged 25+, please call 01-409 1232 for an appointment.

THE WORK STATION

SENIOR SECRETARY/PA

Once a medium sized business strategy company based in modern offices in Brentford with an office in Stockton and a large international client base.

We are seeking to recruit a highly organised and efficient Senior Secretary/PA for one of our Partners who spends the majority of his time overseas. The work is interesting but demanding and needs someone mature who can work on their own initiative. You will need to make extensive travel arrangements, liaise with clients, as well as organise his private correspondence and accounts. In addition you will be handling routine secretarial work for one other consultant. You will be using Wordstar 2000 but training will be given if necessary. You will need shorthand, French and/or German and a correct driving licence.

We are offering a salary of £13,500 neg. plus bonus. Please reply with your CV to Anna Powell, Omega Business Strategy Partners Ltd., County House, 4-6 High Street, Brentford TW8 0DX.

CARE TO COMMUNICATE?

c.£10,000

Excellent WP Communications Unit need only experienced, 10-20ish with good typing, in WP and multi-lingual to run own unit and help everyone's work.

PRIME MOVER c.£14,000
Key role for intelligent, reliable PA Sec. and 30's with WP and good typing & in WP looking after 100+ clients and his boss at 90's made a team.

VISITING WINNERS c.£11,000
Two young PA Secs of 20/21 with WP and good typing & in WP to give all-round support to new projects, visitors & promotion. Good potential - write for yourself!

01-589 8807
JOYE GUINNESS
RECRUITMENT CONSULTANTS
21 Thompson Avenue, Enfield, London EN2 6PL

RECEPTIONIST

£12,500 a year

Major national newspaper. Receptionist role. 15 year professional and social language knowledge. Able to manage the reception area. Flexible, warm, personable, plus some keyboard skills.

01-472 0865
Reception Lib

EXECUTIVE ASSISTANT

£12,000 p.a.

Required by the Director in his role with complete presentation and secretarial skills. You will have some management and personal experience. Salary £12,000 p.a.

CONTACT PAID BETTIE ON 01-278 9688, Ealing, London (No Agencies)

OFFICE MANAGER
Finance experience plus secretarial and computing skills. Salary £11,000.

CONTACT PAID BETTIE ON 01-278 9688, Ealing, London (No Agencies)

MARKETING-MINDED

£15,000

An exciting opportunity exists for a professional secretary to work for a long-established firm of international bureaux, in a newly-formed unit focussing on business development.

The role will be general towards client environment, organisation functions and drivers, as well as assisting on more general aspects of marketing.

For someone who has a creative flair, good administrative ability and sound secretarial skills, this job offers the chance to add another dimension to your career.

Age: Late 20s. Salary: 90/70

City Office:
726 8491

ANGELA MORTIMER

ASSISTANT TO EXPORT/IMPORT MANAGER

£12,000 + BONUS

For West London based international company. Mature person with good typing skills, word processing and administrative skills required. Must be energetic.

Good salary and benefits. Please contact Mrs. Bennett on 01-292 2222.

PLEASE CONTACT Mrs. Bennett ON 01-292 2222. Strictly No Agencies.

MARKETFORCE APPOINTMENTS

MOVE INTO PERSONNEL

£12,000 + BONUS

Ever faced Personnel? If this could be your ideal opportunity, then please write to: J.P.A. and personnel, just a small selection of the various roles you will cover in this fast moving, modern company. You will need a creative approach, good WP skills, some computer experience, 12 level education, and above all - initiative.

Contact Clare Rodwell on 01-408-1616.

01-408-1616 for an early appointment.

MARKETFORCE APPOINTMENTS

ACCOUNT EXECUTIVES

£12,000 (TRAINEE) - £16,000

Excellent opportunity to further your career in a leading financial services company. You will be responsible for the sales and promotion of our products and services to a wide range of clients. The role involves a high level of initiative and a strong drive to succeed.

For more information, please contact: 01-408-1616.

Contact Clare Rodwell on 01-408-1616.

01-408-1616 for an early appointment.

NTS

now has an exciting new Wapping office. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

and PR. The new office is in a prime location and will be a great asset to your business.

01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481

45 Minutes with **DRAKE PERSONNEL****NO HASSLE
NO PRESSURE
NO OVERTIME
£12,500**

A relaxed, friendly, informal environment with good benefits and no real pressure awaits the successful applicant within this professional organisation. Assist two young, charming associate Directors. Organise travel, set up meetings and enjoy a "hostile free" day without too many deadlines or overtime. This is a well-known corporation who care not for their staff. If you are flexible and easy going call Jo Nicholls 01-629 4031.

**FLY AWAY
£12,500**

This young but professional company who design and make Airships are expanding rapidly throughout the world. We have two executive positions which are very varied and extremely involved. We also reward well and because we are growing so fast your prospects for advancement are excellent. Short hand and typing needed. Call Bridget McNaughton on 01-846 9787.

**TRAVEL THE WORLD
£15,000 + + +**

Travel the world as the french speaking PA to the Deputy Chairman of this Publishing group who are never out of the headlines! You should thrive in a high-pressure environment and be prepared to take on new challenges every day. Good shorthand and WP are necessary. Call Sarah Mendel on 01-831 0666.

**A TOUCH OF CLASS
£12,000 Package**

This professional recruitment consultancy have two designers working for them so their offices are fabulous! They're looking for a committed secretary who wants to get really involved. Using your good S/H and typing skills you'll enjoy a wide variety of duties from meeting and greeting clients to ordering new office equipment. Exc benefits package. Call Fiona Campbell on 01-834 0388.

**MS MONEY PENNY
£14,000**

This large, famous international property company with offices world wide are offering excellent benefits as well as luxurious work environment in exchange for your thorough professional outlook and previous commercial experience. As PA to one of the Senior Directors you will be expected to liaise constantly with executives, organise him completely and run their office in his absence. If you feel you are poised, polished with a mature attitude and good shorthand, audio and "WORDSTAR" skills call immediately for details. Phone Vicki Skipworth on 01-734 0911.

Change your life today!**TIMES TABLES!**

To sum up - multiples of better paid jobs with the Angels.

MAYFAIR PR to £14,000
What does an extraordinary service company and a Public Relations boss look for in a secretary? Something more than shorthand and WP you'd be right in thinking. Communication skills to carry off client contact and PA style. The Relations work for starters. Working unselfishly with a team, getting absorbed in projects, responding to the prospects that will arise. And all this under one Mayfair roof. Call SUSAN BROWN 01-494 0683.

NEW BUSINESS DESIGN £14,000
We've found little to rival this role with WI Interior, product & graphic designers. They're great success on their hands and mean to keep it that way. Your organising will play an unprecedented part in this. Two managers need meticulous support, audio & WP. The focus is, of course, on communications, lunches, dinners, meetings and that's where an enterprising secretary can excel. Call ALISON JONES 01-629 0777.

RETAIL SENIOR £13,500
The secretarial side of life can almost be counted out in this WI role rooted in organising & information technology. Nevertheless DW4 & strong sense of pace is crucial to international retailers of some standing (N Bond St tube). An interest in systems design if you're to get the most from computer graphics and networking (time in this). Long L2 & problem-solving. All the people contact you can cope with. Call CLIVE RINGROSE 01-629 0777.

REGENT ST. FASHION c.£12,000
This of the more exclusive fashion outlets in the Regent St area is a great store by an unpretentious, demure, a way with words and what's fast becoming a long-term skill - shorthand! What they offer in return is something every self-respecting secretary seeks - progress prospects, one to one work with a senior (the director in this case), pleasant client contact face to face & via phone. Call CAROLINE MARSHALL 01-629 0777.

Office Angels
RECRUITMENT CONSULTANTS

**DESIGN
CONSULTANTS****Secretary
Graphics Studio**

If working with designers in one of the best studio environments in London appeals to you and you feel able to cope with a group of people not famous for their organisational abilities, you are exactly what we are looking for. If you have word processing skills of not less than 65 wpm, contact Pat Gude, telephone number 799 1090 for further details.

c. £10,000

**Business Development-
Executive PA
£14,000**

Working for this delightful managing director will involve you fully with the research and negotiation behind the selection of sites for leisure development. Your workload will fluctuate but good skills, a sense of humour and senior level experience will help you through the busy times. Shorthand helpful. Age: 21-35 Typing 60 wpm + audio

**THE RECRUITMENT
COMPANY**
01-831 1220 5 GARRICK STREET WC2E 9AR

**EXECUTIVE
EXPERTISE
£17,000**

The Chief Executive of this internationally renowned human resources organisation requires a multi-talented and professional PA. A co-facilitator of line staff handles only top level assignments. He has a reputation for excellence, operates an open door policy and takes an active interest in all his staff whilst encouraging them to develop. You will provide him with total support and will ensure that the office runs smoothly by handling all administrative matters. An extensive knowledge of London restaurants and experience of client entertaining is essential as you will regularly be organising social functions. If you are able to meet the high standards and challenge of working with this successful businessman please contact us. Skills: 80/60 + audio Age: 24-35

**REMOVED SQUARE
OFFICE**
01 408 1461
ANGELA MORTIMER

KNIGHTSBRIDGE
Self motivated PA/Administrator to run a growing company. Skills of humour and initiative essential. Salary c.£10,800. Tel: 01-236 7688

**RECRUITMENT
SEC
£14,000**

As assistant to the Secretary/PA you will be busy and varied. You will need to be a confident "people person" with a professional attitude and looking to make a career move. Your responsibilities will include all telephone staff, 1st interview and induction courses, and secretarial support. A sense of humour is a must. Age 22-35. Skills 65 WP. Call 01-831 4298

**FUTURES
Secretaries****FUTURES
Secretaries****CHRISTMAS BONUS?
£15,500
HOLBORN**

The Senior Partner and Business Development Manager of a long-established firm of Chartered Surveyors need a Personal Assistant with an interest in Marketing and Public Relations. You will need a variety of skills to research new clients, organise mailshots, write your own correspondence, arrange promotional events and provide full secretarial back-up (audio/shorthand/60/WP). A lively enquiring mind, 2 A levels and the ability to keep calm when the pressure is on. Age 28-32. Please call Virginia Wanckle on 434 4512.

Crone Corkill
RECRUITMENT CONSULTANTS

**RECRUITING ENTHUSIAST?
£20,000 + +**

You have a minimum of 2 years recruiting experience as a personnel officer/manager + a positive attitude. As a recruitment consultant or temporary controller with us you are in charge of your own destiny as your energy and expertise determine your career progression and salary package of £18,000 - £20,000+. Call Lyn Cecil on 439 7001

SECRETARIES PLUS**LOVE LEGAL
UP TO £13,500**

You have shorthand or audio skills plus a legal background - although this is not necessarily essential. We have a range of vacancies throughout central London paying salaries up to £13,500 plus benefits.

Call for more details.
01-439 7001 West End
01-377 2666 City

SECRETARIES PLUS**PROPERTY + ADMIN
£14,000**

You run the office, collate information for the database, prepare monthly figures and provide secretarial support to the director running the Knightsbridge branch of these upmarket estate agents. Good organisational skills + shorthand please - lots of admin!

01-439 7001 West End
01-377 2666 City

SECRETARIES PLUS**TEMPS CONTROLLER
£22,000 Package
to include high basic salary + BMW**

IF YOU ARE CURRENTLY WORKING FOR A RECRUITMENT AGENCY, BUT FEEL THAT YOUR TALENTS ARE NOT BEING FULLY APPRECIATED, EXPERT RECRUITMENT WANT TO HEAR FROM YOU.

XPRT ARE ONE OF THE COUNTRY'S LEADING RECRUITMENT AGENCIES, WITH BRANCHES THROUGHOUT THE SOUTH. WE ARE CURRENTLY SEEKING AMBITIOUS INDIVIDUALS TO JOIN US IN OUR LONDON BRANCHES. IN RETURN FOR HARD WORK AND COMMITMENT, WE CAN GUARANTEE THE RIGHT REWARDS AND INCENTIVES.

AND FAST PROGRESSION INTO MANAGEMENT. FOR FURTHER INFORMATION, CALL VIRGINIA LEECH TODAY ON 01-828 9939

AND TELL HER WHY YOU ARE THE RIGHT PERSON FOR THE JOB.

IF YOU ARE UNABLE TO PHONE PLEASE SEND YOUR CV MARKED "PRIVATE AND CONFIDENTIAL" TO VIRGINIA LEECH

201 Victoria Street, London.

ON c.£14,000 YOU'LL BE AT LLOYDS

It is the earning level you will start from as Secretary/Assistant to a Senior Director in a Lloyds underwriting agency - even higher if you have had comparable experience elsewhere. They look after lots of 'names' and syndicates, and need someone between 25 and 35, highly articulate and well spoken, with good typing and shorthand. Someone

who can bring total long-term commitment to the job. A great chance to get involved with the Lloyds scene with unlimited scope to develop your full potential. The excellent benefits package includes free lunch and season ticket. 3/6 Trump Street, London EC2V 8DA. Telephone 01-606 1611.

SENIOR SECRETARIES

THE RIGHT PEOPLE FOR THE RIGHT PEOPLE

AceFosterBeazley**PA TO MD
INTERIOR DESIGN
£13,000**

The Managing Director of this successful Commercial Interior Design Company is looking for a true PA who is 30+. On a day-to-day basis typing is minimal but secretarial skills (60/60) are required. He is looking for someone to rely on in his absence, screen his calls and most of all, have a sense of humour. Also a knowledge of database would be useful. For further details call Joanne Caplan on 437 4522 11 OXFORD CIRCUS AVENUE, 231 OXFORD ST, LONDON W1R 1AD

AceFosterBeazley
ASSOCIATES

**SECRETARY/PA
TO MANAGING DIRECTOR
Up to £13,000**

University Diagnostics Limited is a new Company specialising in high technology medical diagnostics. An opportunity has arisen for an enthusiastic talented individual to work with the Managing Director on all aspects of the Company's business. Excellent typing, WP, audio and shorthand are required. However, a variety of interesting PA duties can be envisaged, including attendance at Board Meetings.

The successful candidate must be well presented, confident and possess high inter-personal skills. Confidentiality is essential. If you are a dynamic Secretary/PA who is looking for a new and demanding career move, please write to: Dr. A.J. Syms, University Diagnostics Limited, University College London, Gower Street, London WC1E 6BT. For further details please call 01-387 1413. Equal opportunities employer.

W1 ADVERTISING AGENCY

COPY TYPISTS/SECRETARIES required to work for energetic account management team. WP experience essential. Salary negotiable a.a.e.

**EXPERIENCED
RECEPTIONIST/TELEPHONIST**
Hours/Salary flexible

Please call Lisa on 01 383 5318 for interview (No Agencies)

AceFosterBeazley**DEPARTMENT STORE
DIRECTOR'S SECRETARY
£13,000 + 33% Discount**

A Premium Group of Department Stores is looking for a secretary for the Director in charge of new stores and refurbishing of existing stores. He works closely with the Chairman at the Head Office in Victoria and therefore requires someone who is extremely efficient and has excellent skills (shorthand essential). For further details call Lesley Green on 487 4028 11 OXFORD CIRCUS AVENUE, 231 OXFORD ST, LONDON W1R 1AD

AceFosterBeazley
ASSOCIATES

**ADMINISTRATOR/PA
c. £14,500**

Expanding City Sales Organisation seek a career orientated, ambitious PA Secretary to work alongside the Director. The successful applicant will possess not only proficient administrative skills, but also have the ability to organise and communicate effectively with Branch staff.

As the company grows, your authority and commitment will ensure your future career progression.

Call Lesley Scroby on 439 0382

**MARY
HOLLAND****ADMINISTRATION
MANAGER
PACKAGE £25k +
(28 - 40)**

A senior level position which calls for office management experience. Use your supervisory expertise to the full within this prestigious international bank.

**SECRETARY TO
DIRECTOR
To £15k + Banking
benefits**

Legal, banking, or broking background? Mature secretary required for the Compliance Director of this leading British merchant bank. Good shorthand and typing needed, but no audio.

01-726 4132/600 0284
BANKING, STOCKBROKING
AND SECRETARIAL RECRUITMENT
5-9 Market Avenue, Ealing Road, London EC2V 8BT

**A Chelsea Address
£13,500 + benefits**

Superb opening, at the nerve centre of this upmarket, fast-expanding Estate Agency, if you are a self-motivated individual, your first-class organisational flair and admin ability will be used extensively as you assist in the production of brochures; ensure advertising copy meets tight deadlines; handle client research; correspond with clients etc. Confident people handling skills taken as read. Numeracy coupled with skills of 100/55 requested. Call us today on 01-493 0713.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER**SECRETARY/PA
DESIGN COMPANY**

A confident, experienced and capable assistant with good WP and audio skills is needed to help two Directors of a thriving design company currently located in Holland Park. Although there are secretarial duties to perform, this is an opportunity for the development of your own initiative and responsibility.

Please call Roisin on 01 221 4420

BRISTOL
22 Baldwin Street
Bristol BS1 1SE
0272-299998

EDINBURGH
29 Frederick Street
Edinburgh EH2 2ND
031-226 5951

GLASGOW
21 West Nile Street
Glasgow G1 2PS
041-226 5888

CRAWLEY
40 The Boulevard
Crawley RH10 1XP
0293-540521

STRATFORD
72 The Broadway
Stratford E15
01-519 6343

HOLBORN
96 High Holborn
London WC1
01-831 0666

WEMBLEY
11 Park Lane
Wembley
01-903 4901

VICTORIA
150 Victoria Street
London SW1
01-834 0388

WEST END
225 Regent Street
London W1
01-734 0911

KENSINGTON
10 Penbridge Road
London W11
01-221 5072

BOND STREET
72 New Bond Street
London W1
01-355 4878

CROYDON
6 Suffolk House
George Street
Croydon, Surrey
01-688 5698

CITY
Plantation House
31-35 Fenchurch St.
London EC3
01-623 1226

HAMMERSMITH
14 The Broadway
Hammersmith W6
01-846 9787

GENEVA
2 Rue Verdaine
Case Postale 604
1211 Geneva 3-Rive

ZURICH
Kasernenstrasse 11
Postfach
8021 Zurich

**DRAKE
DRAKE
DRAKE**

COMMERCIAL PROPERTY

OPERATIONAL SERVICES

The Director of Operational Services is responsible for a diverse group of departments ranging from the London Ambulance Service to Public Relations.

Personal Assistant to the Director of Operational Services

£10,707-£12,773 pa inc

We are looking for an experienced Personal Assistant with secretarial skills who wants to broaden his/her horizons particularly in the fields of managerial support and administration. As well as being Secretary to the Director, you will also assist in monitoring and investigating management and resource related problems.

In addition to good PA/Secretarial skills, computer literacy is also important, however familiarity and further training on micro-computers will be given. The post is conveniently located adjacent to both Paddington British Rail and tube stations. Benefits include an interest free season ticket loan scheme and a subsidised staff restaurant.

For further details regarding this post, please contact Bill Taylor, Director of Operational Services, Tel: 01-262 6011 ext 4106. Application form and job description are available from Personnel Department, SWTRHA, 40 Eastbourne Terrace, London W2 3QR. Tel: 01-262 8011 ext 4026 (Answerphone 8am-6pm). Please quote Ref: 88/202. Closing date: 16th December 1988.

South West Thames
Regional Health Authority

AN EQUAL OPPORTUNITIES EMPLOYER

AUCTION

Thursday 1st December

The Mayfair Intercontinental Hotel, Stratton Street, London W1, at 2.00pm

Properties for Investment, Occupation and Development

Two prime Retail Investments let to Woolworth plc. NANTWICH: 10 Sime Market let to Woolworth plc @ £80,000 pa. Review 1992. MOULD: 23 High Street let to Woolworth plc @ £52,500 pa. Review 1992.

Residential Developments: SITE BOW: Ex. Army/Edg. Road, 0.68 acres, planning for 28 houses. WANDSWORTH SW18: 120 acres in Public Entertainment. Southport: 44/45 The Promenade, Freehold hotel/vacant possession. Seafront - 55 bed houses. HENLEY-IN-ARDEEN: 18-hole Golf Course Development. 180 acres - full planning for 18-hole Golf Course Development. CARBETH, GLASGOW: Site of 15 acres, planning for 18 flats, 10 terraced houses and shop. COALVILLE: The Grand, Belvoir Road, Freehold Wine Bar/Bistro/Night Club. Being converted into Snooker Club.

Leases - for Occupation/Development: HATFIELD: 74/75 Town Centre, Golden Cue Snooker/Partners Night Club. Freehold, T/O approx £380,000. 120 acres in Public Entertainment. SOUTHPORT: 44/45 The Promenade, Freehold hotel/vacant possession. Seafront - 55 bed houses. HENLEY-IN-ARDEEN: 18-hole Golf Course Development. 180 acres - full planning for 18-hole Golf Course Development. CARBETH, GLASGOW: Site of 15 acres, planning for 18 flats, 10 terraced houses and shop. COALVILLE: The Grand, Belvoir Road, Freehold Wine Bar/Bistro/Night Club. Being converted into Snooker Club.

CONRAD RITLAT

& CO. 15 Mark Lane, London EC3 4PF. Tel: 01-403 0182. Fax: 01-403 2814.

QUEEN STREET - LONDON EC4 BUCKINGHAM HOUSE

Ground floor Banking Hall and additional Offices

6,500 sq. ft. or 4,200/2,400 sq. ft.

LEASE FOR SALE

Alan Croft and Partners

10 Bishop Street, London W1T 3SL. Tel: 01-403 0182. Fax: 01-403 2814.

CENTRAL LONDON OFFICES TO LET/FOR SALE

SOHO, W1 10,000 sq. ft. + parking E.C.1 7,000 sq. ft. Lease for Sale.	CHELSEA S.W.3. 3,000 sq. ft. Freehold SOHO W.1. 2121 sq. ft. Retail/Off
OVERLOOKING THAMES 4,000 sq. ft. + parking New A/C Building	MAYFAIR W.1. 1230 sq. ft. S/Comm.

EDWARD CHARLES
& PARTNERS W1
CHARTERED SURVEYORS

01-935 2811

STUBBS CONSTRUCTION (BUILDING COMPANY)

DUE TO LAST MINUTE
CANCELLATION OF
CONTRACT

HIGHLY SKILLED
BUILDING AND
RENOVATION
COMPANY SEEKS

WORK IMMEDIATELY

Small and large jobs
'anything considered.'

Quick start, very competitive prices.

LONDON & HOME COUNTIES only.

TEL: 0222 497925.

CLUTTONS

Shorne,
Near Gravesend,
Kent

22 Acres of amenity
Woodland with Lush
Potential and good road
frontage.

£45,000

Canterbury Office,
Tel: (0227) 457441

Florida, USA

5 hours on West
Coast of Florida
Wanted to exchange for
commercial and/or
residential property
in the UK.

Call adjustment
either way.
Reply to BOX 793

COMMERCIAL
PROPERTY
TO RENT

Buckingham
Business
Centre

Buckingham
Gate

London SW1

Serviced offices

Available
now

01-834 6661

LONDON PROPERTIES

THE QUADRANGLE

Chelsea Harbour



Would you like to be a part of one of London's most remarkable communities in the heart of one of London's most fashionable areas? In the Quadrangle at Chelsea Harbour you will find flats from £250,000. They all have 2 or 3 bedrooms, 2 or 3 bathrooms, Bosch and Albalma kitchens, balconies or terraces. There is car parking under the building. Chelsea Harbour has been planned as a fully integrated community. There are 18 acres of shops, restaurants, leisure facilities, offices and studios around a 75 berth yacht marina on the banks of the Thames. If that gives you something to think about, come along and see for yourself.

P&O and Globe

A new development by P&O and Globe

Chelsea Harbour, London SW13 7QJ.

Open 12pm-6pm 7 days a week

Ring 01-351 2222 for a brochure



Chelsea life from a different point of view

HAMPTONS - SAVILLS

Despite the
heat of the moment
everything is
working normally at

STRUTT & PARKER

Thank you to everyone
who has offered
help and assistance.

13 Hill Street, Berkeley Square, London W1X8DL
Telephone: 01-629 7282

London Edinburgh Canterbury Chelmsford Cheltenham Chester
Exeter Grantham Harrogate Ipswich Lewes Moreton-in-Marsh
Newbury Norwich St Albans Salisbury Taunton

Warners

Home Agents, Surveyors, Valuers, Auctioneers

OLD REDDING, HAWTHORN WOOD, BUCKINGHAM. Substantial detached 4 bed, 5 msc Victorian country cottage with panoramic views in idyllic setting. Double gable, red roof, 1/2 acre garden. Private road. Offers in region of £550,000. Tel: 01494 525252.

01-866 0222 & 01-429 1880

BERWICK FINANCIAL SERVICES PLC

MORTGAGE FINANCE

The lowest possible payments and the best possible service available in the UK. Fixed Payments for 9.5% Low Start from 8.95% Lowest possible variable rates. Re-mortgage and save money with our "FEE FREE" scheme.

For the best comprehensive service telephone 01-930 9631

11 Pall Mall, London SW1Y 5LU

FIMBRA MEMBER

W1. Prime flat in W1. From £200,000. £270,000. Tel: 01-403 0182.

W1. Prime flat in W1. From £200,000. £270,000. Tel: 01-403 0182.

W1. Prime flat in W1. From £200,000. £270,000. Tel: 01-403 0182.

W1. Prime flat in W1. From £200,000. £270,000. Tel: 01-403 0182.

W1. Prime flat in W1. From £200,000. £270,000. Tel: 01-403 0182.

W1. Prime flat in W1. From £200,000. £270,000. Tel: 01-403 0182.

W1. Prime flat in W1. From £200,000. £270,000. Tel: 01-403 0182.

W1. Prime flat in W1. From £200,000. £270,000. Tel: 01-403 0182.

W1. Prime flat in W1. From £200,000. £270,000. Tel: 01-403 0182.

W1. Prime flat in W1. From £200,000. £270,000. Tel: 01-403 0182.

W1. Prime flat in W1. From £200,000. £270,000. Tel: 01-403 0182.

W1. Prime flat in W1. From £200,000. £270,000. Tel: 01-403 0182.

W1. Prime flat in W1. From £200,000. £270,000. Tel: 01-403 0182.

W1. Prime flat in W1. From £200,000. £270,000. Tel: 01-403 0182.

W1. Prime flat in W1. From £200,000. £270,000. Tel: 01-403 0182.

W1. Prime flat in W1. From £200,000. £270,000. Tel: 01-403 0182.

CRICKET

Australia overpower Dutch women in World Cup opening

From John Woodcock, Perth

England were not engaged when the women's World Cup began yesterday. Fetchingly dressed in Union Jack shorts, they practised in the sunshine as Australia gave The Netherlands a fearful drubbing and New Zealand got much the better of Ireland.

The poor Dutch: having arrived here on Sunday, straight from hibernation they had to chase around in the heat while Australia, after winning the toss, put up an opening partnership of 220. It really was a case of chasing too, the boundaries being a long way off.

Three were plentiful, four very scarce. In her first hundred for Australia, Ruth Buckstien reached the boundary only once. I am not at all sure that the women helped themselves by following the modern fashion among the male species for heavy bats. England's Jo Chamberlain, for example, uses a 2lb 8oz bat, and her's is not the heaviest in the side. Denise Annets, a mite of 5ft 3in, made 31 not out for Australia with a weapon three pounds heavier than anything used by Ian Johnson's Australian side to

England in 1956. They seemed not a little surprised when I told them that Bradman, Miller and Compton all used bats appreciably lighter than their own.

I am not saying that there was not some excellent batting yesterday, especially from Australia and New Zealand. But I simply cannot believe that the ball would not have been more freely struck and four more often hit and the game made easier with bats flashed and wrists around. Cocking the wrists, after all, is the very essence of stroke-play.

This is the fourth competition of its kind. Australia are the favourites, with England or New Zealand, who play each other today, expected to meet them in the final. The reason for India's absence has nothing to do with politics: their invitation simply went unanswered. West Indies have no co-ordinating body to organize them, and one hears that in South Africa (not that they would have been invited anyway), their isolation has more or less put

paid to the women's game.

It is costing the England side £1,000 each to be here. They played a few men's sides last summer (Harlow over-50s and RAF Abingdon among them) to raise funds, and Grattans of Bradford gave them some help, and now the matches have begun the players are the beneficiaries of a generous sponsorship from Shell. But they have needed all the help they could get from uncles and aunts.

There are 22 matches altogether — four in Perth, five in Sydney, one in Canberra and 12 in Melbourne. The three previous finals have all been between England and Australia. If this one should be, it could well be the rowdiest and best attended yet: it is on the Melbourne Cricket Ground on December 18, where even men with mallets have a job hitting the ball to the boundary.

SCORES: Australia 284 for 1 (80 overs: L. Basher 143 not out, R. Buckstien 29, A. Brown 4 for 4, L. Fulton 3, D. Goss 39, R. Harrow 25, runs. New Zealand 232 for 4 (60 overs: D. Hoddley 70, L. Murdoch 45, N. Turner 44, K. Bond 35 not out, M. Moore 2 for 26, Ireland 78 for 9 (85 overs: S. Owens 22, J. Turner 2 for 12, L. Jaganama 2 for 14, New Zealand won by 154 runs.

Bracewell brings fast finish

From Javed Akhtar, Bombay

New Zealand defeated India by 136 runs in the second Test at the Wankhede Stadium here yesterday to draw level in the three-match series. The third Test begins in Hyderabad on Friday.

The end came earlier than expected on the fifth morning when New Zealand wrapped up the match within 22 minutes of start of play. Resulting at 137 for seven, India were all out for 145 to give New Zealand their second victory on Indian soil and their first in Bombay.

It was off-spinner, Bracewell, who won the honours by finishing with six for 51, the third time that he had taken five or more wickets in the innings of a Test. Hadlee ended with four for 39 and a match tally of 10 for 88, the ninth occasion that he had taken 10 or more wickets in a match. He has taken 15 wickets in the two Tests so far and a total of 388 Test victims.

Bracewell struck first when he bowled More off the pad for two. Rashid Patel got a pair when Hadlee dismissed him again. India had lost their ninth wicket at 42. The end was brought about by Bracewell, who had the last man, Hirwani, caught in the deep.

Wright, the New Zealand captain, attributed his team's fifth triumph in 27 Tests against India to a "great team effort". Praising the bowling of Bracewell, he said: "His was one of the greatest spin performances for New Zealand. Bracewell had a fantastic match. He did well with the ball too."

The Indian captain, Vengsarkar, said the touring side deserved to win. He castigated his own batsmen, commenting: "This was the worst batting performance by India in recent years."

Vengsarkar added that it was not true that the Indian batsmen

were psychologically afraid to face Hadlee. "There is nothing in their minds as far as Hadlee is concerned," he said.

NEW ZEALAND: First Innings 284 (J. G. Bracewell 52; R. J. Stanger 49; D. Goss 39; R. Harrow 25; L. Murdoch 45; N. Turner 44; K. Bond 35 not out; M. Moore 2 for 26; Ireland 78 for 9 (85 overs: S. Owens 22; J. Turner 2 for 12; L. Jaganama 2 for 14; New Zealand won by 154 runs.

Zambian children's hospital is given a winning chance



Dream come true: Barney Curley (left) introduces Barney Brennan to Live Your Own Dream, his prize in the sweepstake

Curley's contest answers a wish

By Richard Herd

Doctors and nurses at a children's hospital in Katete, in eastern Zambia, have discovered that they own a racehorse, and one which is more than likely to win before the end of the jumping season.

The hospital was one of the 10 winners in a competition sponsored by Barney Curley, the Newmarket trainer, primarily to benefit the Wishful Well appeal for the Great Ormond Street children's hospital in London.

Entrants had to judge the form of six horses and place them in order of finishing in a race, complete with the distances between them. The entries were judged by a panel of racing professionals.

The hospital in Zambia was not even aware that it had been entered in the competition. Two clergymen, one Anglican and one Catholic, working in Britain, had been given the prize of two entries.

They learned that they had drawn Experimenting, who won three times last year. They immediately donated the horse to the hospital in Africa.

Among the other winners, six of whom saw their horses for the first time this week at Curley's stables, are Jess Wilson, wife of the licensee of The Winning Post, a public house not far from York racecourse, the caretaker of a block of flats in London, two computer operators, a golf-maker, two engineers and a housewife.

All the training expenses for the horses, together with the entry and riding fees, will be met by Curley, who has already donated £100,000 to Great Ormond Street hospital.

The winning owners, all of whom have been registered with the Jockey Club and have been given their own colours, will collect any prize-money and have the thrill of riding in their winner.

"And if they don't get a winner between them I'll hand in as my trainer's licence," Curley said at his stables.

The winners: Roger Morton (Shrewsbury, Shropshire), Mr. Kirby (a winner last season); John Wilson (York, Golden Square); Jess Wilson (Normanton, Wetherby); Live Your Own Dream; Susan Piggott (Newmarket); Pappas (Pappas); Winner last season; Lorraine Newcombe (Leigh-on-Sea, Essex); Speak No Evil; Mary Gough (Tun, Galway); Kestrel; Andy; Michael Gawn (Kilburn, north-west London); Mr. Griffin; Kate; hospital (Zambia); Experimenting; Mr. Pappas; Sonnet; Gawn; Nigel March (Bletchley, Midglut).

GYMNASTICS

Acrobatics team is optimistic

By Peter Aykroyd

The British sports acrobatics team is optimistic about its medal chances in the world championships, which begin in Antwerp tomorrow. In a branch of gymnastics not dominated by Eastern bloc countries, Britain is ranked fourth in the world and has won medals in the last three world and last four European championships.

Sports acrobatics was consolidated as an international sport only in the last decade. It has two sections: combination work, in which men and women perform to music in pairs or groups, and tumbling, in which individuals execute variations of somersaults in a 20-metre run.

The British women's pair of Alison Toot and Emma Carlisle have an excellent chance of a medal, having won gold in the prestigious Volkov Cup in the Soviet Union earlier this year.

GOLF

Calcavecchia's sole thirst

From Mitchell Platt, Golf Correspondent, Melbourne

Not even the ebullient Mark Calcavecchia is predicting a second successive victory when he tees up in the Baccarat Classic here tomorrow, following his triumph in the Australian Open.

"I have not usually played well the week after winning," he said. "Quite honestly I could come last."

Calcavecchia, however, has a different outlook when it comes to analysing the outcome of the Ryder Cup, which the United States will attempt to retrieve from Europe at The Belfry next September.

"Right now, my career priority is first to secure my place in our team, and then to help bring the cup back," Calcavecchia said. "In fact, it is my ultimate goal. It means more to me than winning any tournament in 1989, and that includes the major championships."

Calcavecchia is a rebel in the context of material control, the constant monitoring of the need for the legislation by independent personalities. The assessment of "promptness" had to be made in the light of the object and purpose of article 5. The Court had regard to the importance of that article in the Convention system: it enshrined a fundamental human right, namely the protection of the individual against arbitrary interferences by the state with his right to liberty.

Home for Calcavecchia is Lost Tree Village in North Palm Beach, Florida. He lives little more than a drive and a pitch away from Jack Nicklaus and Greg Norman. They will both be among his principal rivals on the Royal Melbourne course this week when Howard Clark, Gordon Brand and Ronan Rafferty will also compete.

There is a first prize of \$250,000 at stake which, even for the likes of Nicklaus and Norman, must be extremely attractive. For Calcavecchia it must still seem like a small fortune.

It was no more than two years ago that he won for the first time on the US PGA tour, scooting home in the Southwest Classic with three birdies in the last five holes and carrying the giant-sized, promotional cardboard cheque for \$72,000 all the way home from Abilene. It is repeated that when he changed planes at Atlanta he missed the connection and crossed the bar in the local airport.

However, what should be immediately squashed is the thought that Calcavecchia goes through life with a stein of beer in one hand and a one-iron in the other. In truth, Calcavecchia, born and raised in Laurel, Nebraska, before moving to Florida at the age of 13, does carry a pool cue along with the 14 clubs in his bag and he does enjoy shooting a game while sharing a beer. But Calcavecchia's ability to play his real trade, while remaining in touch with the other side of life, is as much the secret behind his success as his skill in striking a golf ball.

Since turning professional in January, 1981, at the age of 21, he has won four US Tour titles, yet it was in defeat that he probably proved more to himself.

He was compelled to watch at Augusta in April as Sandy Lyle made a birdie from out of a fairway bunker at the 18th hole to win the US Masters by one shot from Calcavecchia.

"Sure I couldn't believe it, because I thought that I had won," he said. "But it teaches you not to take anything for granted."

Human Rights Law Report

UK in breach of human rights over prevention of terrorism detention

Brogan and Others v UK

(Case No 10/1987/133/184-7)

Before R. Ryssdal, President and Judges J. Cremen, Thor Vilhjalmsson, D. Bindschedler-Robert, F. Golcuksu, F. Matscher, J. Pinheiro Farinha, L.-E. Pettit, B. Walsh, Sir Vincent Evans, R. Macdonald, C. Russo, A. Bernhardt, A. Spielmann, J. de Meyer, J. A. Carrillo Salcedo, N. Valticos, S. K. Martens and E. Palm. Registrar M.-A. Eissen. [Judgment November 29]

The European Court of Human Rights held by 12 votes to seven that article 5(3) of the European Convention on Human Rights had been violated by the UK in respect of four applicants, as none of them had been brought promptly before a judge or other judicial officer following their arrest on suspicion of involvement in terrorist activities in Northern Ireland.

The Court also found by 13 votes to six that, in breach of article 5(1), the applicants did not have under Northern Ireland law an enforceable right to compensation for the violation of article 5(3).

Article 5 of the Convention provides: "1. Everyone has the right to liberty and security of person. No one shall be deprived of his liberty save in the following cases and in accordance with a procedure prescribed by law: (a) the lawful arrest or detention of a person effected for the purpose of bringing him before the competent legal authority on reasonable suspicion of having committed an offence; ..."

"2. Everyone who is arrested shall be informed promptly, in a language which he understands, of the reasons for his arrest and of any charge against him."

"3. Everyone arrested or detained in accordance with the provisions of paragraph 1(c) of this article shall be brought promptly before a judge or other officer authorized by law to exercise judicial power."

"4. Everyone who is deprived of his liberty by arrest or detention shall be entitled to take proceedings by which the lawfulness of his detention shall be decided by a court and his release ordered if the detention is not lawful."

"5. Everyone who has been the victim of arrest or detention in contravention of the provisions of this article shall have an enforceable right to compensation."

This article shall have an enforceable right to compensation."

The applicants, Mr Brogan, Mr Coyle, Mr McFadden and Mr Tracey, were British citizens resident in Northern Ireland. In the autumn of 1984 they were arrested under section 12 of the Prevention of Terrorism (Temporary Provisions) Act 1984 on the basis of a reasonable suspicion that they had been involved in the commission, preparation or instigation of acts of terrorism connected with the affairs of Northern Ireland.

"Terrorism" was defined in the 1984 Act as "the use of violence for political ends", including "the use of violence for the purpose of putting the public or any section of the public in fear."

In each case the initial period of 48 hours' detention permitted by the legislation was extended by decision of the Secretary of State for Northern Ireland. The result was that the applicants were detained for periods of five days and 11 hours, six days and 16½ hours, four days and six hours, and four days and 11 hours respectively. All four were questioned about specific terrorist incidents, but none of them was charged or brought before a judicial authority before his release.

The emergency situation in Northern Ireland in the 1970s and the attendant level of terrorist activity formed the background of the introduction in 1974 of the initial legislation granting the special anti-terrorist powers under which the applicants were arrested and detained.

Since their introduction the need for the continuation of those special powers had been constantly monitored by the UK Parliament and their operation regularly reviewed by independent personalities. The authors of these reviews concluded, *inter alia*, that in view of the problems inherent in the prevention and investigation of terrorism, the continued use of the special powers of arrest and detention was indispensable.

The suggestion that decisions should be taken by the courts was rejected, among other reasons, because the information grounding those decisions was highly sensitive and could not be disclosed to the persons in detention or their legal advisers.

In its report of May 14, 1987, the European Commission of Human Rights concluded that there had been a breach of paragraphs 3 and 5 of article 5 in respect of Mr Brogan and Mr Coyle (by 10 votes to 2 for paragraph 3), and 9 votes to 3 for paragraph 5), but not in respect of Mr McFadden and Mr Tracey (by 8 votes to 4 for both paragraphs), that there had been no breach of paragraphs 1 and 4 of article 5 (unanimously), and that no separate issue arose under article 13 (unanimously).

In its judgment, the European Court of Human Rights held:

I. Scope of case

The applicants sought to re-instate a complaint under article 5(2) (right to be informed promptly of the reasons for one's arrest) which they had withdrawn after the administrative stage before the Commission.

The Court noted that as a result of the withdrawal the Commission had discontinued its examination of the admissibility of the article 5(2) complaint. That being so, it was held that to permit revival of the complaint before the Court would be to circumvent the machinery established for the examination of petitions under the Convention.

Consequently, the allegation of breach of article 5(2) could not be entertained.

If General approach

The Court, having taken notice of the growth of terrorism in modern society, recognized the need, inherent in the Convention system, for a proper balance between the defence of democratic institutions in the common interest and the protection of individual rights.

There was no call in the present proceedings to consider whether the measures taken by the UK's obligations under the Convention might be permissible under article 15 by reason of a terrorist campaign in Northern Ireland. That did not, however, preclude proper account being taken of the background circumstances of the case.

II. Alleged breach of article 5(1)

The applicants argued that the deprivation of liberty suffered by virtue of section 12 of the 1984 Act failed to comply with paragraph 3 ("reasonable time/délai raisonnable") and even from that in article 5(4) ("speedily/bref délai").

As indicated in Ireland v United Kingdom (January 18, 1978) "promptly" in paragraph 3 could be understood as having a broader significance than "speedily", which literally meant "immediately".

Thus confronted with versions of a law-making treaty which are equally authentic but not exactly the same, the Court had to interpret them in a way that reconciled them as far as possible and was most appropriate in order to realize the aim and achieve the object of the Treaty.

The use in the French text of the word "aussitôt", with its connotation of immediacy, confirmed that the notion of "promptness" was limited, even if the attendant circumstances could never be ignored for the purposes of the assessment under paragraph 3. Whereas promptness was to be assessed in each case according to its special features, the significance to be attached to those features could never be taken to the point of impairing the very essence of the right guaranteed by article 5(3), that is, to the point of effectively negating the State's obligation to ensure a prompt release or a prompt appearance before a judicial authority.

Accordingly, the conditions for lawful arrest and detention set out in article 5(1)(c) were satisfied in the applicants' cases.

IV. Alleged breach of article 5(3)

The applicants submitted that while in police custody under the 1984 Act they had been denied their right to be brought promptly before a judge or other judicial officer.

By virtue of article 5(3), if the arrested person was not released promptly he was entitled to a prompt appearance before a judicial authority.

The assessment of "promptness" had to be made in the light of the object and purpose of article 5. The Court had regard to the importance of that article in the Convention system: it enshrined a fundamental human right, namely the protection of the individual against arbitrary interferences by the state with his right to liberty.

Judicial control of interferences by the executive with the individual's right to liberty was an essential feature of the guarantee embodied in article 5(3), which was intended to minimize the risk of arbitrariness.

In citing its previous case law, the Court stressed that judicial control was implied by the rule of law, "one of the fundamental principles of a democratic society ... which is expressly enshrined in the preamble to the Convention" and "from which the whole Convention draws its inspiration."

The obligation expressed in English by the word "promptly" and in French by the word "aussitôt" was clearly distinguishable from the less strict requirement in the second part of paragraph 3 ("reasonable time/délai raisonnable") and even from that in article 5(4) ("speedily/bref délai").

As indicated in Ireland v United Kingdom (January 18, 1978) "promptly" in paragraph 3 could be understood as having a broader significance than "speedily", which literally meant "immediately".

Thus confronted with versions of a law-making treaty which are equally authentic but not exactly the same, the Court had to interpret them in a way that reconciled them as far as possible and was most appropriate in order to realize the aim and achieve the object of the Treaty.

The use in the French text of the word "aussitôt", with its connotation of immediacy, confirmed that the notion of "promptness" was limited, even if the attendant circumstances could never be ignored for the purposes of the assessment under paragraph 3. Whereas promptness was to be assessed in each case according to its special features, the significance to be attached to those features could never be taken to the point of impairing the very essence of the right guaranteed by article 5(3), that is, to the point of effectively negating the State's obligation to ensure a prompt release or a prompt appearance before a judicial authority.

MONEY PURCHASE?
CONTRACTED-OUT MONEY PURCHASE?
FINAL SALARY?

The solicitors' own schemes have all the answers

The Solicitors Staff Pension Fund offers a full range of schemes: Money Purchase, Contracted-out Money Purchase and Final Salary. All are fully transferable within the profession.

The Fund has lower costs because it is self-administered. More of your contributions are invested directly.

The Fund has shown an annual average return on money invested of nearly 24% p.a. over the past 5 years.

For full details, send off the coupon, or phone 0702-354024 for an appointment with our Pensions Planning Manager.

To: Pensions Planning Department, The Solicitors Staff Pension Fund, Chelver House, 70 Baxter Avenue, Southend-on-Sea, Essex SS2 6JA. Telephone: 0702-354024. Please send me full details of the Solicitors Staff Pension Fund. Please arrange a meeting.

Name _____
Position _____
Firm _____
Address _____

The Solicitors Staff Pension Fund

Law Report November 30 1988

Protective trust is not champerty

Harrison and Others v Tew

An arrangement, by which plaintiffs transferred property, including their interest in litigation, to trustees on a protective trust for, *inter alia*, themselves and their son for the purpose of avoiding the property passing on their deaths to the son's trustee in bankruptcy, was not illegal or contrary to public policy as averring of champerty or maintenance.

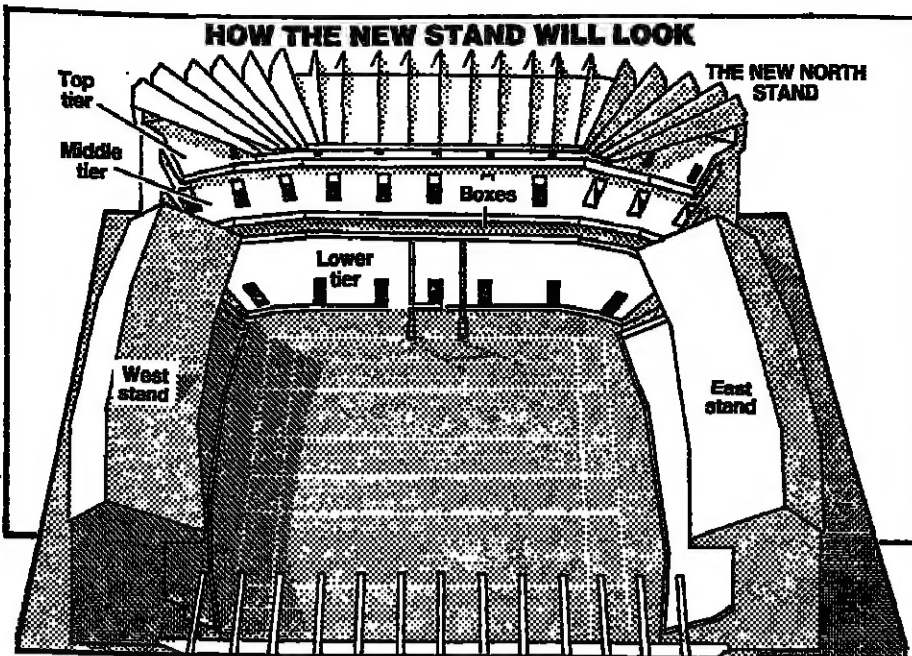
The Court of Appeal (Lord Justice Dillon, Lord Justice Gibson and Lord Justice Nicholas) held on November 25, refusing the defendant's application to revoke the leave to appeal to the House of Lords

which it had granted to the plaintiffs, and granting the plaintiffs' application to add the trustees as plaintiffs in the action.

LORD JUSTICE DILLON said that if the plaintiffs had died and left a will having the same effect as the assignment and trust deed which they had executed, there could not have been the slightest objection. It was necessary to look at the reality of the transaction rather than its form, and his Lordship could see no objection to the plaintiffs' application to their deaths as they had done.

The court had jurisdiction to add the trustees as parties even after disposing of the appeal if it was necessary in order that justice of the case. It was so necessary in order that the costs would be parties to any proceedings in the House of Lords where the point of law would be debated.

£10m stand in buoyant future for Twickenham



By David Hands
Rugby Correspondent

The buoyant mood of the Rugby Football Union, reflecting the euphoria which greeted England's win over Australia earlier this month and the enthusiasm for forthcoming international matches, found an echo yesterday: the RFU unveiled its plans for a new North Stand costing £10 million and due for completion by November 1990.

Assuming the work goes according to schedule, it is possible to envisage a celebration match against New Zealand, 12 months before the defence of the World Cup in Britain and France, since it is hoped to bring the All Blacks here for a brief visit at that time.

"We have recognized for a long time that this is an old-fashioned ground," Dudley

Wood, the RFU secretary, said. "But it is a very good location for our headquarters, with easy access to three motorways, an international airport and a railway station, and our thinking has been sharpened up by our success in bidding for the final of the 1991 World Cup."

The present North Stand, built in 1921, is the oldest of the three stands which survive from the era between the world wars. The East and West stands have been given a life of a further 20 years and it is hoped that, within that generation, the complete redevelopment of the Twickenham site will take place.

The first stage of the refurbishing of the national ground was the opening, seven years ago, of the South Stand at a cost of £5 million. The ultimate aim of the RFU is for a capacity of 75,000, all

seated; the architects who have designed the new North Stand, Husband and Co of Sheffield — who have been responsible for the design of stands at Nottingham Forest and the two Sheffield Football League clubs — have offered plans which envisage a continuous stand around three sides of the ground.

Work on the new stand, assuming planning approval goes through, will begin immediately after next May's Middlesex sevens tournament. It will hold 20,000 spectators, of whom 8,000 will be seated and 12,000 standing (compared with the present capacity of 10,500), though the design of the stand makes it easy to insert seats in the standing area.

The accommodation will be in three tiers, incorporating 54 executive boxes with lifts, and

the architects believe that, at 100 feet, it will be one of the tallest in Western Europe. None of the ground's present capacity (63,000) will be lost during the building. "We wanted as much space as possible at various levels for other purposes, such as a gymnasium, conference centres and additional catering facilities," Wood said. "The brief was for as much multi-purpose space as possible."

Financing of the project will be achieved through gate money, sponsorship and marketing, and the renewal of debt-free seats (the present issue expires within the next two years). Already this season the RFU has staged an international match which was a sell-out for the first time for an autumn game, and there are plans for more autumn matches over the next two years.

There is expectation, at further spectacular gain, as Twickenham next Tuesday, when the University match is expected to attract a gate of more than 50,000 for the first time in 20 years. Moreover, the RFU has banked £1.15 million and £1.25 million respectively in ticket applications for the internationals against Scotland and France this season, of which more than half will be returned since demand is three times more than Twickenham can hold.

Nevertheless the interest which accrues during the holding period is worth £18-20,000. "Within a year or so of completion of the stand we will have paid for it," Wood said, adding a confidence for the future of the game in England which will certainly have come across to the Harlech Television crew from Wales who interviewed him yesterday.

Positive signs for England tour of New Zealand

By Alan Lee, Cricket Correspondent

England's cricket administrators expect to hear in the next 48 hours that their unstinting efforts to salvage a tour from this sabotaged winter have at last been successful.

Negotiations with New Zealand are now virtually complete and the England management confidently believes that nothing further will stand in the way of a seven-week tour, beginning in mid-February, to replace the abandoned tour of India.

This conviction exists despite the sadly familiar spectre of political intrusion, which was raised once again earlier this week, and despite the financial considerations which could legitimately have persuaded the New Zealand authorities that staging what is no more than a courtesy tour would be folly.

It had been expected that a decision on the proposals would be forthcoming last weekend, following a full meeting of the New Zealand Cricket Council (NZCC) in Wellington. When no firm news materialized, it began to seem that English optimism had been misplaced, especially when Barry Paterson, chairman of the NZCC, attended a

meeting with his country's foreign minister, Russell Marshall.

Some reports suggested that Marshall had exerted pressure to veto the tour, fearing that the South African connection of several England players could damage the staging of the Commonwealth Games in Auckland in 1990. Both sides have now denied any such collusion.

A spokesman for Marshall said yesterday: "A decision on the tour is up to the Cricket Council to make. They have not been told to call it off." Paterson added: "Obviously, there is some concern about England coming. I went to see Mr Marshall because it would be the responsible thing to do to raise the matter."

If this obstacle has, indeed, been cleared then the path ought to be open for an itinerary comprising two district games, two Test matches and a series of one-day internationals also involving Pakistan. This schedule would satisfy the Test and County Cricket Board (TCCB), who have insisted all along that they would not engage in any tour unless "meaningful cricket" was offered.

Alan Smith, the chief executive of the TCCB, was not at his desk yesterday, but a board spokesman said: "We are very optimistic. Negotiations are continuing and we are in frequent contact with New Zealand. We did not hear from them today but, unless we hear to the contrary, we have to work on the assumption that things will go ahead."

This attitude was mirrored by the tour manager, Peter Lush, who confirmed that he was keenly looking forward to a return to New Zealand, where England took part in a dull, drawn series only 10 months ago.

"I am hoping and expecting that the trip can go ahead," he said. "Naturally, we are in the hands of the New Zealand authorities, who have some complicated arrangements to make over scheduling and sponsorship. These things cannot be done overnight and so nothing sinister should be read into the fact that we do not have a definite decision from them yet."

Lush also believes that the inevitable public apathy over the prospect of more Test matches in New Zealand can be overcome. "Last winter's Tests there suffered from bad weather and from cricket which was not always very positive."

There is a suspicion, with some substance to it, that many of England's leading players would derive far more benefit from a completely free winter. The alternative view is that confidence, sadly lacking for much of 1988, could be greatly improved by a brief and successful foray abroad before the Australians arrive here next summer.



Leader of men: Crooks, chairman of the PFA, ready for action at Selhurst Park yesterday

Experience the key to Crooks being selected

By Clive White

Of all the problems facing Gary Crooks, the first black man to be elected chairman of the Professional Footballers' Association, racial prejudice, thankfully, is not one of them. "Football is one of the industries where I have seen minimal racial problems," Crooks said yesterday.

Crooks's election on Monday, ahead of Gary Mabbutt, of Tottenham Hotspur, and Nigel Spackman, of Liverpool, in succession to Brian Talbot, is another significant milestone in the progress of the black footballer.

"The myths and fallacies about black players have all been slowly eroded. Black players can be commended for getting on with it," Crooks said. He sees his own appointment as a further testimony to the fact that equal opportunity exists in football for people of all creeds and colour.

"I think the beauty of the game is that first and foremost you are a professional footballer with the chance to express your talent. It's got to be good that young black people can realize that they will be given a fair crack of the whip."

Crooks was by far the most experienced of the candidates, having spent six years on the management committee and been in a position to deal with many of the problems facing the game in recent months such as the television and super-league struggles. Crooks

said that the union was keen that there should be some continuity.

"Brian Talbot's concern was that he stayed as long as he could to groom his successor and clearly my experience was instrumental in me being chosen," he said.

He was anxious that players were more aware of the microscope they now find themselves under because of attention from the media. He did not agree that standards in discipline had declined, only that some players had become "over-zealous, over-committed to the extent of being less talented". Crooks commented: "I have to say, though, that I've never met a player yet who wanted to break somebody's leg."

He realizes that as a player he, too, is under that microscope, and that at any moment a player can be branded a villain. "People with excellent records have suddenly found themselves in terrible trouble because they happened to have done something at the wrong time in the wrong place."

Crooks, who has just returned from a cartilage operation and hopes to play his first first-team game of the season for Charlton Athletic against Manchester United on Saturday, remarked: "I have two or three years left in the game and while in this position as chairman hopefully I can keep my head while all around some are losing theirs."

Somerset lure Cook

Somerset have signed Jimmy Cook, the South African opening batsman, as their overseas player for next season on a one-year contract. He will replace Martin Crowe, who has cried off from county cricket owing to injury, and Steve Waugh, who is likely to be touring England with the Australians (Ivo Tennant writes).

Cook, aged 35, has been a

member of the Transvaal side since 1972, and has played in every one of South Africa's unofficial international matches since 1981. That would be testimony to his consistency even if a career average of 42.08 was not.

Essex yesterday confirmed Graham Gooch as captain for 1989. He takes over from Keith Fletcher, who will lead the county's second XI

Police seek advice on Roberts file

By John Goodbody

Graham Roberts, the Chelsea captain and former England defender, may face charges for allegedly directing foul language at a section of the crowd during the second division game against Bradford City at Valley Parade on November 19.

The West Yorkshire Police have sent an investigation file on Roberts to the Crown Prosecution Service and are awaiting legal advice. Roberts, who will play against Bradford City again tonight in the second round of the Simod Cup, has yet to be informed officially of the police action.

Bobby Campbell, the Chelsea manager, said before setting off on the trip north: "All Roberts and Chelsea know is what we have read on Teletext."

The Football Association has not been officially informed of the police action. A Football Association spokesman said: "There has been no word to date and time has moved on. But it is entirely possible that the police might still contact us."

Graham Kelly, the FA's

secretary-designate, said: "If we hear something officially about this we will have to look at it. It is the FA's duty to look at anything that could possibly tarnish the image of the game."

The FA believes that football is capable of dealing with its own offenders and can act more quickly than the law. However, the number of cases involving sport in recent years does emphasize that players are not immune to prosecution when they step on to a field.

The alleged abuse involving Roberts, the former Tottenham and Glasgow Rangers player, took place in the final six minutes as Chelsea scored twice to draw 2-2. The police said that spectators had complained of the language of a Chelsea player, who was identified later.

Norwich City have unveiled plans for a new training centre. They want to build a self-contained residential complex, with training pitches, physiotherapy centre and players' bedrooms, at the Old Polo Ground.

Shrewsbury will fight ban

Shrewsbury Town, five times winners of the Welsh Cup, are to appeal after being removed from the competition yesterday. The second division club fielded Ron Green, a goalkeeper on loan from Wimbledon against the non-League team, Caernarfon, in the third round on November 15.

The Welsh FA ruled he was ineligible and banned the club, but the Shrewsbury secretary, Mal Starkey, said: "It's an amazing decision. Green's contract was simply extended when his first month was up."

Matthews takes blame

Mick Matthews, the Halifax Town captain, will shoulder the blame to an offence for which another player was blamed at a FA disciplinary hearing tomorrow.

Matthews will tell the hearing in Manchester that he grabbed the arm of Tom Fitzharris, the Bolton referee, to protest at a penalty he awarded Hartlepool in a League match at The Shay this month.

Dean Martin, who had been standing next to Matthews, was sent off for manhandling the referee and was given a four-match suspension. Now,

it was not a fresh registration.

Ian McNeill, the Shrewsbury manager, said: "Ron Green had played for us for six weeks before the tie. It wouldn't be so bad if they had ordered us to replay the tie. Throwing us out seems way over the top."

The non-League FA Cup heroes, Enfield, are determined to keep home advantage for the second round tie against the third division club, Cardiff City, despite the notorious reputation of the Welsh club's travelling supporters.

Martin, who is halfway through the ban, is to appear at tomorrow's hearing charged with bringing the game into disrepute.

He will give evidence along with Matthews and Billy Ayre, the manager, and the hearing will also be attended by a Professional Footballers' Association (PFA) official. Ayre said: "From the start, Martin said he did not touch the referee and Matthews has always said he was to blame. We hope to prove that Fitzharris was mistaken and the commission will decide Martin has been punished enough."

Eddie McCluskey, the Enfield manager, whose side put out the fourth division club, Leyton Orient, in a first round second replay on Monday night, said: "We want to reward our players and supporters, and we can't see any reason why the game should not go ahead at our ground."

The biggest obstacle could be that police resources become overstretched, with neighbouring Tottenham playing a first division match at home to Millwall on the same day.

Cardiff would take at least 600 supporters to Southbury Road even though the club are under an all-ticket order by the FA of Wales whenever they play away.

Joe Allon, the Swansea forward, has completed a £10,000 move to Hartlepool after spending a month on loan with the fourth division club. Gateshead-born Allon, joined Swansea on a free transfer from Newcastle 18 months ago, but despite scoring seven goals in seven games last season has not been able to command a regular place.

The third division club, Reading, are having talks with the Bournemouth centre-back Mark Whitlock.

McGuigan target

Barry McGuigan will challenge Tony Lopez for his IBF super-featherweight title if he beats the Argentinian, Julio Miranda, at Picketts Lock tomorrow night. Frank Warren, the promoter, has pledged that there would be no crowd trouble despite the capacity being down from 5,000 to 1,800 because fewer than 1,800 tickets had been sold for the original venue at the Isle of Dogs.

Early tests

New York (AP) — A United States Olympic official said athletes preparing for the Games should undergo year-round random drug testing which might begin as early as next spring.

SPORT IN BRIEF

Hyland wins

Graham Hyland, of Australia, defeated his compatriot, Colin Lumley, 3-6, 6-4, 6-2, 6-4 in the second round of the George Wimpey British Open real tennis singles championship at Queen's Club yesterday.

Lyle's award

Sandy Lyle, the winner of the US and British Masters golf titles, has been voted Sportsman of the Year in the annual Sports Writers' Association poll. The British Olympic hockey team, the gold medal winners in Seoul, took the team prize.

Kelly to ADR

Brussels (Reuters) — Sean Kelly, of Ireland, has signed for ADR, the Belgian cycling team, dispelling earlier reports that he had joined Fagor.

Lydon 'feared attack by rival supporters'

Joe Lydon, the Wigan rugby league player, head-butted a schoolboy when he was called a pervert after a match. It was claimed at Liverpool Crown Court yesterday.

Lydon denies a charge of unlawful wounding. He claims that he struck Paul Needham, aged 15, because he thought he was going to be attacked.

The court was told that Needham needed stitches in a head wound after the match between St Helens and Wigan at Knowsley Road on Good Friday. He was left with a two-inch scar on his forehead.

Needham, a St Helens supporter, said that he ran on to the pitch to greet his team after the game. As he passed Lydon other supporters began

shouting abuse. Lydon turned round and grabbed him by the arm before butting him.

He said that, at first, he was scared to tell the police who had attacked him. "I didn't want to get Lydon into trouble. I have got nothing against him. I think he's a good rugby player," he said.

When he was interviewed by the police four days later, Lydon alleged that he saw two of his colleagues punched as they left the pitch.

He claimed that he got tangled up with Needham as a crowd of opposing supporters gathered round him. He said he was frightened he would be beaten up.

The case continues.

UP TO 25% OFF YOUR MONTHLY MORTGAGE STRESS

By replanning your borrowings with a replacement mortgage, the interest payable can be reduced to 3% below current rates. The cost to you could be as little as the survey and legal fees, say £350 on an £85,000 property, and even that cost can be included in the loan.

To relieve your mortgage stress telephone or write to Raymond Bushell Financial Services.

241 LAVENDER HILL, CLAPHAM SW11.

01-924 2133

Member of LAUTRO
Appointed representative of Sun Alliance Life

RBF'S

Mortgages that are planned for you.

Low start mortgage (typical APR variable) 14.1%

Written quotations available on request.

OFFICES AT: PUTNEY · CHISWICK · EALING · ACTON · BATTERSEA · HAMMERSMITH · MAIDA VALE · FULHAM · CLAPHAM · WANDSWORTH.